HB1671

Measure Title: RELATING TO TRANSIENT ACCOMMODATIONS TAX.

Report Title: Transient Accommodations Tax; Counties; Revenues

Removes the current cap on transient accommodations

tax revenues to be distributed to the counties and

Description: establishes the distribution of these revenues as a

percentage of TAT collected. Effective July 1, 2050.

(HB1671 HD1)

Companion:

Package: None

Current Referral: TSM/PSM, WAM

SOUKI, CARROLL, ING, MCKELVEY, WOODSON,

Introducer(s): YAMASHITA

TESTIMONY BY KALBERT K. YOUNG DIRECTOR, DEPARTMENT OF BUDGET AND FINANCE STATE OF HAWAII TO THE SENATE COMMITTEES ON TOURISM AND PUBLIC SAFETY, INTERGOVERNMENTAL AND MILITARY AFFAIRS ON HOUSE BILL NO. 1671, H.D. 1

March 19, 2014

RELATING TO TRANSIENT ACCOMMODATIONS TAX

House Bill No. 1671, H.D. 1, removes the current \$93 million cap on transient accommodations tax (TAT) revenues to be distributed to the counties and establishes the distribution of these revenues at 44.8% of the TAT collected under Section 237D-6.5, Subsection (b), Hawaii Revised Statutes (HRS).

The Department of Budget and Finance strongly opposes removal of the \$93 million cap on TAT revenues that are distributed to the counties under Section 237D-6.5, Subsection (b), HRS, for the following reasons:

First, the TAT rate was increased from 7.25% to 8.25% beginning on July 1, 2009 and then from 8.25% to the current 9.25% rate beginning on July 1, 2010 as a result of Act 61 (2009). Act 61 specifically specified that any revenues generated from this increase was to be deposited into the (state) general fund. The increase of the TAT rate, and revenues therefrom, were NOT included in the allocation to the counties. As contemplated by the Legislature in Act 61 (2009), revenue from the increased TAT rate was never intended for the counties.

Second, the TAT is a state authorized tax that is levied and allocated based on a formula established in statute. The original intent of allocating state TAT revenues to the counties were to provide the counties with funding for services and

impacts of the visitor industry. Since implementation of the TAT, the expenditures of TAT revenues by both the counties and the state have NOT been explicitly identified or noted as to what exact services or programs TAT revenue funds. Instead, TAT revenue for both the counties and the state are simply additional revenues of their general funds. The Legislature through Act 103 (2011) capped the allocated TAT revenue to the counties at \$93 million. At that time, \$93 million was the historical peak of TAT allocation to the counties. Considering that there is no direct correlation between TAT tax revenues and public service expenditures for visitors by the counties, the \$93 million allocation established in 2011 represents a consistent funding allocation to the counties that has NOT subsided or waned since effectuated.

Thirdly, removing the cap and establishing the distribution of the TAT revenues to the counties at 44.8% of the TAT collected would result in the following significant general fund tax losses on the State's financial plan:

FY 15 FY 16 FY 17 FY 18 FY 19

General Fund Loss (Million) \$81 \$98 \$107 \$116 \$126

In light of the most recent Council on Revenues' tax projections, measures such as House Bill No. 1671, H.D. 1, should be held based on their negative impact on general fund revenues and the sustainability of general funded programs throughout the State.

SHAN TSUTSUI LT. GOVERNOR



JOSHUA WISCH
DEPUTY DIRECTOR

FREDERICK D. PABLO

STATE OF HAWAII DEPARTMENT OF TAXATION

P.O. BOX 259 HONOLULU, HAWAII 96809 PHONE NO: (808) 587-1540 FAX NO: (808) 587-1560

To: The Honorable Gilbert Kahele, Chair

and Members of the Senate Committee on Tourism

The Honorable Will Espero, Chair

and Members of the Senate Committee on Public Safety, Intergovernmental and

Military Affairs

Date: Wednesday, March 19, 2014

Time: 2:40 P.M.

Place: Conference Room 229, State Capitol

From: Frederick D. Pablo, Director

Department of Taxation

Re: H.B. 1671, H.D. 1, Relating to Transient Accommodations Tax

The Department of Taxation (Department) defers to the Department of Budget and Finance regarding the impact of H.B. 1671, H.D. 1, to the State's financial plan, and offers the following information and comments for the Committee's consideration.

H.B. 1671, H.D. 1, amends Section 237D-6.5(b)(3), Hawaii Revised Statues (HRS), by removing the \$93 million allocation to the Counties, and replaces it with 44.8% of the revenues collected under Chapter 237D, HRS. H.D. 1 has a defective effective date of July 1, 2050.

The Department would like to clarify that Act 61, Session Laws of Hawaii 2009 (Act 61), amended Section 237D-2 (b), HRS, to: (1) increase the Transient Accommodations Tax (TAT) rate from 7.25% to 8.25% beginning July 1, 2009 to June 30, 2010; and (2) increase the TAT rate from 8.25% to 9.25% beginning July 1, 2010 to June 30, 2015. More specifically, Act 61 provided that the additional revenue generated due to the rate increases were to be deposited into the *general fund*. The additional revenues were *not* subject to distribution to the Convention Center Enterprise Special Fund, Tourism Special Fund, or the counties as specified in Section 237D-6.5(b), HRS.

In 2011, to address the State's budget shortfall and to temporarily increase and preserve the amount of revenue derived from the TAT, the Legislature passed Act 103, Session Laws of Hawaii 2011, which amended Section 237D-6.5(b), HRS, by limiting the distribution of the revenue to the amounts derived from the 7.25% portion of the TAT rate. The distribution to the Tourism Special Fund, for the period beginning July 1, 2011 and ending June 30, 2015, was

Department of Taxation Testimony HB 1671 HD1 TSM/PSM March 19, 2014 Page 2 of 2

limited to \$69 million per fiscal year, and the distribution to the counties, for the same period, was limited to \$93 million per fiscal year.

During the 2013 Regular Legislative Session, the Administration introduced S.B. 1194, to amend the law to make the 9.25% TAT rate permanent, make the language easier for taxpayers to understand, and to repeal the tax on complimentary rooms by amending Sections 237D-2(a) and (b), HRS. In addition, S.B. 1194 proposed to amend the distributions set forth in Section 237D-6.5, HRS, in order to preserve the allocation amounts to the various special funds and counties. S.B. 1194 was signed into law as Act 161, Session Laws of Hawaii 2013, (Act 161).

If it is the Legislature's intent is to remove the \$93 million cap on the TAT allocation to the counties and to provide the counties with a 44.8% share of the revenues derived from the 7.25% portion of the TAT rate, the Department suggests the following amendment:

- SECTION 1. Section 237D-6.5, Hawaii Revised Statutes, is amended by amending subsection (b) to read as follows:
- "(b) Revenues collected under this chapter shall be distributed as follows, with the excess revenues to be deposited into the general fund:
- (3) [\$93,000,000] 35.1 per cent of the revenues collected under this chapter shall be allocated as follows: Kauai county shall receive 14.5 per cent, Hawaii county shall receive 18.6 per cent, city and county of Honolulu shall receive 44.1 per cent, and Maui county shall receive 22.8 per cent; ..."

The 35.1% allocation rate represents the 44.8% rate, adjusted for the increased TAT base. This adjustment is necessary because the TAT base upon which the allocation is calculated was increased from the 7.25% portion of the TAT to the entire TAT collected by Act 161. If the allocation percentage is restored to 44.8% as it was prior Act 161, the amount allocated to the counties would be higher than what was intended due to the increased base.

