

THE TWENTY-EIGHTH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES

House District _____

Senate District X

Log No: _____

For Legislature's Use Only

Type of Grant Request:

GRANT REQUEST – OPERATING

GRANT REQUEST – CAPITAL

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Recipient" means any organization or person receiving a grant.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN): _____

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): _____

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:
South Maui Learning Ohana, inc.

Dbas: South Maui Learning Ohana, inc.

Street Address: 300 Ohukai Rd #209, Kihei, Hi. 96753

Mailing Address: 300 Ohukai Rd #209, Kihei, Hi. 96753

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name GENE ZARRO

Title Chief Executive Officer

Phone # 808 385 1197

Fax # _____

E-mail genezarro@gmail.com

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION INCORPORATED IN HAWAII
- FOR PROFIT CORPORATION INCORPORATED IN HAWAII
- LIMITED LIABILITY COMPANY
- OTHER
- SOLE PROPRIETORSHIP/INDIVIDUAL

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

PHOTOVOLTAIC SYSTEM FOR SOUTH MAUI LEARNING OHANA'S BUILDING WHICH WILL HOUSE KIHEI CHARTER SCHOOL.



RECEIVED

1/28/15 11:09am

4. FEDERAL TAX ID #: _____

5. STATE TAX ID #: _____

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2016: \$ 975,000. _____

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 975,000__

FEDERAL \$ _____

COUNTY \$ _____

PRIVATE/OTHER \$ _____

TYPE NAME & TITLE OF AUTHORIZED REPRESENTATIVE

GENE ZARRO, CHIEF OPERATING OFFICER, SMLO

NAME & TITLE

1-28-15

DATE SIGNED

GRANT IN AID APPLICATION

SENATE COMMITTEE ON WAYS AND MEANS

STATE CAPITOL, RM. 207

HONOLULU, HI. 96813

ATTN: GIA

Application for Grants and Subsidies

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Include the following:

1. A brief description of the applicant's background;

The South Maui Learning Ohana (SMLO) was the result of the community's drive to establish a new high school in South Maui. The Ohana was comprised of parents, educators, students, special needs experts, small business development advocates, school administrators and public officials who met regularly throughout the mid-1990s to develop educational initiatives for their community. In particular, the group resolved to establish a new high school in Kihei, as there was none. In late 1998, the South Maui Learning Ohana was established as a 501(c)(3) non-profit organization with the mission to support educational initiatives for the County of Maui.

SMLO submitted its charter to the State of Hawaii. In May 2001, with strong support from the twelve-member SMLO steering committee and 1,200 Maui residents, Kihei Public Charter School (KCS) was established. The South Maui community had a vision for a new high school that was self-governed and prepared students for a rapidly changing world and workforce. Due to the efforts of the South Maui community, legislation was created that would give birth to the Charter School Movement in the State of Hawaii; a movement that has yielded 34 Charter Schools on five islands throughout the state.

Sixty students initially enrolled at KCS in 2001, serving grades ten through twelve. The grades shared one classroom and a recreation room, totaling 2,500 square feet, at the Kihei Youth Center in North Kihei. In the 2014-2015 academic year, KCS enrollment has grown to 557 students with classroom facilities totaling 35,000 square feet in three buildings, the Lipoa Shopping Center, located at 41 East Lipoa Street, serving students in sixth through eighth grades; and the Kihei Commercial Complex, located at 310 Ohukai Road, serving students in grades nine through twelve. The community building at St. Theresa Church on West Lipoa street in Kihei

houses a growing elementary program for KCS grades kindergarten through fifth.

SMLO has recently acquired, partly through donation, property at the Maui Research and Tech Park, where a permanent home for Kihei Charter School will be built.

The early grassroots efforts of the SMLO led to an award-winning, fully accredited Science, Technology, Engineering, and Math (STEM) kindergarten through twelfth grade charter school, serving students throughout Maui. KCS has received numerous grants and awards in recognition of the achievements of students and staff, including the Toyota Tapestry Large Grant Awardee for Innovate Environmental Science Education in 2008-2009.

