

House District 14,15,16

Senate District 7

**THE TWENTY-SEVENTH LEGISLATURE
APPLICATION FOR GRANTS AND SUBSIDIES
CHAPTER 42F, HAWAII REVISED STATUTES**

Log No:

For Legislature's Use Only

Type of Grant or Subsidy Request:

GRANT REQUEST – OPERATING

GRANT REQUEST – CAPITAL

SUBSIDY REQUEST

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Subsidy" means an award of state funds by the legislature, by an appropriation to a recipient specified in the appropriation, to reduce the costs incurred by the organization or individual in providing a service available to some or all members of the public.

"Recipient" means any organization or person receiving a grant or subsidy.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN): DBEDT
STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): _____

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:

Kauai Economic Opportunity, Incorporated

Db:

Street Address: **2804 Wehe Road, Lihue, Hawaii 96766**

Mailing Address: Same

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name LYNN KUA

Title Administrative Officer

Phone # 808-245-4077 ext. 225

Fax # 808-245-7476

e-mail keo@keoinc.org

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION
- FOR PROFIT CORPORATION
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

KEO PHOTOVOLTAIC SYSTEM INSTALLATION AT 8 SITES

4. FEDERAL TAX ID #: _____

5. STATE TAX ID #: _____

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2015: \$ 415,282

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ _____
 FEDERAL \$ _____
 COUNTY \$ _____
 PRIVATE/OTHER \$ _____

MABEL FERREIRO-FUJUCHI – CHIEF EXECUTIVE OFFICER
NAME & TITLE

1/27/14
DATE SIGNED

COPY

Application for Grants and Subsidies

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Include the following:

1. A brief description of the applicant's background;

Kauai Economic Opportunity, Incorporated (KEO) is a private non-profit agency, incorporated on March 16, 1965. The agency began as a local community action program under the support of the Office of Economic Opportunity (OEO). KEO is a multi-purpose organization with funding from a variety of sources. Over the past 48 years, the agency has fiscally administered millions of dollars of Federal, State, County, and private funds. The agency is the only human services organization on Kauai, whose purpose is to provide a wide range of services and activities that alleviate the conditions of poverty and allow low-income families and individuals to attain social and economic self-sufficiency.

KEO annually provides services to over 5,000 individuals and is currently administering more than 20 broad ranged programs that provide a variety of services to the low-income, children, elderly, homeless, immigrants, and the jobless. KEO has secured funds and has successfully acquired property to provide housing for the homeless and disabled, office and administrative facilities, Early Learning Center and food services. It is at most of those properties that KEO applies to install photovoltaic systems to transfer the exorbitant utility costs to program support costs.

As a private, non-profit agency, KEO has been able to operate with a reduced overhead and has been able to accomplish tasks that are difficult for government agencies. KEO has been creative in utilizing its resources, is cost conscious and maintains a high level of accountability of funds (stringent reporting requirements, contracts outside audits annually, and is periodically audited by the State of Hawaii).

2. The goals and objectives related to the request;

The goal of this project is to install solar photovoltaic systems (PVs) on the following buildings currently owned/utilized by KEO that will produce power to supply 90% of KEO's energy needs.

Building/Site	Avg. Monthly Electric Bill
1) Food Service Kitchen	\$1,866
2) Main Administrative Office	\$2,297
3) Mana`olana Homeless Emergency & Transitional Shelter/ Kitchen/Laundromat	\$2,852
4) Lihue Early Learning Center	\$342
5) Pa`a Hana Group Home for physically challenged	\$231
6) Komohana Group Home for homeless individuals	\$328
7) Kome Transitional House (new 3 bdrm- under rehabilitation)	\$325
8) Lawehana Transitional House (new 3 bdrm- under rehabilitation)	\$325
TOTAL MONTHLY ELECTRIC COST	\$8,566
ESTIMATED ANNUAL ELECTRIC	\$102,792

The objective is to become less dependent on fossil fuel and to reduce energy costs for our agency so that we can continue to efficiently assist more low-income individuals and families. KEO absolutely needs these savings. The energy costs presently "drains" the operational budget, therefore denying critical services for those in need.

