SCR 142 Testimony

REQUESTING THE DEPARTMENT OF COMMERCE AND CONSUMER

AFFAIRS AND THE DEPARTMENT OF TAXATION TO CONDUCT A

Measure Title: STUDY EXAMINING THE PARITY OF THE CURRENT TAX FEE

STRUCTURE IMPOSED ON VIDEO PROGRAMMING SERVICE

PROVIDERS.

Report Title: Video Programming Service Providers; Study

Description:

Companion:

Package: None

Current Referral: TEC/CPN, WAM

Introducer(s): WAKAI, Galuteria, Ige, Kahele, Keith-Agaran, Kidani, Kim, Kouchi,

Nishihara, Shimabukuro, Solomon



NEIL ABERCROMBIE GOVERNOR

SHAN S. TSUTSUI LT. GOVERNOR

STATE OF HAWAII OFFICE OF THE DIRECTOR DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS

KEALI`I S. LOPEZ

JO ANN M. UCHIDA TAKEUCHI DEPUTY DIRECTOR

335 MERCHANT STREET, ROOM 310 P.O. Box 541 HONOLULU, HAWAII 96809 Phone Number: 586-2850 Fax Number: 586-2856

www.hawaii.gov/dcca

TO THE SENATE COMMITTEES ON TECHNOLOGY AND THE ARTS AND COMMERCE AND CONSUMER PROTECTION

TWENTY-SEVENTH LEGISLATURE Regular Session of 2013

Date: Wednesday, March 27, 2013 Time: 9:45 a.m.

TESTIMONY ON S.C.R. 142 - REQUESTING THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS AND THE DEPARTMENT OF TAXATION TO CONDUCT A STUDY EXAMINING THE PARITY OF THE CURRENT TAX FEE STRUCTURE IMPOSED ON VIDEO PROGRAMMING SERVICE PROVIDERS

TO THE HONORABLE GLENN WAKAI AND ROSALYN H. BAKER, CHAIRS, AND MEMBERS OF THE COMMITTEES:

My name is Donn Yabusaki. I am the Acting Administrator of the Cable Television Division of the Department of Commerce and Consumer Affairs ("Department"). The Department would like to offer comments on this resolution.

Cable franchise fees are currently paid by wireline cable television operators that have been issued a cable television franchise in the State of Hawaii. The Department requires cable television operators to pay franchise fees as compensation for the use of public rights of ways. Franchise fees are subject to federal regulation as well as state regulation. The Department, as the local franchising authority, has oversight over the collection of franchise fees from cable television operators.

The Department does not have the authority to impose franchise fees on video programming service providers who have not been issued a cable television franchise in Hawaii. Because the Department's authority is limited and does not extend to all video programming service providers, the Department is without knowledge as to all video

SCR 142 March 27, 2013 Page 2

programming service providers that provide service to Hawaii customers, and this list could potentially be considerable because under the current language, anything from content shown at movie theaters to online video content posted by the <u>Honolulu Star-Advertiser</u> on it paid subscription website falls within the scope of this resolution.

While the DCCA appreciates the concerns raised by Oceanic Time Warner Cable in its written comments to the House Committee on Economic Development and Business on H.C.R 88/H.R. 68, that are identical to S.C.R. 142, the DCCA suggests that wireline cable operators who are most concerned about tax and fee parity are better able to identify their competitors and conduct their own research regarding the taxes and fees assessed to different video programming service providers as opposed to compelling the DCCA and DOTAX to do their work.

Because this resolution calls for a study of the current tax fee structure imposed on video programming service providers, DCCA is also not in a position to provide input on any proposed tax structure, and defers to the Department of Taxation on these matters.

Thank you for the opportunity to provide written comments on this measure.

