

House District 27

Senate District 13

**THE TWENTY-EIGHTH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Log No:

For Legislature's Use Only

Type of Grant Request:

GRANT REQUEST – OPERATING

GRANT REQUEST – CAPITAL

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Recipient" means any organization or person receiving a grant.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): _____

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual: Lanakila Pacific

Dba: Lanakila Pacific

Street Address: 1809 Bachelot Street, Honolulu, HI 96817

Mailing Address: same

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name MARIAN TSUJI

Title President & CEO

Phone # (808)356-8535

Fax # (808)533-7264

E-mail mtsuij@lanakilapacific.org

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION INCORPORATED IN HAWAII
- FOR PROFIT CORPORATION INCORPORATED IN HAWAII
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL
- OTHER

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

CAPITAL RENOVATION FOR LANAKILA PACIFIC'S CENTRAL FACILITY TO REPAIR AND UPDATE OBSOLETE ELEVATOR AND ADDRESS ADA, ACCESSIBILITY, SAFETY, AND SECURITY ISSUES

4. FEDERAL TAX ID #: _____

5. STATE TAX ID #: _____

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2017: \$ 115,800

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 0

FEDERAL \$ 0

COUNTY \$ 0

PRIVATE/OTHER \$ 0

TSUJI, PRESIDENT & CEO
NAME & TITLE _____

1/22/16
DATE SIGNED



RECEIVED
1/22/16 *llm*

Application for Grants

If any item is not applicable to the request, the applicant should enter “not applicable”.

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;
Founded in 1939, Lanakila Pacific (hereinafter LP) is a unique Hawaii-based 501(c)3 non-profit that has grown tremendously over the years. Our programs and social enterprises currently serve over 2,000 Oahu residents annually with programs that build life skills, which in turn support our greater community. Our core programs are Lanakila TLC (Teaching and Learning Centers), which assists individuals with disabilities in developing life skills while emphasizing community inclusion; Lanakila Workforce Resources, which promotes independence through meaningful employment, and; Lanakila Meals on Wheels, Hawaii’s largest and only island-wide meal provider for seniors.

LP’s main facility is located on Bachelot Street in Honolulu. We also have a satellite facility in Wahiawa, along with a network of 13 workforce training sites and 16 Kupuna Wellness Centers throughout Oahu. More than 400 volunteers support our programs throughout the year.

Our established social enterprises including Lanakila Kitchen (catering), Lanakila Custom Products (apparel and promotional products), and Maintenance Services (grounds and custodial) set us apart from other non-profits. These enterprises generate revenue to further our mission while providing jobs for people with disabilities.

2. The goals and objectives related to the request;
LP’s main facility on Bachelot Street is typical of buildings erected in the 1960’s. The building is owned by the State of Hawaii and leased to Lanakila Pacific under a long-term 30 year lease.

Health and safety issues must be addressed to ensure the safety and well-being of LP’s participants and employees. Renovations are necessary to update and repair the facility’s only elevator and address ADA, safety, accessibility, and security issues.

The elevator, installed in 1977, is obsolete and unreliable, and repair parts are not available. During the last few years, the elevator has been out of service on multiple

occasions for several weeks at a time. Any parts needed for repairs must often be fabricated. This significantly impacts program and facility accessibility for participants and employees using wheelchairs, those with limited mobility, and/or with cognitive and physical disabilities. During times when the elevator is out of order, participants and employees unable to use the stairwell have to use a long, out of the way detour outside of the building to access the other floor. This is not just an inconvenience; it exposes these people to outdoor physical hazards attributable to the rainy conditions of the Nuuanu-Liliha area. In addition, program participants have been stuck in the elevator on several occasions, which is particularly alarming for those with certain disabilities.

3. The public purpose and need to be served;

LP's main facility on Bachelot Street is typical of buildings erected in the 1960's. The building is owned by the State of Hawaii and leased to LP under a long-term 30 year lease. We are cognizant of our responsibility to prudently maintain these facilities so that they will serve LP's clients well into the 21st century.

