| House District | Statewide |
|-----------------|-----------|
| Senate District | Salewide |

THE TWENTY-SEVENTH LEGISLATURE APPLICATION FOR GRANTS AND SUBSIDIES CHAPTER 42F, HAWAII REVISED STATUTES

| _og | No: | |
|-----|-----|--|
| | | |

| | | For Legislature's Use Only |
|--|--|--|
| Type of Grant or Subsidy Request: | | |
| GRANT REQUEST - OPERATING | ☐ GRANT REQUEST – CAPITAL | ☐ SUBSIDY REQUEST |
| "Grant" means an award of state funds by the legislature, by a permit the community to benefit from those activities. | an appropriation to a specified recipient, | to support the activities of the recipient and |
| "Subsidy" means an award of state funds by the legislature, be incurred by the organization or individual in providing a service | | |
| "Recipient" means any organization or person receiving a gra | nt or subsidy. | |
| STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LE. | AVE BLANK IF UNKNOWN): DLNR | |
| STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): | - | |
| 1. APPLICANT INFORMATION: | | MATTERS INVOLVING THIS |
| Legal Name of Requesting Organization or Individual: | APPLICATION: Name ANN CHUN | IG |
| Ship Maintenance LLC | Title <u>Director of Sp</u> | |
| Street Address: Pier 41, Bldg. 6 Honolulu Harbon | | |
| Mailing Address: PO Box 29816, Honolulu, HI 96 | | THE PARTY OF THE P |
| | e-mail <u>achung@nav</u> | |
| | | |
| 3. Type of business entity: Non Profit Corporation For Profit Corporation | | nd Rescue (SAR) Unmanned |
| ☐ LIMITED LIABILITY COMPANY ☐ SOLE PROPRIETORSHIP/INDIVIDUAL | 1 | JSV) to aid the State in the search |
| SOLE PROPRIETORSHIP/INDIVIDUAL | | ons in Hawaii's coastal regions, and |
| | | ocean safety personnel supporting |
| | these operations. | |
| | | |
| | * | |
| 4. FEDERAL TAX ID #: | 7. AMOUNT OF STATE FU | NDS REQUESTED: |
| 5. STATE TAX ID #: | | |
| | FISCAL YEAR 2015: \$ _\$ | 5299,327.28 |
| | | |
| 8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST: NEW SERVICE (PRESENTLY DOES NOT EXIST) | SPECIFY THE AMOUNT BY SOURCES OF FUNI | DS AVAII ARI E |
| | AT THE TIME OF THIS REQUEST: | |
| | STATE \$ FEDERAL \$ | |
| | County \$ Private/Other \$ | |

TYPE NAME & TITLE OF AUTHORIZED REPRESENTATIVE:



 $\underline{\text{Gary Johnson, Chief Executive Officer/Naval Architect}}_{\text{NAME & TITLE}}$

1/30/2014

Application for Grants and Subsidies

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Include the following:

1. A brief description of the applicant's background

Ship Maintenance LLC (SM) was organized as an LLC in the State of Hawaii on October 6, 2006. SM's total employees and revenues range from 40 to 140 employees and \$4 to \$7 million in annual revenues, respectively. SM was in charge of managing the Navy's inactive fleet at Pearl Harbor, scheduling, performing maintenance work, and other services to maintain the combat readiness condition of the vessels.

SM's Chief Executive Officer, Gary Johnson, operates out of facilities at Pier 41 in Honolulu, HI. Future facilities and equipment will depend upon the needs for new contracts. SM uses its recent history of managing the Navy's inactive ships at Pearl Harbor as a reference for pursuing new contracts with the Federal and State government. Prior to Gary Johnson becoming CEO of SM, he was project manager for 3 Unmanned Surface Vehicle (USV) projects awarded to Navatek Ltd. During which, he oversaw the design, construction and delivery of five (5) USV's to various clients. SM's experience in complying with strict government contracts and USV design and construction make it the perfect candidate to complete the proposed Search and Rescue (SAR) USV.