3. The public purpose and need to be served;

The high cost of electricity is draining energy & resources from KEO. The problem is becoming acute for our agency program budgets due to monthly cost upward of \$8,500 for electricity, which comes more than \$100,000 annually.

Kaua'i's electricity costs, often the highest in the country, prevents our agencies ability to serve **more** low-income and needy individuals and families which include the homeless, elderly, disabled and youth (all ages of the community).

One way for KEO to reduce electricity costs is to invest in renewable energy upgrades such as solar photovoltaic panels. However, due to the high cost we do not have the ability to step off the grid and complete the installations.

Solar power in Hawaii isn't just a wise choice for residential consumers; it's a wise choice for KEO. Converting to a solar PV installation will let us take back control of our budget by offsetting or completely eliminating our electric bill. By converting to solar energy, we'll turn our state's most abundant renewable resource (the sun) into clean energy and help to reduce Hawaii's dependency on foreign, environmentally unfriendly oil and reduce our agency utility cost by 90% or approximately \$92,513.

The following table provides a list of annual savings per site and gives an example of how low-income persons may benefit.

Site	Estimated Energy Savings Year 1	Example of how utility savings could benefit low-income persons
1) Food Service Kitchen	\$19,560	The Food Service program could provide higher quality meals or decrease the cost per meal and serve people.
2) Main Administrative Office	\$24,077	Each of KEO's programs is allocated a % of the utility cost for the office. The Home Delivered Meals programs could serve weekend meals for the 250 participants, the homeless outreach van which serves annually 500 homeless persons could purchase emergency supplies such as food, tents, first aid and medical supplies, etc.
3) Mana'olana Homeless Emergency & Transitional Shelter/Kitchen/Laundromat	\$29,895	The sheltered households will have a 90% reduction of their electric bill and the emergency shelter will be able to provide breakfast meals for the homeless.
4) Lihue Early Learning Center for children 3-5 yrs old	\$3,419	The tuition could be reduced or more excursions, activities, or outdoor equipment could be purchased for the 24 children enrolled.
5) Pa'a Hana Group Home for physically challenged	\$2,269	The Group Home is in need of minor repairs or new appliances.
6) Komohana Group Home for homeless individuals	\$3,272	Komohana Group Home is in need of exterior painting or new furniture.
7) Kome Transitional House (3brdm for larger homeless family)	\$3,241	These two transitional shelter homes(which is near completion of repairs) are in need of furniture which include sofa, beds, and dining table. The families will have a 90% reduction of their electric bills.
9) Lawehana Transitional House (3 brdm for larger homeless family)	\$3,241	
TOTAL	\$88,974	

4. Describe the target population to be served; and

This capital project will benefit the approximately 5,000 low-income and disadvantaged persons who we serve on Kauai. The savings in energy cost will enable the programs budgets to focus on direct services for low-income persons.

5. Describe the geographic coverage.

The locations for the proposed installation of PV systems are Central and East Kauai where the buildings are located but the target population that we serve comes from throughout the island of Kauai.

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

KEO is applying to the State of Hawaii for funding in the amount of \$415,282 to fund a capital project to install PV systems at the following locations where KEO provides services. The estimated costs for the installation of PV systems at the 8 sites are broken down as follows:

Site	Estimated Cost
1) Food Service Kitchen	\$76,830
2) Main Administrative Office	\$94,590
3) Mana'olana Homeless Emergency & Transitional Shelter/Kitchen/Laundromat	\$117,420
4) Lihue Early Learning Center for children 3-5 yrs old	\$18,572
5) Pa'a Hana Group Home for physically challenged	\$13,631
6) Komohana Group Home for homeless individuals	\$18,000
7) Kome Transitional House (3bdm for larger homeless family)	\$17,885
10) Lawehana Transitional House (3 bdrm for larger homeless family)	\$17,885
TOTAL	\$374,813

See attached estimates obtained through www.solar-estimate.org for each site.

