

kim3 - Nancy

From: mailinglist@capitol.hawaii.gov
Sent: Friday, April 13, 2012 12:43 PM
To: TSM Testimony
Cc: kschultz@ahfi.com
Subject: Testimony for GM911 on 4/16/2012 2:00:00 PM
Attachments: ARDA Testimony in Support of Jack Corteway Nomination.pdf

Testimony for TSM 4/16/2012 2:00:00 PM GM911

Conference room: 224
Testifier position: Support
Testifier will be present: Yes
Submitted by: Daniel Dinell
Organization: American Resort Development Association
E-mail: kschultz@ahfi.com
Submitted on: 4/13/2012

Comments:



April 13, 2012

TO: SENATE COMMITTEE ON TOURISM
Senator Donna Mercado Kim, Chair
Senator Donald D. Kouchi, Vice Chair

FROM: Daniel Dinell
ARDA – Hawaii, Chair

RE: GM 911, Nomination of Jack Corteway to the Board of the Hawaii Tourism Authority – Strong Support

Dear Chair Kim, Vice Chair Kouchi and members of the Committee:

ARDA – Hawaii is the local chapter of the American Resort Development Association, the national timeshare trade association, with over 20 local members and almost 50 properties statewide. The timeshare industry currently comprises over 13% of the visitor units in Hawaii.

Jack Corteway has been a strong supporter and leader in Hawaii's timeshare industry. As President and Chief Executive Officer of Royal Aloha Vacation Club, one of the first timeshare clubs formed in Hawaii in 1977, he has led the way for all of us who followed.

Mr. Corteway has brought his knowledge, experience and skills to his position at Royal Aloha Vacation Club, operating eight resorts located in Hawaii, Nevada, Arizona, Missouri, Mexico and Spain and servicing 8,700 members worldwide.

Jack Corteway is an example of someone who has been successful in all of his endeavors. When ARDA – Hawaii was formed in 1991, Mr. Corteway served as its first Chairman, and continued to serve two additional terms. He has also served as a member of the ARDA National Board and as an ARDA Trustee. His business background demonstrates that he possesses the leadership and knowledge that will be a valued addition to the Board of the Hawaii Tourism Authority. He understands our industry and the challenges facing the visitor industry today and in the future.

ARDA – Hawaii wholeheartedly endorses the nomination of Jack Corteway to the Board of Directors of the Hawaii Tourism Authority and requests that the Senate Committee on Tourism recommend that the full Senate favorably advise and consent on his nomination.

Thank you for the opportunity to submit these comments.

"Timeshare With Aloha"



April 11, 2012

HAWAII SENATE COMMITTEE ON TOURISM
The Honorable Senator Donna Mercado Kim, Chair
The Honorable Senator Ronald D. Kouchi, Vice Chair
The Committee Members on Tourism

Re: GM911 - Nomination of Jack Corteway to the Hawaii Tourism Authority

Dear Senators Chair Kim, Vice Chair Kouchi and Committee Members,

It is my honor and privilege to support Governor Abercrombie's nomination of Jack Corteway to serve on the Hawaii Tourism Authority Board. Jack Corteway has been a longtime respected businessman in Hawaii with a thirty-year career in the hospitality vacation ownership industry in Hawaii. Jack has been a member and past Chair of ARDA Hawaii as well as a longtime member of the Board of Directors of the American Resort Development Association national board. He is also an ARDA Trustee and a respected voice in both the world of timeshare and consumer finance.

Jack's leadership of Royal Aloha Vacation Club has taken this company to new heights. He came to Royal Aloha as a banker trying to help the group after the original developer failed. Not only did he fix what was broken but he then turned the club into a model of what a great vacation club can be. Now three decades later, Jack is responsible for delivering on thousands of vacation dreams and to this day is a champion for his club's members.

Jack's passion for both Hawaii's visitor industry and timesharing vacations coupled with his rich history as a successful businessman makes him a great voice to be added to the Hawaii Tourism Authority. I wholeheartedly support this nomination.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Howard Nusbaum", written in a cursive style.