Thank you for the opportunity to provide comments.

William P. Kenoi Mayor



Walter K.M. Lau
Managing Director

Randall M. Kurohara Deputy Managing Director

County of Hawai'i Office of the Mayor

25 Aupuni Street, Suite 2603 • Hilo, Hawai'i 96720 • (808) 961-8211 • Fax (808) 961-6553 KONA: 74-5044 Ane Keohokalole Hwy., Bldg. C • Kailua-Kona, Hawai'i 96740 (808) 323-4444 • Fax (808) 323-4440

March 19, 2014

The Honorable Gilbert Kahele, Chair and Members of the Senate Committee on Tourism The Honorable Will Espero, Chair and Members of the Senate Committee on Public Safety, Intergovernmental and Military Affairs Hawai`i State Capitol, Room 229 Honolulu, Hawai`i 96813

RE: House Bill 1671, HD 1 RELATING TO TRANSIENT ACCOMMODATIONS TAX

Aloha, Chair Kahele, Chair Espero and Committee Members:

Mahalo you for this opportunity to express our strong support of HB 1671, HD 1 that removes the current cap on transient accommodations tax revenues to be distributed to the counties and establishes the distribution of these revenues as a percentage of TAT collected.

From the time of the establishment of the TAT in 1986, the Legislature planned to make the counties beneficiaries of the hotel room tax because lawmakers recognized the importance of county facilities and services to support and enhance the visitor experience. It was always understood that the costs of mass tourism are mostly carried by the counties.

When a visitor calls for law enforcement help, a county police officer responds. When the visitor gets into trouble in the ocean, county lifeguards or firefighters respond. When the visitor uses sewer and water service, those are county services. The visitors drive on county roads, and use county parks. As the visitor count grows, the visitors' demands on county resources also grow.

We now have more than one million tourists visiting the County of Hawai'i annually, and the cost of delivering service rises each year. It is critically important that TAT revenues to the counties increase as the visitor count increases. We spent approximately \$39.5 million on visitor related expenses for fiscal year 2011-2012. These expenses include services for public safety, sanitation, the upkeep of county park facilities, and many more. As visitors total approximately 14% of our island's daily population, it is important to support demand and provide a high quality visitor experience.

The Honorable Gilbert Kahele The Honorable Will Espero Page 2 March 19, 2014

Currently, the County of Hawai`i receives approximately \$17.2 million of TAT revenues from the state. If the cap for the counties is removed, the result will be revenue that will allow us to deliver the much needed services that our residents and visitors require and expect.

The cap in TAT revenues to the counties that was imposed in 2011 was always understood to be a temporary measure. We respectfully ask that your committee remove the cap on the counties' share of TAT revenues.

Mahalo for your consideration.

) , P. W

Aloha,

William P. Kenoi, MAYOR



200 South High Street
Wailuku, Hawai'i 96793-2155
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Fax (808) 270-7870
e-mail: mayors.office@mauicounty.gov

OFFICE OF THE MAYOR

Keʻena O Ka Meia COUNTY OF MAUI – Kalana O Maui

TESTIMONY OF ALAN ARAKAWA, MAYOR COUNTY OF MAUI

BEFORE THE SENATE COMMITTEE ON TOURISM

and

COMMITTEE ON PUBLIC SAFETY, INTERGOVERNMENTAL AND MILITARY AFFAIRS

Wednesday, March 19, 2014, 2:40 p.m., Conference Rm. 229

HOUSE BILL 1671, HD1 RELATING TO TRANSIENT ACCOMMODATIONS TAX

The Honorable Sen. Gilbert Kahele, Chair Honorable Sen. Gilbert S.C. Keith-Agaran, Vice Chair And Members of the Senate Committee on Tourism

The Honorable Sen. Will Espero, Chair
Honorable Sen. Rosalyn H. Baker, Vice Chair
And Members of the Senate Committee on Public Safety, Intergovernmental & Military Affairs

Thank you for this opportunity to testify in strong support of HB 1671.

As Mayor of Maui County, I am united with the mayors of Hawaii, Honolulu, and Kauai counties, to strongly support this measure that will remove the current cap on the counties' share of transient accommodations tax (TAT) revenues.

The TAT, established in 1986 under Act 304, Session Laws of Hawaii, imposed a five percent tax on the gross revenues derived from the furnishing of transient accommodations.

In 1990, the Legislature recognized that "many of the burdens imposed by tourism fall on the counties" and noted that increased pressures of the visitor industry meant greater demands on county services, such as "providing, maintaining, and upgrading police and fire protection, parks, beaches, water, roads, sewage systems, and other tourism related infrastructure." (House Journal 1990; Conference Committee Report No. 207.)

The current cap on the counties' share of the TAT revenues, put in place In 2011, has left us struggling to cover the ever increasing costs of our police who serve and protect our visitors and residents, our lifeguards who are pulling distressed swimmers out of the ocean, our fire fighters who are rescuing hikers from mountain trails, as well as sewer, water and the many other services the counties must provide our visitors. If the cap is not removed these services will have to be reduced or our facilities and infrastructure will deteriorate.

Senators Kahele/Espero

RE: HB 1671, HD1, Relating to TAT

March 19, 2014 Page 2 of 2

Moreover, the cap was always understood to be a temporary measure to assist the state with a temporary budget shortfall. The Hawaii Tourism Authority recently announced that 2013 was another record year for visitors. According to CEO Mike McCartney, more than 8.2 million visitors traveled to Hawaii last year, which is 2.6 percent more than the 8.1 million visitors in 2012, while their expenditures of \$14.5 billion contributed \$1.5 billion in state tax revenues – which is \$30 million more that the record set in 2012. With the state economy recovering and TAT collections increasing, there is no further justification for the cap.

Prior to the cap being imposed on the counties' share of the TAT revenues, as visitor arrivals increased there was an increase in county collections from the TAT to help offset some of the escalating costs from the influx of record numbers of new visitors. If the cap is not removed, our residents will continue to carry the heavier burden by increased property taxes to absorb the additional cost of the ever-growing numbers of visitors to the islands.

Though we are individual counties, to the rest of the world we are recognized as one venue - the State of Hawaii. Only together can we represent our State in the best light as we showcase our island State to the rest of the world. Our State is a vacation destination for visitors from around the globe, and to reduce the quality of our services and facilities would certainly tarnish this image. We need to be wary of the fact that our State is a part of an international arena where there is a global-economy in tourism that gives travelers ample choices and produces stiff competition for tourists. If we ignore this and fail to make the infrastructure investments necessary for our state and counties to maintain their competitive edge over other destinations, tourists will go elsewhere.

For these reasons, I join the mayors and councils of our neighboring-counties in supporting HB 1671, HD1, and respectfully ask that the cap on the counties' share of the TAT be lifted.