2. Goals and objectives related to the request:

The purpose of this request is to obtain funds for a photovoltaic (PV) system and installation at the new KCS facility to be located at SMLO's property at the Maui Research and Tech Park. The objective of this request is two-fold: first, SMLO would like to reduce its utility costs, which a photovoltaic system will allow by reducing KCS' energy expenditure. PV systems produce solar-based electricity without any moving parts and have a useful life span of 25 years or more. A PV system is one of the few property improvements that will pay for itself via its production of electricity. With the high price of electricity in Hawaii, PV systems amortize themselves in just a few years, aside from any State or Federal tax credits. At a fast growing institution like KCS, the savings can be used to continue to innovate more award-winning educational curriculum and programs.

Secondly, the installation of the photovoltaic system will reinforce SMLO's commitment to increasing public awareness of green energy, reducing KCS' impact on the already fragile environment, and supporting KCS as a STEM school. The installation of a PV system will aid in qualifying for a high rating in the 'Leadership in Energy Efficient Design' (LEED) Program. The PV system would cover the parking on the property providing shade on a property exposed to the sun's direct rays.

3. The public purpose and need to be served:

SMLO serves as a community hub for dozens of local organizations and non-profits (See Appendix 1). A PV system will not only reduce the costs of KCS' annual electrical expenditure, but it will also allow KCS to serve even more community organizations and their members. A PV system also reinforces KCS and SMLO as a pioneer in innovative technologies, a

model for clean energy usage in Hawaii, and its cost savings will provide SMLO with the means to support many more community groups and organizations.

Currently, SMLO's electric cost for KCS is \$15,000 a month. SMLO anticipates an electric cost of \$25,000 a month as the new home for KCS will have an additional 15,000 sf of space. This additional space will allow KCS to accept more students. The photovoltaic system will reduce utility costs and reinforce SMLO's commitment to supporting KCS as a STEM School to supporting energy consumption and to reducing its impact on the environment.

SMLO is building a building for a STEM charter school that should be what it professes to be: using technology, cutting edge energy, model for other big buildings, and long term cost savings to a non profit whose mission is to support all education, not just Kihe Public Charter School..

4. Describe the target population to be served:

SMLO's new KCS facility at the Maui Research and Tech Park will serve the growing population of students who currently attend KCS in Kihei and the Island of Maui. In the 2014-2015 school year, KCS is serving 557 students and over 70 organizations. Kihei has a population over 22,000 with a median household income of \$46, 215. Nearly 20% of the population in Kihei is comprised of school-age children, ages five to 19 years old. Additionally, SMLO has been a community asset for 16 years, serving community organizations by allowing them to use KCS's facilities free of charge when not in use by the school (see Appendix 1 for full list of community partners). SMLO is committed to continuing this community partnership and looks forward to welcoming organizations to use its new facilities.

5. Describe the geographic coverage:

SMLO serves Maui County and KCS in Kihei, South Maui. The South Maui region includes Maalaea, Kihei, Wailea and Makena, and covers approximately 37.6 square miles.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

SMLO received preliminary data from a local photovoltaic installation company to determine the scope of work, tasks, and responsibilities for such a PV system. SMLO requested this information in order to better understand what is necessary. However, SMLO is prepared to abide by the State's procurement process to solicit bids and hire a firm. It is expected that the hired firm will provide the needed diagrams and drawings, and will obtain the necessary permits from the County of Maui. The hired firm will also coordinate with the general contractor of the KCS facility's construction on the PV installation. The PV system will likely include the following:

- 960 photovoltaic panels with a 15+ year warranty;
- 960 solar inverters with a 15+ year warranty;
- Anodized aluminum solar frame; stainless steel mounting hardware with a 5+ year warranty;
- All necessary disconnect switches, wire, conduits, and appurtenances necessary to complete job with a 5+ year warranty; and
- All labor, equipment, and fees necessary to complete the job.

