

Committee on Tourism

**RE: CONFIRMATION OF DAVID RAE – GM 917
Board of Directors of the Hawaii Tourism Authority
Hearing on Monday, April 16, 2012 at 2:00pm
Conference Room 224**

Dear Senator Kim and Senator Kouchi:

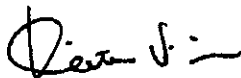
My name is Keith Vieira, Senior Vice President, Hawaii and French Polynesia, Starwood Hotels and Resorts. I am writing in support of the confirmation of David Rae for the Board of Directors of the Hawaii Tourism Authority.

The significant achievement of creating Kapolei as Oahu's Second City and the experience of having to work with government and the community gives him a greater understanding for the position. He is easy to communicate with and is always open to new ideas. He is also understanding of Hawaii's economic needs, particularly tourism.

He is innovative, energetic and committed. I believe that he will benefit and contribute greatly to the work of the Hawaii Tourism Authority.

Thank you for the opportunity to share my view.

Sincerely,



Keith Vieira

kim3 - Nancy

From: mailinglist@capitol.hawaii.gov
Sent: Sunday, April 15, 2012 10:23 PM
To: TSM Testimony
Cc: mbutay@aol.com
Subject: Testimony for GM917 on 4/16/2012 2:00:00 PM
Attachments: GM917 David Rae.pdf

Testimony for TSM 4/16/2012 2:00:00 PM GM917 *David Rae*

Conference room: 224
Testifier position: Support
Testifier will be present: Yes
Submitted by: Melody Butay Dacanay
Organization: Capitol Consultants of Hawaii
E-mail: mbutay@aol.com
Submitted on: 4/15/2012

** testimony attached*

Comments:

Attached is a testimony from John Radcliffe in support of GM917 David Rae's confirmation to the Board of Directors of the Hawai'i Tourism Authority.

Radcliffe & Associates, LLC

222 South Vineyard Street, Suite 401, Honolulu, HI 96813-2453 Phone (808) 524-4459 Fax (808) 599-4340

April 15, 2012

Senator Donna Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice Chair
Committee on Tourism
Hawaii State Capitol, Room 224

RE: GM 917 Submitting for consideration and confirmation to the Board of Directors of the Hawai'i Tourism Authority, Gubernatorial Nominee, DAVID RAE, for a term to expire 6-30-2016.

Dear Chair Kim, Vice Chair Kouchi and Members of the Committee:

I am pleased to recommend Dave Rae as a member of the Board of Directors of Hawai'i Tourism Authority. Dave has a long and positive record of public service in Hawaii. He is courageous, smart, capable, and most especially, sensitive, to the needs of our Hawaii nei.

Governors, the legislature, and the state as a whole, have been well served by his previous public service--and will be again. As a businessman with a truly wide ranging, indeed, global, understanding of tourism, he will bring a depth of experience to the position that few have.

The needs of our tourism industry are changing. We will be seeing many changes and need the savvy, visionary, abilities that he possesses.

I very strongly urge that he be confirmed.

Thank you for the opportunity to submit written comments.

Sincerely,

John H. Radcliffe

kim3 - Nancy

From: mailinglist@capitol.hawaii.gov
Sent: Monday, April 16, 2012 7:39 AM
To: TSM Testimony
Cc: stab625@yahoo.com
Subject: Testimony for GM917 on 4/16/2012 2:00:00 PM
Attachments: rae_HTA.doc

Testimony for TSM 4/16/2012 2:00:00 PM GM917 *Dave Rae*

Conference room: 224
Testifier position: Support
Testifier will be present: Yes
Submitted by: Arnold Wong
Organization: Ironworkers Stabilization Fund
E-mail: stab625@yahoo.com
Submitted on: 4/16/2012

** testimony attached*

Comments:

IRONWORKERS STABILIZATION FUND

April 16, 2012

Donna Mercado Kim, Chair
Committee on Tourism
Senate
State Capitol
415 S. Beretania Street
Honolulu, Hawaii 96813

Dear Honorable Chair Kim and Members of the Committee on Tourism:

Re: Support for Dave Rae – GM917 Hawaii Tourism Authority

We would like to state we are in support of Mr. Dave Rae to sit on the Board of Directors for the Hawaii Tourism Authority.