OFFICE OF THE MAYOR CITY AND COUNTY OF HONOLULU

530 SOUTH KING STREET, ROOM 300 * HONOLULU, HAWAII 96813 PHONE: (808) 768-4141 * FAX: (808) 768-4242 * INTERNET: www.honolulu.gov

KIRK CALDWELL MAYOR



EMBER LEE SHINN MANAGING DIRECTOR

GEORGETTE T. DEEMER DEPUTY MANAGING DIRECTOR

TESTIMONY OF KIRK CALDWELL, MAYOR CITY AND COUNTY OF HONOLULU BEFORE THE SENTATE TOURISM AND PUBLIC SAFETY, INTERGOVERNMENTAL AND MILITARY AFFAIRS COMMITTEES Wednesday, March 19, 2014, 2:40 p.m., Conference Room 229

<u>House Bill 1671, H.D. 1, "RELATING TO TRANSIENT ACCOMMODATIONS TAX"</u> <u>Position: In Strong Support</u>

TO: The Honorable Gilbert Kahele, Chair and Members of the Senate Committee on Tourism

The Honorable Will Espero, Chair and Members of the Senate Committee on Public Safety, Intergovernmental and Military Affairs

The City and County of Honolulu (City) **strongly supports** House Bill 1671, H.D. 1, Relating to Transient Accommodations Tax (TAT), which amends Section 237D-6.5 HRS by removing the \$93 million cap, currently in place on the counties' share of the TAT revenue pursuant to Act 103, Session Laws of Hawaii (SLH) 2011, and then made permanent by Act 161, SLH 2013.

The TAT is intended to compensate the counties for the services that support the tourism industry. The City incurs significant costs for public safety, transportation and other tourism-related services across the island that tourists utilize. The City performed a recent analysis that estimates that approximately \$140 million to \$180 million, or 7% to 9% of the City's operating budget, is spent on services that are key to keeping Honolulu globally competitive as a safe and desirable destination.

Currently, the City's portion of the TAT is capped at \$41 million, which is far less than the City's annual tourism-related expenditures. H.B. 1671, H.D. 1, would reimburse the City for a larger share of its costs related to tourism, and reduce the amount that residents of the City sustain.

Thank you for the opportunity to testify on H.B. 1671, H.D. 1, and I ask that the committee pass this measure.

J Yoshimoto

Chair & Presiding Officer Council District 2



Telephone: (808)961-8272 Facsimile: (808) 961-8912 Email: jyoshimoto@co.hawaii.hi.us

HAWAI'I COUNTY COUNCIL

Office of the County Clerk County of Hawai'i 25 Aupuni Street Hilo, Hawaii 96720

TESTIMONY OF J YOSHIMOTO, CHAIR HAWAI'I COUNTY COUNCIL REGARDING HB 1671 HD1, RELATING TO THE TRANSIENT ACCOMODATION TAX ("TAT")

House Finance Committee
Tuesday, February 25, 2014 at 11:15 a.m.
Conference Room 308

Chair Luke, Vice-Chair Nishimoto, and Committee Members:

Thank you for the opportunity to provide testimony IN SUPPORT of House Bill 1671 HD1.

I wholeheartedly support HB 1671 HD1. The purpose of HB 1671 HD1 is to remove the cap that was imposed on the counties' shares of the TAT during the downturn in the economy.. The cap was meant to be a temporary "fix" to help the State during the budget shortfall. The economy has improved, TAT revenues have rebounded, the visitor count is up and the vital county public services are in high demand.

The State and the counties are united in making a positive effort to maintain the aura and allure of Hawai'i as a destination vacation paradise. Please remember that it is County personnel who provide the services to protect and preserve the health and safety of our visitors and those who serve our visitors. It is the Counties who maintain the majority of the infrastructure and attractions for our visitors. When times were hard, we all cut back. Times are better now, so it is appropriate to remove the cap and allow counties to receive a proportionate share of the increase in revenues.

Once again, thank you for the opportunity to submit testimony IN SUPPORT on HB 1671 HD1.



PHONE: (808) 961-8396 FAX: (808) 961-8912 EMAIL: donishi@co.hawaii.hi.us

HAWAI'I COUNTY COUNCIL

25 Aupuni Street, Hilo, Hawai'i 96720

March 18, 2014

The Honorable Gilbert Kahele, Chair and Members of the Committee on Tourism

The Honorable Will Espero, Chair and Members of the Committee on Public Safety, Intergovernmental and Military Affairs

Dear Senator Kahele, Senator Espero, and Members of the Joint Committee,

Thank you for the opportunity to provide testimony strongly supporting House Bill 1671. This bill removes the counties' cap on the transient accommodations tax revenue and restores a percentage of the collected revenue to the counties.

As Speaker Souki stated in his Opening Day remarks about removing the cap:

"The Transient Accommodations Tax on tourism helps us provide for the main driver of our economic engine. In this strong economy, should we not be thinking about a greater partnership with our counties who provide much of the services that directly support tourism?

"They are the ones who maintain our roads and parks and provide the law enforcement officers and first responders who serve our visitors as well as our kama'āina. Therefore, let's look at removing the cap on the counties' share of the TAT."

Approving House Bill 1671 would really help the counties to provide the funding to increase the services that we provide to our tourists.

Sincerely,

Dennis "Fresh" Onishi

Hawai'i County Council Member



STATE OF HAWAI'I

RESOLUTION NO. 284 14

A RESOLUTION URGING THE HAWAI'I STATE LEGISLATURE TO PASS HOUSE BILL 1671, WHICH WILL INCREASE TRANSIENT ACCOMMODATIONS TAX REVENUE TO THE COUNTIES.

WHEREAS, House Bill 1671 proposes to remove the current cap on transient accommodations tax revenues to be distributed to the counties and instead reserve to the counties 44.8 percent of collected transient accommodations tax revenue; and

WHEREAS, the State will benefit from a greater partnership with the counties, which provide much of the services that support tourism; and

WHEREAS, the counties maintain roads and parks and provide the law enforcement officers and first responders who serve residents and visitors; and

WHEREAS, the current allocation to the counties is inadequate for the increased use of resources from visitors on county parks, infrastructure, and first responders; and

WHEREAS, with the improving economy, the State has an interest in protecting the fiscal health of its political subdivisions; now, therefore,

BE IT RESOLVED BY THE COUNCIL OF THE COUNTY OF HAWAI'I that the House and the Senate are urged to pass House Bill 1671, which will increase the transient accommodations tax revenue allocated to the counties.

BE IT FINALLY RESOLVED that the County Clerk shall transmit a copy of this resolution to the Honorable Governor Neil Abercrombie; the Honorable Senate President Donna Mercado Kim; the Honorable Speaker Joseph Souki; the Honorable Senator David Ige; the Honorable Senator Michelle N. Kidani; the Honorable Senator Gilbert Kahele; the Honorable Senator Gilbert Keith-Agaran; the Honorable Representative Sylvia Luke; the Honorable Representative Aaron Ling Johanson; the Honorable Representative Scott Y. Nishimoto; the Honorable Representative Romy M. Cachola.

Dated at	, Hawaiʻi, this day of	, 20
	INTRODUCED BY:	\sim
	10 Myster	
•	COUNCIL MEMBER, COUN	TY OF HAWAI'I

COUNTY COUNCIL County of Hawai'i Hilo, Hawai'i

I hereby certify that the foregoing RESOLUTION was by the vote indicated to the right hereof adopted by the COUNCIL of the County of Hawai'i on . .