Based on these estimates the rate of return appears substantial and accelerated. The lifetime of the photovoltaic system has been estimated although, not absolute, to serve the owner for possibly a 20 year period.

The scope of work and tasks for the PV systems includes planning, designing, construction and purchasing of equipment phases. Responsibilities include verifying that proper procedures for the installation are followed and that all product warranties are in place. We

will also meet and comply with all of the standards for the award of grants and subsidies pursuant to Section 42F-103, Hawai'i Revised Statutes as well as State of Hawaii procurement requirements.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Projected Annual Timeline
July 2014 – June 2015

Activity Dates	Program Activities & Strategies	Program Outcomes
07/2014	*Planning and designing the PV systems	Bid specifications
08/2014	*Bid letters solicited through KIUC approved contractors for the PV systems. Hold informational meeting for interested contractors.	Bid letters will be received, screened and recommended for bid award.
09/2014	*Bid awarded to contractor.	Assurances and contracts executed. Notice to proceed issued
10/2014-11/2014	*Installation of PV systems KEO monitors installations and contractors execution of contract requirements.	Contractor installs systems at various sites.
12/2014-06/2015	*Monthly energy bills monitored	Lowered utility costs

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

KEO will maintain the integrity of its PV system through a team which will manage the quality assurance system for the PV system. The quality assurance system has several components including review of qualifications and credentials, paperwork audits, establishment of program standards and inspection. Inspections includes verification of contracted scope of work, accuracy of site analysis, comparison of installation to submitted design drawings and the delivered quality of the PV installation. KEO or its representatives will make a reasonable number of visits to each installation site before, during and/or after installation of a PV System.

Inspections may be conducted by a qualified independent third party chosen by KEO. The contractor/installer will be given the option of attending the field inspection. We will make an effort to accommodate the schedule of the contractor/installer.

KEO's CEO, Fiscal Officer, and a fulltime Project Director (hired to manage the contract and oversee the installation of the PV units) will monitor the energy use and efficiency of the PV systems by monitoring the utility bills for up to one year.

3. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

KEO will achieve the following primary results with the photovoltaic system installation project:

- Utility bills for the agency will decrease by 90%, an estimated \$92,513.

A monthly comparison report by energy use and cost from the previous year will be monitored and reported. The savings will be passed on to provide direct services to low-income clients.

III. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

See Attached Budget Forms.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2015.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$197,524	\$197,524	\$10,117	\$10,117	\$415,282

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2015.

At this time we have not applied for funding from other sources for this project.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

KEO has not been granted any state or federal tax credits within the past 3 years, but if available and eligible will apply for State and Federal tax credits pertaining to this capital project.

5. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2013.

\$307,369 – balance unrestricted assets

IV. Experience and Capability

A. Necessary Skills and Experience

For nearly 49 years, KEO has provided a wide range of health, social service, educational and employment services that help to alleviate the conditions of poverty and allow disadvantaged individuals and families to attain social and economic self-sufficiency. KEO, further, during that period has extensive skills and experience in the acquisition, construction, and management of many projects including funding requirements of HUD, State of Hawaii, County of Kauai, and private funds. KEO has for more than 20 years administered the Low-Income Home Energy Assistance Program and the Weatherization Assistance Program including the certification of families to receive energy subsidy towards their electric and propane gas bills and KEO, in the last three (3) years conducted energy audits on approximately 90 homes, energized all homes in different degrees including installing appropriately 73 solar water heater systems on low-income families individuals homes. KEO currently administers and coordinates over 20 separate programs that target Kauai's low- income individuals and families. These programs include emergency assistance, homeless & housing, childcare, nutrition, and energy programs.

B. Facilities

All of KEO facilities are in compliance with the American Disability Act; accessible to the handicapped; near bus lines; and meet all applicable zoning, health and fire standards.

