



LATE

HOUSE OF REPRESENTATIVES

STATE OF HAWAII
STATE CAPITOL
HONOLULU, HAWAII 96813

April 9, 2012

WRITTEN TESTIMONY ONLY

To: Senator Carol Fukunaga, Chair
Senator Glenn Wakai, Vice-Chair
Members of the Senate Committee Economic Development and Technology

Re: Support for the Nomination of Derek C. Lau to the Board of Directors of the High Technology Development Corporation.

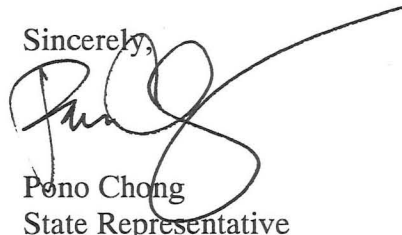
I am writing in support of Mr. Derek C. Lau's nomination to the Board of Directors of the High Technology Development Corporation. As a State Representative (House Majority Leader), I am pleased to convey my endorsement for Mr. Lau's nomination.

I am very impressed by Mr. Lau's qualifications and experience. I believe that this type of experience provides invaluable insight, and his ability to understand computer programming languages and internet applications will further boost Hawaii's growing technology industry.

As the former Special Assistant to the Director of the Department of Commerce and Consumer Affairs (DCCA), I have been able to personally witness Mr. Lau's strong work ethic and his technological expertise. As a software design engineer with Data House Inc., Mr. Lau used his knowledge of web related technologies to assist the DCCA in moving away from a hard copy system of calculating vacation and sick leave, to a more convenient, accurate, and money saving electronic leave system.

Therefore, I am certain that Mr. Lau would make a fine addition to the Board of Directors of the High Technology Development Corporation, and wholeheartedly recommend him for your consideration. Thank you for this opportunity to express my support for Mr. Derek C. Lau.

Sincerely,



Pono Chong
State Representative

State Representative Pono Chong ♦ District 49
Maunawili ♦ Olomana ♦ Enchanted Lake ♦ Kaneohe
Hawaii State Capitol ♦ Honolulu ♦ Hawaii ♦ 96813
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April 10, 2012

Senator Carol Fukunaga
Chair, Economic Development and Technology
Hawaii State Capitol, Room 216
Honolulu, Hawaii 96813

Vice Chair Senator Glenn Wakai
Hawaii State Capitol, Room 203
Honolulu, Hawaii 96813

Chair Fukunaga, Vice Chair Wakai, and Members of the Committee on Economic Development and Technology.

It is my pleasure to support the appointment of Derek Lau to the Board of Directors of the High Technology Innovation Corporation (HTIC).

I have worked with Mr. Lau since he became a real estate agent in 2004. He has always utilized technology to grow his book of business and created his website <http://www.reshawaii.com/> when he opened his own brokerage which provides his clients the necessary tools to make informed decisions on buying or selling.

Similar websites costs other companies millions of dollars to create and also significant costs to maintain annually. Mr. Lau has created a platform that is effective for his customers and is cost effective.

Mr. Lau continues to come up with new ways to utilize technology to improve his business and this drive to help make life easier for his customers will be useful to the Board of Directors for High Technology Innovation Corporation.

Thank you for the opportunity to provide these comments.

If you have any questions please let me know how I can be of assistance.

A handwritten signature in black ink, appearing to read 'M. August'.

Manuel L. August, Jr.
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