ATTEST:

AYES NOES ABS EX EOFF FORD ILAGAN KANUHA KERN ONISHI POINDEXTER WILLE YOSHIMOTO

ROLL CALL VOTE

Reference:	C-634/Waived GREDC	
RESOLUTIO	N NO. 284 14	

COUNTY CLERK CHAIRPERSON & PRESIDING OFFICER

From: mailinglist@capitol.hawaii.gov

To: <u>TSMTestimony</u>
Cc: <u>mwille@co.hawaii.hi.us</u>

Subject: Submitted testimony for HB1671 on Mar 19, 2014 14:40PM

Date: Tuesday, March 18, 2014 3:02:48 PM

HB1671

Submitted on: 3/18/2014

Testimony for TSM/PSM on Mar 19, 2014 14:40PM in Conference Room 229

Submitted By	Organization	Testifier Position	Present at Hearing
Margaret Wille	Hawaii County Council Dist 9	Support	No

Comments: Please support removal of the cap. We were told this cap would be temporary until the economy improved. The economy has improved. Please keep your word and remove this cap. Margaret Wille, Hawaii Cty Councilmember District 9

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

Do not reply to this email. This inbox is not monitored. For assistance please email webmaster@capitol.hawaii.gov

Council Chair Gladys C. Baisa

Vice-Chair Robert Carroll

Presiding Officer Pro Tempore Michael P. Victorino

Council Members
Elle Cochran
Donald G. Couch, Jr.
Stacy Crivello
Don S. Guzman
G. Riki Hokama
Mike White



COUNTY COUNCIL

COUNTY OF MAUI 200 S. HIGH STREET WAILUKU, MAUI, HAWAII 96793

www.mauicounty.gov/council

March 18, 2014

TO: The Honorable Gilbert Kahele, Chair

Senate Committee on Tourism

The Honorable Will Espero, Chair

Senate Committee on Public Safety, Intergovernmental and Military Affairs

FROM: Gladys C. Baisa

Council Chair

SUBJECT: HEARING OF MARCH 19, 2014; TESTIMONY IN SUPPORT OF HB 1671, HD1,

RELATING TO TRANSIENT ACCOMMODATIONS TAX

Leadys C. Busa

Thank you for the opportunity to testify **in support** of this important measure. The purpose of this measure is to remove the current cap on transient accommodations tax ("TAT") revenues to be distributed to the counties and establish the distribution of these revenues as a percentage of TAT collected.

The Maui County Council has not had the opportunity to take a formal position on this measure. Therefore, I am providing this testimony in my capacity as an individual member of the Maui County Council.

I support this measure for the following reasons:

- 1. This bill removes the cap on TAT revenues distributed to the counties. The cap was understood to be a temporary measure to assist the State with a budget shortfall, and removing it will resume the distribution of a proportional share of county-earned TAT revenues. With the State budget stabilized and TAT collections increasing, there is no further justification for the cap.
- 2. Increases in visitor counts mean higher demands and costs for infrastructure and services including public safety. Approximately \$72 million is projected to return to the counties if the cap is lifted. The counties will use the TAT revenue to provide services and infrastructure investments necessary for our State to maintain its competitive edge over other travel destinations and to continue to attract visitors. This will benefit Hawaii.

For the foregoing reasons, I **support** this measure.

Council Chair Gladys C. Baisa

Vice-Chair Robert Carroll

Presiding Officer Pro Tempore Michael P. Victorino

Council Members Elle Cochran Donald G. Couch, Jr. Stacy Crivello Don S. Guzman G. Riki Hokama Mike White



COUNTY COUNCIL

COUNTY OF MAUI 200 S. HIGH STREET WAILUKU, MAUI, HAWAII 96793

www.mauicounty.gov/council

March 18, 2014

TO: The Honorable Gilbert Kahele, Chair

Senate Committee on Tourism

The Honorable Will Espero, Chair

Senate Committee on Public Safety, Intergovernmental and Military Affairs

FROM: Mike White, Chair

Budget and Finance Committee, Maui County Council

SUBJECT: HEARING OF MARCH 19, 2014; TESTIMONY IN SUPPORT OF HB 1671 HD1,

RELATING TO TRANSIENT ACCOMMODATIONS TAX

Thank you for the opportunity to testify **in support** of this important measure. The purpose of this measure is to remove the current cap on transient accommodations tax ("TAT") revenues distributed to the counties and establish the distribution of these revenues as a percentage of TAT collected.

The Maui County Council has not had the opportunity to take a formal position on this matter. Therefore, I am providing this testimony in my capacity as an individual member of the Council.

In addition to serving as the Chair of the Maui County Council Budget and Finance Committee, my testimony is also informed by my visitor industry experience, as General Manager of the Kaanapali Beach Hotel for 28 years, and through my service as a State Legislator from 1993 to 1998.

I support this measure for the following reasons:

1. The TAT cap was understood to be a temporary measure to assist the State with a budget shortfall because of a 9.8 per cent drop in tax revenues in 2009. Beginning in 2010, the State's revenue collections began to recover.

Beginning in July 2011, the State capped the counties' share of the TAT, at a time when the counties' property values had dropped significantly and property tax collections followed.

As shown in the table below, FY 2013 tax revenues for the State were \$1.6 billion higher, an increase of 32.4 per cent, over FY 2009 revenues. During the same period, City and County of Honolulu revenues have remained flat, and Neighbor Island counties have seen continued revenue declines.

The bottom line is the State made use of the TAT revenues when it needed them and has not responded to the counties' financial needs as the State's fortunes improved.

Change in total revenues collected

Comparing FY 2013 to FY 2009

	\$	%
State	\$1,602,257,710	32.4%
C&C	\$5,100,000	0.6%
Maui	-\$9,226,000	-4.2%
Hawaii	-\$30,577,000	-13.5%
Kauai	-\$20,412,000	-19.7%

Sources:

- For State revenues: Monthly tax collection reports, State of Hawaii Department of Taxation http://tax.hawaii.gov/stats/a5_3txcolrpt/
- For county valuations and revenues: Real Property Valuation reports, City and County of Honolulu Department. of Budget and Fiscal Services, Real Property Assessment Division http://www.realpropertyhonolulu.com/
- 2. The Neighbor Islands have had more difficulty rebounding from the impact of the economic recession. Visitor industry revenues per available room have increased by 35.7 per cent on Oahu but are still flat or below 2007 values on the Neighbor Islands.

Change in revenue per available room

Comparing FY 2013 to FY 2007

	Revenue per available room		Change	
	2007	2013 (est.)	\$	%
Oahu	\$129.71	\$174.94	\$45.23	34.9%
Maui	\$200.61	\$199.88	-\$0.73	-0.4%
Hawaii	\$136.78	\$130.18	-\$6.60	-4.8%
Kauai	\$155.66	\$155.38	-\$0.28	-0.2%
Statewide	\$150.49	\$173.03	\$22.54	<i>15.0%</i>

Source:

Revenue per Available Room: "Hawaii Hotel Flash Report" provided by Hospitality Advisors, LLC

Additionally, real property tax valuations are 5.5 per cent lower than 2009 for Oahu, 25.1 per cent lower for Maui, 16.2 per cent lower for Hawaii, and 18.0 per cent lower for Kauai. Most counties have increased tax rates to offset revenue shortfalls.

3. Local governments bear a significant responsibility for providing the array of services and infrastructure necessary to support a vibrant visitor industry. For that reason, TAT or hotel room taxes elsewhere are municipal taxes.

The table below shows TAT estimated generated and received by the counties for FY 2013.