- 1) Food Service Kitchen – 3343 Kanakolu Street, Lihue, Hawaii 96766
Located in the center of Lihue, the Food Service Kitchen prepares more than 800 meals per day for KEO's Meals on Wheels or Home Delivered Meals program, Kupuna Congregate Meals program, Lihue and Kalaheo Early Learning Centers, Mana'olana Emergency Homeless Shelter as well as private contracts for the Medicaid Waiver program, Kauai Adult Day Care, Head Start, Lihue Hongwanji, AluLike, Punana Leo, Kauai Community College, Kawaikini Charter Schools and other private individuals. This location meets Dept. of Health requirements for preparing food. Current electric cost is \$1,866 monthly.

- 2) Main Administrative Office – 2804 Wehe Road, Lihue, Hawaii 96766
Services are provided at the KEO Administrative Main Office located in Lihue 7:45 a.m. to 4:30 p.m., Monday through Friday, except State holidays and at various sites throughout the island of Kauai. Current electric cost is \$2,297 monthly.

- 3) Mana`olana Homeless Emergency & Transitional Shelter/Kitchen/Laundromat - 2808 Wehe Road, Lihue, Hawaii 96766
The Mana`olana Homeless Emergency Shelter building provides shelter for the homeless 365 days per year. 19 homeless individuals are provided shelter, a dinner meal, bathroom and shower facilities each night. Also on the Mana`olana site is a certified kitchen for meal service and a laundry facility. Current electric cost is \$1,052 monthly.

The transitional shelter buildings include 8 one-bedroom units for 21 individuals up to 24 months. Due to the rising cost of utilities each of the families were required to open and pay for their own electric accounts. The average monthly cost for the 8 units is approximately \$1,800.

- 4) Lihue Early Learning Center – 4463 Pahee Street, Lihue, Hawaii 96766
The Early Learning Center provides licensed child care for 36 children from 2 years 9 months to 8 years old. Current electric cost is \$342 monthly.

- 5) Pa`a Hana Group Home – 1608 Papau Street, Kapaa, Hawaii 96746
This Group Home provides permanent housing for 5 physically challenged individuals who were previously homeless. Current electric cost is \$231 monthly.

- 6) Komohana Group Home – 1753 Makoi Street, Lihue, Hawaii 96766
This transitional housing site provides shelter for up to 5 homeless individuals who can reside there for up to 24 months. Current electric cost is \$328 monthly.

- 7) Kome Transitional House – 5178 Kome Street, Kapaa, Hawaii 96746, and
8) Lawehana Transitional House – 3934-D Lawehana Street, Lihue, Hawaii 96766
Both the Kome and Lawehana Transitional Homes are under rehabilitation after purchase from the County of Kauai. They each have 3 bedrooms which is suited for larger homeless families who will transition for up to 24 months towards permanent housing. Estimated electricity cost for the Kome and Lawehana Transitional Homes is \$700 monthly (\$350 each).

V. Personnel: Project Organization and Staffing

A. Proposed Staffing, Staff Qualifications, Supervision and Training

A fulltime Project Director will be hired to manage and oversee the contract which includes coordinating and planning the design and installation of the PV systems at each site. The Project Director will work with the Management Team who will be comprised of the respective Program Directors who are responsible for the buildings where each of the PV systems will be installed. The Management Team will also include the Administrative Officer who is in charge of the Main Building and the Fiscal Officer who will participate in all fiscal related activities/phases of the project including the monitoring of the energy costs once the units are installed.

The minimum education requirement for a Fiscal Officer, Administrative Officer or Program Director is a Bachelors Degree or comparable with at least one year of supervisory experience.

The Chief Executive Officer (CEO) is responsible for the administration of the overall legal, financial and program operations of the agency. The Fiscal Officer, Administrative Officer, and all Program Directors report directly to the CEO.

B. Organization Chart

See Attached Organization Chart

C. Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

Chief Executive Officer	\$97,947
Fiscal Officer	\$80,112
Administrative Officer	\$60,876

VI. Other

A. Litigation


KEO is not a party in any pending litigation and does not have any outstanding judgments.

B. Licensure or Accreditation

Not applicable.