From: <u>mailinglist@capitol.hawaii.gov</u>

To: <u>TECTestimony</u>
Cc: <u>tax.leg@hawaii.gov</u>

Subject: Submitted testimony for SCR142 on Mar 27, 2013 09:45AM

 Date:
 Monday, March 25, 2013 4:57:56 PM

 Attachments:
 SCR0142 Tax 03-27-13 TEC-CPN.pdf

SCR142

Submitted on: 3/25/2013

Testimony for TEC/CPN on Mar 27, 2013 09:45AM in Conference Room 229

| Submitted By | Organization | Testifier Position | Present at Hearing |
|--------------|------------------|---------------------------|-----------------------|
| Fred Pablo | Dept of Taxation | Comments Only | Yes |

Comments: Comments from the Dept of Taxation

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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SHAN TSUTSUI LT. GOVERNOR



FREDERICK D. PABLO DIRECTOR OF TAXATION

JOSHUA WISCH
DEPUTY DIRECTOR

STATE OF HAWAII **DEPARTMENT OF TAXATION**

P.O. BOX 259 HONOLULU, HAWAII 96809 PHONE NO: (808) 587-1540 FAX NO: (808) 587-1560

To: The Honorable Senator Glenn Wakai, Chair

and Members of the Senate Committee on Technology and the Arts

The Honorable Senator Rosalyn H. Baker, Chair

and Members of the Senate Committee on Commerce and Consumer Protection

Date: Wednesday, March 27, 2013

Time: 9:45 a.m.

Place: Conference Room 229, State Capitol

From: Frederick D. Pablo, Director

Department of Taxation

Re: S.C.R. No. 142 Requesting the Department of Commerce and Consumer Affairs

and the Department of Taxation to Conduct a Study Examining the Parity of the Current Tax Fee Structure Imposed on Video Programming Service Providers

The Department of Taxation (Department) **appreciates the intent but has concerns** regarding S.C.R. 142, and offers the following comments for the Committees' consideration.

S.C.R. 142 requests the Department, along with the Department of Commerce and Consumer Affairs, to conduct a study to review the parity of the current tax and fee structure applicable to all video programming service providers.

The Department suggests clarifying this resolution to clearly define "video programming service provider." For example, the Department believes the term could be defined narrowly to include merely cable television providers and satellite television providers, or defined broadly to also include home video rental stores, home video rental streaming websites, or websites that display video content. The Department has concerns that the broadness of the language could include websites such as YouTube and Netflix. Further, what constitutes tax and fee parity may vary depending on the size and content of the group for which parity is wished. For these reasons, the Department requests the language of the resolution be clarified to ensure the Legislature's objective is achieved.

Thank you for the opportunity to provide comments.

From: mailinglist@capitol.hawaii.gov

 To:
 TECTestimony

 Cc:
 tina500@juno.com

Subject: Submitted testimony for SCR142 on Mar 27, 2013 09:45AM

Date: Tuesday, March 26, 2013 9:08:46 AM

Attachments: <u>SCR142-13.pdf</u>

SCR142

Submitted on: 3/26/2013

Testimony for TEC/CPN on Mar 27, 2013 09:45AM in Conference Room 229

| Submitted By Organization | | Testifier Position | Present at Hearing | | |
|---------------------------|-----------------------------|--------------------|-----------------------|--|--|
| Lowell Kalapa | Tax Foundation of Hawaii | Comments Only | No | | |

Comments: Here is the Tax Foundation of Hawaii testimony on SCR 142.

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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Tax Foundation

of Hawaii

126 Queen Street, Suite 304, Honolulu, Hawaii 96813, Telephone 536-4587

March 26, 2013

The Honorable Glenn Wakai, Chair Senate Committee on Technology and the Arts The Honorable Rosalyn Baker, Chair Senate Committee on Commerce and Consumer Protection State Capitol, Room 229 Honolulu, Hawaii 96813

RE: SCR 142 - Requesting the Department of Commerce and Consumer Affairs and the Department of Taxation to Conduct a Study Examining the Parity of the Current Tax Fee Structure Imposed on Video Programming Service Providers

Dear Chairs Wakai & Baker & Committee Members:

One of the beauties of Hawaii's general excise tax is that it is predicated on the concept that the tax is imposed for the "privilege" of doing business in Hawaii. As a result, regardless of the good or services a taxpayer is selling, the tax is imposed for the privilege of doing business of selling products or services in Hawaii. The general excise tax has relatively few exemptions and unlike the retail sales tax, the tax is imposed on the seller and not the purchaser because it is the seller who chooses to have the privilege of doing business in Hawaii.