TAT earned and received by the counties

	FY 2013 TAT, \$ Millions		
	Generated by the counties (est.)	Received, with cap	Would receive, without cap
C&C	176.7	41.0	72.8
Maui	115.4	21.2	37.6
Hawaii	40.1	17.3	30.7
Kauai	37.0	13.5	23.9

The State is urged to view the removal of the TAT cap not as a loss, but rather the *return* of revenues the counties were promised, have relied on, and have responsibly budgeted for more than 20 years.

For the foregoing reasons, I **support** this measure.

Council Chair Gladys C. Baisa

Vice-Chair Robert Carroll

Council Members
Elle Cochran
Donald G. Couch, Jr.
Stacy Crivello
Don S. Guzman
G. Riki Hokama
Michael P. Victorino
Mike White



COUNTY COUNCIL

COUNTY OF MAUI 200 S. HIGH STREET WAILUKU, MAUI, HAWAII 96793

www.mauicounty.gov/council

March 18, 2014

TO:

Honorable Gilbert Kahele, Chair

Senate Committee on Tourism

Honorable Will Espero, Chair

Senate Committee on Public Safety, Intergovernmental and Military Affairs

Poler Earroll

FROM:

DATE:

Robert Carroll

Council Vice Chair

Wednesday, March 19, 2014

SUBJECT: SU

SUPPORT OF HB 1671 H.D. 1, RELATING TO TRANSIENT

ACCOMMODATIONS TAX

I support HB 1671 HD! for the reasons cited in testimony submitted by the Maui County Council Chair, and urge you to support this measure.

From: <u>mailinglist@capitol.hawaii.gov</u>

To: <u>TSMTestimony</u>

Cc: <u>stacy.crivello@mauicounty.us</u>

Subject: Submitted testimony for HB1671 on Mar 19, 2014 14:40PM

Date: Tuesday, March 18, 2014 3:14:51 PM

HB1671

Submitted on: 3/18/2014

Testimony for TSM/PSM on Mar 19, 2014 14:40PM in Conference Room 229

Submitted By	Organization	Testifier Position	Present at Hearing	
Councilmember Stacy Helm Crivello	Individual	Support	No	

Comments: Maui County Council Chair Gladys Baisa submitted a testimony in support of the measure. I support Chair Gladys Baisa for the reasons stated in her testimony. Thank You.

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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COUNTY COUNCIL

Jay Furfaro, Chair Mason K. Chock, Sr., Vice Chair Tim Bynum Gary L. Hooser Ross Kagawa Mel Rapozo JoAnn A. Yukimura



Council Services Division 4396 Rice Street, Suite 209 Līhu'e, Kaua'i, Hawai'i 96766

OFFICE OF THE COUNTY CLERK

Ricky Watanabe, County Clerk Jade K. Fountain-Tanigawa, Deputy County Clerk

> Telephone (808) 241-4188 (808) 241-6349 Email cokcouncil@kauai.gov

March 18, 2014

TESTIMONY OF GARY L. HOOSER COUNCILMEMBER, KAUA'I COUNTY COUNCIL

0N

HB 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX

Committee on Tourism

Committee on Public Safety, Intergovernmental and Military Affairs Wednesday, March 19, 2014 2:40 p.m.

Conference Room 229

Dear Chair Kahele, Chair Espero, and Committee Members:

Thank you for this opportunity to submit testimony in support of HB 1671, HD1, relating to the Transient Accommodations Tax. My testimony is submitted in my individual capacity as the Economic Development (Sustainability / Agriculture / Food / Energy) & Intergovernmental Relations Committee Chair and a Councilmember of the Kaua'i County Council.

HB 1671, HD1, in its current form will remove the cap on the Counties share of the Transient Accommodations Tax (TAT) revenues, which will be based on a percentage of the total TAT collected.

Prior to 2011, the Counties were receiving 44.8% of the revenues collected for TAT. It was then capped at \$93 million, pursuant to Act 103, Session Laws of Hawai'i (SLH) 2011, and then made permanent by Act 161, SLH 2013. This has resulted in millions of dollars of lost revenue to the Counties, and is evident in the tremendous increase in TAT collections each year.

It is estimated that the County of Kaua'i is expected to assume an approximate \$8.8 million shortfall for Fiscal Year 2014-2015 alone. A major contributor to this shortfall is the Collective Bargaining increases approved this past year. Because of this shortfall, the County is faced with seeking additional revenue sources for the upcoming Fiscal Year.

Last year, Kaua'i County Councilmembers analyzed our visitor related expenses and concluded that the County of Kaua'i expended approximately \$44 million on visitor related expenses alone for Fiscal Year 2011-2012. Visitor expenses

Chair Kahele, Chair Espero, and Committee Members RE: HB 1671, HD1, Relating to Transient Accommodations Tax March 18, 2014 Page 2

include services for public safety, parks, road maintenance, and many others. On any given day, visitors comprise of approximately 21% of the population on Kaua'i.

Currently, the County of Kaua'i receives \$13,485,000 of TAT revenues from the State. If the cap for the Counties is removed, the County of Kaua'i will receive much needed revenue to continue providing services for our visitors and residents alike.

For the reasons stated above, I respectfully request that this Senate Joint Committee approve this measure. Again, thank you for this opportunity to submit testimony.

Sincerely,

GARY L. HOOSER

Councilmember, Kaua'i County Council

AB:mn

COUNTY COUNCIL

Jay Furfaro, Chair
Mason K. Chock, Sr., Vice Chair
Tim Bynum
Gary L. Hooser
Ross Kagawa
Mel Rapozo
JoAnn A. Yukimura



Council Services Division 4396 Rice Street, Suite 209 Līhu'e, Kaua'i, Hawai'i 96766

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March 17, 2014

TESTIMONY OF JAY FURFARO COUNCIL CHAIR, KAUA'I COUNTY COUNCIL ON

HB 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX
Committee on Tourism

Committee on Public Safety, Intergovernmental and Military Affairs
Wednesday, March 19, 2014
2:40 p.m.
Conference Room 229

Dear Chair Kahele, Chair Espero, and Committee Members:

Thank you for this opportunity to submit testimony in support of HB 1671, HD1, relating to the Transient Accommodations Tax. My testimony is submitted in my individual capacity as Council Chair of the Kaua'i County Council.

HB 1671, HD1, in its current form will remove the cap on the Counties share of the Transient Accommodations Tax (TAT) revenues, which will be based on the distribution of revenues on the percentage of TAT collected.

Prior to 2011, the Counties were receiving 44.8% of the revenues collected for TAT. It was then capped at \$93 million, pursuant to Act 103, Session Laws of Hawai'i (SLH) 2011, and then made permanent by Act 161, SLH 2013. This has resulted in millions of dollars of lost revenue to the Counties, and is evident in the tremendous increase in TAT collections each year. Currently, the County of Kaua'i receives \$13,485,000 of TAT revenues from the State. If the cap for the counties is removed, and if the TAT rate remains at 9.25%, the County of Kaua'i will receive approximately \$10 million in additional revenue for much needed services for the County.

In my estimations, the County of Kaua'i may assume an approximate \$8.8 million shortfall for Fiscal Year 2014-2015 alone. A major contributor to this shortage is from the Collective Bargaining increases approved this past year. Because of this shortfall, the County is faced with seeking additional revenue sources just to keep afloat for the upcoming Fiscal Year.

