

GM837

BRUCE FAULKNER

Measure Title: Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, BRUCE FAULKNER, for a term to expire 6-30-2016.

Report Title: Real Estate Commission

Description:

Companion:

Package:

Current Referral: CPN

Introducer(s):

<u>Sort by</u> <u>Date</u>		Status Text
3/20/2012	S	Received.
3/20/2012	S	Referred to CPN.
3/21/2012	S	The committee(s) on CPN has scheduled a public hearing on 04-04-12 9:30AM in conference room 229.



NEIL ABERCROMBIE
GOVERNOR

BRIAN SCHATZ
LT. GOVERNOR

STATE OF HAWAII
OFFICE OF THE DIRECTOR
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS
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KEALI'I S. LOPEZ
DIRECTOR

TO THE SENATE COMMITTEE ON
COMMERCE AND CONSUMER PROTECTION

TWENTY-SIXTH LEGISLATURE
REGULAR SESSION OF 2012

Tuesday, April 4, 2012
9:30 a.m.

TESTIMONY ON GOVERNOR'S MESSAGE NO. 837
BRUCE FAULKNER

WRITTEN ONLY

TO THE HONORABLE ROSALYN H. BAKER, CHAIR,
AND MEMBERS OF THE COMMITTEE:

My name is Keali'i S. Lopez, and I am the Director of Commerce and Consumer Affairs ("DCCA" or the "Department"). The Department appreciates the opportunity to provide testimony in support of Governor's Message No. 837 regarding the appointment of Bruce Faulkner to the Real Estate Commission ("Board") as a Maui County Licensee member. The Department respectfully requests the Committee to recommend that the Senate advise and consent this appointment to the Board.

Mr. Faulkner has been a real estate licensee in good standing in this state since 1996 and is currently a real estate broker doing business as Maui HI Realty. He has been an active member of the National Association of Realtors, served as a member of the board of the Hawaii Association of Realtors, and recently served as the President of the Realtor Association of Maui, as well as on RAM's grievance committee.

Mr. Faulker has also been involved in Na Ala Hele (Maui) trails and has been an access council member for over ten years and has served as Chair for two years and Vice Chair for two years. In that capacity, as well as through his experiences with HAR and RAM, Mr. Faulker has developed a familiarity with public and private board processes and protocol.

Mr. Faulker has a diverse background in public service, including Upcountry Water Advisory Committee, Water Rates Stakeholder Committee, Upcountry Water Use and Development Plan Committee, Kaupo Wildlife Club, and as a volunteer for USA Boxing.

In light of his background, I am confident that if given the opportunity, Mr. Faulkner will prove to be an asset to the State and to this Board. I respectfully request the Committee recommend that the Senate advise and consent to this appointment.

Thank you for this opportunity to testify.



**Hawai'i
Association of
REALTORS®**
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April 4, 2012

The Honorable Rosalyn H. Baker, Chair
Commerce and Consumer Protection
State Capitol, Room 229
Honolulu, Hawaii 96813

RE: GM 837, Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, BRUCE FAULKNER, for a term to expire 6-30-2016.

HEARING: Wednesday, April 4, 2012, at 9:30 a.m.

Aloha Chair Baker, Vice Chair Taniguchi and Members of the Committee:

I am Stephanie Doughty, President of the Hawai'i Association of REALTORS® ("HAR"), the voice of real estate in Hawai'i, submitting testimony on behalf of its 8,500 members. HAR **supports** the nomination of Bruce Faulkner to the Real Estate Commission.

Mr. Faulkner has been an active REALTOR® in Hawai'i since 1986. He has dedicated his time and shared his vision by serving on the HAR Board of Directors and Strategic Planning Committee.

Furthermore, Mr. Faulkner is dedicated to giving back to his community. He went from a boxer as a kid to being a certified boxing referee. Also, he has served on the Upcountry Water Advisory Committee, Council member for the Na Ala Hele Trails and Access Council, Kaupo Wildlife Club Vice-President, and Lanai Hunting Advisory Council to name a few.

HAR is very fortunate to have Mr. Faulkner as an active member who generously volunteers his time and talent. His experience and leadership will be invaluable to the Real Estate Commission.

For the above reasons, HAR requests the Committee's favorable consideration and approval of Mr. Faulkner's confirmation to the Real Estate Commission.

Mahalo for the opportunity to submit testimony.





REALTORS[®]
*Association of
Maui, Inc.*

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March 30, 2012

The Honorable Rosalyn H. Baker
CPN – Commerce and Consumer Protection
Hawaii State Capitol, Room 230
Honolulu, Hawai'i 96813

Dear Chair Baker and Committee Members:

I was pleased to learn that Bruce R. Faulkner is interested in serving on the Real Estate Commission. This letter will serve to highly recommend him to you as a Real Estate Commissioner.

