SB 2765

Measure Title:

RELATING TO CAPTIVE INSURANCE COMPANIES.

Report Title:

Captive Insurance Companies

Description:

Amends captive insurance company law (article 19, chapter 431, Hawaii Revised

Statutes).

Companion:

HB2503

Package:

Gov

Current Referral: CPN, WAM

Introducer(s):

TSUTSUI (BR)

Sort by Date		Status Text
1/25/2012	S	Introduced.
1/25/2012	S	Passed First Reading.
1/25/2012	S	Referred to CPN, WAM.
1/27/2012	s	The committee(s) on CPN has scheduled a public hearing on 02-02-12 9:00AM in conference room 229.



NEIL ABERCROMBIE GOVERNOR

BRIAN SCHATZ

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TO THE SENATE COMMITTEE ON COMMERCE AND CONSUMER PROTECTION

TWENTY-SIXTH LEGISLATURE Regular Session of 2012

Thursday, February 2, 2012 9:00 a.m.

TESTIMONY ON SENATE BILL NO. 2765 – RELATING TO CAPTIVE INSURANCE COMPANIES.

TO THE HONORABLE ROSALYN H. BAKER, CHAIR, AND MEMBERS OF THE COMMITTEE:

My name is Gordon Ito, State Insurance Commissioner ("Commissioner"), testifying on behalf of the Department of Commerce and Consumer Affairs ("Department"). Thank you for hearing this bill. The Department strongly supports this Administration bill, but respectfully requests that this bill be amended.

The purpose of this bill is to maintain Hawaii's position as a major captive insurance domicile by updating and streamlining the captive insurance company law found in article 19, chapter 431, Hawaii Revised Statutes ("HRS")("Captive Law"), and ensuring that risk retention captive insurance companies comply with the accreditation standards of the National Association of Insurance Commissioners ("NAIC").

Besides making numerous housekeeping amendments to the Captive Law, this bill also:

 Provides greater flexibility for pure captive insurance companies to insure or reinsure the risks of controlled unaffiliated business;

- Provides greater flexibility for association captive insurance companies to insure the risks of its association and a member organization's affiliated entities;
- 3. Applies article 15, chapter 431 (Insurers Supervision, Rehabilitation, and Liquidation), and chapter 386 (Workers' Compensation), HRS, to pure captive insurance companies writing direct workers' compensation insurance policies ("Direct-writing Captive"). This addresses concerns about the treatment of a Direct-writing Captive that becomes insolvent or in a condition hazardous to its policyholders, creditors, or general public;
- 4. Clarifies that the Commissioner or any authorized examiner is authorized to conduct financial surveillance of captive insurance companies; and
- 5. Allows the Commissioner to impose fines on captive insurance companies that fail to comply with state law upon notice to remedy any violation. This would give the Commissioner more options in dealing with noncompliant captive insurance companies as the only existing penalties are license suspension or revocation.

After meeting with the Hawaii Captive Insurance Council, the Department respectfully requests that three additional amendments be made to Sections 1, 13, and 15 of the bill. Please refer to the attached Proposed SB2765 SD1 (the "Attachment").

This measure balances the need for captive insurance companies to have greater flexibility in conducting insurance business, while strengthening the State's regulatory authority to ensure compliance with Hawaii law and NAIC accreditation standards.

We thank this Committee for the opportunity to present testimony and request your favorable consideration in passing this bill with the amendments described in the Attachment.

S.B. NO. S.D. 1 PROPOSED

A BILL FOR AN ACT

RELATING TO CAPTIVE INSURANCE COMPANIES.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1	SECTION 1. Chapter 431, Hawaii Revised Statutes, is	
2	amended by adding to part I of article 19 two new sections to be	
3	appropriately designated and to read as follows:	
4	"§431:19-A Rules for controlled unaffiliated business.	
5	The commissioner may adopt rules pursuant to chapter 91	
6	establishing standards to ensure that a parent or its affiliated	
7	entity is able to exercise control of the risk management	
8	function of any controlled unaffiliated business to be insured	
9	or reinsured by a pure captive insurance company; provided that,	
10	until such time as rules under this section are adopted, the	
11	commissioner may approve the coverage of such risks by a pure	
12	captive insurance company.	
13	§431:19-B Applicability of other laws to captive insurance	
14	companies writing direct workers' compensation insurance	
15	policies. Captive insurance companies writing direct workers'	Deleted: sh
16	compensation insurance policies that are subject to chapter 386	article 15 Deleted: _
17	shall be subject to article 15 and to the rules adopted,	Deleted: C
		workers! c

all be subject to 5 and chapter 386

Deleted: Captive insurance companies writing direct workers' compensation insurance policies shall also be subject

1	pursuant to chapter 91, by the commissioner to implement this
2	section."
3	SECTION 2. Section 431:19-101, Hawaii Revised Statutes, is
4	amended as follows:
5	(1) By adding nine new definitions to be appropriately
6	inserted and to read as follows:
7	"_Administrator" means the captive insurance administrator
8	established in section 431:19-101.5.
9	"Class 1 company" means a pure captive insurance company
10	that is designated and licensed in this State to only write
11	business as a reinsurer in this State.
12	"Class 2 company" means a pure captive insurance company
13	that is designated and licensed in this State to write business
14	as a direct insurer, or as a direct insurer and reinsurer.
15	"Class 3 company" means an association captive insurance
16	company or risk retention captive insurance company that is
17	designated and licensed in this State.
18	"Class 4 company" means a sponsored captive insurance
19	company that is designated and licensed in this State.
20	"Class 5 company" means a reinsurance or excess insurance
21	company that is a captive insurance company designated and

licensed in this State pursuant to section 431:19-111.5.

PROPOSED SB2765 SD1

1	"Con	trolled unaffiliated business" means, in the case of a
2	pure capt	ive insurance company, any person:
3	(1)	That is not in the corporate system of a parent and
4		its affiliated entities;
5	(2)	That has an existing contractual relationship, or
6		other direct or indirect relationship, with a parent
7		or one of its affiliated entities; and
8	(3)	Whose risks are managed by the pure captive insurance
9		company in accordance with section 431:19-A.
10	"Gov	erning body" means the board of directors, subscriber's
11	advisory	committee, membership, or other entity responsible for
12	the gover	nance of a captive insurance company.
13	<u>"Org</u>	anizational document" means a captive insurance
14	company's	articles of association, articles of incorporation,
15	articles	of organization, subscribers' agreement, bylaws,
16	operating	agreement, or any other document that establishes the
17	captive i	nsurance company as a legal entity or prescribes its
18	existence	<u>.</u> "
19	(2)	By amending the definitions of "affiliated entity",
20	"associat	ion", "association captive insurance company", "captive
21	insurance	company", "outside captive insurance company",
22	"particip	ant", "protected cell", "pure captive insurance

1	company", "risk retention captive insurance company", and		
2	"sponsored captive insurance company" to read as follows:		
3	""Affiliated entity" means any company, person, or other		
4	entity in the same corporate system as a parent or a member		
5	organization by virtue of common ownership, control, operation,		
6	or management[, or, in the case of a pure captive insurance		
7	company, whose risks insured by the pure captive insurance		
8	company are directly or indirectly controlled by the parent or		
9	an affiliate of the parent of a pure captive insurance company].		
10	"Association" means any legal association of individuals,		
11	corporations, limited liability companies, partnerships,		
12	associations, or other entities, except labor organizations, the		
13	member organizations of which or which does itself, whether or		
14	not in conjunction with some or all of the member organizations:		
15	(1) Own, control, or hold with power to vote all of the		
16	outstanding voting securities of an association		
17	captive insurance company incorporated as a stock		
18	insurer;		
19	(2) Have complete voting control over an association		
20	captive insurance company incorporated as a mutual		
21	insurer; [or]		

