



Honolulu International Airport

Honorable Ryan Yamane, Chair
Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii

Hearing: January 29, 2014

RE: HB 1811 - RELATING TO TRANSPORTATION

Dear Chair Yamane and Honorable Committee Representatives:

My name is Chris Wong and I am the Sr. Director of Operations with HMSHost which operates an airport concession.

We support this bill with amendment and also the arguments presented by the Airports Concessionaires Committee.

This bill seeks to extend Act 46 for 6 months beyond June 30, 2013. Various concessions need more time to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades and possible temporary re-location of concession space. Concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies.

This program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions, the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

We thank you for your past support and respectfully urge you to pass this bill with amendment. Thank you.

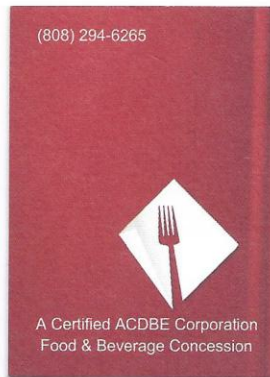
HMSHost Corporation, Hawaii

By 

Chris Wong, Senior Director of Operations

P. O. Box 30428 Honolulu, HI 96820 Phone: 808.836.2566 Fax: 808.834.0968

Honorable Ryan Yamane, Chair
Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii



GARETT LEW
PRESIDENT
GRLCORP@HAWAII.RR.COM

GRL CORPORATION

P.O. Box 29009
HONOLULU, HAWAII 96820

Hearing: January 29, 2014

RE: HB 1811 - RELATING TO TRANSPORTATION

Dear Chair Yamane and Honorable Committee Representatives:

My name is Garrett Lew and I am the President of GRL Corporation which operates an airport concession.

We support this bill with amendment and also the arguments presented by the Airports Concessionaires Committee.

This bill seeks to extend Act 46 for 6 months beyond June 30, 2013. Various concessions need more time to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades and possible temporary re-location of concession space. Concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies.

This program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions, the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

We thank you for your past support and respectfully urge you to pass this bill with amendment. Thank you.



AIRPORT CONCESSIONAIRES COMMITTEE

Honorable Ryan Yamane
Chair, Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii

Hearing: January 29, 2014, Room 309, 10 am

RE: HB 1811 - RELATING TO TRANSPORTATION

Chair Yamane and Honorable Committee Members:

My name is Peter Fithian and I represent the Airport Concessionaires Committee. The Committee represents the majority of the concessions at Hawaii's public airports.

With minor amendment, the Committee supports this bill for a 6 month extension of Act 46 passed by the 2012 Legislature. More time is needed to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

As to the amendment, we request that the word "lease" be removed from line 5 on page 2 of the bill since such negotiations may involve not only leases but also permits in accordance with Act 46.

At the sole discretion of Hawaii's DOT, the program allows the DOT and individual airport concessions to continue to proceed with fast-tracking construction of 80,000 or more feet of concession space and/or improvements needed at Hawaii's public airports.

A DOT Airports study not only documented the immediate need for more space but also the additional and immediate revenues the DOT Airports division would generate from concession improvements when completed.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades, noise, re-routing of passengers and possible temporary re-location of concession space. Further, various concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies and amortize the costs of improving existing space and/or newly built space.

Airport Concessionaires Committee
Re HB 1811, January 29, 2014 testimony
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To help solve these difficulties, to meet the goal to fast tracking improvements and to gain additional airport revenues sooner than later, this program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions, the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

Various concessions are still proceeding to meet and complete discussions with the DOT Airports divisions. The 6 month extension of Act 46 should allow for the completion of such discussions.

We respectfully urge you to pass this bill with minor amendment to conform with Act 46. As in the past, your continued support of this program is appreciated. Thank you.



Greeters of Hawaii

Honorable Ryan Yamane, Chair
Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii

Hearing: January 29, 2014

RE: HB 1811 - RELATING TO TRANSPORTATION

Dear Chair Yamane and Honorable Committee Representatives:

My name is Peter Fithian and I am the President with Greeters of Hawaii, Ltd. which operates an airport concession.

We support this bill with amendment and also the arguments presented by the Airports Concessionaires Committee.

This bill seeks to extend Act 46 for 6 months beyond June 30, 2013. Various concessions need more time to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades and possible temporary re-location of concession space. Concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies.

This program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions; the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

We thank you for your past support and respectfully urge you to pass this bill with amendment. Thank you.