2. The goals and objectives related to the request

- i. Develop the design for a lightweight (Jet Ski scale) SAR USV to aid in search and rescue operations in Hawaii's coastal regions. The SAR USV will be designed to gather and transmit real time data in hazardous conditions and relay the information back to search and rescue command centers.
- ii. Develop a craft that will help reduce the risks for search and rescue personnel and improve the effectiveness of search and rescue operations.
- iii. Provide the State with a contract level design package that will include the following deliverables:

- a. Vessel, Primary and Auxiliary Systems
 - 1. Hull Lines
 - 2. Hull Structure Design
 - 3. Propulsion Machinery Integration Details
 - 4. Mechanical System Design
 - 5. Electrical System Design
 - 6. Outfitting Specification
- b. Sensors
 - 1. Video and Still Cameras
 - 2. Sonar
 - 3. Radar
- c. Remote Control Systems
- d. Launch and Recovery System Design
- e. Storage Instructions
- f. Maintenance Guidelines

3. The public purpose and need to be served

Victims on the verge of drowning in Hawaii's coastal regions are often extremely difficult to locate and recover. Sometimes searches last for hours, days, or even weeks as families always have a strong desire to find their loved ones and gain closure whether the victims have survived or not. In some cases, extraordinary resources are allocated to these search and rescue operations including Ocean Safety, Coast Guard, Police, Fire Rescue and other personnel. All of the employees that work for these agencies put themselves at risk during these operations, and often significant costs are incurred by the State. Long extended searches are the most costly since they often utilize helicopters, land support, personal watercraft, and various boats and ships.

With improvements in the consumer availability and the performance of USVs, there is an opportunity to create an SAR USV that will improve the capabilities of search and rescue personnel during victim recovery operations. This SAR USV will have the ability to operate in Hawaii's rugged near shore environments. This vessel will help mitigate risks for ocean safety personnel by allowing them to observe dangerous predator infested rescue sites from the safety of an on-land or vessel-based command center. Once a victim is located, rescue personnel can be deployed to a known location, thus minimizing their time in harm's way.

Under this request SM proposes to design an SAR USV system that includes the vessel, sensors, remote control systems, maintenance recommendations, launch and recovery information, and storage instructions. This contract level design package will provide the State of Hawaii with 1) A comprehensive technical specification for an SAR USV that can be used to

procure fixed price proposals for single or multiple systems from a builder, and 2) Provide ocean safety agencies with the design of a new tool that will assist in search and rescue efforts, improve recovery and response time, and reduce the risks for rescue personnel.

4. Describe the target population to be served; and

The target population that will be served includes: State of Hawaii residents and tourists, and State agencies participating in near shore ocean rescues.

5. Describe the geographic coverage.

The geographic coverage includes all near shore coastal regions around the State of Hawaii.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities

The scope of work, tasks and responsibilities include the development of the SAR USV vessel design: Hull design, structural design, propulsion integration, mechanical systems, electrical systems, outfitting, sensor design and integration, remote control systems, launch and recovery information, storage instructions and maintenance guidelines. This effort will also include estimating performance characteristics, producing a comprehensive technical specification, and managing the overall program.

a. Develop the SAR USV vessel design

SM will apply its extensive knowledge and experience in the design, development, construction, and testing of USV's to produce a new design for a light weight (Jet Ski scale) SAR USV. The vessel design will include hull design, propulsion integration, mechanical systems, electrical systems, outfitting, storage instructions and maintenance guidelines. SM will research similar ocean safety equipment and coordinate with State of Hawaii ocean safety personnel to develop a suitable design solution for this project. The City and County Ocean and Safety Agency has already provided some input into the vessel's design, and their specified performance characteristics will be invaluable in tightening the design spiral.

- The SAR USV must be small enough to be transported quickly and easily on land by a motor vehicle, or by ocean via an offshore parent craft.
- The vessel must be light weight to enable launch and recovery via man-powered rough terrain trailers.

b. Integrate sensors and remote control systems

SM will design a suitable suite of sensors and remote control systems that enable rescue personnel to efficiently control the vessel and transmit key data back to a command center. The sensors will include video cameras, still cameras, sonar systems, and radar. The remote control system will be capable of operating the vessel from a land-based command center or an offshore parent craft. The remote control system will be designed with long range connectivity in order to enable operation in remote locations, far from command centers. Commercial available off the shelf (COTS) components

and subsystems will be integrated into the design wherever possible in order to reduce cost, and improve reliability and maintainability.

c. Estimate performance characteristics

SM will estimate and analyze the performance characteristics of the SAR USV throughout the design process. These characteristics will include speed, vessel trim, operating range, power consumption, stability, and payload capacity. SM will also utilize its sister company, Navatek Ltd., to further analyze the vessel's motions. Navatek will utilize its proprietary computational fluid dynamics software to study lift, drag, flow visualization, and free surface effects over the entire operating envelope. The motions of the craft will be important in developing an understanding of how the SAR USV will perform in offshore environments.

d. Develop transportation systems and the launch and recovery system

The SAR USV must be easily transported and launched in order to respond quickly to coastal emergencies around Hawaii's shorelines. The SAR USV must be transportable on land via van or truck on a trailer. It also must be capable of ocean transport on a larger boat or ship. Further research and coordination with the State's ocean safety agencies will provide insight and help SM design the best possible transportation solutions. In coordination with the transportation system design, SM will also develop launch and recovery systems. These systems must allow for ocean safety personnel to quickly launch and retrieve the SAR USV from land or another vessel in a wide range of environments and conditions.

