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PRESIDENT

DONNA MERCADO KIM
VICE PRESIDENT

SAM SLOM
MINORITY LEADER

The Senate

STATE CAPITOL
HONOLULU, HAWAII 96813

March 21, 2012

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CHIEF CLERK
CAROL TANIGUCHI

Mr. Scot Long
[REDACTED]

Re: Nomination to the Stadium Authority GM 810

Dear Mr. Long:

Congratulations on being nominated by Governor Neil Abercrombie to the Stadium Authority. To assist the Senate with its confirmation process, I request that the following information be submitted to my office by **Wednesday, March 28, 2012**:

- (1) A resume with a list of references
- (2) A written statement that addresses the following questions:
 - (a) Why do you wish to be a member of the Stadium Authority board?
 - (b) How do you perceive the role and responsibilities of a board member of the Stadium Authority board?
 - (c) Given your understanding of the role and responsibilities of the Stadium Authority, why do you believe that you are qualified to serve as a member of its board? Please include a brief statement of your skills, expertise, or knowledge that would aid in your decision-making ability as a member of the Stadium Authority board.
 - (d) What do you hope to accomplish during your term of service?
 - (e) Have you reviewed the Auditor's recent report, "Investigation of the Stadium Authority's Swap Meet Operations"? What are your thoughts on the role of the Stadium Authority board in addressing the Auditor's recommendations?
 - (f) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Stadium Authority?

(g) Name one previous experience that would make you stand out.
How would this benefit the Stadium Authority?

(h) Can you foresee any possible conflicts of interests that could arise during your service on the Stadium Authority Board? How would you overcome any possible conflicts of interest?

Your prompt response in providing the above information will ensure that the Senate confirmation process can proceed in a timely manner. The committee is scheduling your confirmation hearing on Monday, April 2, 2012 at 1:15pm in Conference Room 016. Please contact Doris Lam or EDT Committee Clerk Ashley Advincula at 586-6890 if you have additional questions.

Sincerely,



Senator Carol Fukunaga, Chair
Senate Economic Development Committee

March 29, 2012

Senator Carol Fukunaga, Chair
Senate Economic Development Committee
State Capitol
Honolulu, Hawaii 96813

Re: Nomination to the Stadium Authority GM 810

Dear Chair Fukunaga:

First of all, I sincerely apologize for my tardiness in submitting my written statements regarding nomination to the Stadium Authority GM 810. Following are my answers to the questions posed in your letter of March 21, 2012:

(a) Why do you wish to be a member of the Stadium Authority board?

I believe the State has a great facility in the Aloha Stadium and I am excited for the chance to enhance this facility's potential and beauty. It is my belief that the experience and passion I bring to the Authority will continue to successfully position the Stadium.

(b) How do you perceive the role and responsibilities of a board member of the Stadium Authority board?

The State has a venue that showcases our young athletes' competitive talents. It is the Board's duty to ensure that the facilities necessary for our youth to evolve and compete at the highest level are continually developed and maintained. Working with the different stakeholders, we must position the Stadium financially so that it can meet its operational and growth needs.

(c) Given your understanding of the role and responsibilities of the Stadium Authority, why do you believe that you are qualified to serve as a member of its board? Please include a brief statement of your skills, expertise, or knowledge that would aid in your decision-making ability as a member of the Stadium Authority board.

I have been the Business Manager and Financial Secretary of IBEW Local Union 1357 since March of 2004. Local 1357 is a telecommunications Local and throughout my tenure I have negotiated more than 9 collective bargaining agreements in Hawaii and the Commonwealth of the Northern Mariana Islands. As the principal officer of the Union, I manage a staff of six full-time and part-time employees and am responsible for all aspects of the business and finances of the Union, as well as for servicing our membership and enforcing the CBA's

negotiated between the Union and our members' employers, currently Hawaiian Telcom and IT&E. In addition, I have made it my personal kuleana to actively support our members and the companies that employ them through constant promotion of company services and products, good work ethics on the part of both management and bargaining unit employees, sound financial management, etc. The parallel between the Union and the Stadium Authority board is that the Union's support of the two companies we represent is tied to finances, sales, marketing, operations, IT, logistics, etc., and while the Union and the Stadium Authority may be very different entities, the core business principles are the same. That is where I believe my experience will help me execute the mission and duties of a board member.