Chair Kahele, Chair Espero & Committee Members RE: HB 1671, HD1, Relating to Transient Accommodations Tax March 17, 2014 Page 2

Last year, an analysis on the Visitor Related Expenses was conducted by Kaua'i County Councilmembers, and concluded that for Fiscal Year 2011-2012, the County of Kaua'i expended approximately \$44 million on visitor related expenses. Visitor expenses included services for public safety (i.e. Fire and Police), parks (i.e. maintenance of County parks, the Wailua Golf Course, etc.), Public Works (i.e. road maintenance, solid waste, etc.), and others.

On any given day, visitors comprise approximately 21% of the population on Kaua'i. The visitor industry is one of our primary economic engines; and to maintain our loyal visitor base, we need to meet their high demand and expectations. Additional revenue received from the TAT would greatly assist the County in meeting the increasing demand and expectations of our visitors and citizens alike.

For the reasons stated above, I respectfully request that the Senate Joint Committee approve this measure. Again, thank you for this opportunity to submit testimony.

Sincerely,

puncil Chair, Kaua'i County Council

AB:lc

COUNTY COUNCIL

Jay Furfaro, Chair Mason K. Chock, Sr., Vice Chair Tim Bynum Gary L. Hooser Ross Kagawa Mel Rapozo JoAnn A. Yukimura



Council Services Division 4396 Rice Street, Suite 209 Līhu'e, Kaua'i, Hawai'i 96766 OFFICE OF THE COUNTY CLERK

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March 18, 2014

TESTIMONY OF MASON K. CHOCK, SR.
COUNCIL VICE CHAIR, KAUA'I COUNTY COUNCIL
ON

HB 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX
Committee on Tourism
Committee on Public Safety, Intergovernmental and Military Affairs
Wednesday, March 19, 2014
2:40 p.m.
Conference Room 229

Dear Chair Kahele, Chair Espero, and Committee Members:

Thank you for this opportunity to submit testimony in support of HB 1671, HD1, relating to the Transient Accommodations Tax. My testimony is submitted in my individual capacity as Council Vice Chair of the Kaua'i County Council.

HB 1671, HD1, in its current form will remove the cap on the Counties share of the Transient Accommodations Tax (TAT) revenues, which will be based on a percentage of TAT collected. Prior to 2011, the Counties were receiving 44.8% of the revenues collected for TAT. The revenue was then capped at \$93 million, pursuant to Act 103, Session Laws of Hawaiʻi (SLH) 2011, and then made permanent by Act 161, SLH 2013. Capping the Counties share of the TAT has resulted in a tremendous amount of lost revenue for the counties, which is evident, as the amount of TAT revenue has increased each year.

It is estimated that the County of Kaua'i is expecting an approximate \$8.8 million shortfall in Fiscal Year 2014-2015 alone. A major contributor to this shortfall is due to the Collective Bargaining increases approved this past year. Due to the shortfall, the County is faced with seeking additional revenue sources just to keep afloat this upcoming Fiscal Year.

Each year the Counties are responsible for providing fundamental services to the public, which include public safety, road maintenance, the up keep of County park facilities, and many more. As visitors comprise approximately 21% of the population on Kaua'i each day, it is important to support demand in order to maintain our loyal visitor base.

Chair Kahele, Chair Espero, and Committee Members RE: HB 1671, HD1, Relating to Transient Accommodations Tax March 18, 2014 Page 2

Currently, the County of Kaua'i receives \$13,485,000 of TAT revenues from the State. If the cap for the Counties is removed, and if the TAT rate remains at 9.25%, the County of Kaua'i will receive much needed revenue to continue providing government services for our visitors and citizens alike.

For the reasons stated above, I respectfully request that this Senate Joint Committee approve HB 1671, HD1. Again, thank you for this opportunity to submit testimony.

Sincerely,

MASON K. CHOCK, SR. Council Vice Chair, Kaua'i County Council

AB:mn

COUNTY COUNCIL

Jay Furfaro, Chair Mason K. Chock, Sr., Vice Chair Tim Bynum Gary L. Hooser Ross Kagawa Mel Rapozo JoAnn A. Yukimura



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March 17, 2014

TESTIMONY OF MEL RAPOZO COUNCILMEMBER, KAUA'I COUNTY COUNCIL ON

HB 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX
Committee on Tourism
Committee on Public Safety, Intergovernmental and Military Affairs
Wednesday, March 19, 2014
2:40 p.m.
Conference Room 229

Dear Chair Kahele, Chair Espero, and Committee Members:

Thank you for this opportunity to submit testimony in support of HB 1671, HD1, relating to the Transient Accommodations Tax. My testimony is submitted in my individual capacity as a Councilmember of the Kaua'i County Council.

HB 1671, HD1, in its current form will remove the cap on the Counties share of the Transient Accommodations Tax (TAT) revenues, which will be based on the distribution of revenues on the percentage of TAT collected.

Prior to 2011, the Counties were receiving 44.8% of the revenues collected for TAT. It was then capped at \$93 million, pursuant to Act 103, Session Laws of Hawai'i (SLH) 2011, and then made permanent by Act 161, SLH 2013. This has resulted in millions of dollars of lost revenue to the Counties, and is evident in the tremendous increase in TAT collections each year.

It is estimated that the County of Kaua'i is expected to assume an approximate \$8.8 million shortfall for Fiscal Year 2014-2015 alone. A major contributor to this shortage is from the Collective Bargaining increases approved this past year. Because of this shortfall, the County is faced with seeking additional revenue sources just to keep afloat for the upcoming Fiscal Year.

Last year, an analysis on the Visitor Related Expenses was conducted by Kaua'i County Councilmembers, and concluded that for Fiscal Year 2011-2012, the County of Kaua'i expended approximately \$44 million on visitor related expenses alone. Visitor expenses included services for public safety (i.e. Fire and Police), parks (i.e. maintenance of County parks, the Wailua Golf Course, etc.), Public Works (i.e. road maintenance, solid waste, etc.) and others. As visitors comprise approximately 21% of the population on Kaua'i each day, it is important to meet their expectations in order to maintain our loyal visitor base.

Chair Kahele, Chair Espero & Committee Members RE: HB 1671, HD1, Relating to Transient Accommodations Tax March 17, 2014 Page 2

Currently, the County of Kaua'i receives \$13,485,000 of TAT revenues from the State. If the cap for the Counties is removed, and if the TAT rate remains at 9.25%, the County of Kaua'i will receive much needed revenue to continue providing government services for our visitors and citizens alike.

For the reasons stated above, I respectfully request that the Senate Joint Committee approve this measure. Again, thank you for this opportunity to submit testimony on this very important issue.

Sincerely,

MEL RAPOZO

Councilmember, Kaua'i County Council

AB:lc

COUNTY COUNCIL

Jay Furfaro, Chair Mason K. Chock, Sr., Vice Chair Tim Bynum Gary L. Hooser Ross Kagawa Mel Rapozo JoAnn A. Yukimura



Council Services Division 4396 Rice Street, Suite 209 Līhu'e, Kaua'i, Hawai'i 96766 OFFICE OF THE COUNTY CLERK

Ricky Watanabe, County Clerk Jade K. Fountain-Tanigawa, Deputy County Clerk

> Telephone (808) 241-4188 Fax (808) 241-6349 Email cokcouncil@kauai.gov

March 18, 2014

TESTIMONY OF ROSS KAGAWA COUNCILMEMBER, KAUA'I COUNTY COUNCIL ON

HB 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX
Committee on Tourism
Committee on Public Safety, Intergovernmental and Military Affairs
Wednesday, March 19, 2014
2:40 p.m.
Conference Room 229

Dear Chair Kahele, Chair Espero and Committee Members:

Thank you for this opportunity to submit testimony in support of HB 1671, HD1, relating to the Transient Accommodations Tax. My testimony is submitted in my individual capacity as a Councilmember of the Kaua'i County Council.