e. Deliver the comprehensive technical specification to the State of Hawaii

SM will document all stages of the design process in order to create a final design package that will be provided to the State. The technical specification will have sufficient definition for builders to provide firm fixed price proposals for single or multiple systems.

f. Program Management

SM shall maintain the overall program management, which includes technical guidance, background research, design schedule, design review, documentation package production, contract support, and other programmatics.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

| 2450 | | | | | I | Mont | hs Af | ter A | ward | | | | | | |
|------|---|---|---|---|---|------|-------|-------|------|---|---|---|----|----|----|
| Task | Description | 1 | 1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 1 | Vessel Design | | | | | | | | | | | | | | |
| 2 | Sensor & Remote Control System Integration | | | | | | | | | | | | | | |
| 3 | Performance Estimates | | | | | | | | | | | | | | |
| 4 | Transportation and Launch & Recovery System Design | | | | | | | | | | | | | | |
| 5 | Develop Technical Specification and Finalize Design Package | | | | | | | 4 | | | | | | | |
| 6 | Program Management | | | | | | | | | | | | | | |

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

SM's recent history of managing the Navy's inactive ships at Pearl Harbor provides relevant marine project management experience for the SAR USV project. SM will apply the lessons learned from scheduling and organizing vessel maintenance of the Navy's inactive fleet, to add value to the SAR USV design process. CEO, Gary Johnson has extensive experience in USV vessel design and construction processes from his years as a project manager for Navatek Ltd. Navatek Ltd. has designed, manufactured and delivered two (2) USV's to the US Navy and three (3) to ST electronics (Singapore). The processes and procedures necessary to execute these complex projects have already been established and will allow SM to effectively navigate through the proposed SAR USV design project.

SM will adhere to an appropriate naval architecture design spiral in order to provide the State of Hawaii with a complete SAR USV design package. Gary Johnson will serve as program manager and principal designer. The following design steps/spiral will be used to monitor the progress of the project and evaluate the design of the SAR USV throughout the entire design process.

i. <u>Mission</u>: What are the operational goals for the SAR USV? What are the crafts transportation requirements, performance goals, and operating envelope?

- ii. <u>Initial Design Outline</u>: Develop a brief outline and summary for the overall system design.
- iii. <u>Design Review</u>: SM personnel will review the initial design internally and in coordination with State of Hawaii ocean safety personnel.
- iv. <u>Detail Design</u>: SM will create the contract level design package for the State of Hawaii, incorporating all the information derived from the preceding steps.
- v. <u>Project Review</u>: SM will review the first draft of the contract design and present it to various ocean safety agencies to obtain feedback.
- vi. <u>Produce a Comprehensive Technical Specification</u>: SM will incorporate all the feedback received from the previous steps to produce the final, SAR USV technical specification.
- 4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The technical specification will be provided to the Honolulu Fire Department, the DLNR, the City and County Ocean Safety Agency and other search and rescue agencies of interest. The design package will include:

- SAR USV Principal Characteristics
- Contract level design drawings
- Remote control system design
- Vessel performance estimates
- Launch and recovery system design
- Storage instructions
- Maintenance guidelines
- Contract level material take-off and COTS component selections

This project can be considered effective if it provides the State of Hawaii with:

- 1) A contract level design package, or technical specification, with sufficient definition for builders to provide firm fixed price proposals for single or multiple systems.
- Design analysis and performance estimates that provide operational capabilities and envelopes for the SAR USV including: Response time, range, and coverage per unit time.

III. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

Please see attached completed budget forms following this section.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2015.

| Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Total Grant |
|-------------|-------------|-------------|-------------|--------------|
| \$69,016.88 | \$99,302.40 | \$82,403.20 | \$48,604.80 | \$299,327.28 |

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2015.

None.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

None.

5. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2013.

| Balance of Unrestricted Current Assets as of Decem | ber 31, 2013 |
|--|--------------|
| \$50,000.00 | |

BUDGET REQUEST BY SOURCE OF FUNDS

(Period: July 1, 2014 to June 30, 2015)

Applicant: Ship Maintenance, LLC (SM)

| Г | UDGET | Total State | | <u> </u> | 1 |
|----------|------------------------------------|-----------------|-------------------------|------------------------|--------------|
| | ATEGORIES | Funds Requested | | | |
| Ĭ | A I E G G K I E G | (a) | (b) | (c) | (d) |
| A. | PERSONNEL COST | | | | |
| | 1. Salaries | 84,528 | | | |
| | 2. Payroll Taxes & Assessments | 69,549 | | | |
| | Fringe Benefits | 20,250 | | | |
| | TOTAL PERSONNEL COST | 174,327 | | | |
| B. | OTHER CURRENT EXPENSES | | | | |
| | Airfare, Inter-Island | | | | |
| | 2. Insurance | | | | |
| | Lease/Rental of Equipment | | | | |
| | Lease/Rental of Space | | | | |
| | 5. Staff Training | | | | |
| | 6. Supplies | | | | |
| | 7. Telecommunication | | | | |
| | 8. Utilities | | | | |
| | Performance Estimate Services | 50,000 | | | |
| | 10. Remote Control Design Services | 75,000 | | | |
| | 11 | | | | |
| | 12 | | | | |
| | 13 | | | | |
| | 14 | | | | |
| | 15 | | | | |
| | 16 | | | | |
| | 17 | | | | |
| | 18 | | | | |
| | 19 | | | | |
| | 20 | | | | |
| | TOTAL OTHER CHRISTIANT EVENINGS | 425,000 | | | |
| <u> </u> | TOTAL OTHER CURRENT EXPENSES | 125,000 | | | |
| C. | EQUIPMENT PURCHASES | | | | |
| D. | MOTOR VEHICLE PURCHASES | | | | |
| E. | CAPITAL | | | | |
| TC | OTAL (A+B+C+D+E) | 299,327 | | | |
| | | | Budget Prepared | By: | |
| 0 | NUBCES OF FUNDING | | | | |
| 30 | DURCES OF FUNDING | | | | |
| | (a) Total State Funds Requested | 299,327 | Gary Johnson | | 808-291-1986 |
| | (b) | | Name (Please type or | print) | Phone |
| | (c) | | | | 1/30/14 |
| | (d) | | Signature of Authorize | ed Official | Date |
| | | | Gary Johnson, Chief B | Executive Officer/Nava | al Architect |
| TO | OTAL BUDGET | 299,327 | Name and Title (Pleas | | |
| Ι'` | TAL BUDGLI | 200,021 | Traine and Title (Fleat | so type or pillit) | |
| | | | | | |

BUDGET JUSTIFICATION PERSONNEL - SALARIES AND WAGES

Applicant: Ship Maintenance, LLC

management and accounting.

Period: July 1, 2014 to June 30, 2015

| POSITION TITLE | FULL TIME EQUIVALENT | ANNUAL SALARY A | % OF TIME ALLOCATED TO GRANT REQUEST B | TOTAL STATE FUNDS REQUESTED (A x B) |
|---|-------------------------|--------------------|---|---|
| Chief Executive Officer/Naval Architect | | \$130,000.00 | 62.46% | \$ 81,200.00 |
| Assistant Controller | | \$66,560.00 | 5.00% | \$ 3,328.00 |
| | | | | |
| | | | | |
| | | | | |
| • | | | | Charles and the second |
| | | | | |
| | | | | |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| TOTAL: | | | | 84,528.00 |

Page 5

Application for Grants and Subsidies

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

| Applicant: Ship Maintenance, LLC | Period: J | uly 1, 2014 to June | ∋ 30, 2015 | | | |
|----------------------------------|-----------|---------------------|---------------------|---------------|-------------|-------------------|
| DESCRIPTION EQUIPMENT | | NO. OF | COST PER | TOTAL COST | | TOTAL BUDGETED |
| | | | | \$ - | | |
| | | | | \$ - | | |
| | | | | \$ - | | |
| | | | | \$ - | | 74. |
| | | | | \$ - | | |
| | TOTAL: | | | | | |
| | | | | | | |
| | | | | | | |
| DESCRIPTION OF MOTOR VEHICLE | | NO. OF VEHICLES | COST PER VEHICLE | TOTAL COST | NO. OF DAYS | TOTAL BUDGETED |
| | | 1 | | i | 1 1 | |
| | | 1 | | i | 1 1 | |
| | | 1 | | i | 1 1 | |
| | | 1 | | COST | 1 1 | |
| | | 1 | | i | 1 1 | |
| i e | TOTAL: | 1 | | COST | 1 1 | |

BUDGET JUSTIFICATION CAPITAL PROJECT DETAILS

| Applicant: | Ship Maintenance, LLC | | | | | |
|------------|-----------------------|---------|--------|---------|---------|---|
| | | Period: | July 1 | 2014 to | June 30 | 2 |