- (d) What do you hope to accomplish during your term of service?

I believe the bulk of the revenues tied to the Stadium Authority rise and fall on both the swap meet and the University of Hawaii football program. I would like to find a way to better stabilize the liability as economic times and a winning football program have created financial gaps that deter the Authority's mission. I would also like to see if there is potential for enhancing the educational opportunities for all schools throughout the state through the use of Aloha Stadium.

- (e) Have you reviewed the Auditor's recent report, "Investigation of the Stadium Authority's Swap Meet Operations"? What are your thoughts on the role of the Stadium Authority board in addressing the Auditor's recommendations?

While I am not intimate with the details of the findings, I believe that oversight is important. My understanding is that the Auditor's findings basically ask that the Authority tighten up on its enforcement of policy in certain areas, which I believe it has done and/or is currently doing. The Auditor did make reference to how the use of the facility may not be in compliance with the requirements under the "deeded lands" provisions; however, I understand that vendors such as the swap meet provide revenues that support the facilities so that the Stadium can operate more efficiently in providing a safe venue for our youth.

- (f) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Stadium Authority?

Senator Carol Fukunaga, Chair
Senate Economic Development Committee
March 29, 2012
Page three

I believe my peers, as well as the employers with whom we have contracts, will tell you that I am a person of utmost integrity. I pride myself on doing the right thing. It is easy to stray in unstable times, but being a God-fearing, principled man helps me to stay the course.

The employers will also tell you that I have a strong passion for what I do. Although faced with many difficulties, I am unrelenting when it comes to holding people accountable for their actions. While there have been many changes with the two companies IBEW Local Union 1357 supports, intimate knowledge of my membership and the industry helps me to better position these companies for success, which in turn properly positions our membership.

Finally, but certainly not least, is the experience I have gained as a Union representative; 5 years as a business agent for IBEW Local Union 1357, as well as the past 8 years as its Business Manager/Financial Secretary. Couple that with my 30 years at Hawaiian Telcom and I feel that my work experience gives me the depth to contribute greatly to the Stadium Authority.

Just one of these traits would truly be a tremendous asset for anyone appointed to this honorable position, but the combination of all three can only be a positive thing for the State and the Stadium Authority.

- (g) Name one previous experience that would make you stand out. How would this benefit the Stadium Authority?

Since 2005, I've had to weather some of Hawaiian Telcom's most severe operational issues:

- Neglect of its infrastructure
- Change of Administrations
- Global economic conditions
- Highly competitive industry
- Bankruptcy
- Etc.

The experience of going through these challenges has taught me, and this is one thing that I constantly engage Hawaiian Telcom on, that we should never compromise our ability to provide world-class service to our customers. Many times decisions made may provide temporary financial relief, but in the long run the costs increase exponentially and ultimately the customer suffers. The

Senator Carol Fukunaga, Chair
Senate Economic Development Committee
March 29, 2012
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maintenance and support of Aloha Stadium should be a long term commitment, as well.

- (h) Can you foresee any possible conflicts of interest that could arise during your service on the Stadium Authority board? How would you overcome any possible conflicts of interest?

Current Stadium Manager Scott Chan and I were classmates at Kaiser High School and for a brief time at Willamette University. While there may be an appearance of conflict, I believe that my body of work with the two companies I currently support are a testament to my ability to have personal relationships with peers without it interfering with my work or my business decisions. Business is business and my professional responsibilities take precedence over my personal relationships.

Please call me at 294-7080 if you have any questions.

Sincerely,

Scot F. Long

LATE

TESTIMONY
OF
SCOT F. LONG
TO THE SENATE COMMITTEE
ON
ECONOMIC DEVELOPMENT AND TECHNOLOGY
ON
April 2, 2012

GM 810

Submitting for consideration and confirmation to the Stadium Authority, Gubernatorial Nominee Scot F. Long for a term to expire June 30, 2016.