Honorable Ryan Yamane, Chair
Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii

Hearing: January 29, 2014

RE: HB 1811 - RELATING TO TRANSPORTATION

Dear Chair Yamane and Honorable Committee Representatives:

My name is Roberta Fithian and I am the President with Tiare Enterprises, Inc. which operates an airport concession.

We support this bill with amendment and also the arguments presented by the Airports Concessionaires Committee.

This bill seeks to extend Act 46 for 6 months beyond June 30, 2013. Various concessions need more time to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades and possible temporary re-location of concession space. Concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies.

This program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions; the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

We thank you for your past support and respectfully urge you to pass this bill with amendment. Thank you.

P.O. Box 29638

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Island Shoppers, Inc.

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Fax: 808.831.1137

Honorable Ryan Yamane, Chair
Committee on Transportation
House of Representatives
Hawaii State Capitol
Honolulu, Hawaii

Hearing: January 29, 2014

RE: HB 1811 - RELATING TO TRANSPORTATION

Dear Chair Yamane and Honorable Committee Representatives:

My name is John Matias and I am the President of Island Shoppers, Inc. which operates an airport concession.

We support this bill with amendment and also the arguments presented by the Airports Concessionaires Committee.

This bill seeks to extend Act 46 for 6 months beyond June 30, 2013. Various concessions need more time to review proposals and plans and gain necessary approvals at the discretion of Hawaii's DOT.

While the goal to enhance DOT revenues is important, this program per Act 46 recognizes hardships and extra costs such fast-tracking will result to various concessions due to barricades and possible temporary re-location of concession space. Concessions with short-term leases and/or permits would object to such improvements since the remaining term on their lease/permit does not allow them to spend monies.

This program allows the DOT at its sole discretion to work with airport concessions, and in exchange for expenses paid and improvements made by concessions, the DOT at its sole discretion may modify and extend the term of concession leases and permits to address such concerns and hardships faced by the concessions.

We thank you for your past support and respectfully urge you to pass this bill with amendment. Thank you.

Aloha,

John R. Matias Jr.
President
Island Shoppers, Inc.

NEIL ABERCROMBIE
GOVERNOR



LATE

Testimony of
GLENN M. OKIMOTO
DIRECTOR

Deputy Directors
FORD N. FUCHIGAMI
RANDY GRUNE
AUDREY HIDANO
JADINE URASAKI

IN REPLY REFER TO:

STATE OF HAWAII
DEPARTMENT OF TRANSPORTATION
869 PUNCHBOWL STREET
HONOLULU, HAWAII 96813-5097

January 29, 2014
10:00 a.m.
State Capitol, Room 309

H.B. 1811
RELATING TO TRANSPORTATION

House Committee on Transportation

The Department of Transportation **supports** House Bill 1811, which extends the sunset date for ACT 46, Session Laws of 2012, to January 31, 2014.

ACT 46 authorizes the department of transportation to modify the terms of the airport concessions and leases in ways that encourage revenue-enhancing improvements to be made by concessions. These investments complement the department's efforts in modernizing our airports and contribute to the quality of the visitor experience.

We appreciate the opportunity to submit this testimony.

takayama2 -Brandon

From: David.J.Rodriguez@hawaii.gov
Sent: Tuesday, January 28, 2014 1:12 PM
To: TRNtestimony
Cc: Janice.F.Arakaki@hawaii.gov; Coleen.F.Yoshina@hawaii.gov; charlene.ito@hawaii.gov; sheri.yoshizawa@hawaii.gov; Lynette.H.Marushige@hawaii.gov; Veronica.AM.Cheong@hawaii.gov; Galen.Wong@hawaii.gov; Jean.Oshita@hawaii.gov; jon.k.matsuo@hawaii.gov; CherylAnn.A.Cantere@hawaii.gov; Dean.Nakagawa@hawaii.gov
Subject: TRN Jan 29 @ 10am
Attachments: HB1811 ACT46.pdf; HB2147 Concessions.pdf; HB1702 Kapalama.pdf; HB1610 2014 Roads in Limbo.pdf; HB1509 Mobile Device.pdf; HB1706 Bikeways.pdf; HB1771 Civil Air Patrol.pdf; HB1667 Veterans Exemption.pdf; HB1586 SMA.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

The DOT submits testimony for the following agenda:

http://www.capitol.hawaii.gov/session2014/hearingnotices/HEARING_TRN_01-29-14_.HTM

Thank you for the opportunity to provide testimony.

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