Therefore, SCR 142 raises the similar issue of whether or not all providers of video programming services are being treated the same with respect to the imposition of taxes and fees. Currently, only providers of video programming in Hawaii are subject to the utility franchise fee as they utilize rights of ways in order to transmit their product called video programming. However, cable companies are in direct competition with providers of video programming who do not utilize that technology. While past attempts to impose the franchise tax on other providers of video programming failed because there was a lack of nexus for purposes of the franchise tax, we believe that the form or technology utilized to transmit such video programming should not dictate how or on whom the imposition of the state's taxes should be undertaken. Further, we would point out that the technology is still evolving such that we cannot predict how such video programming products will be transmitted in the future.

SCR 142 calls on the department of commerce & consumer affairs and the department of taxation to not only identify who these providers of video programming are but to also study the current tax and fee structure that should bring about equity to providers of video programming. A quick review of other states indicates that policymakers in those states which have attempted to recast their current laws to accomplish parity among providers of video programming have failed to achieve equity and fairness in taxing this product.

The Honorable Glenn Wakai, Chair The Honorable Rosalyn Baker, Chair Page 2 March 26, 2013

A review of the issue of video programming that focuses on the product rather than the technology is a far more comprehensive and sensitive strategy to achieving parity among all providers of the video programming product.

Thus, we urge that your Committees give judicious consideration to the calling for this review.

Sincerely,

Lowell L. Kalapa President

LLK/jad

From: mailinglist@capitol.hawaii.gov

To: <u>TECTestimony</u>
Cc: <u>anakama@wik.com</u>

Subject: Submitted testimony for SCR142 on Mar 27, 2013 09:45AM

Date: Monday, March 25, 2013 6:35:53 PM

Attachments: SCR 142.pdf

SCR142

Submitted on: 3/25/2013

Testimony for TEC/CPN on Mar 27, 2013 09:45AM in Conference Room 229

| Submitted By Organization | | Testifier Position | Present at Hearing | | |
|---------------------------|------------------------------|--------------------|-----------------------|--|--|
| Allison | Oceanic Time Warner Cable | Comments Only | Yes | | |

Comments: Oceanic Time Warner Cable would like to submit comments.

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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200 Akamainui Street Mililani, Hawaii 96789-3999 Tel: 808-625-2100 Fax: 808-625-5888



The Honorable Glenn Wakai, Chair The Honorable Clarence Nishihara, Vice Chair Senate Committee on Technology and the Arts

The Honorable Rosalyn H. Baker, Chair The Honorable Brickwood Galuteria, Vice Chair Senate Committee on Commerce and Consumer Protection

RE: SCR 142 – REQUESTING THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS AND THE DEPARTMENT OF TAXATION TO CONDUCT A STUDY EXAMINING THE PARITY OF THE CURRENT TAX FEE STRUCTURE IMPOSED ON VIDEO PROGRAMMING SERVICE PROVIDERS

March 27, 2013 – 9:45 AM; Hawaii State Capitol, Room 229

Aloha Chairs Wakai and Baker, Vice Chairs Nishihara and Galuteria and members of the committees.

Oceanic Time Warner Cable (OTWC) would like to respectfully submit comments on SCR 142 that requests the Department of Commerce and Consumer Affairs and Department of Taxation to conduct a study on the structure of taxes and fees imposed on video programming service providers.

OTWC provides a diverse selection of entertainment and information services, including video programming services, to households and businesses statewide. We are a Hawaii-grown company that currently employs over 900 highly-trained individuals.