FUNDING AMOUNT REQUESTED

| TOTAL PROJECT COST | 122,000 | ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS | | | STATE FUNDS REQUESTED | | OF FUNDS REQUESTED | | FUNDING REQUIRED IN SUCCEEDING YEARS | | | |
|--------------------|---------|---|-------|----------|--------------------------|----------|-----------------------|--------------------|---|-------------------------|----|----------|
| | FY: 2 | 012-2013 | FY: 2 | 013-2014 | FY:2 | 014-2015 | FY:2 | FY:2014-2015 FY:20 | | FY:2015-2016 FY:2016-20 | | 016-2017 |
| PLANS | \$ | _ | \$ | - | \$ | - | \$ | - | \$ | _ | \$ | - |
| LAND ACQUISITION | \$ | _ | \$ | - | \$ | - | \$ | - | \$ | _ | \$ | _ |
| DESIGN | \$ | _ | \$ | _ | \$299 | 9,327.28 | \$ | - | \$ | _ | \$ | _ |
| CONSTRUCTION | \$ | - | \$ | - | \$ | _ | \$ | _ | \$ | _ | \$ | - |
| EQUIPMENT | \$ | - | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | - |
| TOTAL: | \$ | _ | \$ | _ | \$ | | \$ | _ | \$ | _ | \$ | _ |

JUSTIFICATION/COMMENTS: The design funding requested for 2014-2015 is per this Grants in Aid Application.

DECLARATION STATEMENT OF APPLICANTS FOR GRANTS AND SUBSIDIES PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant or subsidy.
- 2) The applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants or subsidies used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant or subsidy was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant or subsidy used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

| Ship Maintenance LLC | |
|------------------------------|---|
| (Typed Name of Individual or | Organization) |
| | 1/30/2014 |
| ((Signature) | (Date) |
| Gary Johnson | Chief Executive Officer/Naval Architect |
| (Typed Name) | (Title) |

IV. Experience and Capability

A. Necessary Skills and Experience

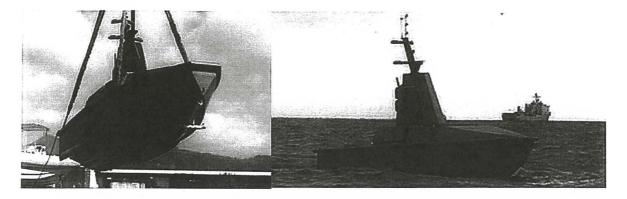
The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

SM utilizes the skills and abilities obtained during its Navy vessel maintenance contract and its knowledge of complex USV designs. SM has experience in detailed scheduling, project oversight and vessel maintenance. SM received the highest possible government scores for satisfaction after completing the contract term in 2012. In addition to these skills, SM will apply CEO Gary Johnson's knowledge of USV design. The following projects managed by Gary Johnson relate directly to the proposed SAR USV.

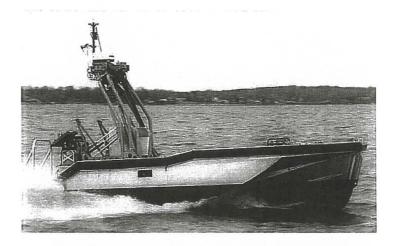
- **ETM53 USV**: Navatek Ltd. delivered a 25LT USV delivered to ST Electronic in Singapore. Gary Johnson coordinated all project activity including design liaison, construction coordination at two separate CONUS locations, and all T&E.



- **Two 9M USV's:** Navatek Ltd. successfully delivered both vessels to ST Electronic in Singapore. Gary Johnson handled all aspects of the project including design, construction supervision, vessel trials and customer interfacing.



 USV hull zero Ceros Project: Gary Johnson was in charge of adding modular auxiliary propulsion to 11m USV. He developed the design, provided a full engineering design package, and assisted with construction oversight and the testing program.



Please see attached specification sheets of each vessel following this section:

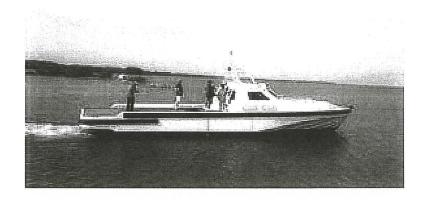
B. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities. The applicant shall also describe how the facilities meet ADA requirements, as applicable.

SM CEO, Gary Johnson operates out of offices at Pier 41, Honolulu, Hawaii.

