

House District Oahu

Senate District Oahu

THE TWENTY-EIGHTH LEGISLATURE  
APPLICATION FOR GRANTS  
CHAPTER 42F, HAWAII REVISED STATUTES

Log No:

For Legislature's Use Only

Type of Grant Request:

GRANT REQUEST – OPERATING

GRANT REQUEST – CAPITAL

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Recipient" means any organization or person receiving a grant.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN):

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:

Poi Dogs & Popoki

Street Address: 91-285 Fort Weaver Rd., Ewa Beach, HI 96706

Mailing Address: PO Box 75345, Kapolei, HI 96707

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name ALICIA MALUAFITI

Title President

Phone # 224-3648

Fax # \_\_\_\_\_

E-mail alicia@poidogsandpopoki.org

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION INCORPORATED IN HAWAII
- FOR PROFIT CORPORATION INCORPORATED IN HAWAII
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL
- OTHER

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

PDP MOBILE PET WELLNESS CLINIC

4. FEDERAL TAX ID #: \_\_\_\_\_

5. STATE TAX ID #: \_\_\_\_\_

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2017: \$ 190,000

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ \_\_\_\_\_

FEDERAL \$ \_\_\_\_\_

COUNTY \$ \_\_\_\_\_

PRIVATE/OTHER \$ 60,000

TYPE

ALICIA MALUAFITI  
NAME & TITLE

JAN. 21, 2016  
DATE SIGNED



RECEIVED  
1/22/16  
1072

## **Application for Grants: 2016/2017**

### **I. Background and Summary**

#### **1. Background**

Poi Dogs & Popoki (PDP) was organized in 2009 to address a gap in the animal welfare services being provided by well-intentioned rescue groups and shelters. Instead of focusing on the traditional end stage rescue of animals – the lost, stray, abandoned, abused, neglected – PDP works to prevent the need for a rescue by helping owners, caregivers and other loosely formed groups properly care for and keep the pets that they already have as well as those being rescued. Due to the sheer numbers of animals requiring assistance, we do not turn our backs on them and because of that, rescue is an inevitable outcome of any animal welfare organization. But we supplement that work by providing access to affordable vet care, spay and neuter, microchip identification, food and shelter.

Hawaii joins other states across the nation with an unenviable 70 percent euthanasia rate – a rate due to pet overpopulation (too many pets – not enough homes) from owner surrenders and unsterilized animals. Pet owners face a number of challenges – access to affordable veterinary care including spay and neuter surgery, the need to chain their dogs because they have no alternative, or support to deal with a litter of kittens found in the backyard. PDP attempts to provide owners with the necessary resources, information, and tools so that they can better address these challenges, become more informed pet owners, and avoid being placed in a situation in which they may surrender or lose their pet.

PDP's mission is to improve the quality of life of pets and their people and is based on the assumption that most people sincerely care about their pets but they just need a little help. A strong volunteer network has demonstrated a deep commitment to animal welfare and PDP's mission and an active and engaged board of directors shares that commitment. In the past six years, PDP has achieved unprecedented success by securing funding to support the following activities:

- Collected and disseminated more than 100,000 pounds of dog and cat food to homeless families and families struggling to feed their pets.
- Secured funding for Oahu's only mobile high volume, high quality, spay/neuter clinic called the Big Fix. In the past 2 years, we have sterilized over 5,000 animals and in 2015, we surpassed the City's Neuter Now program in spay/neuter surgeries. Spay and neuter is the single most effective strategy for reducing pet overpopulation and euthanasia of healthy, adoptable animals.
- Implanted microchip identification in every animal sterilized through the Big Fix so that if they become lost or stray, they can more successfully find their way home and avoid being euthanized.
- Built 25 kennels for tethered dogs so that they could enjoy a life free from the chain.

- Provided veterinary care for hundreds of animals that were sick or suffering from disease, fleas, or ticks including cancer, heart worm, and other health conditions.
- Managed the City & County of Honolulu's \$550,000 Neuter Now program after winning a competitive bid process.