1	(3)	Constitute all of the subscribers of an association	
2		captive insurance company formed as a reciprocal	
3		insurer[-]; or	
4	(4)	Have complete voting control over an association	
5		captive insurance company formed as a limited	
6		liability company.	
7	"Ass	ociation captive insurance company" means [any] <u>a</u>	
8	captive insurance company that insures risks of the member		
9	organizations of the association, and [their] that may also		
10	insure the risks of affiliated [companies.] entities of the		
11	member organizations and the risks of the association itself.		
12	"Captive insurance company" means a class $1[-7]$ company,		
13	class 2[7] company, class 3[7] company, class 4[7] company, or		
14	class 5 [captive insurance] company formed or authorized under		
15	this article.		
16	"Out	side captive insurance company" means an insurance	
17	company 1	icensed under the laws of a jurisdiction other than	
18	this State and not otherwise admitted to do business as an		
19	insurance company in this State, that insures the risks of its		
20	parent or any affiliated [companies.] entities.		
21	"Par	ticipant" means an entity that meets the requirements	
22	of section	n 431:19-305, and any [affiliates] affiliated entities	

- thereof that are insured by a sponsored captive insurance
- 2 company where the losses of the participant may be limited
- 3 through a participant contract to the participant's pro rata
- 4 share of the assets of one or more protected cells identified in
- 5 the participant contract.
- **6** "Protected cell" means a separate account established by a
- 7 sponsored captive insurance company formed or licensed under
- 8 this [part] article in which assets are maintained for one or
- 9 more participants in accordance with the terms of one or more
- 10 participant contracts to fund the liability of the sponsored
- 11 captive insurance company assumed on behalf of the participants
- 12 as set forth in the participant contracts.
- "Pure captive insurance company" means [any] a captive
- 14 insurance company that only insures or reinsures risks of its
- 15 parent and affiliated entities [-] or of a controlled
- 16 unaffiliated business.
- 17 "Risk retention captive insurance company" means a captive
- 18 insurance company [which] that is formed as a "risk retention
- 19 group" as defined in chapter 431K.
- 20 "Sponsored captive insurance company" means [any] a captive
- 21 insurance company [in]:

1	(1)	In which the minimum required capital and surplus is	
2		provided by one or more sponsors [and]:	
3	(2)	$\underline{\text{That}}$ is formed or licensed under this article[$\underline{\cdot \cdot \cdot \cdot}$ A	
4		sponsored captive insurance company]:	
5	(3)	That insures the risks only of its participants	
6		through separate participant contracts: and [may fund]	
7	(4)	That may fund its liability to each participant	
8		through one or more protected cells. A sponsored	
9		captive insurance company segregates the assets of	
10		each protected cell from the assets of other protected	
11		cells and from the assets of the sponsored captive	
12		insurance company's general account."	
13	SECT	ION 3. Section 431:19-101.2, Hawaii Revised Statutes,	
14	is amended to read as follows:		
15	"§431:19-101.2 Confidential treatment. (a) Except as		
16	otherwise provided in [subsection (b),] this section, all		
17	nonpublic information in a captive insurance company's		
18	application for licensure, its business plan, or of its parent		
19	or the parent's member organizations, and all other nonpublic		
20	information disclosed to the commissioner pursuant to this		
21	article, shall be given confidential treatment and shall not be		
22	made public by the commissioner.		

S.B. NO. 2765 S.D. 1 PROPOSED

1	(b) If the commissioner determines that the interest of		
2	the policyholders, shareholders, or the public will be served by		
3	making the information public, then after giving the captive		
4	insurance company and its parent or the parent's member		
5	organizations that would be affected thereby, three days written		
6	notice of intent, and unless otherwise contrary to law, the		
7	commissioner may make public all or any part of the nonpublic		
8	information in a manner that the commissioner deems appropriate;		
9	provided that the commissioner may disclose nonpublic		
10	information to courts of competent jurisdiction, and insurance		
11	departments or regulatory agencies of other competent		
12	jurisdictions without prior notification to the person to whom		
13	the information pertains.		
14	(c) This section shall not apply to risk retention captive		
15	insurance companies. The confidentiality provisions of section		
16	431:2-209 shall apply to risk retention captive insurance		
17	companies.		
18	$[\frac{(d)}{(d)}]$ For purposes of this section:		
19	"Equity securities" means:		
20	(1) A share in a corporation, whether or not transferable		
21	or denominated a "stock", or similar security		
22	evidencing an ownership interest in the person;		

1	(2)	The interest of a limited partner in a limited
2		partnership;
3	(3)	The interest of a partner in a partnership, including
4		a joint venture; or
5	(4)	A warrant or right, other than a right to convert, to
6		purchase, sell, or subscribe to a share, security, or
7		interest of a kind specified in paragraph (1), (2), or
8		(3).
9	"Non	public information" means information that, prior to
10	disclosur	e to the commissioner pursuant to this article is, or
11	was:	
12	(1)	Not a public record as defined in rule 1001(5) of
13		section 626-1; or
14	(2)	Not a government record that must be disclosed under
15		section 92F-12;
16	provided	that in the case of a person whose equity securities
17	are colle	ctively owned and held by thirty-six or more persons,
18	"nonpubli	c information" does not include financial information
19	disclosed	to owners and holders of equity securities."
20	SECT	ION 4. Section 431:19-101.5, Hawaii Revised Statutes,
21	is amende	d to read as follows:

1	"§431:19-101.5 Captive insurance
2	administrator. [(a)] There shall be established within the
3	[office of the commissioner,] insurance division a captive
4	insurance administrator, who shall be solely responsible for
5	assisting the commissioner in [the] monitoring, [regulation, and
6	development of regulating, and developing captive insurance
7	companies under this article. The commissioner, with the
8	approval of the director of commerce and consumer affairs, shall
9	appoint the administrator who shall be designated as a deputy
10	commissioner and shall be exempt from chapter 76 <u>,</u>
11	notwithstanding section $431:2-105(b)[-]$ to the contrary. The
12	administrator shall serve at the pleasure of the director of
13	commerce and consumer affairs and shall report directly to the
14	commissioner.
15	[(b) "Administrator", where used in this article, means
16	the captive insurance administrator.] "
17	SECTION 5. Section 431:19-101.8, Hawaii Revised Statutes,
18	is amended as follows:
19	(1) By amending subsection (a) to read as follows:
20	"(a) The commissioner may establish a separate fund
21	designated as the captive insurance administrative fund to be