As a local company doing business in the state since 1969, we have seen a dramatic change in recent years in how video programming services can be delivered to our customers. And we expect to see continued innovation in the delivery of video programming services. These new forms of video programming service delivery have emerged as our competitors, making the video marketplace increasingly competitive. However, due to laws enacted long before this competitive marketplace was envisioned, these new video programming service providers are not wholly captured within the state's tax and fee structure. There exists a significant discrepancy between the amount of taxes and fees our customers pay as compared with those taxes and fees that customers of these other video service providers pay. Quite simply, like services should be subject to the same taxes and fees. That is not the case with video programming services today in Hawaii. Therefore, we believe that this issue should be reviewed.

Currently, at least ten other states have recognized this discrepancy. These states have acted upon the uneven tax and fee structure to address the parity issue - thus insuring that the state is not picking "winners" and "losers" through tax policy and more importantly, that customers have a "tax neutral" choice of video programming service options.

Thank you for the opportunity to provide comments on SCR 142.

Testimony of Damon Stewart Vice President, State Government Affairs, DIRECTV, Inc. To the Senate Committees of Technology and the Arts

Senate Committees of Technology and the Arts and Commerce and Consumer Protection on SCR 142

March 27, 2013 9:45 am

Thank you Chairman Wakai and Chairwoman Baker, and members of the Committee.

My name is Damon Stewart, and I am the Vice President of State Government Affairs for DIRECTV. Today however I submit testimony on behalf of DIRECTV, DISH NETWORK, and the Satellite Broadcasting and Communications Association, which essentially encompasses the satellite industry in the State of Hawaii. Combined, DISH and DIRECTV are proud to provide television service to over twenty eight thousand Hawaii families.

I appreciate the opportunity to submit testimony about Senate Concurrent Resolution 142 urging examination of the parity of the current tax and fee structure imposed on video programming service providers. We stand ready to participate as a resource and corporate partner in a balanced discussion of these issues, but we do take issue with some of the assumptions and conclusions embedded in the language of the existing resolution. Frankly, as we see it, the resolution as currently drafted leaves the committee with nothing to study. It reaches conclusions on all the issues without taking a day of testimony or hearing from any of the interested parties, and satellite TV providers in particular.

Most importantly, we object to the conclusion that the state would be leveling the playing field by requiring all video providers to pay the franchise fee. This conclusion is based on an assumption, one that we also disagree with, that satellite TV providers—or any provider that does not bury its equipment on public land—should be required to pay for rights of way that they do not use.

We have offered alternative language for a resolution that first calls for an evaluation of whether there is any disparity for the Hawaii legislature to fix and if so, to consider alternative solutions.

From our perspective, there is no disparity. Currently, both cable and satellite pay state tax of 4.16% in Hawaii. We all pay our share.

However, the cable industry has focused on the franchise fee that it pays to local government for the right to access public rights of way to lay its equipment. They claim that it is unfair that they must pay such fees for such use of the right of way when satellite does not.

But cable companies are not special. They are not entitled to free use of other people's property. Like any other corporation or individual, if they seek the use property owned by others, they must first seek the landowner's permission, and landowner may condition such permission on a payment for such use—rent—if they so choose.

This does not change simply because the property is owned by the taxpayer. If a person or corporation seeks the use of city property for private use, they must obtain permission from the city to do so. Mayors and city councils have fiduciary responsibilities to their constituents and not to give away property to private companies for the latter's commercial use.

That is why cable companies have for decades entered into franchise agreements with local government for the right to dig up streets and sidewalks and lay their cables through the public rights-of-way. They pay rent for such property rights, and that rent is called a franchise fee. Cable companies are permitted to, and do, pass on this business cost to their customers in the form of a line item surcharge on the customers' bills. Nothing requires cable companies to pass this on as a line item on the bill – they are simply allowed to and do.

Satellite TV providers do not enter into franchise agreements or pay franchise fees for the simple reason that we don't use public rights of way. Satellite TV companies have developed technology that does not require us to dig up public streets or hang wires from utility poles to deliver TV service to our customers. Our TV signals travel through the air directly to subscribers' homes from satellites orbiting above the Earth. Making our customers pay franchise fees—or an equivalent amount in taxes—would be like making airline passengers pay a fee for using railroad tracks. They don't use them; they shouldn't have to pay for them.