The two major components of a PV system are the PV panels and the solar inverters. These components have no moving parts to service or wear out, but are subject to corrosion over time. Keeping the PV panels clean will result in maximum energy output. A simple rinse of the PV panels on a regular basis will provide maximum efficiency, a task of which the school is committed to performing regularly. Washing the solar collector array will also rinse off any build-up of salt from ocean air and other environmental corrosion. This washing will extend the life of the PV panels, solar mounting frame, and solar mounting hardware. The solar inverters are generally installed indoors or underneath the panels, and there is no maintenance required for the solar inverters. In general, a PV system is one of the most reliable systems found on a building.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

SMLO estimates that construction on the new KCS facility at the Maui Research and Tech Park will begin in April of 2015 and will take approximately 12-18 months to complete. SMLO anticipates a December 2015 start date for PV installation. SMLO expects installation to be completed by August 2016. Monthly, SMLO anticipates a \$15,000 reduction in its energy cost as a result of PV installation. This amounts to an amortization of approximately 6 years.

The major benchmarks of the proposed program are:

- PV installation start—December 2015
- PV installation completion—August 2016
- Realized cost savings – August 2016

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

SMLO will *monitor* the timeliness of the PV installer's estimate and actual installation. Based on the preliminary information, the goal is to reduce energy costs by 70% as a result of the photovoltaic system. SMLO will *evaluate* the success of the installation based on the actual cost savings. If the cost savings are less than anticipated, SMLO will *improve* upon this by working with the PV installation contractor to determine an appropriate course of action, such as cleaning the system more often. Additionally, SMLO will continue to *improve* the resources available in the community by continuing to support educational initiatives for KCS and throughout Maui County with the funds generated by the savings.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness would need to be updated and transmitted to the expending agency.

Once the installation of the photovoltaic system is complete and operational, SMLO will report to the expending agency regarding the savings in utilities costs generated by the photovoltaic system. To assess the effectiveness (*achievement or accomplishment*) of the PV system it is necessary is to compare prior energy costs to post-PV energy costs. SMLO's goal is to reduce energy costs by 70% a month (up to \$17,000);

III. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

See attached budget forms.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2016.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$243,750.00	\$243,750.00	\$243,750.00	\$243,750.00	\$975,000.00

- The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2016.

SMLO has received a \$17.7 million Community Facilities Loan from the United States Department of Agriculture to use toward the overall construction of the new facilities, of which \$1.38 million will be match.

SMLO is seeking \$975,000 from the State Legislature for the PV installation.

- The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not applicable to the applicant.

- The applicant shall provide a listing of all government contracts and grants it has been and will be receiving for program funding.

The applicant does not have and is not anticipating any government contracts and grants for program funding.

- The applicant shall provide the balance of its unrestricted current assets as of December 31, 2014.

As of December 31, 2014, the balance of SMLO's unrestricted assets is \$915,892.82

IV. Experience and Capability

A. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

See Appendix 3 for biographies on SMLO's Board of Directors.

SMLO and KCS have the necessary skills, abilities, knowledge, and experience to successfully repurpose the funds that were once used on energy into truly innovative opportunities for not only students, but the larger community.

KCS is the first STEM school (Science, Technology, Engineering and Math) in Hawaii and the only STEM school that offers STEM classes to all students. The school also focuses on 21st century skills and a blended education based in experiential learning. The core KCS curriculum for KCS students includes math, science, engineering, technology, language arts, and social studies. Additionally, KCS facilities have served as a major community hub (see Appendix 1) for a variety of organizations and looks forward to continuing to be the community meeting place at the new KCS facilities.

SMLO will ensure the PV installation company to contract the work is highly qualified and has the necessary skills, abilities, and knowledge by creating a bid process that is transparent, specific in its requirements, and fair. Additionally, SMLO anticipates working with the State of Hawaii Procurement Office to ensure procurement compliance.

B. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities. The applicant shall also describe how the facilities meet ADA requirements, as applicable.

SMLO has received a \$17.7 million Community Facilities Loan from the United States Department of Agriculture to use toward the overall construction of a new facility for Kihei Charter School. The new facility at the Maui Research and Tech Park will meet ADA requirements. Please see Appendix 4 for architect's renderings of KCS' new facilities. SMLO anticipates that it will be able to start construction on the PV installation by December 2015.

V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

See Appendix 3 for biographies of SMLO's Board of Directors.

B. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organizational chart that illustrates the placement of this Request.