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expended by the commissioner to carry out the commissioner's
2
    duties and obligations under this article [19 of chapter 431]."
         (2) By amending subsection (d) to read as follows:
3
4
         "(d) Sums from the fund expended by the commissioner shall
5
    be used to defray any administrative costs, including personnel
6
    costs[\tau] associated with the captive programs of the insurance
7
    division, and costs incurred by supporting offices, branches,
    divisions, and departments. [Any] Notwithstanding any law to
8
    the contrary [notwithstanding], the commissioner may use the
10
    moneys in the fund to employ or retain, by contract or
11
    otherwise [\tau] and without regard to chapter 76, hearings
12
    officers, attorneys, investigators, accountants, examiners, and
13
    other necessary professional, technical, and support personnel
14
    to implement and carry out the purposes of this article [\frac{19}{10} of
15
    chapter 431]; provided that any position, except any attorney
    position, that is subject to chapter 76 prior to July 1, 1999,
16
17
    shall remain subject to chapter 76."
18
         SECTION 6. Section 431:19-102, Hawaii Revised Statutes, is
19
    amended by amending subsections (a) through (f) to read as
20
    follows:
21
         "(a) [Any captive insurance company, when] When permitted
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by an applicant captive insurance company's [its articles of

PROPOSED SB2765 SD1

1	associatio	on, articles of incorporation, articles of
2	organizat :	ion, or other] organizational [document,] documents,
3	the applic	cant captive insurance company may apply to the
4	commission	ner for a certificate of authority to do any and all
5	insurance	set forth in subsection (h); provided that:
6	(1)	No pure captive insurance company may insure or
7		reinsure any risks other than those of its parent
8		$[\frac{\text{and}}{}]_{}$ affiliated entities $[\div]_{}$ and controlled
9		unaffiliated businesses;
10	(2)	No association captive insurance company may insure
11		any risks other than those of [the member
12		organizations of its association and their affiliated
13		entities;] its association, those of the member
14		organizations of its association, and those of a
15		member organization's affiliated entities;
16	(3)	[No] Unless otherwise allowed under section 431:19-
17		102.2, no captive insurance company may provide
18		personal motor vehicle or homeowner's insurance
19		coverage or any component thereof, other than as
20		[employee]:

Page	- 1	3

2765	
S.D. 1	
PROPOSED	

1		(A) <u>Employee</u> benefits for the employees of a parent,
2		association, or its members, and their respective
3		affiliated entities; or [as reinsurance]
4		(B) Reinsurance as may be allowed under this article
5		and
6	(4)	No captive insurance company may accept or cede
7		insurance except as provided in section 431:19-111.
8	(b)	No captive insurance company shall do any insurance
9	business	in this State unless:
10	(1)	It first obtains from the commissioner a certificate
11		of authority authorizing it to do insurance business
12		in this State;
13	(2)	Its [board of directors, subscribers' advisory
14		committee, or other] governing body holds at least one
15		meeting each year in this State;
16	(3)	It maintains its principal place of business and
17		registered office in this State, except that a branch
18		captive insurance company need only maintain the
19		principal place of a business unit in this State; and
20	(4)	It designates a registered resident agent in
21		accordance with chapter 414, 414D, or 428, as
22		applicable, to accept service of process and to

1		otherwise act on its behalf in this State. Whenever
2		the registered resident agent cannot, with reasonable
3		diligence, be found at the registered office of the
4		captive insurance company, the commissioner shall be
5		an agent of the captive insurance company upon whom
6		any process, notice, or demand may be served in
7		accordance with section 431:2-206.
8	(c)	Before [receiving] an applicant captive insurance
9	company re	eceives a certificate of authority, [a captive
10	insurance	company] the applicant captive insurance company shall
11	file with	the commissioner:
12	(1)	A certified copy of its organizational documents[$ au$
13		including but not limited to its articles of
14		incorporation, articles of association, bylaws,
15		subscribers' agreement, articles of organization, and
16		operating agreement, as applicable];
17	(2)	A statement under oath of:
18		(A) Any two of its principal officers;
19		(B) Its attorney-in-fact in the case of a captive
20		insurance company formed as a reciprocal insurer;
21		or

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Page	15

2765 S.D. 1 PROPOSED

1		(C) The duly authorized representative of its
2		governing body,
3		showing its financial condition; and
4	(3)	Any other statements or documents required by the
5		commissioner.
6	(d)	In addition to the information required by subsection
7	(c), each	applicant captive insurance company shall file with
8	the commis	ssioner evidence of the following:
9	(1)	The amount and liquidity of its assets relative to the
10		risks to be assumed;
11	(2)	The adequacy of the expertise, experience, and
12		character of the person or persons who will manage it;
13	(3)	The overall soundness of its plan of operation[$\dot{\tau}$]
14		including the net retained risk on any one subject of
15		<u>insurance;</u>
16	(4)	The adequacy of the loss prevention programs of its
17		parent or member organizations as applicable; and
18	(5)	Any other factors deemed relevant by the commissioner
19		in ascertaining whether the proposed captive insurance
20		company will be able to meet its policy obligations.
21	(e)	Each [captive insurance company applying for a
22	certifica	te of authority under this article] applicant captive

2765 S.D. 1 PROPOSED

insurance company shall pay to the commissioner a nonrefundable 2 application fee for examining, investigating, and processing its 3 application for the certificate of authority. [In addition, 4 each captive insurance company receiving a] Upon approval of the 5 application for the certificate of authority, the applicant 6 captive insurance company shall pay to the commissioner a 7 license fee for the certificate of authority [from the 8 commissioner shall pay an annual fee therefor for the year of registration and for each annual renewal thereafter]. **10** Thereafter, the captive insurance company shall pay to the commissioner an annual renewal fee. The amount of the 11 12 nonrefundable application fee [and the annual certificate of 13 authority fee], license fee, and renewal fee shall be set forth 14 in rules adopted by the commissioner. In addition, the **15** commissioner may adopt rules with respect to fees for the issuance of other documents as may be deemed necessary or 16 **17** requested by captive insurance companies. 18 (f) The commissioner may use independent advisors and 19 consultants to assist in the review and analysis of a specific 20 application or business plan amendment. The independent

advisory and consulting fee, to be paid by the [captive]

applicant[7] captive insurance company, shall be a reasonable

PROPOSED SB2765 SD1

21

1	fee authorized by the commissioner pursuant to section		
2	431:19-114."		
3	SECT	ION 7. Section 431:19-102.2, Hawaii Revised Statutes,	
4	is amende	d by amending subsection (a) to read as follows:	
5	"(a)	[Notwithstanding the provisions of section 431:19-	
6	102(a), a] $\underline{\mathtt{A}}$ captive insurance company may be licensed to	
7	provide p	ersonal lines coverage for unrelated risks if the	
8	commission	ner deems that extraordinary circumstances exist [which	
9	make the	provision of this] whereby coverage [by a captive	
10	insurance	-company] would be appropriate and in the best interest	
11	of the public. In determining whether [such] extraordinary		
12	circumsta	nces exist, the commissioner shall consider the	
13	following	factors:	
14	(1)	The extent to which the particular coverage is	
15		available in the voluntary market;	
16	(2)	The existence of a relationship between the parent of	
17		the captive insurance company and the proposed	
18		policyholders other than that of insurer to insured;	
19	(3)	Whether the captive insurance company has sufficient	
20		capitalization to insure the proposed risks; and	
21	(4)	Any other factors [which] the commissioner deems	
22		appropriate."	