ETM[®] 53' Waterjet USV

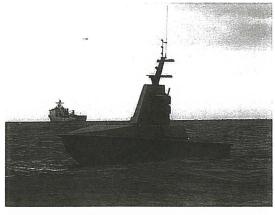
For ST Electronics (Singapore)



| GENERAL DIMENSIONS: | |
|---|-----------------------------------|
| Length Overall | 16.15m |
| Beam Overall | 5.13m |
| Draft to keel laden | |
| Draft to keel light | |
| Fuel capacity | |
| . doi supusity | |
| MAIN ENGINES (other V-configuration engines | ontional\ |
| Number of Engines | * . |
| Engine Type | Caternillar C-18 ACERT (inline 6) |
| Power | |
| | |
| Gear box | |
| Propulser Type | Rolls Royce A36 waterjet |
| | |
| DESIGN SPEED | |
| Maximum | 52.5 kts |
| Cruise (22390 kg, half fuel) | 35 kts |
| | |
| ENDURANCE | 44.5 hours/1246 NM |
| | |
| DISPLACEMENT: | |
| Full Load Displacement | 26.000 ka |
| Light ship | 13 200 kg |
| Figur amb | 10,200 kg |

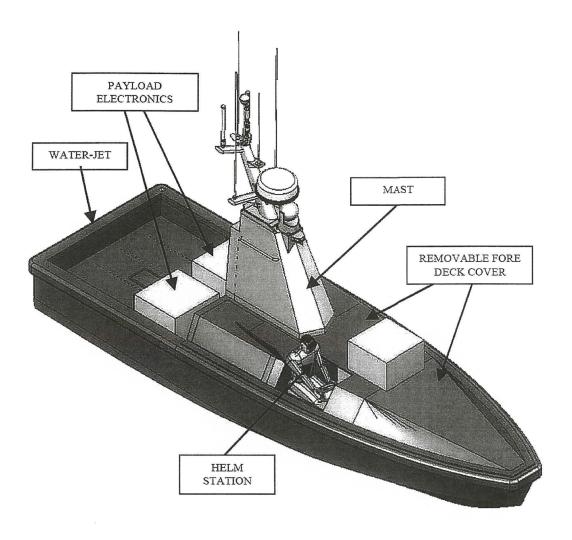
ETM[®] SAM 30 USV

9m Unmanned Surface Vessel Entrapment Tunnel Monohull (ETM®) Stable Anti-slamming Monohull (SAM)

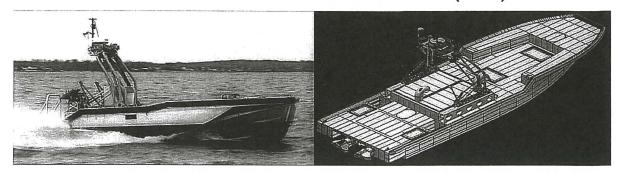




| PERFORMANCE: 480 hp Diesel | | | |
|--|--|--|--|
| GENERAL DIMENSIONS: Length Overall 29' 6" (9.0 m) Beam Overall 9' 2" (2.8 m) Draft (Water Jet-Stern Drive) 2' 4"-3' 7" (0.7-1.1 m) Displacement at Light Ship 7,700 lbs (3,500 kg) Displacement at Full Load 12,125 lbs (5,500 kg) | | | |
| CONSTRUCTION: Hull | | | |
| PROPULSION AND AUXILIARIES: Main engines and Drives Main Engine Option #1 Yanmar 6LY3-ETP 480hp Water Jet Option #1 Hamilton HJ292 Waterjet Main Engine Option #2 Volvo D3-370 Stern Drive Option #2 Volvo DPH Duo-Prop | | | |
| TANK CAPACITY: Fuel | | | |
| SYSTEMS: Electrical | | | |

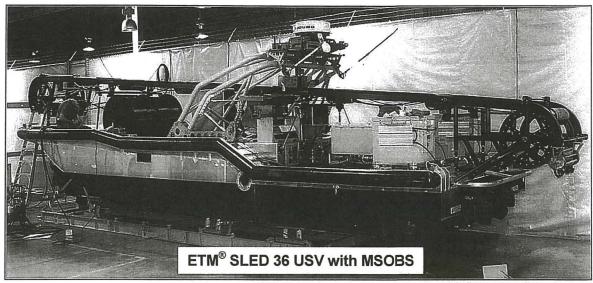


SLED 36' USV 11m UNMANNED SURFACE VESSEL (USV)



USV HM&E Platform During Unmanned Testing

| Primary Use |
|---|
| |
| PERFORMANCE: |
| Speed Maximum |
| Cruise Speed |
| Range at Cruise |
| |
| GENERAL DIMENSIONS: |
| Length Overall |
| Beam Overall |
| Draft (Full Load) |
| Displacement at Light Ship |
| Displacement at Full Load |
| 22,000 kg/ |
| CONSTRUCTION: |
| Material hull and deck |
| Triaterial hair and deck |
| PROPULSION AND AUXILIARIES: |
| Main engines x 2 |
| Gear boxes |
| Waterjets |
| vaterjets minimum itons-toyte 11510 |
| TANK CAPACITIES: |
| Fuel |
| Tuel minimum (First 500, file 220) Total 520 C.S. Gallons (1750 Liters) |
| SYSTEMS: |
| Electrical |
| Stabilizing Trim Tabs w/ Hydraulic Control Integrated with Waterjets |
| Steering |
| |
| Electronics |