SMLO maintains a memorandum of understanding (MOU) with KCS, which states that SMLO will lease all classroom and office space to KCS; currently a total of 35,000 square feet of space is under lease. As a public charter school, KCS' existence is dependent on continued funding and although funding is expected to continue, it is not guaranteed. As a result, KCS does not enter into any long-term financial agreements. The MOU allows KCS to occupy adequate facilities but limits their long-term financial obligations.

This understanding has allowed KCS to focus on education, while SMLO oversees all non-educational components and provides insurance, maintenance, and related operating expenses and duties. In addition, SMLO educates the community and the State on behalf of KCS regarding the challenges faced by Charter Schools in Hawaii. SMLO also develops community partnerships, which are necessary building blocks for expanding Charter Schools in Hawaii, and is committed to furthering educational initiatives in Maui County.

South Maui Learning Ohana, Inc. Board of Directors

Malia Johnson, Chair
Charla Hart, Vice Chair
Diane Parrela, Secretary
Eileen Ryckewaert, Treasurer
Ray Hart
Junius Johnson
Cheryl Zarro

Jay April
George Fontaine

South Maui Learning Ohana, Inc. Staff
Gene Zarro, Chief Executive Officer

As one of 34 charter schools in Hawaii, KCS is managed and operated by a local school board made of the following community members:

Richard Kehoe, Chair
Gene Zarro, Vice Chair
Diane Parrella, Secretary
Michael Sweeney, Treasurer
Steve Perkins, member,

C. Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

South Maui Learning Ohana has just one employee:

Gene Zarro, CEO: annual salary of \$60,000.

VI. Other

A. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable to the applicant.

B. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that applicant possesses relevant to this request.

SMLO is a 501(c)(3) non-profit organization with the mission to promote educational initiatives in Maui County. Additionally, SMLO provides fiscal and management support to KCS.

KCS has been an accredited institution with the Western Association of Schools and Colleges for the past 8 years. KCS is a member of the long-

established *Coalition of Essential Schools*, a nationwide organization that advocates personalized instruction, small class sizes, and interdisciplinary studies. KCS is also the first Science, Technology, Engineering and Math (STEM) School in Hawaii.

C. Federal and County Grants

The applicant shall separately specify the amount of federal and county grants awarded since July 1, 2014.

SMLO has not received any federal or county grants since July 1, 2014.

D. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, section 1, of the State Constitution for the relevance of this question.

There are no beneficiaries sectarian or non-sectarian of this grant. The beneficiary of this grant will be Kihei Public Charter School.

E. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2015-2016 the activity funded by the grant if the grant of this application is :

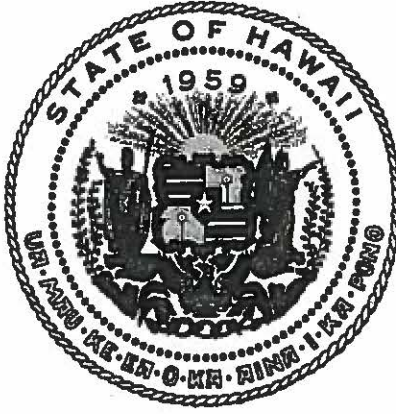
- (1) Received by the applicant for fiscal year 2015-2016, but
- (2) Not received by the applicant thereafter.

The grant being requested by SMLO is for a one-time purchase of a PV system for a new facility being built by SMLO to house Kihei Public Charter School. The PV system being purchased however will add greatly to the sustainability efforts of SMLO and KCS by reducing energy costs by as much as \$17,000 per month.

F. Certificate of Good Standing (If the applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2014.

SMLO's Certificate of Good Standing is attached.



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

SOUTH MAUI LEARNING OHANA, INC.

was incorporated under the laws of Hawaii on 03/15/2004 ;
that it is an existing nonprofit corporation; and that,
as far as the records of this Department reveal, has complied
with all of the provisions of the Hawaii Nonprofit Corporations
Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set
my hand and affixed the seal of the
Department of Commerce and Consumer
Affairs, at Honolulu, Hawaii.