Satellite TV providers have our own business costs that are unique to our method of delivering service. For example, we pay between three hundred fifty to five

hundred million dollars to design, build and launch each state-of-the-art communications satellite, of which the companies combined have eighteen.

But we don't see it as anti-competitive that we pay to construct each new satellite, to rent launch pads, to purchase rocket fuel. And we do not have a separate surcharge for such items on the bill that we pass on to our customers.

Instead, this is just the price we pay for choosing to deliver service to our customers from satellites orbiting the earth. Franchise fees are no different – they are a cost cable companies pay because they choose to deliver service to their customers by burying cables in public lands.

Cable providers themselves acknowledge that franchise fees are operating costs, not taxes, in the annual reports they provide to investors. These filings are all made under oath, with civil and criminal penalties for falsification.

For example, Comcast, in last year's 10-K, filed with the Securities and Exchange Commission lists the franchise *rights* it obtains in exchange for paying franchise fees as its *most valuable asset*, valued at a staggering \$59 billion.

It is the same for Time Warner which values its franchise *rights* at nearly \$25 billion. (We've attached excerpts from Comcast's and Time Warner's SEC filings for your reference.)

The courts agree. The Fifth Circuit has stated that "franchise fees are not a tax, however, but essentially a form of rent; the price paid to rent use of the public rights of way . . . there can be no doubt that franchise fees imposed on the cable operator are part of a cable operator's expense of doing business." *City of Dallas v. FCC*, 118 F.3d 393, 397-98 (5th Cir. 1997).

From our perspective, franchise fees are an operating cost and should be outside the scope of this resolution entirely. To this end, we have provided language that fairly and accurately characterizes the nature of franchise fees and provides a more balanced, industry-neutral approach to any study.

Thank you.

Federal Case Law: Franchise fees are rent

"Franchise fees are not a tax . . . but essentially a form of rent [i.e.,] the price paid to rent use of public right-of-ways . . . there can be no doubt that franchise fees imposed on the cable operator are part of a cable operator's expense of doing business."

City of Dallas v. FCC, 118 F.3d 393, 397-98 (5th Cir. 1997)

Cable Companies: Franchise fees are rent

Franchise fees, in turn, are commonly understood to be consideration for the contractual award of a government benefit. Many cases have treated franchise fees as a form of "rent." Cable franchises are enforceable as contracts, even though they are traditionally awarded by ordinance. . . . The contractual nature of cable franchise fees removed them far from "taxes." Taxes simply have no contractual element; they are a demand of sovereignty. The consent of the taxpayer is not necessary to their enforcement.

Brief submitted by Time Warner in the case of Time Warner Ent't – Advance Newhouse P'ship v. City of Lincoln, Case No. 8:04- CV-2049 (D. Neb. 2004).



2011 Annual Report to the SEC

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

| (Mark O | ne) |
|-------------|---|
| \boxtimes | ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT O 1934 |
| | FOR THE FISCAL YEAR ENDED DECEMBER 31, 2011 |
| | OR |
| | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE AC OF 1934 |
| | FOR THE TRANSITION PERIOD FROM TO |
| | Commission file number 001-32871 |

s presently scheduled to be held



"Other operating expenses include franchise fees, pole rentals, plant maintenance, vehicle-related costs, expenses related to our regional sports and news networks, advertising representation and commission fees, and expenses associated with our business services."

and news networks, advertising representation and commission fees, and expenses associated with our business services."

customers and increase the number of delivery platforms, such as online and through our mobile applications for smartphones and tablets; and as fees for retransmission of broadcast networks increase.

Technical Labor Expenses

Technical labor expenses include the internal and external labor costs to complete service call and installation activities, as well as network operations, fulfillment and provisioning costs. These expenses remained relatively stable in 2011 and 2010 due to improvements in our service call metrics and decreases in customer activity.

