

House District Statewide

Senate District Statewide

THE TWENTY-EIGHTH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES

Log No:

For Legislature's Use Only

Type of Grant Request:

GRANT REQUEST - OPERATING

GRANT REQUEST - CAPITAL

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Recipient" means any organization or person receiving a grant.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): _____

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:
HAWAII FLORICULTURE AND NURSERY ASSOCIATION

Dbas: HFNA

Street Address:

Mailing Address: PO Box 5640
Hilo, HI 96720

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name MR. ERIC TANOUYE

Title President

Phone # 808 959 3535

Fax # 808 959 7780

E-mail eric@greenpointnursery.com

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION INCORPORATED IN HAWAII
- FOR PROFIT CORPORATION INCORPORATED IN HAWAII
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL
- OTHER

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

DEVELOPMENT OF EXPORT MARKETS, PEST MANAGEMENT AND VARIETAL DEVELOPMENT

4. FEDERAL TAX ID #: _____

5. STATE TAX ID #: _____

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2017: \$ 500,000

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE
AT THE TIME OF THIS REQUEST:

STATE \$ 500,000

FEDERAL \$ _____

COUNTY \$ _____

PRIVATE/OTHER \$ _____

REPRESENTATIVE:

ERIC S. TANOUYE / PRESIDENT
NAME & TITLE

01/21/16
DATE SIGNED



RECEIVED

1/22/16 *HR*

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. *A brief description of the applicant's background;*

The Hawaii Floriculture and Nursery Association (HFNA) is a statewide umbrella organization with approximately 300 members. Our membership is made up with breeders, hybridizers, propagators, growers, shippers, wholesalers, retailers, educators, and the allied industry, which supports our efforts in agriculture. HFNA is a non-profit corporation under Section 501(c) (6) of the Internal Revenue Code of 1986, as amended.

The floriculture and nursery industry is Hawaii's second largest commodity group with \$69.1 million in sales in 2012, second only to the seed corn industry. At its peak in 2007, the floriculture and nursery industry sales value was \$108 million.

HFNA has been a strong supporter and contributor to formulate the first Hawaii Biosecurity Plan. HFNA members worked with the Hawaii Department of Agriculture on the pilot programs, which worked towards expanding their markets, lowering pest problems in their operations, and increased research on cultivar development.

2. *The goals and objectives related to the request;*

Cut flowers, foliage, and produce imported into Hawaii present high risks for invasive species that have an adverse impact on our local agriculture, environment, economy, and ultimately, quality of life. The introduction of invasive species through imported plants and plant products, such as cut flowers, Christmas Trees, and cut foliage, pose direct harm to our farmers who are ultimately threatened by embargos on their products. So although the farmers are not the importers, and thus do not bring in the invasive species, they are blamed for the spread of the insects, pests and diseases, and their livelihoods become threatened.

Goal. To increase the ability for the floriculture and nursery industries to achieve economic sustainability thus assisting the State to reach the goal of a healthy and sustainable diversified agricultural industry. The objectives include the following:

- Expand markets globally, both international and domestic, and complementing the current Buy Local Campaign sponsored by the State of Hawaii;
- Reduce pests leaving the farms and nurseries and promoting a clean export initiative for both interisland and overseas exported commodities; and
- Continue and hopefully increase research in new cultivars to remain competitive and maintain Hawaii's market share in the local, domestic and international markets.

3. *The public purpose and need to be served;*

Achieving a healthy, sustainable, and hopefully robust diversified agricultural industry is the long term goal, however, in the short-term, the goal is to stabilize the agriculture industry. Especially in the wake of the closing of both HC&S and Hamakua Springs Country Farms, HFNA wants to expand the markets to increase the opportunities to allow existing and new farmers and nursery operators to be successful. The Comprehensive Economic Development Strategy (CEDS) for all counties includes the agriculture industry as a major component of their economy.

The clean export initiative will work toward reducing the movement of invasive species on exported floral commodities, both interisland and overseas. This is a positive method of reducing the interisland flow of invasive species, in lieu of negative (draconian) measures, introduced in the past two legislative sessions, that would place an embargo on the interisland movement of Hawaii grown commodities.

In addition, increasing research creates opportunities to maintain mature export markets, and varieties within the state. The secondary benefit will allow more scientific research to be accomplished in Hawaii, and hopefully inspire students to seek higher education in agricultural and other scientific fields. At one time, similar to pineapple and sugar, the world came to Hawaii to obtain the best new varieties of orchids and anthuriums.