Dated: January 21, 2015

Catherine P. Owaik-Cole

Interim Director of Commerce and Consumer Affairs

Appendix 1. Non-Exhaustive list of Community Partners

- Black History Month
- Ace it Driving School
- South Maui Watershed project
- Swing Maui
- Alternative Prom
- Alcoholic Anonymous
- South Maui Sustainability Group
- Ohana Coalition
- PUSH
- Maui Film Commission
- Bonnie Bonce
- Vince Mina /Honey Bees
- Save Makena Coalition
- Wailea 670 group
- Kahoolawe Island Reserve Commission
- Maui Improv Comedy Group
- Maui Community Television
- Island K9 Detection
- Pacific Whale Foundation
- AYSO Kihei Soccer Group
- Molokai Swim Team
- Molokai Tennis Team
- Molokai Paddling Team
- Lokelani Cross Country team
- Best Buddies
- Maui Mountain Bikers Coalition
- Kihei Canoe Club
- Kihei Youth Center
- Girl Scout troop 183
- Boy Scout troop 22
- Haleakala Waldorf School
- Maui Band Clinic
- Youth Band Concerts
- Civil Air Patrol
- South Maui Bike Coalition
- Civil Air Patrol
- Cub Scouts
- Maui Tai Kwon Do
- Kahu Rennie Mau and Game Kids
- Kihei Dance Academy
- Waimahaihai Community Association
- Kihei Community Association
- Maui Meadows Home Owners Association
- Maui Meadows Community Association
- Knights of Columbus
- Hale Kau Kau St. Theresa's Feeding The Needy program
- Unity Church
- Feed my Sheep 501c3
- Hawaii Child Nutrition Program
- Make Food not Bombs
- Diabetes Health Group
- Stop Smart Meters Group
- DOE Speech Pathologists training
- AIHM – Association for the Improvement of Health care on Maui
- Jen Moss Parenting class
- Theresa Marks acting classes
- Representative Fontaine
- Representative Joe Bertram III
- Representative Kaniela Ing
- Representative Mele Carroll
- State Senator Gary Hooser
- Neil Abercrombie
- Senator Baker
- Democratic Party community meetings
- Democratic Party district meetings
- House Leadership Talk Story

Appendix 2. Solar Systems Savings Methodology

Various factors influence the actual savings from the installation of a photovoltaic system including weather, time of day, time of year, and air quality. The average “Peak Sun Hours” for different locations on Maui must be calculated in order to estimate the energy available. These “Peak Sun Hours” are based on solar radiation maps.

The formula multiplies the maximum power output of the solar panels by the average Peak Sun Hours. Since the output of solar energy is a bell curve, the industry has developed an average called “Peak Sun Hours” to aid in savings calculations. This average means that even though the sun may shine on the solar panels for 10-14 hours per day, the amount of energy produced (Gross Solar Harvest) is the maximum power output of the solar panels multiplied by the Peak Sun Hours; in other words: $\text{Gross Solar Harvest} = \text{Solar Panel Output} \times \text{Peak Sun Hours}$

The Gross Solar Harvest (GSH) is the average total power produced by the PV panels on a daily basis. This GSH must be further adjusted for inherent system losses, such as from inverter efficiency, temperature, distance through wiring, environmental variances. As a result, the GSH is reduced by 18% for inherent system losses. These losses exist for any brand of solar equipment installed and must be factored in to get a true savings estimate. After adjusting the GSH for inherent system losses, the result is the “Net Solar Harvest”, which is the daily average of solar energy that the solar system will deliver to the electric grid for one year.

Appendix 3. Biographies for South Maui Learning Ohana's Board of Directors and Kihei Charter School's Board of Governance

Malia S. Johnson

Chair, SMLO, founder of Kihei Charter School
Retired

Malia is a retired educator with 50 years teaching in nursing education. She earned a doctorate in education at the University of Hawaii at Manoa. Her most recent position was teaching at Maui College, University of Hawaii. Malia has been on the state Grants Board and Program Board of the March of Dimes. She served as program chair for the Maui Division of March of Dimes. Malia served on board of Women Helping Women for Maui County

Carla P. Hart

Vice-chair, SMLO, founder of Kihei Charter School
Retired

Before coming to Maui, Carla was a native of Seattle. She has a BS of Ed. with majors in English and Social Studies. She is certified for secondary as well as elementary education. She is the mother of three children who stayed home until the last was in school before returning back to work. Carla has worked on Maui as a library clerk for the public library and pursued her graduate work in library science. These all were related to her passion for reading which she continues to pass on to others while carrying on her own commitment to reading. She has a long involvement in party politics in the state of Washington.