Chair Fukunaga and members of the Committee, thank you for the opportunity to appear before you today.

I want to thank Governor Neil Abercrombie for nominating me. It is an honor and a privilege to be considered for the Stadium Authority board and I am humbled by this nomination. I would also like to thank everyone who submitted letters of support on my behalf, and to everyone here in attendance lending me their support.

I have worked for Hawaiian Telcom going on 30 years and the diversity of the telecommunication business has given me experience in logistics, fleet, construction, sales, marketing, financing, engineering, etc. As a business agent for IBEW Local Union 1357 for 5 years and as its principal officer now for the past 8 years I have negotiated over 9 collective bargaining agreements for my members.

Parallel to my mission to serve is my commitment to service the community, as well. I have worked with multiple charities and on various community projects and currently serve as president of the Kaiser High School Athletic Foundation. The Foundation's goal is to provide financial support to enhance the facilities and educational opportunities for the young men and women of my alma mater, Kaiser High School. I believe that our goals are similar to the Stadium Authority and consequently I would be a good fit for this position.

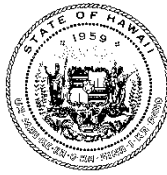
Born and raised in Hawaii, my 54 years in this state has truly been a blessing to me. Two of those blessings were the chances to play in both the old "Honolulu Stadium" and in the "Aloha Stadium". I believe Aloha Stadium is a wonderful venue that has so much potential. I look forward to working with the Administration, the other board members, as well as the stadium manager and his staff, to enhance this great property. The challenge has always been how you balance the costs tied to the maintenance and operation of the facility with the revenues from events and contracts. A daunting task, but one I believe we can handle with the right board in place.

In closing, I would like to thank the Committee for the opportunity to be here today, those who submitted testimony on my behalf, and those who are supporting me today.

GM 810

Mr. Scot Long
Stadium Authority

EDT



**STATE OF HAWAII
DEPARTMENT OF ACCOUNTING
AND GENERAL SERVICES**

P.O. BOX 119
HONOLULU, HAWAII 96810-0119

TESTIMONY
OF
DEAN H. SEKI, ACTING COMPTROLLER
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
TO THE
SENATE COMMITTEE
ON
ECONOMIC DEVELOPMENT AND TECHNOLOGY
ON
April 2, 2012

GOVERNOR'S MESSAGE 810

SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE STADIUM
AUTHORITY, SCOT LONG

Chair Fukunaga and members of the Committee, thank you for the opportunity to testify on G.M. 810. The Department of Accounting and General Services supports Mr. Scot Long's confirmation to the Stadium Authority.

Mr. Long has held various positions with the International Brotherhood of Electrical Workers, Hawaiian Telcom, Verizon Hawaii, and GTE Hawaiian Telephone Co. He also is a member of various organizations including the Executive Committee of the Sheraton Hawaii Bowl and serving as President of the Kaiser High School Athletic Foundation. Mr. Long's broad experiences provide him with the necessary skills to be a contributing member of the Stadium Authority.

Thank you for the opportunity to testify on this matter.

NEIL ABERCROMBIE
GOVERNOR

DEAN H. SEKI
ACTING COMPTROLLER

SCOTT L. CHAN
MANAGER

LOIS M. MANIN
DEPUTY MANAGER



TESTIMONY OF
SCOTT L. CHAN, STADIUM MANAGER
STADIUM AUTHORITY
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
TO THE
COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

APRIL 2, 2012
1:15 PM
STATE CAPITOL, CONFERENCE ROOM 016

G.M. 810

Submitting for consideration and confirmation to the Stadium Authority, Gubernatorial Nominee, Scot Long, for a term to expire 06-30-2016.

Chair Fukunaga and members of the Committee on Economic Development and Technology, thank you for the opportunity to provide this testimony on behalf of Scot Long.