1	SECT	ION 8. Section 431:19-102.3, Hawaii Revised Statutes,
2	is amende	d to read as follows:
3	"§ 4 3	1:19-102.3 Redomestication; approval as a domestic
4	captive i	nsurer. (a) Any foreign or alien captive insurance
5	company m	ay become a domestic captive insurance company by
6	meeting th	he following requirements:
7	(1)	[Compliance] Comply with all of the requirements
8		relating to the organization and licensing of a
9		domestic captive insurance company of the same type,
10		and any requirements that the commissioner may adopt
11		by rule;
12	(2)	[The articles of incorporation or other] Amend and
13		restate its organizational [document shall be amended]
14		documents in compliance with the laws of this State
15		[and restated in its entirety before submission to the
16		commissioner. Before the amended and restated
17		articles of incorporation or other organizational
18		document is transmitted to the department of commerce
19		and consumer affairs, the foreign or alien captive
20		insurance company shall petition], and submit the
21		amended and restated organizational documents for the
22		commissioner's review; and

1	(3)	<u>Petition</u> the commissioner to issue a certificate
2		[setting] of general good, which sets forth the
3		commissioner's finding that the redomestication and
4		maintenance of the company will promote the general
5		good of the State. In arriving at the finding, the
6		commissioner shall consider the factors set forth in
7		section 431:19-106(b)[÷].
8	[(3)	The] (b) Upon issuance of the certificate of general
9	good by th	he commissioner pursuant to subsection (a)(3), the
10	foreign o	r alien captive insurance company shall file the
11	following	[shall be transmitted to] with the department of
12	commerce a	and consumer affairs [for filing]:
13	[(A)]	(1) Articles of redomestication[÷], which shall set
14		forth the following:
15		(A) Name of the company;
16		(B) Date and location of incorporation or
17		organization;
18		(C) Street address of the principal office in this
19		State;
20		(D) Names and titles of the:
21		(i) Officers and directors of the company; or
22		(ii) Members of the governing body;

1	(E)	A statement that the company is moving its
2		domicile from its present state or country to
3		this State;
4	<u>(F)</u>	A statement that redomestication will occur upon
5		filing the articles of redomestication and that
6		the company shall be subject to the laws of this
7		State; and
8	<u>(G)</u>	A statement that copies of the articles of
9		incorporation or other organizational document
10		and any amendments certified by the proper
11		officer of the state or country under the laws of
12		which the company is incorporated or organized
13		are attached; provided that if any of these
14		documents are in a foreign language, a
15		translation under oath of the translator shall
16		accompany these documents;
17	[(B)] <u>(2)</u>	Certificate of general good issued [by the
18	commi	essioner;] pursuant to subsection (a)(3);
19	[(C)] <u>(3)</u>	Certificate of good standing or comparable
20	docum	mentation [duly authenticated] <u>certified</u> by the
21	prope	er officer of the [state or country] jurisdiction
22	under	[the laws of] which the foreign or alien captive

1	insur	rance company is [incorporated;] incorporated or
2	orgar	nized; provided that:
3	[(i)]	(A) The certificate or documentation shall be
4		dated not earlier than thirty days prior to the
5		[filing of the articles of redomestication;] date
6		of the certificate of general good; and
7	[(ii)]	(B) If the certificate of good standing or
8		documentation is in a foreign language, a
9		translation under oath of the translator shall
10		accompany the certificate or documentation;
11	[(D)	Amendments to the articles of incorporation or
12		other organizational document in compliance with
13		the laws of this State;
14	(E)	Restatement of the articles of incorporation or
15		other organizational document in its entirety;
16		and
17	(F)	Organization fee; and
18	(4) The a	articles of redomestication shall set forth the
19	follo	owing:
20	(A)	Name of the company;
21	(B)	Date and location of incorporation or
22		organization;

Page 22

S.B. NO. 2765 S.D. 1 PROPOSED

1	(C)	Street address of the principal office in this
2		State;
3	(D)	Names and titles of the:
4		(i) Officers and directors of the company; or
5		(ii) Members of the governing body;
6	(E)	A statement that the company is moving its
7		domicile from its present state or country to
8		this State;
9	(F)	A statement that redomestication will occur upon
10		filing the articles of redomestication and that
11		the company shall be subject to the laws of this
12		State; and
13	(G)	A statement that copies of the articles of
14		incorporation or other organizational document
15		and any amendments certified by the proper
16		officer of the state or country under the laws of
17		which the company is incorporated or organized
18		are attached; provided that if any of these
19		documents are in a foreign language, a
20		translation under oath of the translator shall
21		accompany these documents].

1	(4) The company's organizational documents, which shall be					
2	amended and restated in compliance with the laws of					
3	this State; and					
4	(5) Nonrefundable application fee.					
5	[(b) The] (c) Upon payment of the license fee and annual					
6	renewal fees, the domestic captive insurance company shall be					
7	entitled to the necessary or appropriate certificates and					
8	licenses to do business in this State and shall be subject to					
9	the authority and jurisdiction of this State. No captive					
10	insurance company redomesticating into this State need merge,					
11	consolidate, transfer assets, or otherwise engage in any other					
12	reorganization, other than as specified in this section.					
13	$[\frac{(d)}{(d)}]$ Upon redomestication in accordance with this					
14	section, the foreign or alien captive insurance company shall					
15	become a domestic captive insurance company organized under the					
16	laws of this State and shall have all the rights, privileges,					
17	immunities, and powers and be subject to all applicable laws,					
18	duties, and liabilities of a domestic captive insurance company					
19	of the same type. The domestic captive insurance company shall					
20	possess all rights that it had prior to the redomestication to					
21	the extent permitted by the laws of this State and shall be					
22	responsible and liable for all the liabilities and obligations					

2765 S.D. 1 PROPOSED

that it was subject to prior to the redomestication. All 2 outstanding policies of the captive insurance company shall remain in full force and effect." 3 SECTION 9. Section 431:19-102.4, Hawaii Revised Statutes, 4 5 is amended by amending subsections (b) through (d) to read as 6 follows: 7 "(b) Before transferring its domicile to any other jurisdiction and before the notice of change in domicile is 8 transmitted to the department of commerce and consumer affairs, 10 the domestic captive insurance company shall [deliver to the commissioner a notice of intent to transfer, along with payment 11 12 of] submit a written request to the commissioner to 13 redomesticate to another jurisdiction and a transfer fee of 14 \$300[, and petition the commissioner to issue a certificate of **15** transfer]. 16 (c) [The notice of change in domicile, the certificate of **17** transfer issued by the commissioner, the proof of 18 $\frac{\text{redomestication,}}{\text{of the written request to}}$ redomesticate pursuant to subsection (b), the commissioner shall 19

issue a certificate of transfer. The domestic captive insurance

change of domicile, and the filing fee [shall be transmitted] to

company shall submit the certificate of transfer, a notice of

PROPOSED SB2765 SD1

20

21

1	the depar	tment of commerce and consumer affairs. The notice of
2	change in	domicile shall set forth the following:
3	(1)	Name of the company;
4	(2)	Dates that notice of the company's intent to transfer
5		domicile from this State was published pursuant to the
6		publication requirements of section 1-28.5;
7	(3)	Date of the transfer of its domicile; and
8	(4)	State or country to which its domicile will be
9		transferred.
10	(d)	[Upon any transfer authorized pursuant to this
11	section,	the captive insurance company shall cease to be
12	domiciled	in this State, and its corporate or other legal
13	existence	in this State shall cease upon the issuance of a
14	certifica	te of discontinuance by the department of commerce and
15	consumer 	affairs; provided that at the time of issuance of the
16	certifica	te of discontinuance, the captive insurance company
17	shall pay	a certificate fee in accordance with chapter 414.
18	Upon meet	ing the requirements of subsection (c) and upon the
19	issuance	of a certificate of discontinuance by the department of
20	commerce	and consumer affairs, the captive insurance company
21	shall cea	se to be domiciled in this State, and its corporate or
22	other leg	al existence in this State shall cease. The captive