Eileen Ryckewaert

Treasurer, SMLO
Retired

Eileen has been Treasurer for SMLO Board of Directors for approximately three years. Eileen was General Ledger for Bank of America for twelve years, Office Manager and Chief Financial Officer for J & D Masonry, Inc. for thirty-seven years and Treasurer for Maui Gardens Board of Directors for six years.

Diane Parrella

Secretary, SMLO, founder of Kihei Charter School
Retired

Diane Parrella, is also the secretary on the Kihei Charter School Governance Board

Her experience includes teaching high school in New York and New Jersey for thirty-five years, as well as serving as the chair of their Faculty/Administration Liaison Committee for twenty-five years.

Gene Zarro

CEO, SMLO, founder of Kihei Charter School

Gene is the CEO of South Maui Learning Ohana, Inc. and a founder of Kihei Charter School. Gene is a graduate of Rutgers University, Newark, with a BA Economics with a minor in Business Administration. A resident of Maui since the mid-seventies, Gene worked in retail and sales management for over 25 years and in the mortgage industry for 4 years. Gene is also the Vice-chair of the Kihei Charter School Governance Board and was the Chair of SMLO for the twelve years prior to becoming its CEO. Gene is the past president of the Hawaii Charter Schools Network and has served on the Maui County Board of Registration.

R. Ray Hart

Board member, SMLO, Founder Kihei Charter School

Retired

Ray is a retired teacher of over 40 years working in elementary schools in Washington, Idaho, and Hawaii. He was an active union leader throughout his career. Ray's advanced work and activities were in curriculum development. He has held numerous offices in the teachers' unions from curriculum to negotiations. Ray Hart served as president of two teachers unions as well as Phi Delta Kappa. He also has been very active in politics from candidate to registered lobbyist. As a parent of three children and a professional educator, his focus has always been on education and its impact on the children.

Junius Johnson

Board member SMLO, Founder of Kihei Charter School

Retired

Junius is a talented retired educator with extensive teaching experience at the secondary and college level. He has taught biology and philosophy for many years at Austin Community College. Junius has completed all but his doctoral dissertation in Educational Foundation at the University of Texas. Junius is the father of five biological children and two step children. He has guided all of these children in their educational endeavors.

Cheryl Zarro

Board member SMLO, Founder of Kihei Charter School

Employed as the Chief Financial Officer for Kihei Charter School

Cheryl was a founding member of Kihei Charter School and has dedicated time and efforts over

the past 17 years towards establishing and growing KCS. Entrepreneurial endeavors have driven her to participate in diverse businesses over the years: antique store management, food industries, summer school programs, youth programs, printing, signage, publications, marketing, and sales. She has experiences as a business owner and manager. She is the proud mother of seven children, ranging in age from 19 to 37, three of whom are KCS alums. She enjoys gardening, gymnastics, dance, and spending time with her family. Cheryl joined Kihei Charter School in 2004.

Jay April

Board member SMLO

President/ CEO of Akaku Community Television

Jay is a television producer, director, video journalist and filmmaker whose work has been featured on many national networks and won awards from film festivals worldwide. Credits include special correspondent to CNN's Environmental Unit, the much acclaimed PBS series, The 90s, the successful startup of E! Entertainment Television and Best Super Bowl commercial according to USA today. His documentaries about ecology and American culture have been called, "prolific and passionate" by The Wall Street Journal, "poignant" by the LA Weekly, and "provocative" by The Los Angeles Times. In recent years, Mr. April has specialized in documentaries about Hawaiian culture and has been exploring the parameters of emerging digital tools to make ground-breaking new media. Mr. April is an experienced national cable television consultant with a specialty in telecommunications policy, cable regulation and community programming

George Fontaine

Board member SMLO

George is a past member of the Hawaii House of Representatives for Kihei as well as a past Hawaii Rotary Governor. George is a retired Maui Police Captain and currently serves as a property manager.

