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LATE TESTIMONY

Statement of Nelson Kanemoto President and CEO Referentia Systems Incorporated before the HOUSE COMMITTEE ON ECONOMIC REVITALIZATION & BUSINESS Thursday, March 15, 2012 9:45 a.m. State Capitol, Conference Room 312 In consideration of SB 2236 (SSCR2531) HD1 RELATING TO INFORMATION TECHNOLOGY.

Chair McKelvey, Vice Chair Choy, and members of the House Committee on Economic Revitalization and Business. Thank you for this opportunity to submit testimony on SB 2236 (SSCR2531) HD1.

My name is Nelson Kanemoto, President and CEO of Referentia Systems Inc. Referentia strongly supports SB 2236 (SSCR2531) HD1. As a Hawaii-based, SBA certified small disadvantaged business, Referentia Systems is a nationally recognized provider of cybersecurity solutions for the federal government, the Department of Defense (DoD), and other critical infrastructure. Referentia has a strong record of successful advanced solutions to address critical cybersecurity concerns threatening IT modernization.

As a developer of cybersecurity and advanced network solutions for critical infrastructure, Referentia understands the central role that broadband plays in local, national and global economic development and modernization including the development of the smart grid, healthcare information exchange, transportation security, etc. Expanding broadband access will help drive innovation of goods, services and technologies from increased information flow and communications, and in turn, create jobs. Improved broadband availability will enable new business models to develop, stimulating new services and industry and rural development.

For Hawaii to compete as an economic stronghold in the global marketplace, the growth and development of our broadband infrastructure are key to driving innovation, modernization, the economy and job creation. Thank you again for this opportunity to submit testimony in strong support of SB 2236 (SSCR2531) HD1.

Sincerely.

Nelson Kanemoto President and CEO