## **2. Goals and Objectives**

PDP's Big Fix mobile spay/neuter clinic has experienced overwhelming success on Oahu. But more than 90 percent of pet owners that come to our clinics have never taken their pet to a veterinarian. The number one reason cited is cost – and cost is the same reason why pet owners do not sterilize their pets. Sadly – while we can reduce pet overpopulation through the Big Fix, we are overwhelmed by the number of requests that we get for routine health checks, vaccinations, and other minor and treatable ailments delivered at an affordable cost. Preventing disease or catching it in its early stages is far better than treating it once it has had time to progress to a more severe stage. Preventive health care on a regular basis will not only improve quality of life, but it will save pets and their owners from needless suffering and a larger financial burden.

Our goal is to provide routine veterinary care for cats and dogs in underserved, at risk and rural communities, and especially to families in greatest need including low income, homeless, unemployed, disabled, and seniors on fixed incomes. Our objective with this grant is to purchase a mobile wellness vehicle to travel the island and provide pet owners with access to affordable vaccinations, fecal and blood tests, parasite and heart worm treatment, and other supportive or preventive care. While fees for services will be affordable for pet owners (at one third the cost of private veterinary care), our fees will be further reduced for owners who have sterilized their pet or plan to sterilize their pet so that this initiative aligns with our long term goal of reducing euthanasia. PDP will also partner with local veterinarians to established reduced rates for PDP referrals of pets that need additional care in a full service veterinary hospital.

Just as annual physical exams are recommended for humans, they are recommended for our pets as well. If a dog or cat is older or has medical problems, he may need even more frequent examinations. A year is a long time in a pet's life. Assuming our pets will live to their early teens, receiving a yearly exam means they will only have about thirteen exams in a lifetime. And according to the American Veterinary Medicine Association (AVMA), visits to veterinarians are declining while preventable diseases in pets are increasing.

PDP's wellness vehicle will support health examinations; vaccinations; parasite control for intestinal parasites, fleas, ticks, mites, and heartworms; dental health including mouth odors, pain, or other signs of disease; nutrition including water consumption, weight, or appetite; exercise including how often and what kind; ears and eyes and any discharge, redness, or itching; stomach and intestines – any vomiting, diarrhea, constipation, gas, belching, or abnormal stools; breathing – any coughing, shortness of breath, sneezing, or nasal discharge; behavior problems such as barking, 'accidents,' or changes in temperament; feet and legs – any limping, weakness, toenail problems; coat and skin – any hair loss, pigment

changes, lumps, itchy spots, shedding, mats, or anal sac problems; urogenital – any discharges, heats, changes in mammary glands, urination difficulties or changes, neutering if it has not already been performed; and simple blood tests – especially for geriatric dogs, those with medical problems, and those who are receiving medications. PDP would also provide humane and compassionate end of life services for very sick and dying pets, along with cremation offered through Oahu Pet Crematory, a cost which can exceed \$400 in some private veterinary hospitals. Sadly – many people will choose to allow their pets to suffer and die at home to avoid the cost of euthanasia.

### **3. Public Purpose and Need**

PDP began operating The Big Fix high volume spay/neuter mobile clinic two years ago because of the overwhelming need to address pet overpopulation on Oahu. More than three out of every five U.S. households own at least one pet. We care for more than 73 million cats and 68 million dogs. And each day, 70,000 puppies and kittens are born. An unspayed female cat, her mate and all of their offspring, producing 3 litters per year (in Hawaii), with just 4 surviving kittens per litter can total 400,000 kittens in 10 years. An unspayed female dog, her mate and all of their puppies, if none are ever neutered or spayed, add up to 70,000 puppies in 7 years.

Our time-honored tradition and system of calling "Animal Control" to catch or trap stray or feral cats and dogs, take them to crowded shelters, then kill the "surplus" animals to make room for the new ones has proven inefficient and expensive. Some 56 percent of dogs and puppies and approximately 71 percent of cats and kittens entering shelters are killed based on a study by the National Council of Pet Population Study and Policy. As noted by the American Veterinary Medical Association (AVMA), and evident nationwide, the supply of dogs and cats exceeds the capacity of our society to care for them. As a result, many do not have homes and are euthanized or become victims of accidents, starvation, or disease.

The Big Fix has helped to reduce this economic burden and socially irresponsible policy as seen in the Hawaiian Humane Society's animal control statistics. In 2007, they took in 35,000 animals. In 2013, they took in 26,000 animals. Sterilizing cats and dogs so that they cannot reproduce prevents unwanted, unplanned, and unexpected births which contribute to our costly animal welfare challenges on Oahu. Pet overpopulation detracts from our communities and burden our families who are struggling to care for their animals.