1	insurance company shall pay a certificate fee at the time the				
2	certificate of discontinuance is issued in accordance with				
3	chapter 414."				
4	SECT	SECTION 10. Section 431:19-104, Hawaii Revised Statutes,			
5	is amended by amending subsection (a) to read as follows:				
6	"(a)	"(a) Each captive insurance company licensed pursuant to			
7	this article shall possess and thereafter maintain unimpaired				
8	capital and surplus in the amount established by the				
9	commissioner; provided that:				
10	(1)	The commissioner shall take into account the nature			
11		and volume of business transacted by each captive			
12		insurance company, and any other factors deemed			
13		appropriate by the commissioner;			
14	(2)	Class 3 [captive insurance] companies shall be subject			
15		to other applicable provisions of this chapter that			
16		may require capital and surplus in excess of those			
17		established by the commissioner; and			
18	(3)	Minimum capital and surplus established by the			
19		commissioner shall be no less than the following			
20		amounts:			
21		(A) Class 1[÷] <u>company:</u> \$100,000;			
22		(B) Class 2[÷] <u>company:</u> \$250,000;			

1	(C) Class 3[+] <u>company:</u> \$500,000;				
2	(D) Class 4[÷] company: \$500,000; and				
3	(E) Class $5[\div]$ company: An amount as determined by				
4	the commissioner on a case by case basis."				
5	SECTION 11. Section 431:19-106, Hawaii Revised Statutes,				
6	is amended by amending subsection (e) to read as follows:				
7	"(e) Captive insurance companies formed under this article				
8	shall have the privileges and be subject to the general				
9	corporation law, nonprofit corporation law, or limited liability				
10	company law of this State as may be applicable, as well as this				
11	article. In the event of conflict between any of the foregoing				
12	applicable laws of this State and this article, this article				
13	shall control."				
14	SECTION 12. Section 431:19-106.5, Hawaii Revised Statutes,				
15	is amended by amending subsections (b) and (c) to read as				
16	follows:				
17	"(b) A plan of conversion or merger shall be submitted to				
18	and be approved by the commissioner in advance of the proposed				
19	conversion or merger. The commissioner shall not approve the				
20	plan unless:				
21	(1) The commissioner finds that it is fair, equitable, and				
22	consistent with law;				

1	(2)	The	plan has been approved[÷
2		(A)	In the case of a stock corporation, by at least
3			two thirds of the shares entitled to vote at a
4			duly called regular or special meeting of the
5			shareholders at which a quorum is present, or by
6			unanimous written consent of the shareholders;
7		(B)	In the case of a mutual insurer, by at least two-
8			thirds of the voting interest of the members of
9			the mutual insurer at a duly called regular or
10			special meeting of the membership at which a
11			quorum is present, or by unanimous written
12			consent of the members of the mutual insurer;
13		(C)	In the case of a reciprocal insurer, by at least
14			two thirds of the voting interest of the
15			subscribers of the reciprocal insurer at a duly
16			called meeting of the subscribers of the
17			reciprocal insurer, or by unanimous written
18			consent of the subscribers;
19		(D)	In the case of a nonprofit corporation, by at
20			least two thirds of the voting interest of the
21			members at a duly called meeting of the members

1			of the corporation, or by unanimous written
2			consent of the members; or
3		(E)	In the case of a limited liability company, by at
4			least two thirds of the voting interest of the
5			members at a duly called meeting of the members
6			of the limited liability company, or by unanimous
7			written consent of the members; by at least two-
8			thirds of the voting interest or unanimous
9			written consent of the voting interest of the
10			captive insurance company;
11	(3)	The	plan provides for:
12		(A)	The conversion of existing stockholder, member,
13			or subscriber interests into equal or
14			proportionate interests in the new converted or
15			merged insurer, or such other method and basis
16			for the conversion of the stockholder, member, or
17			subscriber interests that is fair and equitable;
18		(B)	The purchase or other disposition of the shares
19			of any nonconsenting shareholder of a stock
20			insurer, policyholder interest of any
21			nonconsenting member of a mutual insurer,
22			membership interest of a limited liability

1		company, or subscriber surprus account interest,
2		if any, of a subscriber of a reciprocal insurer,
3		in accordance with either an agreement with any
4		nonconsenting stockholder, member, or subscriber
5		or with the existing [articles or bylaws]
6		organizational documents of the insurer relating
7		to the buyback buyout, or the termination of the
8		stockholder, member, or subscriber interests, if
9		any, or if no such provisions exist, then in
10		accordance with the laws of this State relating
11		to the rights of dissenting shareholders; and
12		(C) The novation, assignment, transfer, run-off, or
13		other disposition of [in force] in-force policies
14		insuring any nonconsenting shareholder, member,
15		or subscriber;
16	(4)	The conversion or merger will leave the resulting
17		converted insurer or surviving insurer of the merger
18		with capital or surplus funds reasonably adequate to
19		preserve the security of its policyholders and an
20		ability to continue to transact business in the
21		classes of insurance in which it is then authorized to
22		transact; and

1	(5) The commissioner finds that the conversion or merger
2	will promote the general good of the State.
3	(c) After approval of the plan of conversion or merger by
4	the commissioner, the converting or merging insurer shall file
5	with the director of commerce and consumer affairs, appropriate
6	[articles of amendment, articles of conversion, or articles of
7	merger, as the case may be; provided that in the case of the
8	conversion of a reciprocal insurer or limited liability company
9	insurer to a stock or mutual insurer, the existing reciprocal or
10	limited liability company insurer shall file articles of
11	incorporation to commence the corporate existence of the company
12	in the form of a stock or mutual insurer.] organizational
13	documents to commence the existence of the company in its
14	converted or merged form. Documents filed with the director of
15	commerce and consumer affairs pursuant to this subsection shall
16	comply with all applicable requirements for such documents as
17	may be contained in this article and chapter 414, 414D, or 428,
18	as to the extent that these laws are applicable to the
19	conversion or merger."
20	SECTION 13. Section 431:19-107, Hawaii Revised Statutes,
21	is amended by amending subsections (a) and (b) to read as
22	follows:

1	"(a) Each captive insurance company other than a $[elass 3]$				
2	risk retention captive insurance company shall submit to the				
3	commissioner financial statements reporting the financial				
4	condition and the results of operations of the insurer written				
5	according to generally accepted accounting principles, or other				
6	comprehensive basis of accounting as may be deemed appropriate				
7	by the commissioner, and audited by an independent certified				
8	public accountant, or other qualified professional as deemed				
9	appropriate by the commissioner, on or before the last day of				
10	the sixth month following the end of the company's fiscal year.				
11	(b) Each [class 3] risk retention captive insurance				
12	company shall annually file with the commissioner the following:				
13	(1) Annual statement and audit:				
14	(A) On or before March 1, or such day subsequent				
15	thereto as the commissioner upon request and for				
16	cause may specify, an annual statement using the				
17	National Association of Insurance Commissioners'				
18	annual statement blank plus any additional				
19	information required by the commissioner, which				
20	shall be a true statement of its financial				
21	condition, transactions, and affairs as of the				
22	immediately preceding December 31. The reported				