Prior to 2011, the Counties were receiving 44.8% of the revenues collected for TAT. It was then capped at \$93 million, pursuant to Act 103, Session Laws of Hawai'i (SLH) 2011, and then made permanent by Act 161, SLH 2013. This has resulted in millions of dollars of lost revenue to the Counties, and is evident in the tremendous increase in TAT collections each year.

It is estimated that the County of Kaua'i is expected to assume an approximate \$8.8 million shortfall for Fiscal Year 2014-2015 alone. A major contributor to this shortage is from the Collective Bargaining increases approved this past year. Because of this shortfall, the County is faced with seeking additional revenue sources just to keep afloat for the upcoming Fiscal Year.

Although we are faced with fiscal challenges, each County is still responsible for providing fundamental government services, as it is our duty to protect the health, safety and welfare of the public. Services include fire, police, and maintenance of County parks and roads. All services provided by the County benefits not only residents, but visitors as well, who comprise of approximately 21% of Kaua'i's population each day.

If the cap for the Counties is removed, and if the TAT rate remains at 9.25%, the County of Kaua'i will receive much needed revenue to continue providing government services for our visitors and citizens alike. It will also adjust the distribution of revenues impartially to correspond with the fluctuation in revenues received from the TAT.

Chair Kahele, Chair Espero and Committee Members RE: HB 1671, HD1, Relating to Transient Accommodations Tax March 18, 2014 Page 2

For the reasons stated above, I respectfully request that this Senate Joint Committee approve this measure. Again, thank you for this opportunity to submit testimony.

Councilmember, Kaua'i County Council

AB:lm



STANLEY CHANG

Councilmember – District IV Phone: (808) 768-5004 Fax: (808) 768-5000 ccldistrict4@honolulu.gov www.honolulu.gov/council/d4

CITY COUNCIL

CITY AND COUNTY OF HONOLULU 530 SOUTH KING STREET, ROOM 202 HONOLULU, HAWAII 96813-3065 TELEPHONE: (808) 768-5010 • FAX: (808) 768-5011

March 18, 2014 TESTIMONY OF STANLEY CHANG CONCILMEMBER FOR THE CITY AND COUNTY OF HONOLULU On

H.B. No. 1671, HD1, RELATING TO TRANSIENT ACCOMMODATIONS TAX
Committee on Tourism/Committee on Public Safety, Intergovernmental and Military Affairs
Wednesday, March 18, 2014
2:40 a.m.
Conference Room 229

Dear Chair Kahele, Chair Espero, and Committee Members:

Thank you for allowing me the opportunity to submit testimony in support of H.B. 1671, HD1 Relating to Transient Accommodations Tax in my capacity as Councilmember of the City and County of Honolulu.

H.B. 1671, HD1 removes the current cap on Transient Accommodations Tax (TAT) revenues to be distributed to the counties and establishes the distribution of these revenues as a percentage of TAT collected.

The TAT funds that the City receives are critical to City functions. The City provides police, fire, ocean safety, and bus services on Oahu, all of which are utilized by visitors. The City also maintains attractions such as parks, municipal golf courses, the Honolulu Zoo, and the Hanauma Bay Preservation Park. Therefore, capping the level of TAT distributed to the counties limits Honolulu's ability to provide services to both residents and visitors alike. The City spends \$74 million on visitor industry services and helps generate \$257 million, nearly 80% of the total TAT collected. The current cap limits the City to relieving no more than \$41 million, significantly less than it spends and generates each year.

For these reasons, I respectfully ask for your favorable passage of H.B. 1671, HD1 Relating to Transient Accommodations Tax, and thank the Committees for allowing me to provide testimony.

Sincerely,

Sto Co



STANLEY CHANG

 $Councilmember-District\ IV$ Phone: (808) 768-5004 Fax: (808) 768-5000 ccldistrict4@honolulu.gov www.honolulu.gov/council/d4

CITY COUNCIL
CITY AND COUNTY OF HONOLULU
530 SOUTH KING STREET, ROOM 202
HONOLULU, HAWAII 96813-3065
TELEPHONE: (808) 768-5010 • FAX: (808) 768-5011

Stanley Chang Councilmember, District IV



March 19, 2014

The Honorable Gilbert Kahele, Chair and Members of the Senate Committee on Tourism The Honorable Will Espero, Chair and Members of the Senate Committee on Public Safety, Intergovernmental and Military Affairs Hawai'i State Capitol 415 South Beretania Street, Room 229 Honolulu, Hawai'i 96813

RE: House Bill 1671, HD 1 RELATING TO TRANSIENT ACCOMODATIONS TAX

Aloha, Chair Kahele, Chair Espero and Committee Members:

The Hawai'i Council of Mayors, which includes the mayors of Hawai'i, Honolulu, Kaua'i and Maui counties, strongly supports any effort to remove the temporary cap on the counties' share of transient accommodation tax revenue (TAT) put in place in 2011.

The cap was always understood to be a temporary measure to assist the state with a temporary budget shortfall, with a sunset in 2015. Now that the state economy is recovering and state transient accommodations tax collections are climbing to record levels, there is no further justification for the cap. We respectfully ask that the committee remove the cap on the counties' share of TAT revenues.

From the very beginning of the transient accommodations tax, the counties were always intended to receive a proportionate share of TAT revenue because the counties provide the bulk of services used by visitors. The costs of providing county services to visitors are always increasing. Normally, as visitor arrivals increase there is an increase in county collections from the TAT to help offset some of the escalating costs from the influx of record numbers of new



Mayor William Kenoi County of Hawaii 25 Aupuni Street Hilo, Hawaii 96720



Mayor Kirk Caldwell City and County of Honolulu 530 South King Street Honolulu, Hawaii 96813



Mayor Bernard Carvalho, Jr. County of Kauai 4444 Rice Street Lihue, Hawaii 96766



Mayor Alan Arakawa County of Maui 200 South High Street, 9th Floor Wailuku, Hawaii 96793

The Honorable Gilbert Kahele The Honorable Will Espero Page 2 March 19, 2014

visitors. Arbitrarily reducing the counties' share of the tax increases the burden of mass tourism on the counties and our residents.

For those reasons, we respectfully ask that the committee remove the cap on the counties' share of the TAT and maintain the counties' proportionate share of the proceeds.

Thank you for your consideration.

Sincerely,

William Kenoi, Mayor County of Hawai'i

Bernard Carvalho, Jr., Mayor

County of Kaua'i

Kirk Caldwell, Mayor

City and County of Honolulu

Alan Arakawa, Mayor

County of Maui



March 18, 2014

House of Representatives Committee on Tourism Honorable Representative Tom Brower Members of the Committee Honolulu Hawaii 96813

RE: HB 1671 Relating to Transient Accommodations Tax

Dear Chair Bower and Member of the Committee:

The Poipu Beach Resort Association (PBRA) is a member-based organization of over 100 businesses primarily located on the South Shore of Kauai. Our membership includes hotels, condominiums, management firms, activity operators, shopping and dining establishments, services and other related firms and individuals, ranging from small, owner operated businesses to some of the largest employers on the island. We are a 501(c)-6 organization whose primary mission is to the market the Poipu area as a world-class destination and to provide for the future of Poipu as a great place to live, work, visit and do business.