HOWARD NUSBAUM
President/CEO

c.c. Jack Corteway

kim3 - Nancy

From: mailinglist@capitol.hawaii.gov
Sent: Wednesday, April 11, 2012 1:48 PM
To: TSM Testimony
Cc: mbutay@aol.com
Subject: Testimony for GM911 on 4/16/2012 2:00:00 PM
Attachments: GM911 Jack Corteway GAM.pdf

Testimony for TSM 4/16/2012 2:00:00 PM GM911

Conference room: 224
Testifier position: Support
Testifier will be present: Yes
Submitted by: Melody Butay Dacanay
Organization: G.A. Morris, Inc.
E-mail: mbutay@aol.com
Submitted on: 4/11/2012

Comments:

Attached is a testimony from G.A. "Red" Morris in support of GM911-Jack Corteway. He will be present to testify.

G.A. MORRIS, INC.

222 South Vineyard Street, Suite 401, Honolulu, HI 96813-2453 Phone (808) 531-4551 Fax (808) 533-4601

April 11, 2012

Senator Don na Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice Chair
Senate Tourism
State Capitol, Room 224
Honolulu Hawaii 96813

RE: GM 911 Submitting for consideration and confirmation to the Board of Directors of the Hawai'i Tourism Authority, Gubernatorial Nominee, JACK CORTEWAY, for a term to expire 6-30-2016.

Dear Chair Kim, Vice Chair Kouchi and Members of the Committee:

I would like to support the appointment of Jack Corteway to the Hawaii Tourism Authority.

Having known Jack since the mid 70's when he was President of the Bank of Honolulu I asked him to join the staff of the Royal Aloha Vacation Club when we came out of receivership in 1990. Having been the court appointed receiver we needed to install a new leadership team to maintain the trust and integrity of the then 10,000 member club. Jack has remained the President and CEO since then and I have been Chairman of the Board of Directors as well.

We subsequently raised over \$10 million dollars paid off the mortgage debt, acquired the fee simple title to the real estate and refurbished the units. We now have 8,000 members and is the only timeshare club that is owned by its members (The members own the real estate).

We believe the success of this club is based on the membership support and the continued effort by the board and staff to maintain a reasonable maintenance fee that is affordable. We have allocated a portion of the maintenance fee for refurbishment before it was required and have developed a 10 year plan to upgrade the units. Jack has learned our business from the ground up and for the last 20 plus years been involved in the industry trade association –American Resort Developers Association (ARDA).

There is no doubt that his commitment and enthusiasm will also be felt when he becomes involved in the Hawaii Tourism Authority.

I urge your confirmation of his appointment.

Respectfully Submitted,

G.A. "Red" Morris, President
Chairman of the Board, Royal Aloha Vacation Club



A LAW CORPORATION

April 12, 2012

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The Honorable Donna Mercado Kim and Members
Senate Committee on Tourism
Hawaii State Capitol
Conference Room 224
Honolulu, HI 96813

Re: GM 911, Nomination of Jack R. Corteway to the
Board of the Hawaii Tourism Authority

Dear Chair Kim and Members of the Tourism Committee:

I write to support the nomination of Jack R. Corteway to the Board of the Hawaii Tourism Authority. Mr. Corteway is President of Royal Aloha Vacation Club, and in that capacity is very involved in Hawaii's visitor industry. Mr. Corteway is also a former bank president, and will bring a business perspective to the Hawaii Tourism Authority's deliberations.

I have known Mr. Corteway both professionally and socially for a number of years. He is intelligent and personable, and is a man of high integrity.

Mr. Corteway will make a fine addition to the Board of Directors of the Hawaii Tourism Authority.

Very truly yours,

William W.L. Yuen

WLY:ns

IMANAKA
KUDO &
FUJIMOTO

A Limited Liability Law Company

April 11, 2012

VIA E-MAIL SUBMITTAL

Mitchell A. Imanaka
Benjamin A. Kudo
Wesley M. Fujimoto
Jon M.H. Pang
Richard T. Asato, Jr.
Naomi U. Kuwaye

Nikki T. Senter

Nina L. Takamori

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Yuko Funaki

Of Counsel

R. Brian Tsujimura

Perfecto R. Yasay, Jr. *

* admitted to practice only in
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Securities and Exchange
Commission, Republic of the
Philippines

Hon. Mario R. Ramil

Former Associate Justice
Hawaii Supreme Court

Senator Donna Mercado Kim, Chair
Senator Ronald D. Kouchi, Vice Chair
Committee on Tourism
Hawaii State Capitol
415 South Beretania Street
Honolulu, Hawaii 96813