1			information shall be verified by oaths of at	
2			least two of the captive's principal officers;	
3		(B)	On or before June 1, or such day subsequent	
4			thereto as the commissioner upon request and for	
5			cause may specify, an audit by a designated	
6			independent certified public accountant or	
7			accounting firm of the financial statements	
8			reporting the financial condition and results of	
9			the operation of the captive; and	
10		(C)	The annual statement and audit shall be prepared	
11			in accordance with the National Association of	
12			Insurance Commissioners' annual statement	
13			instructions, accounting practices and procedures	
14			manual, and rules adopted by the commissioner	
15			following the practices and procedures prescribed	
16			by the National Association of Insurance	
17			Commissioners; and	
18	(2)	On o	or before each March 1, or such day subsequent	
19		ther	reto as the commissioner upon request and for cause	
20		may	specify, a risk-based capital report in accordance	
21		with	section 431:3-402 <mark>[; provided that a class 3</mark> ,	Deleted: [Deleted:]
22		2000	gistion conting inquestos company shall not be	Deleted: an
44		a330	CLALLOW CAPLIVE INSULANCE COMPANY SHALL NOT DE	,

1	required to file risk based capital reports with the
2	National Association of Insurance Commissioners]."
3	SECTION 14. Section 431:19-108, Hawaii Revised Statutes,
4	is amended as follows:
5	(1) By amending its title to read as follows:
6	"§431:19-108 Examinations [and], investigations[-], and
7	financial surveillance.
8	(2) By amending subsection (a) to read as follows:
9	"(a) The commissioner or any authorized examiner may
10	conduct an examination, investigation, or financial surveillance
11	of any captive insurance company as often as the commissioner
12	deems appropriate $[\tau]$; provided that unless the commissioner
13	requires otherwise:
14	(1) An examination shall be conducted at least once every
15	five years for all captive insurance companies, except
16	as provided in paragraph (2); and
17	(2) An examination of a [class 3] risk retention captive
18	insurance company shall be conducted no later than
19	three years after its formation and at least once
20	every five years thereafter.
21	The commissioner or any authorized examiner shall
22	thoroughly inspect and examine the captive insurance company's

1	affairs t	o ascertain its financial condition, its ability to	
2	fulfill i	ts obligations, and whether it has complied with this	
3	article."		
4	SECT	ION 15. Section 431:19-109, Hawaii Revised Statutes,	
5	is amende	d to read as follows:	
6	"§431:19-109 Grounds and procedures for suspension and		
7	revocation of certificate of authority[+]; fines. (a) The		
8	commissio	ner may suspend or revoke the certificate of authority	
9	of a capt	ive insurance company to do business in this State [may	
10	be suspen	ded or revoked by the commissioner] or impose a fine of	
11	not less	than \$100 nor more than \$10,000 per violation, or any	
12	<u>combinati</u>	on of these actions, for any of the following reasons:	
13	(1)	Insolvency or impairment of capital or surplus;	
14	(2)	Failure to meet the requirements of section 431:19-	
15		104;	
16	(3)	Refusal or failure to submit an annual report, as	
17		required by section 431:19-107 or any other report or	
18		statement required by law or by lawful order of the	
19		commissioner;	
20	(4)	Failure to comply with the provisions of its own	
21		[articles of incorporation, articles of association,	
22		or bylaws; organizational documents;	

Page 36

S.B. NO.

2765 S.D. 1 PROPOSED

actions,

1	(5)	ratifule to submit to examination of any legal	
2		obligation relative thereto, as required by section	
3		431:19-108;	
4	(6)	Refusal or failure to pay the cost of examination	
5		pursuant to section 431:19-108;	
6	(7)	Use of methods that, although not otherwise	
7		specifically prohibited by law, nevertheless render	
8		its operation detrimental or its condition unsound	
9		with respect to the public or to its policyholders;	
10	(8)	Failure to maintain actuarially appropriate loss	
11		reserves as determined by the commissioner; provided	
12		that the commissioner shall issue at least one warning	
13		to the captive insurance company to correct the	
14		problem prior to suspending or revoking the	
15		certificate of authority; and	
16	(9)	Failure otherwise to comply with the laws of this	
17		State.	Deleted: +
18	(b)	[If the commissioner, upon examination, hearing, or	Deleted: Notwithstanding any other law to the contrary, if
19	other evi	dence, finds that any captive insurance company has	Deleted: +
	1 31101 0 4 1		Deleted: +
20	committed	any of the acts specified in subsection (a), the	Deleted: the certificate of authority,
21		ner may suspend or revoke the certificate of authority,	Deleted: or impose a fine upon notice to remedy any violation, or any

Deleted: +

1 and the policyholders of such captive insurance company, 2 notwithstanding any other law. If the commissioner takes action pursuant to subsection (a), the commissioner shall notify 3 4 the captive insurance company in writing of the reason for that 5 action. The captive insurance company may make written demand 6 upon the commissioner within ten days of the date of receipt of 7 the notice for a hearing before the commissioner to determine the reasonableness of the commissioner's action. The hearing 8 9 shall be held within thirty days of receipt of the written 10 demand and shall be held pursuant to chapter 91." 11 SECTION 16. Section 431:19-110, Hawaii Revised Statutes, 12 is amended by amending subsections (a) and (b) to read as 13 follows: 14 "(a) Except for [class 3] risk retention captive insurance **15** companies, captive insurance companies licensed under this article shall be allowed to maintain investments in accordance 16 **17** with a strategic investment policy adopted and monitored by the 18 captive insurance company's governing body, and approved by the 19 commissioner; provided that in addition to the minimum capital 20 and surplus requirements prescribed in section 431:19-104(b), 21 [and the requirements prescribed in subsection (b),] each 22 captive insurance company with an approved strategic investment

1	policy shall maintain investments in one or more of the		
2	following	forms, which aggregate not less than one hundred per	
3	cent of re	eserves as required by this [eode] chapter or the	
4	commissioner:		
5	(1)	Cash;	
6	(2)	Irrevocable letter of credit issued by a bank	
7		chartered by this State or a member bank of the	
8		Federal Reserve System;	
9	(3)	Investments in accordance with a strategic investment	
10		policy adopted and monitored by the captive insurance	
11		company's governing body, and approved by the	
12		commissioner;	
13	(4)	Premiums in the course of collection; or	
14	(5)	Other forms approved by the commissioner.	
15	(b)	Each captive insurance company that does not maintain	
16	a strateg	ic investment policy as described in subsection (a) and	
17	[class 3]	risk retention captive insurance companies shall be	
18	subject to	o the restrictions on allowable investments provided	
19	under sect	tions 431:6-101 to 431:6-501; provided that the	
20	commission	ner may approve other assets, investments, and	

investment provisions as the commissioner deems appropriate."

