

**SB 2030, SD 1**



**Testimony to Senate Committee on Judiciary and Labor**

Thursday, February 23, 2012

10:00 a.m..

Capitol Room 016

**RE: S.B. 2030 SD1, Relating to Procurement**

Good morning Chair Hee, Vice-Chair Shimabukuro, and members of the Committee:

My name is Gladys Quinto Marrone, Government Relations Director for the Building Industry Association of Hawaii (BIA-Hawaii). Chartered in 1955, BIA-Hawaii is a professional trade organization affiliated with the National Association of Home Builders, representing the building industry and its associates. BIA-Hawaii takes a leadership role in unifying and promoting the interests of the industry to enhance the quality of life for the people of Hawaii.

BIA-Hawaii **supports** S.B. 2030 SD1, which allows a bidder two (2) additional days after the bid submission closing date to submit names of joint contractors or subcontractors, and requires the opening of bids at the close of the 2-day period.

The proposed change will permit the bidder to insure that all subcontractors who have submitted bids to the general contractor have met all of the requirements to perform work on state and county projects, including meeting all licensing, bonding and insurance requirements, as applicable. The additional time is necessary because in most cases the general contractor does not receive bid prices from the various subcontractors until shortly before the bid must be submitted to the state agency. This means that the general contractor does not have time to check whether the subcontractors who have submitted bids meet the requirements to work on the job, especially the proper licenses issued by the Contractors License Board.

S.B. 2030 SD1 increases efficiency in the procurement process by allowing contractors to verify the information that subcontractors provide. This will reduce the likelihood of errors and result in reducing the number of bid protests which often delay public works projects and, in some cases, increase the cost of public works projects for the State.

For the foregoing reasons, BIA-Hawaii **supports** S.B. 2030 SD1.

# ***SAH - Subcontractors Association of Hawaii***

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Testimony To: Senate Committee on Judiciary and Labor  
Senator Clayton Hee, Chair

Presented By: Tim Lyons  
President

Subject: S.B. 2030, SD 1 – RELATING TO PROCUREMENT

Chair Hee and Members of the Committee:

I am Tim Lyons, President of the Subcontractors Association of Hawaii and we must oppose this bill as written. The Subcontractors Association of Hawaii is composed of the following nine separate and distinct subcontracting organizations which include:

HAWAII FLOORING ASSOCIATION

ROOFING CONTRACTORS ASSOCIATION OF HAWAII

HAWAII WALL AND CEILING INDUSTRIES ASSOCIATION

TILE CONTRACTORS PROMOTIONAL PROGRAM

PLUMBING AND MECHANICAL CONTRACTORS ASSOCIATION OF HAWAII

SHEETMETAL CONTRACTORS ASSOCIATION OF HAWAII

PAINTING AND DECORATING CONTRACTORS ASSOCIATION

PACIFIC INSULATION CONTRACTORS ASSOCIATION

ELECTRICAL CONTRACTORS ASSOCIATION OF HAWAII

Although there was a lot of discussion on this bill and ways it could work if it was changed from its original two (2) days after bid to a new proposed two (2) days before bid the draft of this bill unfortunately does not accomplish that. The two (2) day prior was meant to attempt to codify a voluntary procedure that existed previously to the Department of Justice saying that it had legal complications. That has not been achieved in this bill.

Since the time of the hearing in the Senate Public Safety, Operations, and Military Affairs Committee the parties have been trying to work together with the language. It is hoped that we can come to some conclusion prior to this hearing.

Based on the above, we do not agree with this draft and would respectfully request this bill to be delayed or there be additional efforts towards agreement.

Thank you.