A healthier overall floral industry will allow the industry to consistently produce high-quality floral products. If the research and marketing are linked, the hope is to reduce the importation of floral products and decrease the potential risk of importing more invasive species. Based on commodities destroyed by the Department of Agriculture, certain commodities have a higher potential for the

transport of invasive species into the State. A significant portion of imported cut foliage and cut flowers have been designated as high risk for introduction of invasive species and are targeted for import replacement, and therefore, alternative replacement materials will be needed for the floriculture industry. Some of these high-risk flower and foliage materials are already grown in the State, and a focused effort is needed to develop them as locally grown replacements that are competitive in price, quality, consistency, and availability.

4. *Describe the target population to be served; and*

Flower and foliage farmers and nursery operators.

5. *Describe the geographic coverage.*

Statewide, as HFNA membership is over 300 farms and nurseries statewide, of various sizes.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. *Describe the scope of work, tasks and responsibilities;*

A. Strategic Plan

Scope of Work: A consultant will be contracted to develop a strategic plan for marketing Hawaii floriculture commodities within the State of Hawaii, and overseas (domestic and international). The input for the State of Hawaii market will be provided from HFNA, based on HFNA's Buy Local Campaign funded by the State of Hawaii. The consultant will focus on the domestic (other 49 states) and international markets. This strategic plan will also include the development of the clean export program, to reduce the amount of pests leaving the farm or nursery on a commodity.

Tasks:

- Meeting with stakeholders as determined by HFNA
- Develop Draft Strategic Plan
- Finalize Strategic Plan

Responsibilities:

- Consultant(s) - Develop Strategic Plan
- HFNA - Review and approve

B. Clean Export Program

Given lack of effectiveness by the biosecurity program over the last several years, more pests are and will be impacting the farms and nurseries. Once established in the State or any island, these pests infest our farms and nurseries, and are sometimes spread by hitchhiking on our exported commodities. Our members have been penalized by the introduction of new pests into the State through export restrictions, destruction of commodities due to pest infestation, and increased inspection and quarantine measures, and adding tremendous labor and operating costs to reduce infestation levels.

Scope of Work:

Based on the research and pilot program completed by the Hawaii Department of Agriculture, create pest management strategies for selected nurseries as a pilot project.

Tasks:

- Determine pest(s) of significance
- Develop plan for pest management focusing on pest(s) of significance
- Plan implementation

Responsibility:

- Farm or nursery operator with assistance from others, such as University of Hawaii, Agriculture Extension agents.
- HFNA - President
- Consultant(s) - project implementation

C. Marketing

Scope of Work:

Based on existing market development plans and the strategic plan, implement short-term actions.

Tasks

- identify market and categorize as new or mature, or domestic or international
- review existing marketing efforts in that region
- research floriculture activity and re-assess market potential
- Perform a marketing trip or tradeshow in that region
- Determine short-term strategy for the region, if potential is high

Responsibility

- HFNA President
- Consultant(s)

D. Varietal Research

Scope of Work:

Continue research and/or initiate new research on new floral varieties to meet consumer demand. New varieties and uniqueness in physical characteristics are requested for use in: floral designs, special events, interiorscapes, landscapes, and displays. In addition, in order to remain competitive in the local, domestic and international markets, Hawaii industries must be the leader in releasing new and unique floral varieties. In addition, distribute the new varieties to the growers.

Tasks

- Develop or find varieties that will substitute for imported varieties
- Identify varietal work that should be continued
- Identify new varietal development
- Analysis and chose researcher(s) to conduct development
- Determine if development will be conventional or genetic modification
- Distribution of new varieties, and education to farmers and nursery operators.

Responsibility

- HFNA President - coordinate, review and approve
- Researcher(s) - research and development

2. *Provide a projected annual timeline for accomplishing the results or outcomes of the service;*

Quarter 1

- Select consultant(s) and researcher(s)
- Discussion with stakeholders on Strategic Plan
- Develop Draft Strategic Plan
- Develop initial clean export initiatives

Quarter 2

- Work with selected nurseries to develop a clean export program for those nurseries
- Finalize Strategic Plan
- Initiate market development based on Strategic Plan, and on existing and known markets

- work with researcher(s) on continued development and/or new varietal development

Quarter 3

- Continue market development
- Continue to implement clean export initiative
- Continue research

Quarter 4

- Draft report on the various programs, including status and outcome
- Develop a five-year plan based on programs and discussions

3. *Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and*

The HFNA Board of Directors will have oversight of the project and the HFNA President. The HFNA President or his delegated representative will be responsible for quality control and assurance for the entire project, consultant(s) and researcher(s).