Customer Service Expenses

Customer service expenses include the personnel and other costs associated with handling service calls and customer support. Customer service expenses remained relatively stable in 2011. Customer service expenses decreased in 2010 primarily due to operating efficiencies and due to higher levels of activity in 2009 related to the transition by broadcasters from analog to digital transmission and our all digital conversion.

Marketing Expenses

Marketing expenses increased in 2011 and 2010 primarily due to increases in spending associated with the continued expansion of business services and costs associated with the XFINITY® brand and competitive marketing, and due to increases in direct sales efforts.

Other Costs and Expenses

Other operating costs and expenses include franchise fees, pole rentals, plant maintenance, vehicle-related costs, advertising and representation fees, and expenses associated with our business services. These expenses increased in 2011 and 2010 primarily due to the continued expansion of business services and other service enhancement initiatives. During 2011, 2010 and 2009, we implemented personnel and cost reduction programs that were focused on streamlining our Cable Communications operations. In connection with these initiatives, during 2011, 2010 and 2009, we recorded \$36 million, \$66 million and \$81 million, respectively, of severance costs.

NBCUniversal Segments Overview

The discussion below compares the NBCUniversal segments' pro forma combined results for 2011 and 2010, as well as our Cable Networks segment actual results for 2010 and 2009. Management believes reviewing our operating results by combining actual and pro forma results for the NBCUniversal segments for 2011 and 2010 is more useful in identifying trends in, or reaching conclusions regarding, the overall operating performance of these segments for the current year. Our pro forma segment information includes adjustments as if the NBCUniversal and Universal Orlando transactions had occurred on January 1, 2010. Our pro forma data was also adjusted for the effects of acquisition accounting and the elimination of costs and expenses directly related to the transactions but does not include adjustments for costs related to integration activities, cost savings or synergies that have been or may be achieved by the combined businesses. Pro forma amounts are not necessarily indicative of what our results would have been had we operated the NBCUniversal contributed businesses or Universal Orlando since January 1, 2010, nor of our future results.



2011 Franchise Rights Valuation: **\$59,376 Billion**

Rights Valuation: \$59,376 Billion

Consolidated Balance Sheet

| December 31 (in millions, except share data) | | 2011 | | 2010 |
|--|------|---------|------------|---------|
| Assets | | | | |
| Current Assets: | | | | |
| Cash and cash equivalents | \$ | 1,620 | \$ | 5,984 |
| Receivables, net | | 4,351 | | 1,855 |
| Programming rights | | 987 | | 122 |
| Other current assets | | 1,615 | | 925 |
| Total current assets | | 8,573 | | 8.886 |
| Film and television costs | | 5,227 | | 460 |
| Investments | | 9,854 | | 6.670 |
| Property and equipment, net | | 27,559 | | 23,515 |
| Franchise rights | | 59,376 | | 59,442 |
| Goodwill | | 26,874 | | 14,958 |
| Other intangible assets, net | | 18,165 | | 3,431 |
| Other noncurrent assets, net | | 2,190 | | 1,172 |
| Total assets | \$ - | 157,818 | \$ 118,534 | |
| Liabilities and Equity | | | | |
| Current Liabilities: | | | | |
| Accounts payable and accrued expenses related to trade creditors | \$ | 5,705 | \$ | 3,291 |
| Accrued participations and residuals | | 1,255 | | _ |
| Deferred revenue | | 790 | | 83 |
| Accrued expenses and other current liabilities | | 4,124 | | 3,060 |
| Current portion of long-term debt | | 1,367 | | 1,800 |
| Total current liabilities | | 13,241 | | 8,234 |
| Long-term debt, less current portion | | 37,942 | | 29,615 |
| Deferred income taxes | | 29,932 | | 28,246 |
| Other noncurrent liabilities | | 13,034 | | 7,862 |
| Commitments and contingencies (Note 19) | | | | |
| Redeemable noncontrolling interests | | 16,014 | | 143 |
| Equity: | | | | |
| Preferred stock—authorized, 20,000,000 shares; issued, zero | | _ | | _ |
| Class A common stock, \$0.01 par value—authorized, 7,500,000,000 shares; issued, | | | | |
| 2,460,937,253 and 2,437,281,651; outstanding, 2,095,476,503 and 2,071,820,901 | | 25 | | 24 |
| Class A Special common stock, \$0.01 par value—authorized, 7,500,000,000 shares; | | | | |
| issued, 671,947,577 and 766,168,658; outstanding, 601,012,813 and 695,233,894 | | 7 | | 8 |
| Class B common stock, \$0.01 par value—authorized, 75,000,000 shares; issued and | | | | |
| outstanding, 9,444,375 | | _ | | _ |
| Additional paid-in capital | | 40,940 | | 39,780 |
| Retained earnings | | 13,971 | | 12,158 |
| Treasury stock, 365,460,750 Class A common shares and 70,934,764 Class A Special | | | | |
| common shares | | (7,517) | | (7,517) |
| Accumulated other comprehensive income (loss) | | (152) | | (99) |
| Total Comcast Corporation shareholders' equity | | 47,274 | | 44,354 |
| Noncontrolling interests | | 381 | | 80 |
| Total equity | | 47,655 | | 44,434 |
| Total liabilities and equity | \$ | 157,818 | \$ 1 | 18,534 |
| | | | | |