Kihei Charter School Board of Governance members

Richard Kehoe, MBA, CPA

Chair, KCS Board of Governance

Richard is an independent CFO with 20 years of small business experience in all stages of developing a business from setting up, managing and exiting from a business.

Gene Zarro

Vice Chair, KCS Board of Governance

Gene is the CEO of South Maui Learning Ohana, Inc. and a founder of Kihei Charter School. Gene is a graduate of Rutgers University, Newark, with a BA Economics with a minor in Business Administration. A resident of Maui since the mid-seventies, Gene worked in retail and

sales management for over 25 years and in the mortgage industry for 4 years. Gene is also the Vice-chair of the Kihei Charter School Governance Board and was the Chair of SMLO for the twelve years prior to becoming its CEO. Gene is the past president of the Hawaii Charter Schools Network and served on the Maui County Board of Registration.

Diane Parrella

Secretary, KCS Board of Governance
Retired

Diane is a Founder of Kihei Charter School. Her experience includes teaching high school in New York and New Jersey for thirty-five years, as well as serving as the chair of their Faculty/Administration Liaison Committee for twenty-five years.

Mike Sweeney

Treasurer, KCS Board of Governance

Mike Sweeney is a software engineer who works in the Pacific Joint Information Technology Center's Integrated Test and Evaluation Center in the Research and Technology Park in Kihei, HI. Mike works on Department of Defense Military Health System Applications and research and development projects which serve all branches of the armed forces. Mike also provides application system support on the Air Force's Ground based Electro-Optical Deep Space Surveillance system.

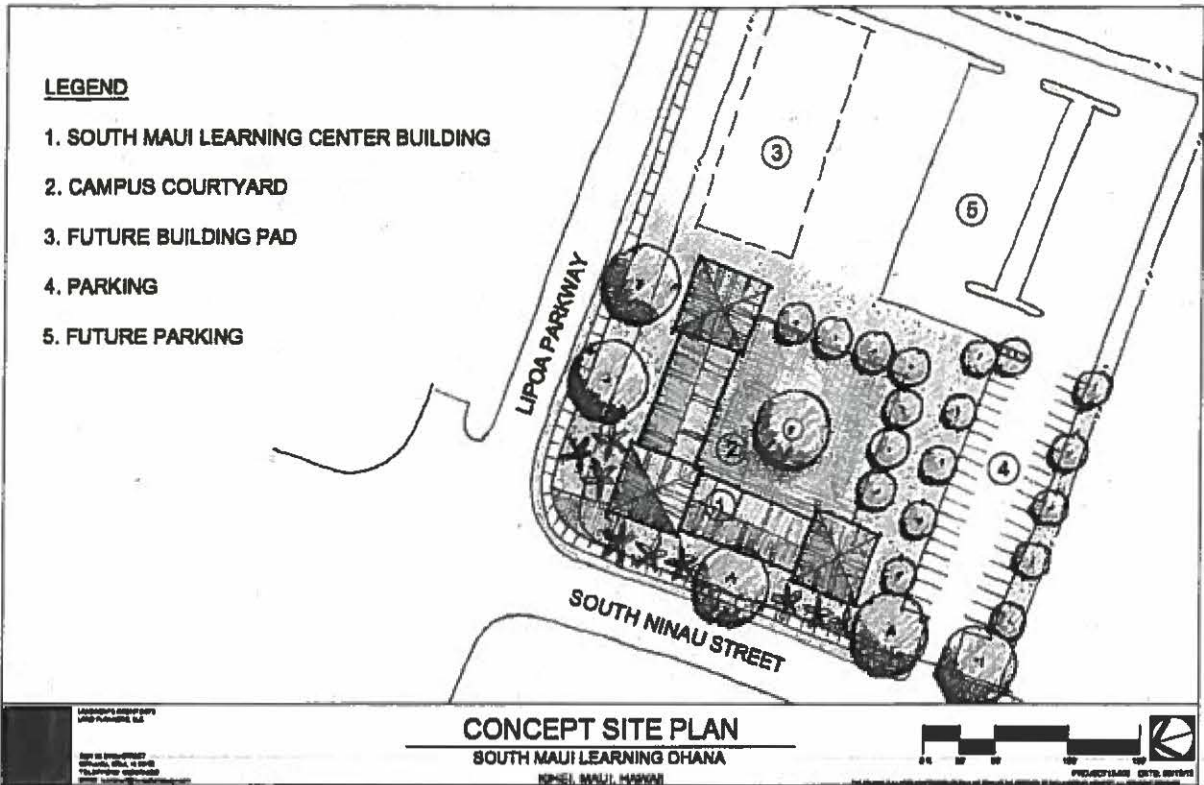
Mike lives on Maui in Kihei with his wife and two teenage children. In his spare time, he enjoys going to the beach with his family, swimming, biking, chess and hiking.