Access to basic medical care is considered a fundamental human right. In any community, it has a major impact on quality of life. This goes not only for humans, but for their companion animals as well. Most of us know that if we wake up with a sore throat, we can drive to a doctor. Similarly, when our pets are unwell, we can take them to a veterinarian and get the treatment to help make them healthy.

But the cost of caring for a pet can be a financial burden for low income families and according to the American Society for the Prevention of Cruelty to Animals (ASPCA), pet care exceeds \$1,000 per year. Every responsible pet owner knows that along with love and companionship

comes financial responsibility but those costs are many times overwhelming to local families. The greatest of those costs is veterinary care including preventive care such as vaccinations which has the greatest ability to keep pets healthy and costs low.

The most requested service that PDP receives from pet owners is for health checks, vaccinations and flea treatment. Pet vaccinations, like those for humans, may sometimes require a booster to keep them effective. The best way to stay on schedule with vaccinations for pet owners who have never visited a vet hospital is to take the service to them in their own community. Because some vaccinations are delivered in a series of 3 every 3 weeks, PDP's wellness schedule will require repeat visits to communities and allow for greater outreach and education.

Many contagious but treatable conditions put not only pets at risk, but our communities at risk as well. Parvo virus is rampant in Hawaii and can live on our beaches and parks for years. Fleas, ticks, and parasites such as worms are easily treated but unless pet owners see a vet, many prescriptions are not available to ensure proper treatment. Tape worm, hook worm and other parasites and viruses are easily spread in areas shared by pets and people including our parks and beaches. It is in the best long term health of our island to provide access to affordable preventive care for pet owners especially those that cannot afford to see a private veterinarian. To reinforce our commitment to spay and neuter, fees will be further reduced if pets are sterilized and/or if pet owners schedule a spay/neuter appointment with the Big Fix or any other veterinarian.

#### **4. Target Population**

For subsidized services, need is identified by those receiving government assistance which can be verified including EBT, SNAP, WIC, section 8, or state housing vouchers. Seniors on fixed income, the homeless, disabled and unemployed who are also able to show proof of assistance qualify for PDP's subsidized services. For some families, PDP's wellness exams, vaccinations, and other support services will be one-third the cost of traditional veterinary care and therefore affordable for pet owners who face even minor financial hurdles. Simply – we hope to improve the quality of life of pets whose families are struggling financially and who may not have the resources to care for their pet.

#### **5. Geographic Coverage**

The Big Fix has focused primarily on at risk and rural areas of Oahu including Waianae, Waialua, Kahuku, and Waimanalo. These rural areas have less access to veterinary care and residents tend to have larger pets and more of them. However, our busiest clinic sites are those in high density, urban areas such as Waipio and Halawa. Although animals may tend to be smaller, we see larger numbers of cats because they are easily accessible to colony caregivers. More and more frequently, we are being asked to provide services where many low income and homeless families reside including Sand Island, Downtown Honolulu, Wahiawa, Kalihi, Palolo, Nanakuli and Ewa Beach.

## **II. Service Summary and Outcomes**

### **1. Scope of work, tasks and responsibilities**

PDP has solicited bids from three nationally recognized specialty vehicle companies who have a history of supporting nonprofits in Hawaii including medical, dental, blood and veterinary vehicles. PDP has selected LaBoit who has 30 years of business experience and initially supported veterinary vehicles for the agricultural community.

#### Phase I: Vehicle Purchase

PDP will work with LaBoit to finalize the purchase of a 24' Sprinter Veterinary Clinic which will include equipment to support a wellness focus, shipping and registration costs, and other incidental expenses to ensure safe delivery from Ohio to Hawaii including coordination with Matson. PDP will then work with the State to identify protocols for direct payment to the vendor so that manufacturing can begin.

#### Phase II: Program Development

After two years of operating the Big Fix – our mobile spay/neuter clinic, and after one year of managing the City's Neuter Now contract, PDP has the tools and resources to develop a wellness program to address community need for affordable preventative veterinary care. While PDP has invested in a new data base specific to veterinary care, PDP will customize the program to properly address, monitor and track client and pet information. PDP will coordinate and integrate a community clinic schedule to complement The Big Fix initiative. A schedule of monthly clinics will be made available on quarterly basis to provide pet owners with multiple dates and sites. PDP will also closely estimate the cost of doing business in order to establish clinic fees that are affordable to the community.