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1
         SECTION 17. Section 431:19-111.5, Hawaii Revised Statutes,
2
    is amended by amending subsection (a) to read as follows:
3
         "(a) A class 5 company under this article is one that is
    not a class 1[\tau] company, class 2[\tau] company, class 3[\tau]
4
5
    company, or class 4 company, and acts only as a reinsurer or
6
    excess insurer, or both. Notwithstanding any other provision of
7
    this article, a class 5 company authorized under this article
    may reinsure or provide excess insurance, or both, for the risks
8
    and lines of insurance approved by the commissioner."
10
         SECTION 18. Section 431:19-113, Hawaii Revised Statutes,
11
    is amended to read as follows:
12
         "§431:19-113 Exemption from compulsory associations. No
13
    captive insurance company shall be permitted to join or
14
    contribute financially to any plan, pool, association, or
15
    guaranty or insolvency fund in this State, except as provided
    under chapter 386, nor shall any captive insurance company, its
16
17
    insured, or its parent or any affiliated [company,] entity, or
18
    any member organization of its association, receive any benefit
19
    from any such plan, pool, association, or guaranty or insolvency
20
    fund for claims arising out of the operations of such captive
21
    insurance company."
```

1	SECTION 19. Section 431:19-115, Hawaii Revised Statutes,
2	is amended to read as follows:
3	"§431:19-115 Laws applicable. (a) No insurance laws of
4	this State other than those contained in this article, or
5	contained in specific references contained in this section or
6	article, shall apply to captive insurance companies [formed
7	under this article. In addition to this article, article 1,
8	article 2, sections 431:3-302 to 431:3-304, section 431:3-307,
9	article 4A, parts I and II of article 5, article 6, article 11,
10	and article 15 of this chapter shall apply to captive insurance
11	companies other than pure captive insurance companies and branch
12	captive insurance companies, unless these other laws are
13	inconsistent with this article or the commissioner by rule,
14	regulation, or order determines, on a case by case basis that
15	these other laws should not apply thereto.
16	In addition to this article, and except as otherwise
17	provided in this article, article 1, article 2, article 6,
18	article 11, and article 15 of this chapter shall apply to class
19	5 companies, unless these other laws are inconsistent with this
20	article or the commissioner by rule, regulation, or order
21	determines, on a case by case basis that these other laws should
22	not apply thereto.

1	In addition to this article and the articles or portions		
2	thereof referenced in this section, chapter 431K shall apply to		
3	risk retention captive insurance companies authorized under this		
4	article.		
5	(b) The application of the foregoing provisions shall not		
6	diminish the commissioner's authority for exemption as may be		
7	contained therein or as may be deemed appropriate under the		
8	circumstances.		
9	In addition, the commissioner may adopt rules pursuant to		
10	chapter 91 as the commissioner deems necessary in connection		
11	with the financial oversight and regulation of captive insurance		
12	companies].		
13	(b) In addition to the exceptions set forth in subsection		
14	<u>(a):</u>		
15	(1) Sections 431:3-302 to 431:3-304 and 431:3-307;		
16	(2) Articles 1, 2, 4A, 5, 6, 9A, 9B, 9C, 11, 11A, and 15;		
17	and		
18	(3) Chapter 431K,		
19	shall apply to risk retention captive insurance companies.		
20	(c) In addition to the exceptions set forth in subsection		
21	(a), articles 1, 2, 6, and 15 shall apply to class 5 companies.		

1	(d) If any of the laws specified in this section are
2	inconsistent with this article, this article shall apply unless
3	the commissioner by rule or order determines otherwise on a
4	case-by-case basis.
5	(e) The application of the foregoing provisions shall not
6	diminish the commissioner's authority for exemption as may be
7	contained therein or as may be deemed appropriate under the
8	circumstances."
9	SECTION 20. Section 431:19-203, Hawaii Revised Statutes,
10	is amended as follows:
11	(1) By amending the definition of "counterparty" to read as
12	follows:
13	""Counterparty" means the insurer that cedes risk to a
14	special purpose financial captive insurance company which,
15	unless otherwise approved by the commissioner, shall be the
16	parent or an affiliated [company] entity of the special purpose
17	financial captive insurance company."
18	(2) By repealing the definition of "organizational
19	document".
20	[""Organizational document" means the special purpose
21	financial captive insurance company's articles of incorporation,
22	articles of organization, bylaws, operating agreement, or any

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other document that establishes the special purpose financial
2
    captive insurance company as a legal entity or prescribes its
3
    existence."]
4
         SECTION 21. Section 431:19-308, Hawaii Revised Statutes,
    is amended to read as follows:
5
6
         "[+]§431:19-308[+] Applicable laws. A sponsored captive
7
    insurance company shall be subject to this part and to part
    [HI.] I. If there is any conflict between this part and part
8
    [<del>II,</del>] I, this part shall control."
         SECTION 22. Section 431:19-309, Hawaii Revised Statutes,
10
    is amended to read as follows:
11
         "[+]§431:19-309[+] Existing licenses. Except as otherwise
12
    determined by the commissioner, a captive insurance company that
13
    has been issued a certificate of authority by the commissioner
14
15
    pursuant to section 431:19-102 as of July 1, 2008, and is
    licensed as a class 4 [captive] company shall not be required to
16
17
    re-apply for a certificate of authority under this part, but
18
    shall otherwise be subject to this part as a sponsored captive
19
    insurance company; provided that the commissioner may by order
20
    require the captive insurance company to take any action that
21
    the commissioner determines is reasonably necessary to bring the
22
    captive insurance company into compliance with this part."
```

1	SECT	ION 23. Section 431:19-101.3, Hawaii Revised Statutes,
2	is repeale	ed.
3	[" §4 :	31:19-101.3 Classes of captive insurance. Each
4	captive i	nsurance company formed under this article shall be
5	designated	d and licensed as one of the following classes of
6	captive i	nsurance companies:
7	(1)	A class 1 company shall be limited to a pure captive
8		insurance company that only writes business as a
9		reinsurer;
10	(2)	A class 2 company shall be limited to a pure captive
11		insurance company that is not a class 1 company;
12	(3)	A class 3 company shall be any company formed under
13		this article as an association captive insurance
14		company or a risk retention captive insurance company;
15	(4)	A class 4 company shall be a sponsored captive
16		insurance company formed under part III of this
17		article; and
18	(5)	A class 5 company shall be a reinsurance or excess
19		<pre>insurance company formed under this article."]</pre>
20	SECT	ION 24. In codifying the new sections added by section
21	1 of this	Act, the revisor of statutes shall substitute

- 1 appropriate section numbers for the letters used in designating
- 2 the new sections in this Act.
- 3 SECTION 25. Statutory material to be repealed is bracketed
- 4 and stricken. New material is underscored.
- 5 SECTION 26. This Act shall take effect on July 1, 2012.

S.B. NO.

2765 S.D. 1 PROPOSED

Report Title:

Captive Insurance Companies

Description:

Amends captive insurance company law (article 19, chapter 431, Hawaii Revised Statutes).

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

TESTIMONY ON S.B. No. 2765 RELATING TO CAPTIVE INSURANCE COMPANIES

SENATE COMMITTEE ON COMMERCE AND CONSUMER PROTECTION
Senator Rosalyn Baker, Chair
Senator Brian Taniguchi, Vice Chair

Thursday, February 2, 2012, 9:00 a.m. State Capitol, Conference Room 229

My name is Fay Okamoto, Vice Chairman of the Hawai'i Captive Insurance Council (HCIC), a trade organization representing approximately 100 captive insurance companies and service providers who support Hawai'i's captive insurance industry. I am also the branch manager of Artex Risk Solution, Inc.'s Hawai'i office and serve as the authorized captive manager for a number of captive insurance companies domiciled in the State of Hawai'i.