We are contacting you today in support of HB1671, relating to Transient Accommodations Tax (TAT). In its current form, HB 1671 will remove the cap on the Counties share of TAT revenues, which will be based on the distribution of revenues on the percentage of TAT collected. Last year, the County of Kauai spent approximately 44 million dollars on visitor related expenses alone. These expenses included but were not limited to services for public safety, including Fire and Police; maintenance of public parks and park facilities; road maintenance and solid waste. Kauai's visitor industry is the island's primary economic engine. Nearly twenty-one percent of the island's population on any given day is comprised of visitors. It is critical that we maintain the core services necessary to meet the needs of our visitor and resident communities.

Currently, the County of Kauai receives \$13,485,000 of TAT revenues from the State. Should the cap be removed and TAT remains at 9.25%, the County of Kauai will receive an additional \$10 million dollars in additional revenue. Ultimately, these funds would help provide vital services and necessary infrastructure improvements for the people of Kaua'i and those who spend their vacations here.

Thank you for your time and consideration and for allowing us the opportunity to testify in strong support of HB 1671 Relating to Transient Accommodations Tax.

Sincerely,

ody Kjeldsen Executive Director Chris Gampon President

TAXBILLSERVICE

126 Queen Street, Suite 304

TAX FOUNDATION OF HAWAII

Honolulu, Hawaii 96813 Tel. 536-4587

SUBJECT: TRANSIENT ACCOMMODATIONS, Distribution to counties

BILL NUMBER: HB 1671, HD-1

INTRODUCED BY: House Committee on Tourism

BRIEF SUMMARY: Amends HRS section 237D-6.5(b)(3) to provide that transient accommodations tax (TAT) revenues shall be distributed to the counties on a percentage basis (44.8%) rather than using a fixed amount of \$93 million.

EFFECTIVE DATE: July 1, 2050

STAFF COMMENTS: The legislature in Act 103, SLH 2011, due to the dire financial condition of the state at the time, limited the distribution of TAT revenues to the counties at \$93 million, with the residual TAT revenue being deposited into the state general fund. Although Act 103 provided that the \$93 million limitation was to sunset on June 30, 2015, the legislature in Act 161, SLH 2013, changed the distribution of TAT revenue from a percentage basis to a specific dollar amount and not only left the \$93 million limit of TAT revenues distributed to the counties, but made it permanent by repealing the June 30, 2015 sunset date.

In their testimony to the prior committees, the counties argued that they wanted a more stable revenue base. Well, as one representative pointed out, a fixed dollar amount per year is stable. What the counties really want is more money, and a lot of it.

What this proposal underscores is the fact that county governments have grown well beyond their means and are searching for more available revenue. The counties have justified their share of the TAT by rationalizing that the funds go to pay for the impact visitors have on county facilities and services; however, at the same time all four counties have managed to impose much higher tax rates on hotel/resort real property and in one case a special rate on resort time share property.

The search for more and higher taxes has to stop somewhere. Both levels of government need to resize their operations and set priorities for what limited resources taxpayers can share with government.

Digested 3/18/14

The Twenty-Seventh Legislature Regular Session of 2014

THE SENATE

Committee on Tourism
Senator Gilbert Kahele, Chair
Senator Gilbert S.C. Keith-Agaran , Vice Chair
Committee on Public Safety, Intergovernmental and Military Affairs
Senator Will Espero, Chair
Senator Rosalyn H. Baker, Vice Chair

State Capitol, Conference Room 308 Wednesday, March 19, 2014; 2:40 p.m.

STATEMENT OF THE ILWU LOCAL 142 ON H.B. 1671, HD1 RELATING TO TRANSIENT ACCOMMODATIONS TAX

The ILWU Local 142 **supports** H.B. 1671, HD1, which removes the current cap on transient accommodations tax revenues to be distributed to the counties and establishes the distribution of these revenues as a percentage of TAT collected.

Tourism is the main industry driving Hawaii's economy on all islands. Visitors come from around the world to Hawaii as a destination, not just to Oahu but to all islands. The Transient Accommodations Tax (TAT) is assessed to visitors staying at hotels throughout the state and should be used not just to market for more visitors but also to ensure that visitors will have a pleasant, safe experience here.

Toward that end, counties play a hugely important role. When visitors drive around any of the islands, they want to see beautiful beaches with lifeguards, clean streets and parks, police protecting the public's safety, and fire and emergency personnel available to assist in emergency situations. Counties provide these services, yet their taxing power is limited. They must rely, hat in hand, on the State.

The original intent of the TAT was to provide counties with a percentage of the TAT to offset the impact of visitors on services provided by the counties. As visitor numbers increase, visitor impact will increase, but TAT revenue will also increase. By restoring the counties' share of the TAT to a percentage of the total rather than a fixed dollar amount, TAT revenues to the counties will be in line with increased visitor counts and increased impacts on county services.

The ILWU urges passage of H.B. 1671, HD1 as a fair, reasonable response to the counties' expanding responsibilities amidst a growing visitor sector. Thank you for considering our testimony.



March 19, 2014

The Honorable Gilbert Kahele, Chair Senate Committee on Commerce & Consumer Protection State Capitol, Room 213 Honolulu, Hawaii 96813

RE: H.B. 1671, HD1 RELATING TO TRANSIENT ACCOMMODATIONS TAX.

Aloha Chair Kahele, Vice Chair Keith-Agaran, and Members of the Committee:

I am Dan Monck, here to testify on behalf of the Hawai'i Association of Vacation Rental Managers ("HAVRM").

This letter is written in **SUPPORT of HB 1671 HD1**.

The Hawaii Association of Vacation Rental Managers, representing tourism professionals providing transient accommodations on Hawaii's four major islands, supports HB 1671 because the tax revenues derived from guest visits to the different islands of Hawaii help offset the costs of providing these services that guests use while visiting these islands.

The intent of the modern TAT was that it was to be a "shared" tax revenue with the counties, and we believe that common sense and fairness dictate a return to an equitable sharing of these monies with the counties.

Sincerely yours,

Dan Monck President

Hawaii Association of Vacation Rental Managers

From: <u>mailinglist@capitol.hawaii.gov</u>

To: <u>TSMTestimony</u>

Cc: <u>michael.victorino@mauicounty.us</u>

Subject: *Submitted testimony for HB1671 on Mar 19, 2014 14:40PM*

Date: Tuesday, March 18, 2014 11:05:36 AM

HB1671

Submitted on: 3/18/2014

Testimony for TSM/PSM on Mar 19, 2014 14:40PM in Conference Room 229

Submitted By	Organization	Testifier Position	Present at Hearing
Michael Victorino	Individual	Support	Yes

Comments:

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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From: <u>mailinglist@capitol.hawaii.gov</u>

To: <u>TSMTestimony</u>

Cc: <u>Don.Couch@mauicounty.us</u>

Subject: *Submitted testimony for HB1671 on Mar 19, 2014 14:40PM*

Date: Tuesday, March 18, 2014 12:17:58 PM

HB1671

Submitted on: 3/18/2014

Testimony for TSM/PSM on Mar 19, 2014 14:40PM in Conference Room 229

Submitted By	Organization	Testifier Position	Present at Hearing	
Councilmember Don Couch	Individual	Support	No	

Comments:

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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