#### Phase III: Clinic Staffing

PDP has a pool of veterinary staff for The Big Fix including licensed veterinarians, veterinary technicians, and veterinary assistants. PDP also works with the Windward Community College vet tech school to provide practicums for first and second year students. PDP will expand the pool of providers -many of whom already contract as relief vets to other private hospitals and clinics. However, we will transition and cross train staff to be able to work on in spay/neuter and wellness services. Once fiscal sustainability is secured, PDP will transition some contract staff into full-time permanent positions.

#### Phase IV: Clinic Equipment and Supplies

PDP will identify additional equipment, supplies and materials needed for a fully operational mobile clinic. Medical supplies, prescription drugs, office supplies, computer equipment, and

many other incidentals for the clinic operations and business operations will be included in start-up costs. These tasks are similar to those tackled by PDP when starting up The Big Fix so we believe that this transition will be easy to navigate.

Phase V: Communications and Marketing

PDP will work with communications staff to develop appropriate collateral materials that support marketing and promotions of the wellness vehicle including a Client Record for each pet owner. The outreach plan will cross promote with The Big Fix and Neuter Now programs to ensure a ubiquitous effort to increase visibility of services. Brochures, flyers and an integrated plan including public relations and social media will lead outreach efforts along with a blessing and vehicle tour with supporters, sponsors and donors.

Phase VI: Public/Private Partnerships

Most importantly – PDP will work state and city government as well as social services to identify areas of Oahu in greatest need for assistance. Currently, the state housing office as well as new transitional shelters for the homeless have mandated that all pets be sterilized and up to date on shots and flea treatment. PDP will coordinate with agencies and staff to provide support to residents and ensure compliance with housing policies. In addition, PDP will work with local lawmakers to address community concerns with animals including cat colony management.

**2. Projected annual timeline for accomplishing the results or outcomes of the service**

July 2016:

Grant Approved by Gov. Ige. Funds released. Invoice secured by LaBoit detailing vehicle costs including shipping. Work with state agency to process purchase order for vehicle purchase. LaBoit begins manufacturing of vehicle once purchase order received. Delivery targeted for December 2016.

August to November 2016:

Develop program components for wellness exams and affiliated fees for preventive and diagnostic activities. Develop collateral and promotional materials as well as media relations plan. Identify and broaden staffing pool. Secure supplemental equipment and supplies for vet care and business operations. Extend vehicle, business and liability insurance policies. Identify high need communities and develop first quarter calendar of clinics in targeted/priority areas. Finalize data base monitoring and tracking for clients and their pets.

December 2016:

Implement integrated communications plan including invitations to Big Fix clients (approximately 8,000 by Dec. 2016). Plan vehicle blessing with local lawmakers, partners, sponsors and allies. Schedule walk through with pets to ensure clinic efficiency. Prepare staffing schedules for first quarter clinics.

January 2017:

Implement PDP Pet Wellness program. Coordinate outreach with Big Fix and Neuter Now initiatives to ensure broadest reach.

**3. Quality assurance and evaluation plans**

PDP’s Big Fix spay/neuter mobile clinic adheres to the highest standards of care and follows medical protocols established by the ASPCA and AVMA. Some of these include veterinarian licensing, drug dispensing, patient communications, staff training and competencies, patient monitoring, and surgical expertise. These same guidelines will be applied to the wellness program with expanded protocols related to preventive care.

PDP is sincerely committed to evaluation of our programs which includes electronic surveys to clients who have received services from the Big Fix. Those efforts will continue for all wellness initiatives including administrative efficiency, surgical and diagnostic accuracy, healthy pet outcomes, and overall pet owner satisfaction. Annual surveys are sent via email to clients with follow up by staff when issues arise.

PDP is also committed to staff training and has participated in mainland sessions hosted by the ASPCA which focus on clinic best practices. The Humane Alliance provides subsidized training sessions for clinic teams and has offered to send staff to Hawaii for personalized assistance.