BUDGET REQUEST BY SOURCE OF FUNDS
(Period: July 1, 2014 to June 30, 2015)

Applicant: Kauai Economic Opportunity, Incorporated

BUDGET CATEGORIES	Total State Funds Requested (a)	(b)	(c)	(d)
A. PERSONNEL COST				
1. Salaries	29,695			
2. Payroll Taxes & Assessments	3,971			
3. Fringe Benefits	6,803			
TOTAL PERSONNEL COST	40,469			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES				
C. EQUIPMENT PURCHASES				
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL	374,813			
TOTAL (A+B+C+D+E)	415,282			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	415,282	Lynn Kua  808-245-4077		
(b)		Name (Please type or print)		
(c)		Signature of Authorized Official		
(d)		Date		
TOTAL BUDGET	415,282	MaBel Fujjuchi-Chief Executive Officer		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION PERSONNEL - SALARIES AND WAGES

Applicant: Kauai Economic Opportunity, Inc.

Period: July 1, 2014 to June 30, 2015

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
CEO	1	104236	5.00%	\$ 5,212
Fiscal Officer	1	80112	5.00%	\$ 4,006
Administrative Officer	1	65211	5.00%	\$ 3,261
Accountant	1	26524	5.00%	\$ 1,326
Account/Administrative Clerk	1	38628	5.00%	\$ 1,931
Janitor	0.375	10740	5.00%	\$ 537
				\$ -
Project Director	1	\$26,844.00	50.00%	\$ 13,422
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				29,695
JUSTIFICATION/COMMENTS:				
KEO will hire a Project Director to manage the installation of the Photovoltaic systems which is estimated to take approximately 6 months.				

**BUDGET JUSTIFICATION
PERSONNEL: PAYROLL TAXES, ASSESSMENTS, AND FRINGE BENEFITS**

Applicant/Provider: kauai Economic Opportunity, Incorporated

Period: 7/1/14 to 6/30/15

Date Prepared: 1/27/14

Contract No.: _____
(As Applicable)

TYPE	BASIS OF ASSESSMENTS OR FRINGE BENEFITS	% OF PROG-OTHER SALARY	TOTAL
PAYROLL TAXES & ASSESSMENTS:			
Social Security	As required by law	7.65%	\$ 2,272
Unemployment Insurance (Federal)	As required by law	As required by law	\$ -
Unemployment Insurance (State)	As required by law	2.42%	\$ 719
Worker's Compensation	As required by law	2.50%	\$ 742
Temporary Disability Insurance	As required by law	0.80%	\$ 238
SUBTOTAL:			\$ 3,971
FRINGE BENEFITS:			
Health Insurance	523 per monthx12x .80 FTE		\$ 5,021
Retirement		6.0%	\$ 1,782
SUBTOTAL:			\$ 6,803
TOTAL:			\$ 10,774

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Applicant: Kauai Economic Opportunity, Period: July 1, 2014 to June 30, 2015

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	

JUSTIFICATION/COMMENTS:
Not Applicable

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS:

**BUDGET JUSTIFICATION
CAPITAL PROJECT DETAILS**

Applicant: Kauai Economic Opportunity, Inc.

Period: July 1, 2014 to June 30, 2015

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2012-2013	FY: 2013-2014	FY:2014-2015	FY:2014-2015	FY:2015-2016	FY:2016-2017
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION			374813			
EQUIPMENT						
TOTAL:			374,813			
JUSTIFICATION/COMMENTS:						
\$374,813 for the cost of installing photovoltaic systems at 8 of KEO program sites.						