4. *List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.*

Measure(s) of Effectiveness - Strategic Plan

- Balanced plan that incorporates interisland and overseas markets
- Plan including new market development and mature market development
- In the short-term the actions need to be achievable and cost-effective

Measure(s) of Effectiveness - Clean Export

- Farm and nursery owners learn the value of integrated pest management
- Measureable reduction of pests from participating nurseries by visual inspection and/or by California rejection counts.

Measure(s) of Effectiveness - Marketing

- Farm and Nursery owners learn about advantages to increase markets
- Production increase to meet market demand, if necessary
- Growth in mature markets
- Positive steps in opening new markets

Measure(s) of Effectiveness - Varietal Research

- Farm and nursery owners learn about the advantages of new varieties
- Farm and nursery owners learn about conventional and molecular gene manipulation
- In the longer term, farm and nurseries adjust production systems for the new varieties without affecting production output
- Increase new varieties available to farms and nurseries

III. Financial

Budget

1. *The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.*

See budget forms attached

2. *The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2017.*

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$100,000	\$150,000	\$150,000	\$100,000	\$500,000

3. *The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2017.*

Federal funds for international marketing, which require a matching component.

4. *The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.*

As a nonprofit HFNA has no federal tax credits

5. *The applicant shall provide a listing of all federal, state, and county government contracts and grants it has been and will be receiving for program funding.*

HFNA for 2015 - Holiday '15 special Occasion

HFNA for 2016 - Holiday '16 special Occasion

USDA/FAS MAP funds received through Synergistic Hawaii Agriculture Council for 2016.

6. *The applicant shall provide the balance of its unrestricted current assets as of December 31, 2015.*

Attached.

IV. Experience and Capability

A. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

The members of HFNA have centuries of experience in all aspects of nursery and farm operations, management and marketing. HFNA will select consultant(s) and researcher(s) that have experience in planning, project management, biosecurity, and varietal development.

List of verifiable projects.

- Buy Local Program - Hawaii Department of Agriculture, Market Development, Contact: Sharon Hurd
- Biosecurity Pest Management Programs - Hawaii Department of Agriculture, Plant Quarantine Branch, Contact: Carol Okada
- Philadelphia Flower Show, HFNA, Contact: Eric Tanouye
- Hawaii *MIDPAC Horticultural Conference & Expo* 2014 - 2015

Note: certain projects were completed with our partner, the Hawaii Tropical Flower Council, such as the Philadelphia shows (2012 and 2013) and the Hawaii Export Nursery Association for the Hawaii *MIDPAC Horticultural Conference & Expo*.

B. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Not Applicable

V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Judy Schilling - Independent Administrative aide for HFNA

B. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Eric Tanouye, President HFNA will be the overall project manager and reports to the HFNA Board

HFNA Board will oversee the overall progress of the project

Consultant(s) will report to HFNA President
Researcher(s) will report to HFNA President

C. Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position..

Not Applicable. No salaries are paid by HFNA.

VI. Other

A. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Currently, HFNA is a plaintiff for a civil suit between County of Hawaii regarding Genetic Modified Organisms (GMO).

B. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not Applicable.

C. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

Not Applicable

D. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2016-17 the activity funded by the grant if the grant of this application is:

(1) Received by the applicant for fiscal year 2016-17, but

If future funding is available, HFNA will be more aggressive in the implementation of the strategic plan, market development and varietal research. The use of these funds as matching funds for other federal grants as they become available significantly increases HFNA's operating funds, especially when the Federal matching is based on a 90-10 match, or 80-20 match.

(2) Not received by the applicant thereafter.

If future funds are not received, HFNA will proceed with marketing, varietal research, and the implementation of the strategic plan, at a slower pace. HFNA will apply for federal grants, but the amount will be related to the match that HFNA can provide at that time.

E. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2015.