See accompanying notes to consolidated financial statements.



"Our largest asset, our cable franchise rights, results from agreements we have with state and local governments that allow us to construct and operate a cable business within a specified geographic area."

cable business within a specified geographic area."

Valuation and Impairment Testing of Cable Franchise Rights

Our largest asset, our cable franchise rights, results from agreements we have with state and local governments that allow us to construct and operate a cable business within a specified geographic area. The value of a franchise is derived from the economic benefits we receive from the right to solicit new customers and to market new services, such as advanced video services and high-speed Internet and voice services, in a particular service area. The amounts we record for cable franchise rights are primarily a result of cable system acquisitions. Typically when we acquire a cable system, the most significant asset we record is the value of the cable franchise rights. Often these cable system acquisitions include multiple franchise areas. We currently serve approximately 6,400 franchise areas in the United States.

We have concluded that our cable franchise rights have an indefinite useful life since there are no legal, regulatory, contractual, competitive, economic or other factors which limit the period over which these rights will contribute to our cash flows. Accordingly, we do not amortize our cable franchise rights but assess the carrying value of our cable franchise rights annually, or more frequently whenever events or changes in circumstances indicate that the carrying amount may exceed the fair value ("impairment testing"). We estimate the fair value of our cable franchise rights primarily based on a discounted cash flow analysis that involves significant judgment. When analyzing the fair values indicated under the discounted cash flow models, we also consider multiples of operating income before depreciation and amortization generated by underlying assets, current market transactions and profitability information.

If we were to determine that the value of our cable franchise rights was less than the carrying amount, we would recognize an impairment charge for the difference between the estimated fair value and the carrying value of the assets. For purposes of our impairment testing, we have grouped the recorded values of our various cable franchise rights into our Cable Communications divisions or units of account. We evaluate the unit of account periodically to ensure our impairment testing is performed at an appropriate level.

Since the adoption of the accounting guidance related to goodwill and intangible assets in 2002, we have not recorded any significant impairment charges to cable franchise rights as a result of our impairment testing. A future change in the unit of account could result in the recognition of an impairment charge.

We could also record impairment charges in the future if there are changes in long-term market conditions, in expected future operating results, or in federal or state regulations that prevent us from recovering the carrying value of these cable franchise rights. Assumptions made about increased competition and economic conditions could also impact the valuations used in future annual impairment testing and result in a reduction of fair values from those determined in the July 1, 2011 annual impairment testing. The table below illustrates the impairment related to our Cable Communications divisions that would have occurred had the hypothetical reductions in fair value existed at the time of our last annual impairment testing.