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS AND SUBSIDIES PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant or subsidy.
- 2) The applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants or subsidies used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant or subsidy was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant or subsidy used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Kauai Economic Opportunity, Incorporated

(Signature)

(Date)

MaBel Ferreiro-Fujiuchi

(Typed Name)

Chief Executive Officer

(Title)

KEO Board of Directors

Chief Executive Officer

Fiscal Officer

Administrative Officer

Accountant (1)
Account Clerk (.5)

Administrative Clerk (.5)
Janitor (.375)
Intake Worker (1)

**Youth Services,
Emergency
Homeless Shelter
& WAP**

Director

**Hi'iola Health
Connector**

Director

Mediation

Director

**Elderly Nutrition,
Food Service, & PIN**

Director

Homeles & Housing

Director

CHILD CARE
Head Teacher (1)
Teachers Aide (1)

EMERGENCY SHELTER
Coordinator (3@.80)
Maintenance Worker (.5)

COORDINATOR (4)

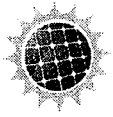
ELDERLY NUTRITION
Coordinator (1)
Meals Mgr (.875)
Meal Deliverers (7@.375)

FOOD SERVICE
Coordinator (1)
Cook (2)
Prep Cook (1)

HOMELESS OUTREACH
Case Manager (.625)

**TRANSITIONAL
HOUSING & GROUP
HOME**
Coordinator (1)

HPRP/Barrier
Coordinator (1)



Solar Estimate

Solar Estimate: America's leading free, online solar estimator tool. Up to date rebate information showing solar costs & returns. Solar calculator for solar analysis

FIND A SOLAR PRO

96766

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- Solar Financing
- Solar Guide
- Installer Resources
- About Us

Verification of your Estimate

We have not emailed your details to any installers for verification as you indicated that you were happy with this ballpark estimate. Now that you have access to your ballpark estimate, if you would like to contact an installer or review the installers that service 96766, here are a couple to choose from:

Bonterra Solar

4.00/5 from 5 Reviews



System Size: 25.61kw
 Annual Power Generation: 34714 kw/hours

Executive Summary - cash purchase

Gross cost: \$76,830
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.) -\$26,891 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$14,982 [» link](#)
 Net Cost of System after rebates and incentives: \$34,957

Pay Back Time: 1.56 years
 Internal Rate of Return (IRR) on Investment: 64.1%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$1,866
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$236
 Monthly Savings after Lease Costs: \$1,630
 Monthly Profit/Loss Year 1: \$19,560
 Total Profit/Loss over the life of the system after all repayments: \$488,990

This means you are \$488,990 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

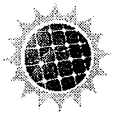
Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 1866
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$3.00
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

CHANGE

Food Service Kitchen



Solar Estimate

Solar Estimate: America's leading free, online solar estimator tool. Up to date rebate information showing solar costs & returns. Solar calculator for solar analysis

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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 31.53kw
 Annual Power Generation: 42739 kw/hours

Executive Summary - cash purchase

Gross cost: \$94,590
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.) -\$33,107 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$18,445 [» link](#)
 Net Cost of System after rebates and incentives: \$43,038

Pay Back Time: 1.56 years
 Internal Rate of Return (IRR) on Investment: 64.1%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$2,297
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$291
 Monthly Savings after Lease Costs: \$2,006
 Monthly Profit/Loss Year 1: \$24,077
 Total Profit/Loss over the life of the system after all repayments: \$601,921

This means you are \$601,921 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

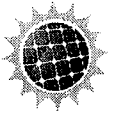
Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 2297
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$3.00
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

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KEO Main Administrative Office



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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 39.14kw
 Annual Power Generation: 53054 kw/hours

Executive Summary - cash purchase

Gross cost: \$117,420
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.): -\$41,097 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$22,897 [» link](#)
 Net Cost of System after rebates and incentives: \$53,426

Pay Back Time: 1.56 years
 Internal Rate of Return (IRR) on Investment: 64.1%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$2,852
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$361
 Monthly Savings after Lease Costs: \$2,491
 Monthly Profit/Loss Year 1: \$29,895
 Total Profit/Loss over the life of the system after all repayments: \$747,379

This means you are \$747,379 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 2852
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$3.00
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

CHANGE

Mana`olana Emergency Shelter &
 Transitional Housing



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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 4.69kw
 Annual Power Generation: 6357 kw/hours

Executive Summary - cash purchase

Gross cost: \$18,572
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.) -\$6,500 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$3,622 [» link](#)
 Net Cost of System after rebates and incentives: \$8,450