Attached.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2016 to June 30, 2017

Applicant: Hawaii Floriculture and Nursery Association

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Administration	75,000			
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
TOTAL PERSONNEL COST	75,000			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island	2,000			
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Consultant(s)	150,000			
10. Domestic travel	8,000			
11. Researcher(s)	100,000			
12. Industry	165,000			
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	425,000			
C. EQUIPMENT PURCHASES	0			
D. MOTOR VEHICLE PURCHASES	0			
E. CAPITAL	0			
TOTAL (A+B+C+D+E)	500,000			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	500,000	[REDACTED]		808 859 3535
(b) Total Federal Funds Requested				Phone
(c) Total County Funds Requested				1/21/2016
(d) Total Private/Other Funds Requested				Date
TOTAL BUDGET	500,000	Eric S. Tanouye President <input checked="" type="checkbox"/>		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2016 to June 30, 2017

Applicant: Hawaii Floriculture and Nursery Assoc.

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2016 to June 30, 2017

Applicant: Hawaii Floriculture & Nursery Assoc.

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2014-2015	FY: 2015-2016	FY:2016-2017	FY:2016-2017	FY:2017-2018	FY:2018-2019
PLANS			0	0		
LAND ACQUISITION			0	0		
DESIGN			0	0		
CONSTRUCTION			0	0		
EQUIPMENT			0	0		
TOTAL:			0	0		
JUSTIFICATION/COMMENTS:						

GOVERNMENT CONTRACTS AND / OR GRANTS

Applicant: Hawaii Floriculture and Nursery Association

Contracts Total: 110,000

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
1	HFNA Special Occasion '16	1/1/16 - 12/31/16	Hawaii Dept. of Agric.	State	10,000
2	HFNA/SHAC	1/1/16 - 12/31/16	USDA/FAS	Federal	100,000
3	(Synergistic Hawaii Agriculture Council)				
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**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.

- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Hawaii Floriculture and Nursery Association _____
(Typed Name)

(Title)

1/21/16 _____
(Date)

(Date)

Eric S. Tanouye _____
(Typed Name)

President _____
(Title)



STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: HAWAII FLORICULTURE AND NURSERY ASSOCIATION

DBA/Trade Name: HAWAII FLORICULTURE AND NURSERY ASSOCIATION

Issue Date: 01/21/2016

Status: Compliant

Hawaii Tax#: [REDACTED]
 FEIN/SSN#: [REDACTED]
 UI#: No record
 DCCA FILE#: 226437

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	The entity is compliant with DLIR requirement
Submitted	The entity has applied for the certificate but it is awaiting approval
	The entity is not in compliance with the requirement and should contact the issuing agency for more information

Not
Compliant

13 AM
/08/16
1st Basis

Hawaii Floriculture & Nursery Association
Profit & Loss
December 2015

	Dec 15	Jan - Dec 15
Income		
Revenue	15,878.00	73,561.70
Total Income	15,878.00	73,561.70
Expense		
Promotional Materials	0.00	332.27
Insurance	0.00	1,436.00
Bank Charges	0.00	156.50
Dues Appropriations	5,481.00	15,371.00
Professional Services	1,327.21	14,278.33
Contracted Services	3,300.00	29,288.53
Office Supplies	0.00	73.33
Postage	0.00	109.05
Shows and Events Expense	0.00	14,440.91
Flowers & Foliage Expense	0.00	473.15
Meetings Expense	0.00	1,016.03
Travel	158.00	6,252.58
Reimbursement Expense	0.00	2,901.19
Total Expense	10,266.21	86,128.87
Net Income	5,611.79	-12,567.17

8:12 AM

01/09/16

Cash Basis

Hawaii Floriculture & Nursery Association
Balance Sheet
As of December 31, 2015

	Dec 31, 16
ASSETS	
Current Assets	
Checking/Savings	
Checking-First Hawaiian Bank	15,792.13
Total Checking/Savings	15,792.13
Accounts Receivable	
Accounts Receivable	-45.00
Total Accounts Receivable	-45.00
Other Current Assets	
Due From Design 358	9,275.81
Due From SHAC	58,848.22
Total Other Current Assets	68,124.03
Total Current Assets	83,871.16
TOTAL ASSETS	<u>83,871.16</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Due To Hilo Hawaiian Orchids	30,000.00
Total Other Current Liabilities	30,000.00
Total Current Liabilities	30,000.00
Total Liabilities	30,000.00
Equity	
Unrestricted Net Assets	66,438.33
Net Income	-12,567.17
Total Equity	53,871.16
TOTAL LIABILITIES & EQUITY	<u>83,871.16</u>