I support S.B. No. 2765 which provides clarifying language and housekeeping amendments related to HRS Chapter 431, Article 19 concerning captive insurance companies. I do, however, have concerns with certain aspects of the bill which I understand the HCIC is working in concert with the Hawai'i Insurance Division to address.

Hawai'i's robust captive industry attracts high-quality and sophisticated captive owners, including numerous Fortune 1000 companies, because of its favorable captive laws and regulations, business friendly environment, and prudent approach to regulation. Captives provide significant direct and indirect benefits to the State in the form of employment of Hawai'i-based professional service providers, investment of captive dollars in Hawaii financial institutions, and tourism dollars generated when captives hold their annual Board and other meetings in Hawai'i, as well as attend annual captive conferences in this State.

Hawai'i faces stiff competition from numerous U.S. and off-shore captive domiciles for captive insurance company business. It is critical that our captive law provides a prudent regulatory structure while remaining flexible enough to address each captive owner's unique situation. We appreciate the Hawai'i Insurance Division's and the Insurance Commissioner's willingness to work with the HCIC to ensure our captive laws remain best-in-class.

At this time, I respectfully request S.B. No. 2765 continue to move forward through the legislative process while we work out our technical issues with the Hawaii Insurance Division. Thank you for this opportunity to testify.

Respectfully submitted,

Fay Clant

Fay Okamoto

Division Senior Vice President Artex Risk Solutions, Inc. 1132 Bishop Street, Suite 1600

Honolulu, HI 96813



TESTIMONY ON S.B. 2765 RELATING TO CAPTIVE INSURANCE COMPANIES

SENATE COMMITTEE ON COMMERCE AND CONSUMER PROTECTION
Senator Rosalyn H. Baker, Chair
Senator Brian T. Taniguchi, Vice Chair

Tuesday, February 2, 2012, 9:00 a.m. State Capitol, Conference Room 229

Chair Baker, Vice Chair Taniguchi, and Members of the Committee:

My name is Craig Watanabe, and I am the Regional Manager of Strategic Risk Solutions, Inc., an independent captive insurance management company with operations in Hawaii and other major captive jurisdictions in the U.S, and abroad.

I respectfully submit my testimony in strong support of the *intent* of this Administration proposed measure. However, there are several potential issues that may adversely affect the continued growth and prudent development of our captive insurance industry if not properly resolved. While we have been in discussions with the Insurance Commissioner and his staff, we respectfully request that this measure be allowed to progress so that we can continue to work on resolving these potential issues.

Since the enactment of Hawaii's captive insurance statutes in 1986, the captive insurance industry has evolved into one of the top jurisdictions in the world for this special kind of business, as well as, directly contributed to our local economy and intellectual capital. It has enabled over 200 companies and organizations from the U.S., Japan, and other countries to efficiently implement and maintain a captive insurance program through new Hawaii corporations. In addition to notable Fortune 500 companies and non-profit and governmental owners, there are several prominent local Hawaii corporations and organizations that have successfully utilized Hawaii captives to efficiently manage their exposure to risks. The University of Hawaii at Manoa has also embarked on the development of an insurance and risk management program within the Shidler College of Business.

The success of Hawaii's captive insurance industry has been, and will continue to be dependent upon the consistent commitment and collaborative efforts of its Lawmakers, Administration and private sector constituencies. We appreciate the opportunity to provide this testimony and look forward to your continued support of this important industry for Hawaii.

Respectfully Submitted,
Chang Watanale



TESTIMONY ON S.B. 2765 RELATING TO CAPTIVE INSURANCE COMPANIES

SENATE COMMITTEE ON COMMERCE AND CONSUMER PROTECTION
Senator Rosalyn H. Baker, Chair
Senator Brian T. Taniguchi, Vice Chair

Thursday, February 2, 2012, 9:00 a.m. State Capitol, Conference Room 229

My name is Matthew D.R. Takamine, President of the Hawai'i Captive Insurance Council (HCIC), a trade organization of captive insurance companies and service providers who comprise and support Hawai'i's captive insurance industry.

HCIC supports S.B. 2765, which adds two new sections and makes housekeeping and clarifying amendments to Hawai'i's captive insurance laws to enable Hawai'i to maintain its position as a leading captive insurance domicile in the United States and throughout the world. Nevertheless, HCIC has concerns regarding certain aspects of the bill, and would like to see that an appropriate balance is achieved between meaningful yet reasonable regulatory oversight so as to ensure that Hawai'i maintains its stature as a competitive and preferred captive insurance domicile. To this end, HCIC has been engaged in discussions with the Hawai'i Insurance Division regarding the particular areas of concern.

With increasing competition from other U.S. domiciles, it is critical that Hawai'i continue to attract new captive formations by reputable business entities, and maintain the quality captive insurance companies currently domiciled in this State. Passing this measure in a format that balances the important business and regulatory interests will enable Hawai'i to continue to compete as a preferred domicile in the increasingly competitive captive insurance marketplace.

Testimony on S.B. No. 2765
Senate Committee on Commerce and Consumer Protection
February 2, 2012
Page 2

Thank you for this opportunity to submit testimony in support of S.B. 2765.

Respectfully submitted:

Matthew D.R. Takamine

President

Hawaii Captive Insurance Council 737 Bishop Street, Suite 2100 Honolulu, Hawai`i 96813

Ph: 521-1121

TESTIMONY OF JASON PALMER ON BEHALF OF WILLIS CAPTIVE PRACTICE

TESTIMONY ON S.B. NO. 2765 RELATING TO CAPTIVE INSURANCE COMPANIES

SENATE COMMITTEE ON CONSUMER PROTECTION AND COMMERCE Senator Rosalyn H. Baker, Chair Senator Brian T. Taniguchi, Vice Chair

Thursday, February 2, 2011, 9:00 a.m. State Capitol, Conference Room 229

My name is Jason Palmer, Managing Director of Willis Management (Hawaii), a division of Willis, the third largest global insurance broker in the world. Willis Management (Hawaii) serves as a consultant and captive manager to several captive insurance companies domiciled in Hawaii and in other US jurisdictions.

I respectfully submit my testimony in support of the *intent* of this Administration proposed measure. This bill contains several measures that are beneficial to the captive insurance industry and we feel will support the growth of the industry in Hawaii. However, there are a few potential issues within the bill that may adversely affect the continued growth and prudent development of our captive insurance industry if not properly resolved. We have been in continuing discussions with the Insurance Commissioner and his staff in regards to these concerns; therefore we respectfully request that this measure be allowed to progress so that we can continue to work on resolving these potential issues.

Captive insurance entities not only contribute premium tax revenue to the State, the formation and maintenance of captive business in Hawaii generates significant revenues and benefits in the form of general excise, income, and transient accommodation taxes paid by service providers and others doing business with captives in Hawaii. With increasing competition from other U.S. domiciles, it is critical that Hawai'i continue to attract new captive formations by reputable business entities and enhance opportunities for those captive entities currently domiciled in Hawaii. Passing this measure, will enable Hawaii to continue its position as a preferred domicile in the increasingly competitive captive insurance marketplace.

Thank you for this opportunity to submit testimony in support of S.B. No. 2765.

Respectfully submitted:

Jason Palmer, CPA

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