Pay Back Time: 2.06 years
 Internal Rate of Return (IRR) on Investment: 48.54%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$342
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$57
 Monthly Savings after Lease Costs: \$285
 Monthly Profit/Loss Year 1: \$3,419
 Total Profit/Loss over the life of the system after all repayments: \$85,483

This means you are \$85,483 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

Lihue Early Learning Center

Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 342
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$3.96
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

CHANGE



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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 3.17kw
Annual Power Generation: 4297 kw/hours

Executive Summary - cash purchase

Gross cost: \$13,631
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.) -\$4,771 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$2,658 [» link](#)
 Net Cost of System after rebates and incentives: \$6,202

Pay Back Time: 2.24 years
Internal Rate of Return (IRR) on Investment: 44.64%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$231
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$42
 Monthly Savings after Lease Costs: \$189
 Monthly Profit/Loss Year 1: \$2,269
 Total Profit/Loss over the life of the system after all repayments: \$56,737

This means you are \$56,737 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

Pa`a Hana Group Home
(Group Home for Disabled Persons)

Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 231
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$4.30
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 4.5kw
Annual Power Generation: 6100 kw/hours

Executive Summary - cash purchase

Gross cost:	\$18,000
HI Tax Credit (Commercial PV: 35%, \$ 500k Max.)	-\$6,300 » link
Federal Tax Credit (30% of Net Cost at Installation)	-\$3,510 » link
Net Cost of System after rebates and incentives:	\$8,190

Pay Back Time: 2.08 years
Internal Rate of Return (IRR) on Investment: 48.08%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill:	\$328
New Monthly Utility Bill:	\$0
Monthly Lease Payment:	\$55
Monthly Savings after Lease Costs:	\$273
Monthly Profit/Loss Year 1:	\$3,272
Total Profit/Loss over the life of the system after all repayments:	\$81,810

*This means you are **\$81,810** better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.*

Komohana Group Home

(Transitional Shelter for Single Persons)

Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

Electricity cost per month	\$	328	
Desired reduction in power bill		100	%
Average price paid for electricity [more]	\$	0.64	
Cost of solar per watt [more]	\$4.00		
Finance Rate on lease systems		6.5	%
Percentage of system financed		100	%

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Bonterra Solar

4.00/5 from 5 Reviews



System Size: 4.46kw
 Annual Power Generation: 6046 kw/hours

Executive Summary - cash purchase

Gross cost: \$17,885
 HI Tax Credit (Commercial PV: 35%, \$ 500k Max.): -\$6,260 [» link](#)
 Federal Tax Credit (30% of Net Cost at Installation) -\$3,487 [» link](#)
 Net Cost of System after rebates and incentives: \$8,138

Pay Back Time: 2.09 years
 Internal Rate of Return (IRR) on Investment: 47.85%

This is an amazing return given the stock market has averaged only a 9.7% return since 1962 and money in the bank earns less than 2%.

Executive Summary - Zero Down Leased Option

Original Monthly Utility Bill: \$325
 New Monthly Utility Bill: \$0
 Monthly Lease Payment: \$55
 Monthly Savings after Lease Costs: \$270
 Monthly Profit/Loss Year 1: \$3,241
 Total Profit/Loss over the life of the system after all repayments: \$81,016

This means you are \$81,016 better off over the life of the system even after making all your principal and interest repayments. Again this is before considering the benefit you get from increased capital value of your property, and before including the increased cost of power over time.

Change your assumptions

For most people the default assumptions we use are accurate and do not need to be changed but you can change the following assumptions here if you wish:

- Electricity cost per month: \$ 325
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.641
- Cost of solar per watt [\[more\]](#): \$4.01
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

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Lawehana Transitional Shelter



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Change your assumptions

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- Electricity cost per month: \$ 325
- Desired reduction in power bill: 100 %
- Average price paid for electricity [\[more\]](#): \$ 0.64
- Cost of solar per watt [\[more\]](#): \$4.01
- Finance Rate on lease systems: 6.5 %
- Percentage of system financed: 100 %

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Kome Transitional Shelter