

GM 788

**Submitting for consideration and confirmation to the
Hawai'i Aerospace Advisory Committee, Gubernatorial
Nominee, Daniel Hanlon, for a term to expire 6-30-2015.**



**DEPARTMENT OF BUSINESS,
ECONOMIC DEVELOPMENT & TOURISM**

NEIL ABERCROMBIE
GOVERNOR

RICHARD C. LIM
DIRECTOR

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Statement of
RICHARD C. LIM
Director

Department of Business, Economic Development & Tourism
before the

**SENATE COMMITTEE ON
PUBLIC SAFETY, INTERGOVERNMENTAL, AND MILITARY AFFAIRS**

Thursday, April 11, 2013
2:45 p.m.
State Capitol, Conference Room 224
in consideration of

**GM 788
SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE
HAWAII AEROSPACE ADVISORY COMMITTEE, GUBERNATORIAL
NOMINEE, DANIEL HANLON, FOR A TERM TO EXPIRE 6-30-2015.**

Chair Espero, Vice Chair Baker, and Members of the Committee.

The Department of Business, Economic Development and Tourism **supports** the nomination of Mr. Daniel Hanlon to the Hawaii Aerospace Advisory Committee (HAAC).

Currently serving as the newly appointed Director of Federal-Civil Homeland Security for Raytheon's U.S. Business Development Division, Mr. Hanlon has over thirty-five years of experience in the aviation industry with the Federal Aviation Administration. During his tenure with the FAA, Mr. Hanlon managed the federal government's program to integrate the Global Positioning System (GPS) into the national airspace. He also served as program manager for the FAA's Space-Based Augmentation System, and established the Air Traffic Organization's Asia Pacific Office in Singapore where, as Director of Communications, he represented the ATO's programs and policy requirements throughout Asia, South Asia, and the Pacific.

As such, we believe Mr. Hanlon has the professional skills and experience required to serve on the HAAC and recommend his confirmation to this position.

Thank you for the opportunity to testify on this nomination.



Federal Aviation Administration

April 10, 2013

Senator Espero, Chairman
Committee on Public Safety, Government Operations and Military Affairs
Hawaii State Senate
State Capitol of Hawaii
415 S. Beretania Street
Honolulu, Hawaii 96813,

Dear Senator Espero,

It is with great pleasure that I give Mr. Dan Hanlon my highest endorsement in support of his nomination to serve on the Hawaii Aerospace Advisory Committee (HAAC).

I was initially impressed with Mr. Hanlon's leadership, enthusiasm, communication skills and professional demeanor when I first met him more than twenty years ago. Since that time he has proven to be an accomplished leader with extensive experience in aviation operations, advanced technology applications, program management, international business, strategic planning, and corporate communications. He has a proven track record in building and leading high-performance teams in technically sophisticated environments, working at the highest levels of government and industry (both nationally and internationally) developing national aviation and aerospace strategies and/or policy. He is an expert at developing and delivering innovative products and services. He is highly adept at interpersonal communications, building relationships, and establishing a working rapport with customers, trade associations, industry and elected officials.

Throughout Dan's employment with the Federal Aviation Administration (FAA), he consistently displayed a remarkable ability to cope not only in high stress situations, but to actually thrive in them. One of his major accomplishments includes performing as the Program Manager for the fielding of the Wide Area Augmentation System (WAAS). Under his skillful leadership this multi-billion dollar project was successfully guided from the initial planning through research and development, fielding and the commissioning stages of its lifecycle.

Dan is a hardworking, top-performing aviation/aerospace professional. He has my highest recommendation and I will be very happy to furnish more details if you would like additional information.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerome J. Smith".

Mr. Jerome J. Smith
National Manager of Wireless Emergency Communications
Federal Aviation Administration
Telephone (202) 329-4891

Raytheon

Raytheon Company
1100 Wilson Boulevard
Arlington, Virginia
22209 USA

10 April 2013

Senator Espero, Chairman
Chairman Public Safety, Government Operations and Military Affairs Committee
Hawaii State Senate
State Capitol of Hawaii
415 S. Beretania Street
Honolulu, Hawaii 96813

Honorable Will Espero,

I am submitting this letter in strong support of Dan Hanlon's nomination to serve on the Hawaii Aerospace Advisory Committee (HAAC).

As a current member of the HAAC, I have been privileged to work on this Committee to further Hawaii's Aerospace Initiatives. I will be retiring from my company (Raytheon) before the next committee's term is completed, and it is timely to pass the reins to Dan Hanlon, who is eminently qualified to assist the legislature.