US Patent No.: US 7,418,915 B2

(2) United States Patent Campbell

(4) ENTRAPHENT TUNNEL MONORETT, OPTIMIZED WATERITT AND HEAT PAYLOAD

(74) Inventor Lorus Ferderick Complett (Never (61b)

"N Assigner Novitch, Lad. Hosciste III (18)

(AA) Prior Publication Data (IN 2007 021502) A1 Sep. 20, 2007

Related U.S. Application Date

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15, 2006.

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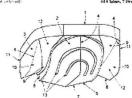
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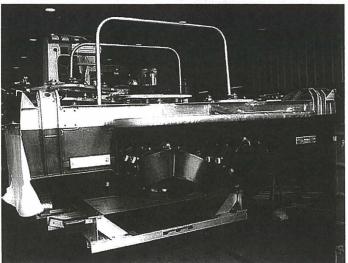
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V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

The staffing will be allocated over the term of the project consistent with the scope of work and the tasks. All stages in the project including – craft development, equipment incorporation, performance testing, transportation development, and design package production will be completed primarily by Gary Johnson.

Please see the attached resume for the qualifications and experience for this request.

B. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organizational chart that illustrates the placement of this request.

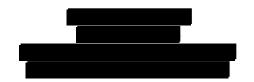
Since only two employees are proposed to work under this project, no organization chart is necessary. Gary Johnson is the Chief Executive Officer, and Leilani Sebastian-Dimaya is the Assistant Controller. She will report directly to Gary Johnson.

C. Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

| Highest Paid Personnel | Annual Salary |
|------------------------|---------------|
| | \$130,000.00 |
| | \$65,560.00 |

GARY KAHALEWAI JOHNSON



EDUCATION:

University of Southampton, United Kingdom

Master of Science with Distinction, Naval Architecture, September 2011

University of California at Santa Barbara, Santa Barbara, CA 93106 Bachelor of Science, Mechanical Engineering, September 2006

University of Hawaii, Honolulu, HI 96822

Completed five credit hours in Undergraduate studies Major: Mechanical Engineering, summer 2005

Punahou High School, Honolulu, HI 96822-Diploma, 2002

WORK EXPERIENCE:

Chief Executive Officer, Ship Maintenance, LLC

Ship Maintenance, LLC 841 Bishop Street, Suite 1110, Honolulu, HI 96813 January 2014-Present

General Manager, Navatek Boat Builders, LLC

Navatek Boat Builders, LLC 841 Bishop Street, Suite 1110, Honolulu, HI 96813 Dec 2012-Dec 2013

General Manager, Applied Engineering Division

Navatek, Ltd. 841 Bishop Street, Suite 1110, Honolulu, HI 96813 March 2010-Dec 2013

Senior Project Engineer, Applied Engineering Division

Navatek, Ltd. 841 Bishop Street, Suite 1110, Honolulu, HI 96813 Dec 2006- March 2010

Duties, Responsibilities and Accomplishments:

- Project Management and Engineering Design
 - Ultra Heavy-Lift Amphibious Craft (UHAC)
 - Coordinated all project activity including design liaison, construction coordination, test and evaluation, maintenance and craft alterations.
 - Carbon fiber LCAP design and construction feasibility.
 - CAC assembly process development
 - Construction Design, Construction Supervision, Test Director
 - Sea Blade Product Line Development
 - Managed the construction and design effort involved with developing a full product line of uniquely designed craft between 16' and 36'.
 - Aluminum and FRP versions were developed for all of the models in the line.
 - To date the FRP versions built are the SB-16 and the SB-30. The Aluminum versions built are the SB-17, SB-19, SB-22, SB-24, and SB-25.
 - Stable Anti-Slamming Monohull Commercial Tourboat
 - Design and construction supervision for three 39' tourboats delivered to customers in the Hawaii market.
 - These vessels all successfully obtained USCG COI's for 33 passengers.
 - The vessels were delivered in 2010, 2011, and 2012.
 - o 16m USV
 - Coordinated all project activity including design liaison, construction coordination at two separate CONUS locations and all T&E.
 - Construction Design, Construction Supervision, Test Director
 - Vessel Delivered to ST Electronics, Singapore, February 2012
 - 9M USV 1: Unmanned Surface Vessel Prinicipal Engineer
 - Construction Design, Construction Supervision, Test Director
 - Vessel Delivered to ST Electronics, Singapore, January 2009
 - 9M USV 2: Unmanned Surface Vessel Prinicipal Engineer
 - Construction Design, Construction Supervision, Test Director
 - Vessel Delivered to ST Electronics, Singapore, December 2009
 - Navatek 11m Sea Blade Hull Form Development
 - Test Director