We know Mr. Rae is a consummate professional at whatever he does. He believes that giving a 110% is an everyday occurrence. During his tenure at Campbell Estate and now at Kapolei Properties he assisted in the smooth transition of the trust. Mr. Rae works very well with all types of individuals to bring them together for a common purpose. He works with union and management to the regular working man and women. We believe that Mr. Rae will make a good and strong addition to the Board of Directors.

We support Dave Rae to sit on the Board of Directors for Hawaii Tourism Authority. Thank you for your time and consideration.



ALEXANDER & BALDWIN, INC.

MEREDITH J. CHING
Senior Vice President

April 18, 2012

822 Bishop Street
Honolulu, Hawaii 96813
P.O. Box 3440
Honolulu, Hawaii 96801-3440
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The Honorable Donna Mercado Kim, Chair
The Honorable Ronald D. Kouchi, Vice Chair
Members of the Senate Committee on Tourism
State Capitol, Room 224
415 S. Beretania Street
Honolulu, HI 96813

Chair Kim, Vice-Chair Kouchi and Members of the Senate Committee on Tourism:

RE: GM 917: Confirmation of David Rae to the Board of Directors of the Hawai'i
Tourism Authority

Thank you for this opportunity to express my strong support for the confirmation of Mr. David Rae to the Board of Directors of the Hawaii Tourism Authority (HTA).

I have known David Rae for well over 20 years now, having worked with him in various industry trade groups, on various issues and projects. Throughout my interactions, Dave has displayed a strong intellect, sharp insights, and a wicked sense of humor. While Dave will never shy away from sharing his opinion on matters, he is at the same time a listener, open to assessing alternative views. I appreciate that Dave is always a straight-shooter, with a very pragmatic, yet worldly perspective on things. He has strong networks throughout this community, a good knowledge of both business and government, and is trustworthy. Whenever I have reached out to Dave for help, he has responded.

These characteristics and skills will be of tremendous value to HTA. David's studied, reasoned, and well-articulated input on matters that come before him will be of value in HTA's deliberations, as it works to help chart, shape and support the future course of tourism in Hawaii. This is an extremely important industry to Hawaii—economically, socially and culturally—and the people of Hawaii would be very fortunate to have someone of David Rae's caliber, and breadth of knowledge and experience, serving on the HTA Board.

I strongly urge your confirmation of David Rae to the HTA Board.

Thank you for your consideration.

Very truly yours,

Meredith J. Ching

Castle & Cooke
Hawai'i

680 Iwilei Road, Suite 510
Honolulu, Hawai'i 96817
O'ahu: (808) 548-1811 • Fax (808) 548-2989
Lāna'i: (808) 565-8000 • Fax (808) 567-3312

Henry A. Saunders
President

April 11, 2012 - Corrected

Via Email: TSMtestimony@capitol.hawaii.gov

The Honorable Donna Mercado Kim, Chair,
The Honorable Ronald K. Kouchi, Vice Chair,
and Members of the Senate Committee on Tourism
Senate Committee on Commerce and Consumer Protection
Hawai'i State Capitol Room 210
415 South Beretania Street
Honolulu, Hawai'i 96813

Dear Chair Kim, Vice Chair Kouchi and Members of the Senate Committee on Tourism:

Subject: ***GM 917 – The Board of Directors of the Hawai'i Tourism Authority
Gubernatorial Nominee, David Rae, for a term to expire June 30, 2012
Committee on Tourism Hearing: Monday, April 16, 2012 at 2:00 p.m.***

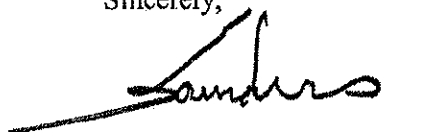
Castle & Cooke Hawai'i supports the nomination and appointment of Mr. David Rae to the Board of Directors of the Hawai'i Tourism Authority (HTA).

Mr. Rae has extensive experience and expertise in planning, land use and development and a proven track record of providing insights and direction in moving policies and plans forward to execution and implementation. Furthermore, his experience in working with City, State and Federal government programs will provide HTA with a broad working scope of governmental policy and expectations. We believe his experience and focus would be beneficial to the HTA.

We respectfully request your confirmation of Mr. David Rae to the Board of Directors of the Hawai'i Tourism Authority.

Thank you for your consideration.