The facility's sole elevator is obsolete and must be repaired and updated to address ADA, accessibility and security issues. Safe and reliable access within the facility for program access for seniors and people with disabilities is a necessity for our mission.

4. Describe the target population to be served;

LP's target population is adults with disabilities and seniors who live on Oahu and wish to develop or require assistance with their work and living skills. In the last year, LP provided life skill building programs to over 230 adults with disabilities. At any given time Lanakila Workforce Resources provides paid-work training and employment for over 100 adults with disabilities and Lanakila TLC provides life skills training for over 130 adults with disabilities. Lanakila Meals on Wheels serves over 2,000 Hawaii seniors more than 260,000 meals each year. Supporting our delivery of services is a network of 400 dedicated volunteers, many of whom have been with Lanakila Pacific for many years.

Demographic projections indicate the population requiring Lanakila Meals on Wheels will increase significantly in the next ten years. The AARP Public Policy Institute calculates that nationally, a baby boomer turns 60 every 11 seconds. Hawaii's kupuna, or elderly population, will increase by nearly 40% in the next ten years, according to AARP's 2011 "Successful Aging in Hawaii" survey.

The average age of people with disabilities utilizing Lanakila's Workforce Resources and Teaching and Learning Center programs is also increasing.

This project will address ADA, accessibility and security issues and maintain safe facility and program access for seniors and people with disabilities.

5. Describe the geographic coverage

The main facility is located at Bachelot Street in Honolulu and serves as the hub for a network of 16 training sites and 16 Kupuna Wellness Centers throughout Oahu as well as for island-wide home delivery meal service.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant’s approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

The scope of work includes the following:

Scope of Work	Tasks & Responsibilities	Results & Outcomes
Repair and update obsolete elevator parts including machine room pump and motor, door operator, hoistway door equipment and wiring, and car and hall fixtures.	Under the direction of the President & CEO and VP of Operations & COO, the Facilities Manager will obtain bids, hire a qualified contractor, and oversee the repair and update.	Safe and reliable elevator operation without increased cost of total replacement; allowing facility access for participants and employees with disabilities using wheelchairs and/or with cognitive and physical disabilities.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Projected Timeline:

- Quarter 1 – Coordinate project logistics
- Quarter 2 – Procure services and contract
- Quarter 3 – Complete repair and update

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results;

Under the guidance of the President & CEO and LP’s VP of Operations, LP’s Facilities Manager will oversee quality assurance and evaluation of this project. LP’s Board of Directors also reviews progress reports at its bi-monthly meetings.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the

program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Effectiveness will be measured by the successful completion of the scope of work and the program results detailed in the Section II, Service Summary & Outcomes.

III. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2017.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$38,300	0	\$77,500	0	\$115,800

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2017.
NONE
4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.
NONE
5. The applicant shall provide a listing of all federal, state, and county government contracts and grants it has been and will be receiving for program funding.
Please see ATTACHMENT A
6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2015.
Please see ATTACHMENT B.

IV. Experience and Capability

A. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Founded in 1939, Lanakila Pacific has over 76 years of experience providing services for people with challenged lives on Oahu. In 1976, Lanakila Pacific was the first organization in Hawaii to be accredited by CARF, formerly known as the Commission on Accreditation of Rehabilitation Facilities, and has maintained this accreditation for 16 consecutive accreditation periods. This accreditation involves a rigorous peer review process to ensure high quality, measurable and accountable programs and services.

Lanakila Pacific has extensive experience in the administration of contract funds, with timely and compliant project completion and fund expenditure. The most recent pertinent experience includes a major \$3.58 million renovation of certain areas of Lanakila Pacific's Bachelot Building ten years ago and most recently a \$1.95 million major renovation of Lanakila Pacific's Wahiawa Annex.

Providing leadership for the renovation staff is Marian Tsuji, President and CEO. Paul Harada, VP of Operations and COO, will oversee Frank Valenti, LP's Facilities Manager, who will provide day-to-day renovation logistics and interface with program staff, vendors and contractors. In addition to the staff and Board of Directors participation, Lanakila Pacific has a core of over 400 volunteers who provide ongoing support to the organization.