Percent Hypothetical Reduction in Fair Value and Related Impairment

| recent rispothetical neduction in rail value and nelated impairment | | | | |
|---|------|----------|------------|------------|
| (in millions) | 10% | 15% | 20% | 25% |
| Northeast Division | \$ — | \$ (492) | \$ (1,842) | \$ (3,192) |
| Central Division | _ | _ | _ | (576) |
| West Division | _ | _ | - | (423) |
| | \$ - | \$ (492) | \$ (1,842) | \$ (4,191) |



2011 Annual Report to the SEC



2011 Franchise Rights Valuation: **\$25,194 Billion**

\$25,194 Billion

TIME WARNER CABLE INC. (Form: 10-K, Received: 02/17/2012 11:32:59) Page 102 of 248

Table of Contents

TIME WARNER CABLE INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

On February 9, 2012, Comcast and Verizon Wireless received a Request for Additional Information and Documentary Materials from the U.S. Department of Justice in connection with their required notification filed under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended.

Separately, on December 2, 2011, TWC, Comcast, Bright House and Verizon Wireless also entered into agency agreements that will allow the cable companies to sell Verizon Wireless-branded wireless service, and Verizon Wireless to sell each cable company's services. After a four-year period, subject to certain conditions, the cable companies will have the option to offer wireless service under their own brands utilizing Verizon Wireless' network. In addition, the parties entered into an agreement that provides for the creation of an innovation technology joint venture to better integrate wireless and cable services. On January 13, 2012, TWC received a civil investigative demand from the U.S. Department of Justice requesting additional information about these agreements.

In early 2012, TWC ceased making its existing wireless service available to new wireless customers. As a result, during the fourth quarter of 2011, the Company impaired \$60 million (\$36 million on an after-tax basis) of assets related to the provision of wireless service that will no longer be utilized. Of the \$60 million noncash impairment, \$44 million related to fixed assets and wireless devices and \$16 million related to the remaining value of the wireless wholesale agreements with Sprint and Clearwire discussed above.

Upon the closing of the SpectrumCo transaction, the Company expects to record a pretax gain of approximately \$430 million (approximately \$260 million on an after-tax basis), which will be included in other income (expense), net, in the Company's consolidated statement of operations. Additionally, in the quarter in which the SpectrumCo transaction closes, the Company expects to record a noncash income tax benefit of approximately \$45 million related to an adjustment to the Company's valuation allowance for deferred income tax assets associated with its investment in Clearwire Communications.

8. INTANGIBLE ASSETS AND GOODWILL

As of December 31, 2011 and 2010, the Company's intangible assets and related accumulated amortization consisted of the following (in millions):

| | - | December 31, 2011 Accumulated | | | | | December 31, 2010 Accumulated | | | | | | |
|---|-------|-------------------------------|--------------|-----------------------|------|------------------|-------------------------------|------------------|--------------|-----------------------|-----|-----------------|--|
| | Gross | | Amortization | | Net | | Gross | | Amortization | | _1 | Net | |
| Intangible assets subject to amortization: | | | | | | | | | | | | | |
| Customer relationships | \$ | 50 | \$ | (7) | \$ | 43 | \$ | 6 | \$ | (5) | \$ | 1 | |
| Cable franchise renewals and access rights Other Total | \$ | 252 37 339 | \$ | (94) (10) (111) | \$ | 158 27 228 | \$ | 220 42 268 | \$ | (94) (37) (136) | \$ | 126 5 132 | |
| Intangible assets not subject to amortization: | | | | | | | | | | | | | |
| Cable franchise rights | \$ | 25,194 | \$ | (922) | \$24 | 4,272 | \$2: | 5,013 | \$ | (922) | \$2 | 4,091 | |

The Company recorded amortization expense of \$33 million in 2011, \$168 million in 2010 and \$249 million in 2009. Based on the remaining carrying value of intangible assets subject to amortization as of December 31, 2011, amortization expense is expected to be \$40 million in 2012, \$37 million in 2013, \$34 million in 2014, \$30 million in 2015 and \$23 million in 2016. These amounts may vary as acquisitions and dispositions occur in the future, including the pending Insight acquisition.

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