Sincerely,





**International Union of Painters and Allied Trades
District Council 50**

TO THE SENATE COMMITTEE ON TOURISM
TWENTY-SIXTH LEGISLATURE
REGULAR SESSION 2012

TIME/DATE: 2:00 p.m., Monday, April 16, 2012

TESTIMONY ON GOVERNOR'S MESSAGE NO. 917 – "SUBMITTING
FOR CONSIDERATION AND CONFIRMATION TO THE BOARD OF DIRECTORS
OF THE HAWAII TOURISM AUTHORITY, GUBERNATORIAL NOMINEE,
DAVID RAE, FOR A TERM TO EXPIRE 6-30-2016."

TO SENATOR DONNA MERCADO KIM, CHAIR AND
MEMBERS OF THE SENATE COMMITTEE ON TOURISM:

The International Union of Painters and Allied Trades, District Council 50, appreciates the opportunity to testify in **strong support** of Governor's Message No. 917 – Gubernatorial Nominee, David Rae, to the Board of Directors of the Hawai'i Tourism Authority. My name is Lynn Kinney, Business Manager/Secretary-Treasurer, International Union of Painters and Allied Trades, District Council 50, an organization comprised of four (4) unions, the Painters, Local Union 1791; the Glaziers Architectural and Glass Metal Workers, Local Union 1889; the Carpet Linoleum and Soft Tile, Local Union 1926; and the Drywall, Tapers Finishers, Local Union 1944, representing approximately 2000 members throughout the State of Hawaii.

I am writing in strong support of Mr. David Rae to the Board of Directors of the Hawai'i Tourism Authority.

2240 Young Street
Honolulu, HI 96826

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808.941.0991

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808.955.9091

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info@dc50.org

Website
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GLAZIERS
ARCHITECTURAL
AND GLASS METAL
WORKERS
808.946.3329

CARPET LINOLEUM
AND SOFT TILE
808.942.3988

DRYWALL TAPERS
FINISHERS
808.848.7766

CARLSMITH BALL LLP

A LIMITED LIABILITY LAW PARTNERSHIP

ASB TOWER, SUITE 2200
1001 BISHOP STREET
HONOLULU, HAWAII 96813
TELEPHONE 808.523.2500 FAX 808.523.0842
WWW.CARLSMITH.COM

DIRECT DIAL NO.
808.523.2521

EJAMES@CARLSMITH.COM

OUR REFERENCE NO.:
901-30

April 12, 2012

VIA EMAIL [TSMTESTIMONY@CAPITOL.HAWAII.GOV]

Senator Donna Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice-Chair
Committee on Tourism
Hawaii State Capitol
415 South Beretania Street,
Honolulu, Hawaii 96813

Re: Nomination of David Rae to Board of Directors of the Hawaii Tourism
Authority;
GM 917; To Be Heard at 2 p.m., Monday, April 16, 2012

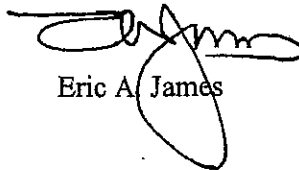
Dear Senator Kim and Senator Kouchi:

I am writing to whole-heartedly support David Rae's appointment to the Board of Directors of the Hawaii Tourism Authority. I have worked with Dave for over 20 years, in his various positions with the James Campbell family of companies. During that period, I have had the opportunity to work with him on a number of occasions, and I have been consistently impressed with his insight and judgment on the matters we have worked on together.

I have no doubt that, if confirmed he would make a valuable contribution to the Hawaii Tourism Authority, and I urge you to confirm his appointment as a member of the Board of Directors.

Thank you.

Sincerely,



Eric A. James

cc: David Rae

4833-3273-8831.1.000901-00010

April 12, 2012

Senator Donna Mercado Kim
Chair, Senate Tourism Committee
Hawaii State Capitol, Room 210
Honolulu, Hawaii 96813

Senator Ronald D. Kouchi
Vice-Chair, Senate Tourism Committee
Hawaii State Capitol, Room 206
Honolulu, Hawaii 96813

Re: David Rae's Nomination to the Hawaii Tourism Authority; GM917

Honorable Senators:

I am writing in support of the confirmation of David Rae as a member of the Hawaii Tourism Authority.

I have known David for over 20 years and he is a man of integrity, hard work and commitment to our community. David is especially concerned about our state and the role that tourism plays in maintaining a strong and dynamic economy.

David understands what it takes to make a project work and he has many years of experience in building Kapolei. He has been involved in the growth of tourism on the west side of the Oahu and knows that it takes a great deal of community input to positively affect growth in this area.

David is very capable of working with government at all levels – local, state and federal. He is also adept at dealing with the private sector – both small and large companies.