Please see ATTACHMENT C for Executive Bio and ATTACHMENT D for Listing of Board of Directors – Center, and ATTACHMENT E for Listing of Board of Directors – Foundation.

B. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Lanakila Pacific's main facility on Bachelot Street is typical of buildings erected in the 1960's. The building is owned by the State of Hawaii and leased to Lanakila Pacific under long-term 30 year lease.

In 2004, facility renovations increased operations efficiency, allowing Lanakila Pacific to support the growth of Lanakila Meals on Wheels and establish our entrepreneurial programs, including Lanakila Kitchen's Catering Services and Lanakila Custom Products.

Health and safety issues must be addressed. The facility's only elevator is obsolete and must be repaired and updated to address ADA, accessibility and security issues. Safe and reliable access within the facility for program access for seniors and people with disabilities is a necessity for our mission.

The elevator, installed in 1977, is obsolete and unreliable, and repair parts are not available. During the last few years, the elevator has been out of service on multiple occasions for several weeks at a time. Any parts needed for repairs must often be fabricated. This significantly impacts program and facility accessibility for participants and employees using wheelchairs, those with limited mobility, and/or with cognitive and physical disabilities. During times when the elevator is out of order, participants and employees unable to use the stairwell have to use a long, out of the way detour outside of the building to access the other floor. This is not just an inconvenience; it exposes these people to outdoor physical hazards attributable to the rainy conditions of the Nuuanu-Liliha area. In addition, program participants have been stuck in the elevator on several occasions, which is particularly alarming for those with certain disabilities.

V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Lanakila Pacific has the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. Board Chairs are Carl Hinson, Director of Workforce Development, Hawaii Pacific Health, and Ken Hayashida, President of Kai Hawaii Structural & Forensic Engineers.

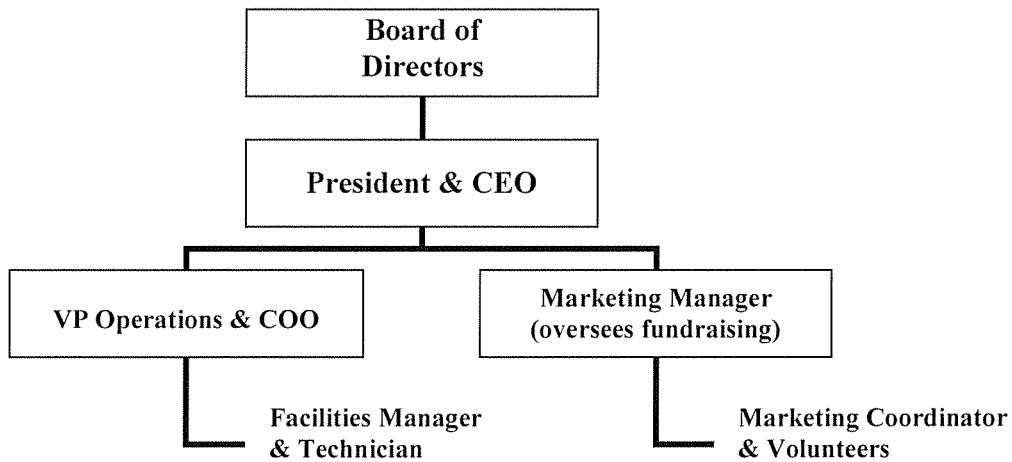
Providing leadership for the renovation project is Marian Tsuji, President and CEO. Paul Harada, VP of Operations & COO, will oversee Frank Valenti, LP's Facilities Manager, who will provide day-to-day renovation logistics and interface with program staff, vendors and contractors. In addition to staff and Board of Directors participation, LP has a core of over 400 volunteers who provide ongoing support to the organization.

Please see ATTACHMENT C for Executive Bio and ATTACHMENT D for Listing of Board of Directors – Center, and ATTACHMENT E for Listing of Board of Directors – Foundation.

B. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

The following is the organizational chart that illustrates the placement of this request. Please see ATTACHMENT F for the complete Organization Chart.



C. Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

ATTACHMENT G includes the requested annual salaries.

VI. Other

A. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Lanakila Pacific is not a party to any lawsuits or outstanding judgment known to itself at this time.

B. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Lanakila Pacific is accredited by CARF, formerly known as the Commission on Accreditation of Rehabilitation Facilities. This accreditation involves a rigorous peer review process to ensure high quality, measurable and accountable programs and services.

C. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

N/A

D. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2016-17 the activity funded by the grant if the grant of this application is:

- (1) Received by the applicant for fiscal year 2016-17, but
- (2) Not received by the applicant thereafter.

Lanakila Pacific's plan for sustainability includes fundraising, in-kind support, grants, program income, use of volunteers and mission driven entrepreneurship.

Fundraising

Lanakila Pacific's fundraising strategy focuses on donor acquisition, renewing and upgrading current donors. Solicitation methods include direct mail, face-to-face solicitation, online fundraising, and special events including our signature fundraiser, "The Good Table," a unique synchronized dining event. Last year, hundreds of supporters dined out at over 50 participating restaurants from Zippy's to Alan Wong's Restaurants.

In-kind Support

Lanakila Pacific has solicited and received a wide range of in-kind donations to support the program, including office furniture and food and beverages, as well as donations of services such as professional consulting.

Grants

Lanakila Meals on Wheels seeks additional grants and new sources of funding at every opportunity.

Program Income

Lanakila Meals on Wheels provides each senior with an opportunity to voluntarily contribute to the cost of the service. No one is denied a meal for inability to donate.

Use of Volunteers

Through active outreach, Lanakila Meals on Wheels has developed a network of over 400 volunteers who regularly package and deliver meals, and over 350 day of service volunteers who help with special projects throughout the year.

Mission Driven Entrepreneurship

Lanakila Pacific's social enterprises provide high-quality services for customers while building independence for people with challenged lives. These enterprises include Lanakila Kitchen (catering), Lanakila Custom Products (apparel and promotional items) and Lanakila Maintenance Services (custodial and grounds-keeping).

Lanakila Pacific's long-term strategy for sustainability is to increase revenue from its social enterprises to fund its programs.

E. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2015.

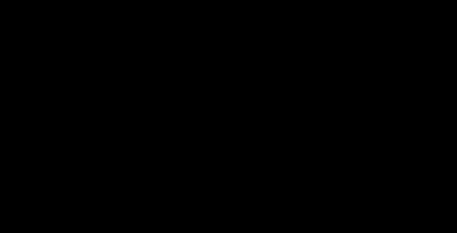
The Certificate of Good Standing is included as ATTACHMENT H.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2016 to June 30, 2017

App

Lanakila Pacific

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
TOTAL PERSONNEL COST	0	0	0	0
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	0	0	0	0
C. EQUIPMENT PURCHASES	0	0	0	0
D. MOTOR VEHICLE PURCHASES	0	0	0	0
E. CAPITAL	115,800	0	0	0
TOTAL (A+B+C+D+E)	115,800	0	0	0
SOURCES OF FUNDING		Budget Prepared By: 		
(a) Total State Funds Requested	115,800	6-8549		
(b) Total Federal Funds Requested	0	Phone		
(c) Total County Funds Requested	0	/22/16		
(d) Total Private/Other Funds Requested	0	Date		
TOTAL BUDGET	115,800	Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2016 to June 30, 2017

Applicant: Lanakila Pacific

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				0.00
JUSTIFICATION/COMMENTS: N/A				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2016 to June 30, 2017

Applicant: Lanakila Pacific

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				0
JUSTIFICATION/COMMENTS N/A				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				0
JUSTIFICATION/COMMENTS N/A				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2016 to June 30, 2017

Applicant: Lanakila Pacific

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2014-2015	FY: 2015-2016	FY: 2016-2017	FY: 2016-2017	FY: 2017-2018	FY: 2018-2019
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						
JUSTIFICATION/COMMENTS:						
N/A						