Mr. Faulkner has been a member of the REALTORS[®] Association of Maui since 1986. Over the years, he has served as a dedicated volunteer for the REALTORS[®] Association of Maui. He has served as our President as well as on the following committees: Bylaws, Executive, Finance & Budget, Government Affairs (including GAC sub-committees on agriculture and water), Grievance, Nomination, Professional Standards Policy Conformance, and Strategic Plan.

As Chief Staff Executive of the Association, I work closely with all of our volunteers. I would not hesitate to classify Mr. Faulkner as one of our most steadfast and honorable volunteers. During his term as President-Elect and President of our Association, I had the pleasure of attending several meetings and conventions of the National Association of REALTORS[®] with him. Mr. Faulkner represented our members and the State of Hawaii in a manner that made me proud of our Association and proud to be associated with him.

As one of the leaders of our industry, Mr. Faulkner has a clear understanding of the hard work and dedication that would be required of him as a Real Estate Commissioner. He has served the REALTORS[®] Association of Maui with the deepest regard for fairness, and I have no doubt that he will serve the Real Estate Commission with the same sense of dedication and fairness.

Sincerely,

Terry Tolman
Chief Staff Executive



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March 30, 2012

The Honorable Rosalyn H. Baker
CPN – Commerce and Consumer Protection
Hawaii State Capitol, Room 230
Honolulu, Hawai'i 96813

Dear Chair Baker and Committee Members:

I am among others from the REALTORS® Association of Maui who have written letters of recommendation for Bruce R. Faulkner to serve as a Real Estate Commissioner.

Others have told you that Bruce has been a REALTOR® for over twenty-five years and that he has worked on many committees of the REALTORS® Association of Maui. In my thirty-three years with the Association, I have worked with him on many of those committees as the staff liaison for the Bylaws, Executive, Grievance, Nomination, Professional Standards Policy Conformance, and Strategic Plan Committees.

If I had to tell you about the professional side of Mr. Faulkner, I would say that, when he serves as a committee member, he comes to meetings prepared and actively participates and willingly shares his knowledge with others. I would add that, when he serves as a committee chairperson, he is respectful of the committee members and, further, that his leadership skills keep the meeting on track.

Rather than expound on his professionalism, I would like to speak to the heart of the man. I will tell you, plainly and simply, that Bruce Faulkner is one of the kindest and most unassuming men that I have ever had the pleasure of working with. Yes, he is highly regarded as a REALTOR® and a volunteer, but it is his genuine warmth and aloha that makes him the outstanding man that he is.

I have always told my children and grandchildren to "live your life by that which is pono." I think Bruce must have been somewhere in the vicinity when I was busy preaching "life's lessons."

Aloha,

Judi Pasco, Executive Assistant
Professional Standards Administrator



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March 7, 2012

The Honorable Neil Abercrombie
Governor, State of Hawai'i
Executive Chambers, State Capital
Honolulu, Hawai'i 96813

Dear Governor Abercrombie:

I am writing to you on behalf of the Board of Directors of the REALTORS® Association of Maui to recommend Bruce R. Faulkner to serve as a Real Estate Commissioner. When Bruce's name came up as a possible candidate for the position during our recent Board of Directors' Meeting, there was not the slightest hesitation on the unanimous approval to recommend him.

Bruce has been a member of our Association since 1986 and has proven to be an exemplary REALTOR®. It has been my pleasure to personally know Bruce for over twenty years. From early on, I knew he was a person to be trusted based on his reputation of honesty and commitment to upholding the high standards expected of real estate licensees.

In 2001, Bruce became active in volunteering for RAM and hasn't come up for air since! He has served diligently on numerous committees, including Government Affairs (and several sub-committees thereof), Bylaws, Strategic Plan, Grievance, Nomination, Finance & Budget, and Executive. I have witnessed his leadership skills as the President of the REALTORS® Association of Maui and as a Director-at-Large of the Hawaii Association of REALTORS®. Bruce is the type of volunteer who quietly and efficiently gets the job done with no expectation of recognition. He has continuously shown leadership in the true sense of the word.

In closing, I want to assure you that Bruce Faulkner is a highly qualified member of the REALTORS® Association of Maui who will serve the Real Estate Commission and the real estate licensees of Hawaii conscientiously and impartially.

Sincerely,

J. Robert (Bob) Lightbourn
REALTOR®, CRB, GRI, SFR
President, REALTORS® Association of Maui

Via regular mail and email (Governor.Abercrombie@hawaii.gov)

Senator Rosalyn H. Baker, Chairperson
Commerce and Consumer Protection Committee
26th Legislature, Regular Session
State of Hawaii
Honolulu, Hawaii

Re: Appointment of Bruce Faulkner to the Hawaii Real Estate Commission

Dear Senator Baker:

It is my pleasure to submit this testimony in favor of the appointment of Bruce Faulkner to the Hawaii Real Estate Commission.