**4. Measure(s) of effectiveness to be reported**

- Total number of clients served – by geography
- Total number of pets served – by species/sex/breed/weight/age
- Total number of pets sterilized as a result of wellness visit
- Total number and types of services provided – vaccination, fecal, blood, dental, microchip ID, flea treatment, deworming, etc.
- Total number of referrals to veterinary hospitals

**III. Financial**

**Budget**

1. Budget attached.
2. Quarterly Funding

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$190,000				\$190,000



3. Funding Sources – 2017

- Office of Hawaiian Affairs
- PetSmart Charities
- Petco Foundation
- Friends of Hawaii Charities
- City & County of Honolulu – Community Services GIA
- City & County of Honolulu – Office of Economic Development GIA
- ASPCA/Humane Alliance
- Humane Alliance
- Hawaii Community Foundation
- The Big Fix (program fees)
- Pedigree Foundation

4. State and federal tax credits – not applicable

5. State and county government contracts and grants

City & County of Honolulu – 2016 GIA - \$112,000

City & County of Honolulu – Neuter Now - \$550,000\*

\* \$530,000 of this contract is paid out to participating vet clinics/hospitals for providing spay/neuter services. PDP only receives \$20,000 to assist with administrative costs related to management of the contract including printing of the certificates.

6. Unrestricted current assets as of December 31, 2015: **\$62,600**

**IV. Experience and Capability**

**A. Necessary Skills and Experience**

Alicia Maluafiti, founder and president of Poi Dogs & Popoki (PDP), has more than 15 years of animal welfare experience that includes both volunteer and professional work. After serving as the Director of Community Relations for the Hawaiian Humane Society, she founded the Oahu Society for the Prevention of Cruelty to Animals (OSPCA) which was involved in the largest animal rescue operation in the state. Ms. Maluafiti's vision for the OSPCA was validated when her nonprofit business plan won 7<sup>th</sup> place out of 45 organizations in the Chaminade/Hogan Business Plan competition in 2007. Recognizing the weaknesses of a rescue/adoption model, she founded PDP to help pets and their people.

Maluafiti has worked with a number of nonprofit animal welfare organizations including Joey's Feline Friends, K-9 Kokua, Hawaii Dog Foundation, the Cat Foundation, Animal Care Foundation, Makaha Animal Rescue, Kaaawa K9 Rescue, Hawaiian Humane Society and Humane Society of the United States. In addition, she has established personal and

professional relationships with a number of veterinarians in private practice that service The BigFix, families receiving support from PDP, and PDP's own rescue animals. She also manages an unadoptable cat sanctuary with over 400 free roaming cats that are sterilized and microchipped and which receive food, shelter and veterinary care.

Appropriately, the PDP board is comprised of a cross-section of community and business leaders to provide strategic direction and consultation:

Blake Oshiro, Capitol Consultants– legal support  
Richard Emery, Associa Hawaii – property management support  
Arnold Wong, Iron Workers – construction support  
Kevin Rathbun, Island Properties - real estate support  
Wayne Marques, VCA Hawaii – veterinary support  
Sabrina Delarama, Tony Collision – management and financial support

PDP begins its third year of operations for The Big Fix on Oahu. The mobile clinic has experienced overwhelming success in communities across the island. Managing a mobile unit has prepared PDP to easily transition an additional vehicle committed to wellness and preventive care as well as understand the operational challenges affiliated with clinic scheduling, administrative support, veterinary contracts, equipment and supplies, and site management.

**B. Facilities**

Not applicable.

**V. Personnel: Project Organization and Staffing**

**A. Proposed Staffing, Staff Qualifications, Supervision and Training**

Big Fix Operations Director, Chris Alejo, has over 20 years of work experience in private veterinary hospital settings and began her career as a veterinary technician before moving into management. She brings the necessary educational background and professional experience to manage the technical, clinical and operational issues associated with a mobile clinic. Chris has been in management positions at various veterinary hospitals in California and Hawaii and provided support to visiting orthopedic surgeons who work with local vet hospitals. She has managed all operations for the Big Fix the past 2 years and will assume management responsibility for the wellness vehicle as well. Chris has attended mainland training conferences focusing on high volume, high quality spay and neuter, and PDP has applied for scholarship funding to send a team to an August conference hosted by the ASPCA.