GOVERNMENT CONTRACTS AND / OR GRANTS

Applicant: Lanakila Pacific

Contracts Total: \$4,931,774.44

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Maui)	CONTRACT VALUE
1	Congregate Dining – Meals on Wheels	10/1/2015 – 9/30/2016	Elderly Affairs Division	Honolulu	\$838,784.80
2	Home Delivery - Meals On Wheels (Federal)	10/1/2015 – 9/30/2016	Elderly Affairs Division	Honolulu	\$410,901.82
3	City Grant In Aid – Meals and equipment	11/1/2014 – 4/30/2016	Department of Community Services	Honolulu	\$326,084.00
4	Evaluation and Training – Oahu	7/1/2014 – 6/30/2016	DHS, Div. of Vocational Rehabilitation	State	\$317,402.00
5	Vocational and Work Adjustment Training Services	7/1/2013 – 6/30/2016	DHS, Div. of Vocational Rehabilitation	State	\$563,106.00
6	State Grant In Aid – Construction and equipment	1/7/2014 – 1/6/2017	Department of Health	State	\$280,000.00
7	Tripler Army/Wheeler Air – Grounds Maintenance	10/1/2014 – 9/30/2015	U.S. Army	U.S.	\$631,149.77
8	Pearl Harbor/Hickam Air - Grounds Maintenance	10/1/2014 – 10/2/2015	U.S. Navy	U.S.	\$251,341.82
9	National Oceanic and Atmospheric Administration – Grounds Maintenance	2/1/2015 – 1/31/2016	N.O.A.A.	U.S.	\$110,677.66
10	Department of Defense – Grounds Maintenance	10/1/2014 – 9/30/2015	Department of Defense	State	\$602,004.41
11	Department of Health – Grounds Maintenance	11/1/2014 – 10/31/2015	Department of Health	State	\$59,402.08
12	Home Delivery-Meals on Wheels (State)	7/1/2015 - 6/30/2016	Elderly Affairs Division	Honolulu	540,920
				TOTAL	\$4,931,774.44

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.

- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

L (M (Typed Name)	<div style="background-color: black; width: 100%; height: 100%;"></div>	<hr/> <p style="text-align: center; font-size: 1.5em; margin: 0;">1/22/16</p> <p style="text-align: center; margin: 0;">(Date)</p> <hr/> <p style="text-align: center;">President & CEO</p> <p style="text-align: center;">(Title)</p>
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LIST of GRANTS for CURRENT FISCAL YEAR

Applicant Name: Lanakila Pacific
 Fiscal Year Ending: June 30, 2016

Organization Name	Status	Requested	Requested	Approved	Program	(multiple-year, matching, etc)
Aloha United Way	recvd 12/24/14	Jul-14	\$78,899	\$78,899	Training & Advocacy	3 year 2015-2017 (\$236,697 total), training
Aloha United Way	recvd 12/24/14	Jul-14	\$150,000	\$150,000	Meals on Wheels	3 year 2015-2017 (\$450,000 total), meals
Gwenfread Elaine Allen Fund	recvd 2/5/15		\$75,000	\$75,000	Meals on Wheels	last year of 3 year award (\$225,000 total), meals
State of Hawaii GIA (DOH)	recvd 1/17/14			\$280,000	Facility (construction & equipment)	1/7/2014 - 1/6/2016
Harry & Jeanette Weinberg Foundation	Received	Feb-14	\$50,000	\$50,000	Teaching & Learning Center & Workforce Resources	3 year (\$150,000 total), create assessment program
May & Stanley Smith Charitable Trust	In Progress	Oct-15	\$50,000	Pending	Teaching & Learning Center	2 year (\$100,000 total) request
Kosasa Foundation (ABC Stores)	recdd 7/6/2015	na	na	\$10,000	Meals on Wheels	1 year sponsorship
Hawaii Community Foundation	recvd 8/24/2015	na	na	\$10,000	Lanakila Pacific	1 year
Freeman Foundation	approved Dec. 2015	Nov-15	\$25,000	\$25,000	Lanakila Custom Products	1 year grant
City & County of Honolulu GIA FY 2017	in progress	Nov-15	\$54,430	Pending	T&A	1 year grant
State of Hawaii GIA FY 2016	in progress	15-Jan	\$466,000	Pending	Facility	1 year grant
State of Hawaii GIA FY 2017	TBD	Jan 22,2015 deadline	\$105,000	Pending	Facility (construction & equipment)	1 year grant
U.S. Government	recvd			838,784.80	Meals on Wheels Congregate Dining	
U.S. Government	recvd			410,901.82	Meals on Wheels Home Delivery	
ATTACHMENT A						