He likes challenging assignments and from personal experience he is a great to work with. His outgoing personality, subtle sense of humor and inquisitive mind creates a wonderful working environment. He likes people and this shows in his dealings with individuals from all sectors of the community.

David Rae will bring all these skills and character traits to the Hawaii Tourism Authority. You will have added an excellent resource person to HTA if you appoint him.

Sincerely,

Jeanne Schultz Afuvai

Hawaii Institute for Public Affairs
Executive Vice President
1003 Bishop Street, Suite 765
Honolulu, Hawaii 96734
808-585-7931 ext. 101

April 13, 2012

Senator Donna Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice Chair

Hawaii State Legislature
Senate Committee on Tourism
State Capitol
Conference Room 224
415 South Beretania Street

**Subject: Committee on Tourism Hearing, Monday, April 16, 2012, 2:00 pm
GM 917, Consideration and Confirmation to the Board of Directors of the Hawaii Tourism Authority,
Gubernatorial Nominee, DAVID RAE**

Dear Chair Mercado Kim and Vice Chair Kouchi:

I would like to express my support and ask for your favorable consideration of GM 917 regarding the nomination of Mr. David Rae to the Board of Directors of the Hawaii Tourism Authority.

I have known Mr. Rae for over fifteen years in both professional and social capacities and I have always held a very high respect for his intelligence, integrity, and devotion to community. His educational background and professional experience allows Mr. Rae to have a special appreciation of the impacts tourism has on our economy and the fabric of our state's vibrancy but also how our cultural and physical landscape is intertwined in the experience our visitors have which is meant to provide sustainability to an industry so important to our state.

I have no doubt that Mr. Rae will be a major contributor to the thoughtful deliberations and guidance the Hawaii Tourism Authority must have to plan and prepare for Hawaii's future and to remain a competitive destination choice for travelers worldwide. He will be a tremendous addition to the Board and an asset to the Authority.

Again, I offer my support to Mr. Rae's nomination and I humbly ask for your favorably consideration of GM 917.

Aloha,

Brennon T. Morioka, P.E., Ph.D.
Vice President & Area Manager
CH2M HILL

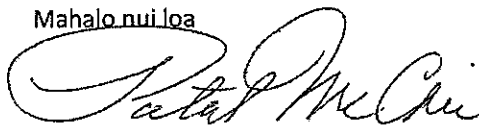
The Honorable Donna Mercado Kim
Chair, Committee on Tourism
Hawaii State Senate
Hawaii State Capitol
Honolulu Hawaii 96813

RE: GM 917 Nomination of Dave Rae to the Tourism Authority

Chairwoman Kim and Members of the Senate Committee on Tourism, I am Patrick McCain testifying as a private citizen in support of Dave's nomination to the tourism authority. I've known Dave for twenty five years and can attest that he is a solid citizen and a smart, well traveled business executive. Dave's business experience and worldview suggest that he will make an invaluable contribution to the authority.

I am thankful for your consideration to this governor's message and thankful that we have folks of Dave's caliber that are willing to serve the public.

Mahalo nui loa

A handwritten signature in black ink, appearing to read "Patrick McCain", written in a cursive style.

Patrick McCain

April 14, 2012

To: The Honorable Donna Mercado Kim, Chair
The Honorable Ronald D. Kouchi, Vice Chair
Members of the Senate Committee on Tourism

From: Timothy E. Johns
5615 Poola Street
Honolulu, Hawaii 96821

Subject: GM917—Consideration and Confirmation of DAVID RAE,
to the Board of Directors of the Hawaii Tourism Authority

SUPPORT

Aloha Chair Kim, Vice Chair Kouchi and Members of the Committee:

I am pleased to write this letter in strong support of the nomination of Mr. David Rae to the Board of Directors of the Hawaii Tourism Authority.

I have known Mr. Rae for over twenty years and have had the opportunity to observe him in a wide variety of circumstances. I worked closely with Mr. Rae on land use and tourism matters while I was in the private sector and while I was chair of the Department of Land and Natural Resources. Over the years, we have also worked together on various community service organization projects and boards. Most recently, I worked with Mr. Rae as we prepared the Leeward Community for the Asia Pacific Economic Cooperation Conference in 2011.

Mr. Rae combines intelligence, a tireless work ethic, and unquestioned personal integrity. His analytical and problem-solving skills are formidable and will be a welcome addition to the Board of the Hawaii Tourism Authority. Moreover, Mr. Rae is compassionate, unafraid of making the hard decisions and always balanced in his approach to issues.