We welcome the opportunity to work with Mr. Scot Long and support his nomination to serve as a member of the Stadium Authority. Mr. Long and I maintain a mutual friendship that extends over many years. Throughout our relationship, Mr. Long has proved to be very competent and knowledgeable and has earned my respect and admiration. Mr. Long's business and financial background will prove to be invaluable as we strive to achieve our goals and objectives of the Stadium Authority.

Therefore, we proudly endorse the appointment of Mr. Scot Long to the Stadium Authority.



March 29, 2012

The Honorable Carol Fukunaga
Chair, Senate Committee on Economic Development & Technology
Hawaii State Capitol
Honolulu, HI 96813

RE: Mr. Scot Long's Nomination to the Stadium Authority

Dear Senator Fukunaga:

I am pleased to offer testimony **in strong support** of the nomination of Scot Long to serve on the Stadium Authority.

I have known Mr. Long for several decades, as we both enjoyed careers in telecommunications, with GTE Hawaiian Tel and Verizon Hawaii. During those times, the phone company also employed many other members of Scot's family. Thus, I have had the distinct pleasure of knowing his entire family, as fellow workers and as friends.

In the past 15 years or so, Scot has been involved in leadership capacities for the IBEW, Local Union 1357. Although we were on opposite sides of the bargaining table, Scot was always professional, respectful, and willing to work towards a win-win solution. His favorite phrase is "now is the time for leadership" and he would frequently remind me of that during our discussions, which were contentious at times.

Through all these years, I have been able to observe first-hand his deep commitment to the State and his willingness to immerse himself in public service. He has demonstrated strong intellect, great leadership, and analytical abilities. He has demonstrated the ability to listen, be open-minded, and work well with others – attributes that are required as a union leader or as a distinguished member of the Stadium Authority.

Having served myself on government boards, I am confident that Mr. Long will be a vital addition to the Stadium Authority.

I respectfully request that you confirm Mr. Long as a member of the Stadium Authority.

Sincerely,

Warren H. Haruki
President & CEO



Randy Perreira
President

HAWAII STATE AFL-CIO

320 Ward Avenue, Suite 209 • Honolulu, Hawaii 96814

Telephone: (808) 597-1441

Fax: (808) 593-2149

The Twenty-Sixth Legislature, State of Hawaii
Hawaii State Senate
Committee on Economic Development and Technology

Testimony by
Hawaii State AFL-CIO
April 2, 2012

GM 810 – MEMBER OF THE ALOHA STADIUM AUTHORITY

The Hawaii State AFL-CIO strongly supports the nomination of Scot Long to be a member of the Aloha Stadium Authority.

Mr. Long has been and continues to be an outstanding citizen to his community; volunteering for a number of community service projects and always trying to ensure Hawaii is one of the best places to live and visit.

As Business Manager – Financial Secretary of IBEW 1357, Mr. Long has the energy, drive, and knowledge of the issues to be an exceptional member of the Stadium Authority. Mr. Long will continue to ensure the Aloha Stadium will remain a top-notch facility that is attractive to a number of events from all around the world and put to good use for our Kamaaina.

Mr. Long is the right person for the Aloha Stadium Authority, and we respectfully urge the committee to recommend confirmation.

Thank you for the opportunity to testify.

Respectfully submitted,

Jason Bradshaw
COPE Director

David A. K. Matlin
c/o 841 Bishop Street, Suite 2100
Honolulu, Hawaii 96813

Senator Carol Fukunaga, Chair
Senator Glenn Wakai, Vice Chair
COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

Date: MONDAY, April 2, 2012

Subject: GM 810, Stadium Authority, Gubernatorial Nominee, SCOT LONG

Aloha kakou,

My name is David Matlin and I am the Executive Director for the Sheraton Hawaii Bowl, Hawaiian Airlines Diamond Head Classic, the Hawaiian Islands Invitational as well as a small business owner in Honolulu. I have worked twenty-five years in both professional and collegiate athletics and have managed events at several local venues.