**Re: Gubernatorial Nominee, JACK CORTEWAY
Board of Directors of the Hawai'i Tourism Authority
GM 911 - Monday, April 16, 2012 Hearing, Conf Rm 224**

Dear Chair Mercado Kim, Vice Chair Kouchi and Members of the Committee:

I am submitting this letter in *strong support* of the nomination of Jack Corteway to the Board of Directors of the Hawaii Tourism Authority. I have known Jack for over thirty years. I first met him when he was serving as the President of the Bank of Honolulu, which was then a client of our firm.

He is an astute businessman with over fifty years of experience in business generally, and with almost forty years of experience in business in the State of Hawaii.

I serve with Jack Corteway on the national Board of Directors for the American Resort Development Association, which is the national trade group for the timeshare industry in this country.

He has been active in the community, is a solid individual, and I have no doubt that he will, if confirmed, make a difference for the people of Hawaii.

Very truly yours,

IMANAKA KUDO & FUJIMOTO


Mitchell A. Imanaka

MAI:ssk

Copy via e-mail: J. Corteway

TOFA Financial Center
Fort Street Tower
745 Fort Street, 17th Floor
Honolulu, Hawaii 96813
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622366.1


Hilton
Grand Vacations

Written Testimony on:

GM 911: Submitting for consideration and confirmation to the
Board of Directors of the Hawai'i Tourism Authority, Gubernatorial Nominee,
JACK CORTEWAY, for a term to expire 6-30-2016.

Monday, April 16, 2012
Conference Room 224 – State Capitol

Chair Kim, Vice Chair Kouchi and Members of the Senate Committee on Tourism and Government Operations, I am Bryan Klum, Executive Vice President of Hilton Grand Vacations, Asia-Pacific Region.

I am writing in support of the appointment of Jack Corteway to the Hawaii Tourism Authority (HTA) for a term to expire June 30, 2016.

As President and Chief Executive Officer of Royal Aloha Vacation Club (RAVC), Jack is one of the pioneers in the Hawaii timeshare industry having formed RAVC in 1977. Beyond his personal business endeavors, he has contributed to the industry as a whole serving as the first Chairperson of the American Resort Development Association's Hawaii Chapter. He shares generously of his expertise, time, and knowledge to better the overall business/economic climate for Hawaii's people. He will bring a strong entrepreneurial background and deep understanding of what it takes to succeed in a highly competitive marketplace to the HTA.

The State is fortunate to have someone of Jack's caliber and intellect able and willing to serve on this important Authority. He is deserving of your support and confirmation to a four-year term on the Hawaii Tourism Authority.

Mahalo.

kim3 - Nancy

From: Hoo, Lori [lori.hoo@heco.com]
Sent: Saturday, April 14, 2012 2:43 PM
To: TSM Testimony
Subject: Testimony on GM 917 - April 16, 2012 @ 2:00 pm

Chair Donna Mercado Kim and Members,

Thank you for the opportunity to testify in strong support of the nomination of David Rae to the Board of Directors of the Hawaii Tourism Authority.

I have had the pleasure of knowing and working with Mr. Rae as the Director of Community Relations at Hawaiian Electric Company, as a member of the Kapolei Chamber of Commerce and the Land Use Research Foundation, and as a fellow Commissioner on the 2001 Hawaii State Reapportionment Commission. Over the last ten years, we have worked together on a number of issues challenging Hawaii and have also collaborated on providing corporate support for community service projects and programs in west Oahu.

Mr. Rae is widely respected for his community and civic involvement and well regarded by his colleagues and political and community leaders. He has a long, distinguished career in land use planning and development and has helped to shape important public policies related to the environment, transportation, and economic development. His deliberations are thoughtful and his decisions fair and reasonable and I have appreciated his evenhandedness when dealing with controversial issues and contentious situations.

I believe Mr. Rae is eminently qualified to serve on the Hawaii Tourism Authority Board and will bring strong visionary leadership to the Authority at a critical time for the tourism industry. I am pleased to support his nomination and urge this Committee to approve his appointment.

Mahalo,

Lori Hoo
Director, Community Relations
Hawaiian Electric Company

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