Mr. Rae's extensive background, combined with his unwavering commitment to improving our community make him the ideal candidate to assist the Board and management of the Hawaii Tourism Authority as they meet the numerous challenges they will face in the next few years. I recommend Mr. Rae without reservation whatsoever. Please view his nomination favorably.

kim3 - Nancy

From: Hoo, Lori [lori.hoo@heco.com]
Sent: Saturday, April 14, 2012 2:43 PM
To: TSM Testimony
Subject: Testimony on GM 917 - April 16, 2012 @ 2:00 pm

Chair Donna Mercado Kim and Members,

Thank you for the opportunity to testify in strong support of the nomination of David Rae to the Board of Directors of the Hawaii Tourism Authority.

I have had the pleasure of knowing and working with Mr. Rae as the Director of Community Relations at Hawaiian Electric Company, as a member of the Kapolei Chamber of Commerce and the Land Use Research Foundation, and as a fellow Commissioner on the 2001 Hawaii State Reapportionment Commission. Over the last ten years, we have worked together on a number of issues challenging Hawaii and have also collaborated on providing corporate support for community service projects and programs in west Oahu.

Mr. Rae is widely respected for his community and civic involvement and well regarded by his colleagues and political and community leaders. He has a long, distinguished career in land use planning and development and has helped to shape important public policies related to the environment, transportation, and economic development. His deliberations are thoughtful and his decisions fair and reasonable and I have appreciated his evenhandedness when dealing with controversial issues and contentious situations.

I believe Mr. Rae is eminently qualified to serve on the Hawaii Tourism Authority Board and will bring strong visionary leadership to the Authority at a critical time for the tourism industry. I am pleased to support his nomination and urge this Committee to approve his appointment.

Mahalo,

Lori Hoo
Director, Community Relations
Hawaiian Electric Company

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kim3 - Nancy

From: mailinglist@capitol.hawaii.gov
Sent: Wednesday, April 11, 2012 6:51 AM
To: TSM Testimony
Cc: iwaser001@hawaii.rr.com
Subject: Testimony for GM917 on 4/16/2012 2:00:00 PM

Testimony for TSM 4/16/2012 2:00:00 PM GM917

Conference room: 224
Testifier position: Support
Testifier will be present: No
Submitted by: Randy Iwase
Organization: Individual
E-mail: iwaser001@hawaii.rr.com
Submitted on: 4/11/2012

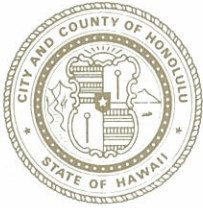
Comments:

I would like to take this means to express my strong support for the nomination of David Rae. I have known Mr. Rae for a number of years. He has a keen interest in Hawaii and its economic future. He will be a fine addition to the Hawaii Tourism Authority.

Thank you for this opportunity to submit comments. I respectfully ask for your favorable consideration.

RANDY IWASE

APR 12 2012



CITY COUNCIL

CITY AND COUNTY OF HONOLULU
HONOLULU, HAWAII 96813-3065

ANN H. KOBAYASHI
COUNCILMEMBER, DISTRICT 5
CHAIR, COMMITTEE ON BUDGET
TELEPHONE: (808) 768-5005
FAX: (808) 768-1227
EMAIL: akobayashi@honolulu.gov

April 5, 2012

The Honorable Donna Mercado Kim
Hawaii State Senate
State Capitol, Room 210
415 South Beretania Street
Honolulu, Hawaii 96813

Dear Senator Kim:

I am writing to you to offer my support for the nomination of Mr. David W. Rae to the Hawaii Tourism Authority (HTA) Board of Directors.

Over the years, I have had the pleasure of knowing Mr. Rae through his strong support for our non-profit agencies and outstanding contribution to the leeward community. Aside from his work with Kapolei Property Development, he is a long-standing expert in the fields of transportation and infrastructure planning.

I strongly believe Mr. Rae's extensive knowledge and experience will provide the board, a unique and well-rounded perspective. I am certain that given this opportunity; Mr. Rae will prove to serve the HTA and our State in the same great manner he has faithfully served our communities.

Thank you for your time and attention to this matter. Should you have any questions, please feel free to contact me at 768-5005.

Sincerely,

A handwritten signature in cursive script that reads "Ann H. Kobayashi".

Ann H. Kobayashi
Councilmember, District V

cc: Mr. David W. Rae