LANAKILA PACIFIC
Unrestricted Current Assets
December 31, 2015

Cash	\$ 1,544,509.05
Accounts Receivable	2,278,579.79
Prepaid Expenses	217,105.44
Inventories	<u>108,234.60</u>
	<u>\$ 4,148,428.88</u>

ATTACHMENT B

Biography for
Marian E. Tsuji

Marian E. Tsuji has over thirty years of experience working with disadvantaged populations in New York City and Hawaii.

She began her career in New York City teaching basic literacy and math skills to jailed inmates on Rikers' Island. After twelve years in the 25,000 inmate system, she left New York City as the Assistant Commissioner for Alternatives to Incarceration to work in Hawaii's Department of Public Safety. Here she served as the department's Substance Abuse Treatment Services Officer, Security Coordinator and as the Deputy Director where she was responsible for the operation of the state's eight jails and prisons, and the contract administration of three private prisons on the mainland. This included an operating budget of \$150 million, 1,800 staff and over 5,000 inmates.

Ms. Tsuji also served as the Chief of Staff to Lieutenant Governor Mazie Hirono where she coordinated projects in high tech, economic development and education amongst government, private sector and university communities.

She is currently the President & CEO of Lanakila Pacific, a unique Hawaii-based non-profit offering programs and social enterprises that build independence for thousands of people with challenged lives. Founded in 1939, Lanakila Pacific has grown tremendously over the years and today serves over 2,300 people with challenged lives each year with an operating budget of \$10 million.

Ms. Tsuji was also an instructor at the University of Hawaii teaching in the School of Social Work, and an independent consultant with the National Institute of Corrections. She serves on various boards and commissions.