Steve Perkins

Board member Kihei Charter School Board of Governance

Steve joined Pacific Rim Land as a Project Coordinator in July 2008. Previously, he was a Program Director with the Maui Economic Development Board, Inc. (MEDB). In his eight years at MEDB he was responsible for business attraction, retention, and expansion. He was Project Manager for the design, construction, financing, and leasing for MEDB's Ke Alahele Center. He also negotiated and managed the installation of -at the time- the largest solar photovoltaic array in Maui County. Steve is currently the Project Coordinator for the Maui Research and Technology Park. Steve previously served as a member of the Hawaii Clean Energy Initiative, the Maui County Energy Alliance, and the Maui County Solid Waste Resource Advisory Committee. He was also the volunteer information technology consultant for "A Keiki's Dream". Steve is a veteran of the US Navy, and has a B.S. in Management and Business Information Systems from George Fox University in Newberg, OR.

Appendix 4. Architect's Renderings for New Kihei Charter School High School



Appendix 4. Architect's Renderings for New Kihei Charter School High School, continued.



BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2015 to June 30, 2016

Applicant South Maui Learning Ohana, inc.

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
TOTAL PERSONNEL COST				
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES				
C. EQUIPMENT PURCHASES				
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL	975,000			
TOTAL (A+B+C+D+E)				
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	975,000	Gene Zarro 808 385 1197		
(b) Total Federal Funds Requested		Name (Please type or print) _____ Phone _____		
(c) Total County Funds Requested		<div style="background-color: black; width: 150px; height: 20px; display: inline-block;"></div> 1-28-15		
(d) Total Private/Other Funds Requested		Signature of Authorized Official _____ Date _____		
TOTAL BUDGET	975,000	Gene Zarro, CEO, SMLO		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2015 to June 30, 2016

South Maui Learning Ohana, inc.

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Gene Zarro, CEO, SMLO		\$60,000.00	15.00%	\$ 9,000.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				9,000.00
JUSTIFICATION/COMMENTS:				
Gene anticipates about 15% of his time will be needed to meet with the Supervisors and Foremen of the contractor leading this project.				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2015 to June 30, 2016

South Maui Learning Ohana

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2015 to June 30, 2016

South Maui Learning Ohana, inc.

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2013-2014	FY: 2014-2015	FY:2015-2016	FY:2015-2016	FY:2016-2017	FY:2017-2018
PLANS			4000			
LAND ACQUISITION						
DESIGN			0			
CONSTRUCTION			150000			
EQUIPMENT			821000			
TOTAL:			975,000			

JUSTIFICATION/COMMENT the PV system is part of a larger building project. SMLO is building a facility to house Kihei Charter School the USDA funding is in place for \$17.7 million with a matching contribution from SMLO for \$1.4 million.

GOVERNMENT CONTRACTS AND/OR GRANTS

Applicant: South Maui Learning Ohana, inc. _____

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
1.	Not Applicable				
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
				TOTAL	

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.

- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

South Maui Learning Ohana, inc.

(Typed Name of Individual or Organization)

(Signature)

1-28-15

(Date)

Gene Zarro, Chief Executive Officer, SMLO

(Typed Name)

(Title)