In my professional life, I have the pleasure of working with many outstanding individuals and organizations to promote the State of Hawaii via professional and collegiate sporting events. The majority of these events have been on national and/or international television. Through this work, I have gotten to know Scot Long and to personally observe his intelligence, diligence and commitment to success. Scot has served as a volunteer on our Executive Committee and has provided both strategic and practical advice. He has a heart for making a difference and his experience as a collegiate athlete gives him a unique insight that will make him a valuable addition to the Stadium Authority.

Please confirm his nomination.

March 30, 2012

Senator Carol Fukunaga, Chair
Senator Glenn Wakai, Vice-Chair
Committee on Economic Development and Technology

Date: Monday, April 2, 2012

Subject: GM 810, Stadium Authority, Gubernatorial Nominee, Scot Long

Dear Chair Fukunaga, Vice-Chair Wakai & Committee members:

My name is Jim Donovan and I have been involved in intercollegiate athletics in the State of Hawaii for more than thirty years – as a student-athlete, coach, administrator and as a contract employee for ESPN.

During my tenure I have had the opportunity to work with many of the leaders in our community. Ten years ago I met Scot Long as the Executive Director of the Sheraton Hawaii Bowl. Scot Long volunteered to be a member of the Sheraton Hawaii Bowl Executive Committee and assisted me and ESPN in building the bowl game into a Hawaii holiday tradition. Working with Scot Long I learned he is a man of his word, he has a keen sense of pono, and he will gladly use his many established relationships to make a team-built vision become a reality.

I believe Scot Long would be an excellent addition to the Aloha Stadium Authority.

Please confirm him nomination.

Jim Donovan
1445 Malo`o Pl.
Honolulu, HI 96825

Monday, April 2, 2012
State Capitol, Conference Room 016
1:15 pm, State Capitol, Room 016

Testimony of
MIKE MCCARTNEY

To the Senate Committee on Economic Development and Technology
Senator Carol Fukunaga, Chair
Senator Glenn Wakai, Vice Chair

In consideration of
GM 810, Submitting for consideration and confirmation to the Stadium Authority,
Gubernatorial Nominee, SCOT LONG, for a term to expire June 30, 2016.

I support the confirmation of Mr. Scot Long for a position on the board of the Aloha Stadium Authority.

Scot has had many years of experience in working with local athletics, including serving in his current role as president of the Kaiser High School Athletic Foundation. His volunteer participation in this organization is a testament to his commitment to the community in which he was raised and his passion for sports. His dedication will benefit Hawai'i's youth as they learn the values of commitment, teamwork, sacrifice, and discipline afforded through athletics and Kaiser High School Athletic Foundation efforts.

Your confirmation of Mr. Scot Long would help to promote the advancement of the important role and purpose of the Aloha Stadium Authority. Scot's dedication and experience is an attribute that the Aloha Stadium Authority and people of Hawai'i would benefit from. Mahalo for the opportunity to provide these comments.

March 29, 2012

Via email EDTtestimony@capitol.hawaii.gov

Senator Carol Fukunaga, Chair
Senator Glenn Wakai, Vice Chair
Members of the Senate Economic Development and
Technology Committee
State Capitol
415 S. Beretania Street
Honolulu, HI 96813

Re: GM 810 - Consideration and Confirmation to the Stadium Authority
Scot Long

Dear Chair Fukunaga and Members of the Committee:

I would like to express my strong support for the confirmation of Scot Long to the Stadium Authority.


Mr. Long is the Business Manager of the IBEW 1357. Although we have been on opposite sides in recent times, I continue to respect Mr. Long for his commitment to his membership. In our discussions, although we may disagree on substantive issues, it is clear that he is a strategic and caring leader. He is able to clearly articulate his vision for his membership and his view on their role in the success of Hawaiian Telcom. He understands the financial, workforce and other business challenges.

I have no doubt that he will be an asset for the Stadium Authority. He will bring a vision, balanced with an understanding of the practical considerations, to the issues facing Aloha Stadium. As an individual who is committed to making Hawaii a better place, he will be an important contributing member to the Authority.

Finally, Mr. Long is a man of high character. He is honorable and has always been true to his word.

Thank you for the opportunity to express my support for his confirmation.

Sincerely,



John T. Komeiji
Sr. Vice President & General Counsel