Lanakila Pacific Center

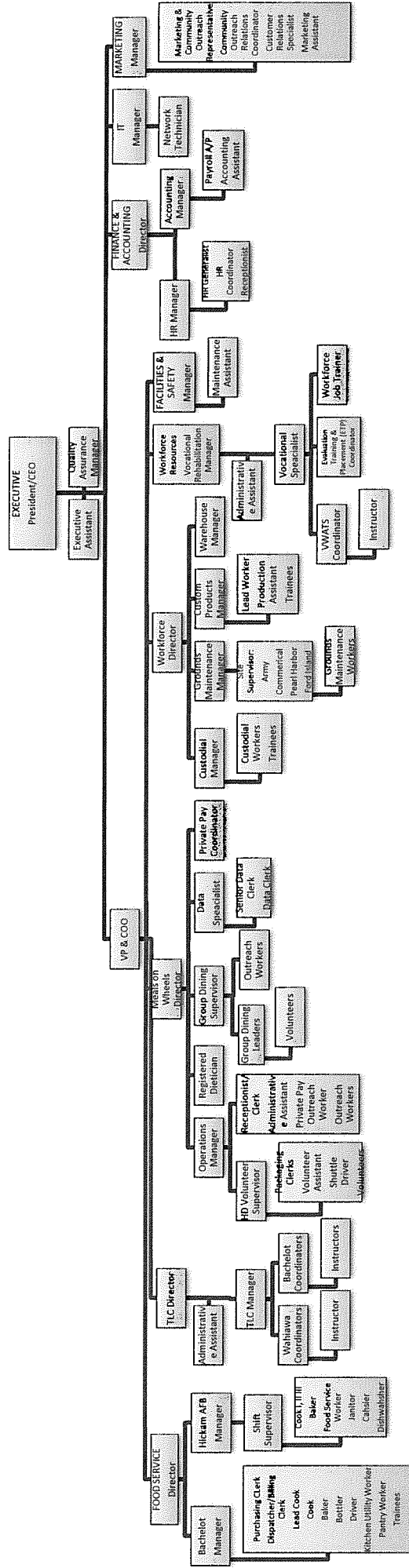
2015 Board of Officers and Directors

Board title	Board of Officers/ Directors
Chair	Hinson, Carl President & CEO aio Hawaii
Vice Chair	Toyofuku, Bob President Hawaii Advocates
Treasurer	Mizuno, Derek Assistant Administrator Hawaii Employer-Union Benefits Trust Fund (EUTF)
Secretary	Martines, Arnold Sr. VP Community Banking Division Central Pacific Bank
Director	Amano (ret), Judge Riki Retired Dispute Prevention & Resolution, Inc.
Director	Ho, Frank Electrical Engineer, ICAP Program Manager Pearl Harbor
Director	Kagawa, Debra Attorney at Law Private Practice
Director	Kageyama, Ed PGA General Manager Ka'anapali Golf Resort
Director	Kaulukukui, Suzanne Public Health Nurse Department of Health
Director	Perreira, Randy Executive Director HGEA
Director	Takeno, Dwayne Audit Principal N&K CPAs, Inc.
Director	Yamamoto, Ph.D, Kathryn Assistant Professor / Program Director UH Rehabilitation Counseling Program
Director	Yamanaka, Todd Vice President of Marketing & Product Development Island Insurance
Director	Yosemori, JoAnne Senior Manager, Government & Community Affairs Hawaiian Telcom

Lanakila Pacific Foundation
2015 Board of Officers and Directors

Board title	Board of Officers/ Directors
Chair	Hayashida, Ken President Kai Hawaii, Inc.
Vice Chair	Zane, Lynn Retired Research and Statistics Officer Department of Business, Economic Development and Tourism
Treasurer/ Secretary	Murakami, Alton VP Tax & Risk Manager First Hawaiian Bank
Director	Endo Chai, Jodi Deputy Executive Director- Administration HGEA
Director	Kern, Bill Director, Consulting CGI
Director	Mannis, Avi Vice President of Marketing Hawaiian Airlines
Director	Nakasone, Jackson President CBI, INC. (Newmark Grubb CBI)
Director	Paragas, Simplicio Publisher/ Managing President Inside Out Magazine
Director	Tasaka, Masaichi Retired President Kuakini Health System
Director	Wong, Hank Retired Executive VP & COO Citibank Properties
Director	Yamashige, Teri Principal Three, a Marketing Group LLC.
Director	Yim, Sherri Senior Vice President & Controller First Hawaiian Bank

LANAKILA PACIFIC ORGANIZATIONAL CHART AS OF 1/22/2016

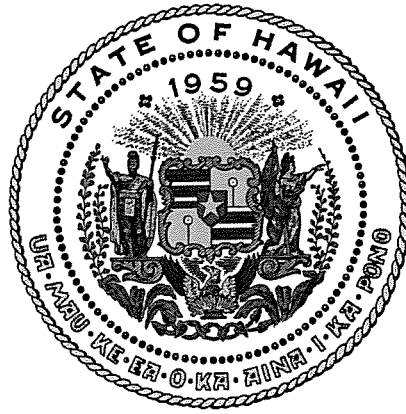


ATTACHMENT F

Three Highest Paid Officers, Directors or Employees

President & CEO	140,912.98
Vice President & COO	96,760.82
Director of Finance	88,984.74

ATTACHMENT G



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

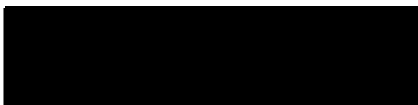
LANAKILA PACIFIC

was incorporated under the laws of Hawaii on 11/19/1959 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: November 13, 2015



Director of Commerce and Consumer Affairs