Bruce has an impressive record of public service through community affairs. He served as a referee, judge and coach with the USA boxing state and national championships, committee memberships on the Upcountry Water Advisory and Water Use and Development Plan, Na Ala Hele (Maui) trails & access council member 10+ years, and various other community activities too numerous to mention.

His volunteer professional participation notably includes election to the Hawaii Association of Realtors Board of Directors in 2010 and 2012, Realtors Association of Maui Government Affairs Committee since 2004 to present, as well as over eight other RAM committees, serving as the President of the Realtors Association of Maui in 2010.

As a present member of the Real Estate Commission, I would like to recommend Bruce to the commission. His love of the community and willingness to give back to the public and his profession, manifest in his activities for over twenty years, makes Bruce an excellent choice for membership on this important commission. Fair minded and experienced, Bruce will be an appropriate addition to this commission charged with regulatory oversight of consumer protection in real estate matters in Hawaii.

Thank you.

Sincerely yours,

Carol Ball
M.Ed., REALTOR®

Real Estate Commission nominee: Bruce Faulkner

Personal Statement

- **Why you want to be a member of the board,**

I have been a licensed Realtor for over 25 years and a Broker for the past 16 years. During my career I have seen what is good about our industry and what does not work or is harmful. I started out in this career to earn a living, after having previously been in the construction trades. The idea of taking an increasing leadership role came about because I could see the need for member involvement and because I had something to contribute. A natural progression of involvement and commitment to the industry led me to this application.

This past year, several people approached me about considering to apply for the Maui seat on the state Real Estate Commission. I went online and researched what was expected of the commissioners. I talked it over with my wife and she agreed that if I ever was going to do this, now would be the time.

I want to be a member of the board for a couple of different reasons. First and foremost, I believe I am fair and bring a certain level headedness which would be important in the decision making process. Secondly, if you read through my resume you will note the progression of my involvement on many different levels to the point where being on the board at this point in my career seems to be the next natural step. Bottom line is that I feel I have just the right type of skills needed for this position.

- **Your understanding of the role and responsibilities of the board,**

I believe the role of board members is one of leadership. I have learned over the years to polish my natural leadership abilities through instructional classes, webinars, and participation in a variety of organizations at different levels. I understand that one of the most important things required of good leaders is the ability to make the hard decisions and not necessarily the popular decisions. I think it is this ability that separates the strong leaders from the mediocre leaders.

I understand that the Real Estate Commission (REC) is responsible for the licensure, education, condominium governance and discipline of real estate agents amongst other facets of our business. I have always supported education in our profession and was a strong advocate to increasing the required continuing education requirements for all licenses.

Essentially I see the REC as a conduit between licensees and the public. As such the REC serves to safeguard the public as a consumer protection committee but must be fair to licensees as well and the best way to accomplish this is through education.

- **why do you believe you are qualified to serve on the board, including any skills, expertise or knowledge that would inform your decision-making ability as a board member**

I believe I am qualified to serve on the board because I have a broad background which should prove very useful for this position. I really believe that if you read my resume and the attachments carefully it will verify what I am saying. I will say that despite taking many leadership classes, I still find it difficult to promote myself so I prefer to let the accompanying paperwork speak for itself. I am not a "big talker", but I do have the ability to provide a common sense approach to matters. My thing has always been to give everybody a fair shake and I think my track record as a participant and a leader at RAM demonstrates that. My involvement in RAM's Government Affairs Committee, Grievance Committee, and even refereeing and judging amateur boxing on the State and National level provides a good foundation for the type of decision-making the commission undertakes.

Also I have served as our board's president in 2010, which involved a three-year commitment. My theme for my term was "Riding The Economic Waves" and I promoted education as the way to succeed in the roller coaster type business which we are in. The position of board president involved a lot of traveling to state & national conventions and business meetings, as well as visits to our legislators in Washington, DC. As much as I enjoyed all the traveling and educational opportunities provided, I did not consider a second term. Once I commit to something, I will become immersed in that endeavor for the length of the term.

- **Any additional information you would like us to share with the CPN committee members**

I have worked the State Na Ala Hele trails and access council on Maui for over ten years and served as the Maui chair and co-chair for four years. I was also the State chair for Na Ala Hele one year.

I also volunteer my time as a member of the State Lanai Hunting Advisory Council. This involves meeting with the Lanai residents one day. On the 2nd day we do bird surveys on the island in the State areas.

I've been married to my wife for over 31 years. We have two grown kids. My daughter works as a vet tech in Wailuku and my son works as a civil engineer for a very progressive firm in Southern California.