Chris interviews, hires and manages all Big Fix contract staff including veterinarians, vet tech, vet assistants and administrative support. Her directive is to expand this pool so that staff can work interchangeably between spay and neuter operations and wellness operations. Both

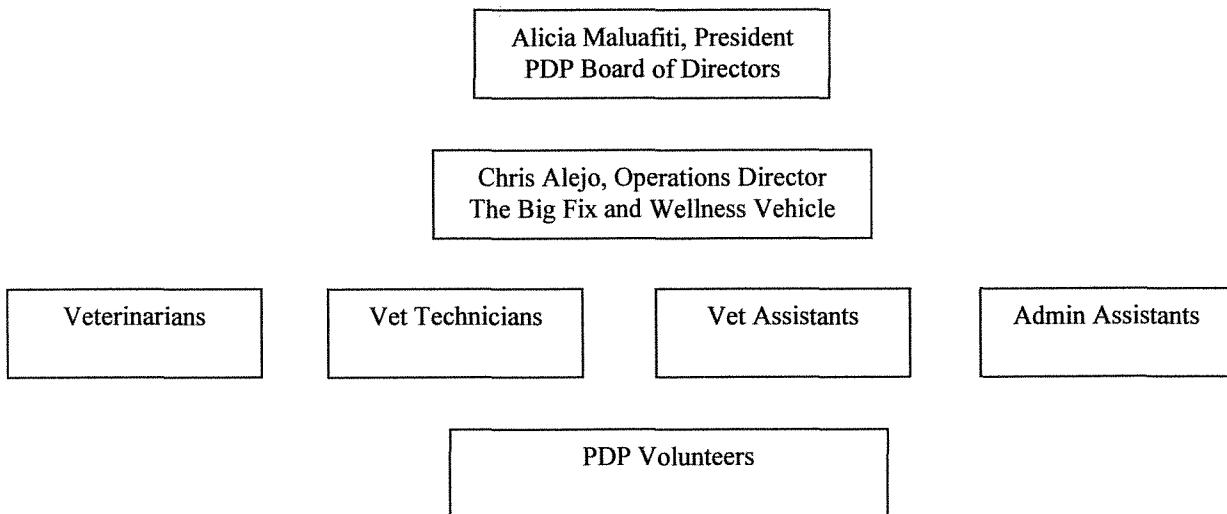
vehicles will utilize the same data management system for veterinary clinics so all staff will be trained to ensure continuity.

Each clinic requires at least one licensed veterinarian, one veterinary technician, and one veterinary assistant who may or may not serve in an administrative capacity as well. PDP relies heavily on a broad volunteer base to provide support including Windward Community College vet tech students. With our new clinical data base and online data management system, staff will be connected online at all times which improves clinic efficiency.

Clinics are scheduled based on veterinarian availability and capacity to complete surgeries and exams in a targeted amount of time. As those dates are identified, the balance of the vet staff are assigned clinics to work based on their availability and experience to support a clinic. As staffing needs are completed, sites are identified and secured. PDP prefers to schedule clinics on a quarterly basis to provide pet owners and staff with as much notice as possible.

Currently, PDP's pool of veterinary staff includes 8 veterinarians, 4 vet techs, 3 vet assists, 2 administrative support, and more than 40 volunteers. All staff have a variety of competencies in veterinary care but all work in private practice either in other full time jobs or in a relief capacity. Their skill sets are known prior to hiring but the longer that they work with PDP on mobile units, the more committed they become to providing community service to pet owners struggling to care for their pets. Overall management of Poi Dogs & Popoki including programs, projects, events and activities continues to be the responsibility of Alicia Maluafiti, volunteer Board President.

**B. Organization Chart**



**C. Compensation**

PDP currently contracts vet staff which is a common industry practice. Veterinary staff including vets, vet techs and vet assistants have the ability to provide “relief” work at a variety of clinics and hospitals and some also have full-time positions and choose contract work for additional income or to fine-tune surgical skills.

Licensed veterinarians are paid hourly between \$35 and \$60 depending on their surgical expertise in spay and neuter. Veterinary Technicians are paid \$12 to \$20 per hour depending on their educational level and work experience. And Veterinary Assistants and/or other administrative support staff are paid \$10 per hour. All serve as independent contractors and work in the field of animal health and welfare

PDP’s highest paid contractor – Operations Director for the Big Fix - is on retainer for \$36,000 per year. Our Vet Assistant is also on retainer for \$15,000 per year. PDP’s 3-year strategic plan does anticipate a transition to full time staff by year 3 (2018).