Dan Hanlon has the current, relevant experience to greatly benefit the committee in its role of advising the legislature. Since joining Raytheon, he has quickly become Raytheon's face to the customer, being the primary point of contact for all Federal Aviation Administration (FAA) and aerospace initiatives. Before joining Raytheon he was the Director of Communications for the FAA's Air Traffic Organization (ATO). His success in developing new communications strategies and coordinating, integrating and aligning FAA's message will assist the Committee in promoting statewide aerospace initiatives. Also for the FAA, he served as the Asia Pacific ATO Senior Representative. His experience with all of the key states in the region enables him to place the Hawaiian initiatives not only in the context of the development of aerospace in the United States, but throughout the entire Asia Pacific region. Additionally, he was FAA's Program Manager for Satellite Programs including the Global Positioning System and the Wide Area Augmentation System. He thoroughly understands the current and projected technology, and his advice in this area will be particularly beneficial to the Committee.

Raytheon is the one of the premiere ATC and Aerospace organizations around the world. Over 60% of the world air traffic is controlled by Raytheon equipment. Dan is Raytheon's representative to this worldwide presence and would bring a great deal of expertise and critical thinking to the HAAC. He is acknowledged around the world as an Air Traffic Control and Aerospace Expert. I most highly recommend Dan Hanlon for the Industry position on the Hawaii Aerospace Advisory Committee.

Very Respectfully,



Frank P. Olic
Federal/Civil Team, Raytheon Company

April 9, 2013

Daniel Hanlon
Raytheon Company
1100 Wilson Boulevard
Arlington, VA 22209

Senator Espero, Chairman
Committee on Public Safety, Government Operations and Military Affairs
Hawaii State Senate
415 S. Beretania Street
Honolulu, Hawaii 96813

Dear Senator Espero,

This letter is in response to your correspondence of April 4, 2013 regarding my nomination to the Hawaii Aerospace Advisory Committee and contains my responses to the questions cited.

(1) Why do you wish to be a member of the Hawaii Aerospace Advisory Committee?

Aviation and aerospace contributes \$1.3 Trillion to the U.S. national economy and is directly responsible for over 10.2 million jobs. The air transport industry generates a total of 29 million jobs globally and aviation is estimated to contribute 8% of the world Gross Domestic Product. Asia Pacific is the fastest growing aviation market in world and 87 percent of the space faring nations are from the Asia Pacific region. With its centralized location in the Pacific, long standing ties with states in the region, high quality resident technical, scientific, and engineering expertise, and its climate and geography Hawaii is ideally positioned to be positioned as a leader in aerospace for the Pacific region, Asia, and the world. I would like to use my experience and knowledge to assist Hawaii to become a world leader for Aerospace for the Pacific region and the world.

(2) Given your understanding of the role and responsibilities of a member of the Hawaii Aerospace Advisory Committee, why do you believe that you are qualified for the position? Please include a brief statement of your skills, expertise, or knowledge that would aid in you decision-making ability as a member of the Hawaii Aerospace Advisory Committee.

I have over 35 years of experience working in aviation and space technologies. This includes extensive experience managing aviation operations in complex high volume environments in some of the busiest airspaces in the world and leading large aerospace development programs involving ground and satellite safety critical software and hardware systems. This experience includes the development and operational approval for the first Space Based Augmentation System for GPS approved for aviation use. I have led efforts to promote and gain operational use of Performance Based Navigation (PBN), the Global Positioning System (GPS), Safety Management Systems, unmanned aerial systems and other key advanced aviation technologies. And, I have worked collaboratively with senior international government and

industry officials, with a key focus on states in the Asia Pacific region, to improve the safety, efficiency, and quality of aviation and the aerospace industry.

(3) What do you hope to accomplish during your term of service?

I look forward to supporting the ongoing initiatives of the Hawaii Aerospace Advisory Committee by bringing my expertise and experience to the discussions. I also hope to help the Committee explore new opportunities and expand existing ones in the areas of commercial space launches, space payloads, unmanned aerial systems use and integration, general aviation, and commercial aviation technologies and procedures.

(4) Can you foresee any possible conflicts of interest that could arise during your service on the Hawaii Aerospace Advisory Committee? How would you overcome any possible conflicts of interest?

I have no conflict of interests with the activities of the Committee or the state of Hawaii. If a conflict of interest does arise, I will voluntarily recuse myself from any and all discussions and work involving the conflict of interest.

Sincerely Yours,

A handwritten signature in cursive script that reads "Daniel Hanlon". The signature is written in black ink and is positioned above the printed name.

Daniel Hanlon