- Designer for second generation military craft
- Contributer
 - Combatant Craft Medium Proposal
 - o Test Data: Motions, Accelerations, Speed-Power
 - Performance Predictions
 - Stability Analysis
 - o Structural Design
 - o Propulsion Integration
- o 11M USV Auxiliary Propulsion
 - Principal Designer
 - Test Director
- o TLB-CAT
 - 45' Tandem Lifting Body composite catamaran
 - Initial FRP construction
 - Aft Lifting Body Installation
 - Hydraulic Interceptor Design
 - Diesel Engine Installation and Commissioning
- Construction Supervision
 - o BLB-70 Bow Lifting Body Aluminum structure construction
 - Seacraft Hull II Retrofit
 - Integrated Propulsion Pod and Aft Lifting Body Installation on the Aronow 40
 - Seacraft Hull I interceptor installation
 - Seaflyer Demobilization
- Maintenance
 - Manage Maintenance of Twenty-Five Vessels between 15' and 150'

Volunteer, National Fish and Wildlife Service

Midway Atoll National Wildlife Refuge

Supervisors:

Dan Forney, Regional Environmental Compliance Coordinator (503)231-6143

Tim Bodeen, Refuge Manager (360)887-4106

John Klavitter, Wildlife Biologist (808)674-8237

June 2004-August 2004

Duties and Responsibilities:

• Environmental Engineer/Survey Assistant: Assisted consultants in various survey projects including pump placement for the removal of the previously spilled fuel, and the movement of a drainage pipe due to sand migration.

- Project Manager: Managed an extensive fuel remediation system. Monitored pumps and supervised personnel in the removal of spilled fuel from the surface of the ground water.
- Incinerator Maintenance and Repair: Maintained and operated incinerator used to burn both trash and spilled fuel.
- Boat, Ship, and Engine Maintenance: Maintained a variety of boats and engines including two open ocean tug boats, a landing craft, and a variety of small runabouts with four-stroke outboard engines.

Deckhand

Mazel Tov Sportfishing Slip J, Kewalo Basin, Honolulu, HI 96814 June 2003-August 2003

Duties and Responsibilities:

- Maintenance: Maintained boat surfaces, engines, and all fishing gear.
- Customer Care: Informed customers about the location of safety equipment and the procedures to follow in the event of an emergency.

Maintenance Assistant, Intern

Navatek, Ltd. 841 Bishop Street, Suite 1110, Honolulu, HI 96813 July 2002-September 2002

Duties and Responsibilities:

- Construction: Assisted in the remodeling of a Navatek office at the shipyard.
- Maintenance: Scrubbed ship's hulls and cleaned interiors and exteriors of ships in preparation for renovation.
- Ship Construction: Removed hydraulic lines from the Surface Effects Ship, and assisted in the receiving of two new engines for the ship.

TRAINING:

Experienced in Computer Aided Design and Data Processing

Proficiency in multiple CAD programs including Solidworks, ProEngineer, MastercamX, Multisurf, Rhino, and AutoCAD. Experience with data processing and spreadsheet software including Excel, Matlab, Mathematica, Cambridge Engineering Selector (CES) material selection, ALGOR, and ABAQUS finite element analysis. Stability Analysis experience using GHS, Multisurf, and Rhino.

DISSERTATIONS AND PUBLICATIONS:

Master of Science Dissertation, University of Southampton

• Validation of the Ultra Deep-V (UDV) Hull Form

Technical Operator's Manuals

- 9M USV Hulls 1 and 2
- 16M USV

Design Reports for Government Contracts

- CEROS Flow Interrupter Research Program
- 11M USV Auxiliary Propulsion Research Program
- Combatant Craft Medium Proposal
 - o Stability Section
 - o Testing Section
 - o Structural Section

COMMUNITY OR VOLUNTEER SERVICES:

Volunteer Engineering Mentor, Kapolei High School, First Robotics Competition 2007-2008

Volunteer Volleyball Coach, Le Jardin Academy

Intermediate 2003

Junior Varsity 2004, 2005, 2009

Varsity 2006, 2007

Volunteer, Institute for Human Services (IHS)

January 2002-June 2002

Volunteer Teacher's Assistant, Maunawili School

September 2001-December 2001

VI. Other

A. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

None.

B. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that applicant possesses relevant to this request.

See Gary Johnson's resume for applicable accreditation information.