PDP’s board president, Alicia Maluafiti, serves in a volunteer capacity and takes no compensation.

**VI. Other**

**A. Litigation**

Not applicable

**B. Licensure or Accreditation**

Not applicable

**C. Private Educational Institutions**

Not applicable.

**D. Future Sustainability Plan**

PDP’s sustainability of the Big Fix spay/neuter and Wellness mobile clinics relies on program fees. Our goal is to set fees at a point in which the clinics are fiscally sustainable but keep them affordable through additional fundraising including private grants and events. PDP hosts two fundraisers – the West Oahu Pet Walk and the 19<sup>th</sup> Puka golf tournament – which raises approximately \$35,000 per year, plus we continue to apply for grants from private foundations. PDP’s greatest opportunity for fundraising is in corporate sponsorships in which we solicit support to provide subsidized rates to the community. For instance, Haseko sponsored a Feline

Fix in Ewa Beach in which all surgeries were free for cats. All fundraising dollars are targeted towards subsidizing rates for families most in need.

**E. Certificate of Good Standing (If the Applicant is an Organization)**

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2016 to June 30, 2017

Applicant:     Poi Dogs & Popoki    

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries				120,000
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				<b>120,000</b>
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				10,000
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies (office)				4,000
7. Telecommunication				
8. Utilities				
9. Prescription/Veterinary Supplies				84,000
10. Vehicle maintenance/gas/oil				12,000
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>				<b>110,000</b>
<b>C. EQUIPMENT PURCHASES</b>				
<b>D. MOTOR VEHICLE PURCHASES</b>	<b>190,000</b>			
<b>E. CAPITAL</b>				
<b>TOTAL (A+B+C+D+E)</b>	<b>190,000</b>			<b>230,000</b>
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	190,000	Alicia Maluafti <span style="float: right;">224-3648</span>		
(b) Total Federal Funds Requested		Phone		
(c) Total County Funds Requested	80,000	Jan. 21, 2016		
(d) Total Private/Other Funds Requested	150,000	Date		
<b>TOTAL BUDGET</b>	<b>420,000</b>	Alicia Maluafti, President Name and Title (Please type or print)		

## BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2016 to June 30, 2017

Applicant: Poi Dogs & Popoki

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Mobile Pet Wellness Clinic	1.00	\$190,000.00	\$ 190,000.00	190000
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>	1		\$ 190,000.00	190,000
<b>JUSTIFICATION/COMMENTS:</b>				
Fully customized 24' veterinary surgical unit to provide community wellness and preventive care to animals in underserved areas.				






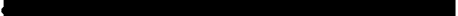
**DECLARATION STATEMENT OF  
APPLICANTS FOR GRANTS PURSUANT TO  
CHAPTER 42F, HAWAI'I REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

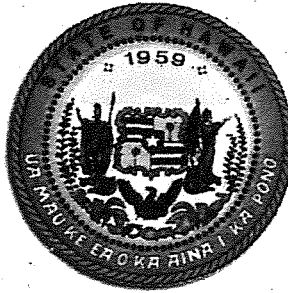
- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

\_\_\_\_\_  
(Type Name)  \_\_\_\_\_  
\_\_\_\_\_  
(Signature)  \_\_\_\_\_  
Jan. 21, 2016 \_\_\_\_\_  
(Date)

Alicia Maluafiti \_\_\_\_\_ President \_\_\_\_\_  
(Typed Name) (Title)



STATE OF HAWAII  
STATE PROCUREMENT OFFICE

**CERTIFICATE OF VENDOR COMPLIANCE**

This document presents the compliance status of the vendor identified below on the issue date with respect to certification required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: **POI DOGS & POPOKI (PDP)**

DBA/Trade Name: **POI DOGS & POPOKI (PDP)**

Issue Date: **01/21/2016**

Status: **Compliant**

Hawaii Tax#: [REDACTED]

FEIN/SSN#: [REDACTED]

UI#: No record

DCCA FILE#: [REDACTED]

**Status of Compliance for this Vendor on issue date:**

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

**Status Legend:**

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance