



LATE

NEIL ABERCROMBIE  
Governor

MIKE MCCARTNEY  
President and  
Chief Executive Officer

# Hawai'i Tourism Authority

Hawai'i Convention Center, 1801 Kalākaua Avenue, Honolulu, Hawai'i 96815  
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Thursday, February 23, 2012  
State Capitol, Conference Room 224

Testimony of  
MIKE MCCARTNEY  
President & CEO  
Hawai'i Tourism Authority

To the Senate Committee on Public Safety, Government Operations, and Military Affairs  
Senator Will Espero, Chair  
Senator Michelle N. Kidani, Vice Chair

in consideration of  
GM 575, Submitting for consideration and confirmation to the Procurement Policy Board,  
Gubernatorial Nominee, DOUGLAS MURDOCK, for a term to expire June 30, 2014

Chair Espero, Vice Chair Kidani, and Members of the Committee:

I strongly support the confirmation of DOUGLAS MURDOCK to be a member of the Procurement Policy Board.

I have known Mr. Murdock through his association with the law firm of Alston Hunt Floyd & Ing, which was retained by the Hawai'i Tourism Authority (HTA) to assist in the development, drafting and processing of procurement solicitations for integrated tourism marketing management services in the major market areas for Japan, Oceania, Other Asia, Europe, and the Meeting, Conventions and Incentive market in North America/Canada. Mr. Murdock provided significant input in formulating and implementing the procurement process utilized by the HTA to evaluate proposals received from applicants not only in Hawai'i but also in foreign countries.

Mr. Murdock offered meaningful assistance through his previous work experience as a Colonel in the U.S. Air Force where he served as the Chief Legal Counsel to a team responsible for the federal procurement of sophisticated weapons and communications systems utilized by the U.S. Air Force totaling billions of dollars.

It is my firm belief that Mr. Murdock's procurement experience with the HTA and the federal government will provide the Procurement Policy Board with a broad wealth of knowledge from both the federal and state level, high integrity, and an unending passion for government procurement. I am confident that Mr. Murdock's legal background and work experience at a high level of responsibility will assist the Procurement Policy Board to develop and interpret the state procurement rules in a manner that is transparent, accountable and efficient. I wholeheartedly endorse Mr. Murdock's appointment to the Procurement Policy Board without exception.



LATE

February 22, 2012

Senator Will Espero  
Chair, Committee on Public Safety, Government Operations and Military Affairs  
Hawaii State Senate  
State Capitol, Room 224  
Honolulu, HI 96813

RE: Support Testimony for Douglas Murdock, GM 575

Dear Chair Espero and members of the PGM Committee:

I would like to express my support for Douglas Murdock's nomination for the Procurement Policy Board. My organization, HANO is a statewide, sector-wide professional association for nonprofits. HANO member nonprofits provide essential services to every community in the state. Our mission is to unite and strengthen the nonprofit sector as a collective force to improve the quality of life in Hawai'i.

Mr. Murdock is an attorney practicing in the areas of government contracts, ethics and procurement integrity. He provides experienced counsel for companies doing business with the Federal or state government in Hawai'i.

He and his colleagues conducted legal research for my organization recently around the issue of timely government contract payments to nonprofit service providers. In this process, I found him to be completely knowledgeable of Hawaii's procurement system. If selected, Mr. Murdock would contribute greatly to the goals of the Procurement Policy Board.

I urge your approval of his nomination. Thank you for the opportunity to provide written testimony in support of Douglas Murdock.

Mahalo,  
Lisa Maruyama  
President and CEO



LATE

Thursday, February 23, 2012  
State Capitol, Conference Room 224

Testimony of  
RONALD K. WILLIAMS  
President & CEO  
Atlantis Adventures, LLC

To the Senate Committee on Public Safety, Government Operations, and Military Affairs  
Senator Will Espero, Chair  
Senator Michelle N. Kidani, Vice Chair

in consideration of  
GM 575, Submitting for consideration and confirmation to the Procurement Policy Board,  
Gubernatorial Nominee, DOUGLAS MURDOCK, for a term to expire June 30, 2014

Chair Espero, Vice Chair Kidani, and Members of the Committee:

I strongly support the confirmation of DOUGLAS MURDOCK to be a member of the Procurement Policy Board.

I have known Mr. Murdock in my capacity as the current Chair of the Board of Directors for the Hawai'i Tourism Authority (HTA) and as a member of a procurement evaluation committee responsible for the evaluation of the various proposals received in response to a RFP for integrated tourism marketing management services in the Japan major market area. Mr. Murdock was associated with the law firm of Alston Hunt Floyd & Ing, which was retained by the HTA to assist in the procurement of integrated tourism marketing management services in the major market areas for Japan, Oceania, Other Asia, Europe, and the Meeting, Conventions and Incentive market in North America/Canada.

Throughout the procurement process, Mr. Murdock was always articulate, clear and concise in communicating complex procurement processes and identified issues we needed to address to ensure that HTA's procurement process was fair and objective. He was also able to rely upon his vast experience working with federal procurements when implementing HTA's procurement procedures in a manner that was efficient and effective.

Based upon my experience with procurements in the private sector, Mr. Murdock has clearly demonstrated a sophisticated knowledge of the rationale underlying both the federal and Hawai'i's procurement policies and rules. More importantly, he has the passion to understand government procurement at the highest levels.

I support Mr. Murdock's appointment to the Procurement Policy Board without exception.

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Thursday, February 23, 2012 8:42 AM  
**To:** PGM Testimony  
**Cc:** vojackson@aol.com  
**Subject:** Testimony for GM575 on 2/23/2012 2:00:00 PM

Testimony for PGM 2/23/2012 2:00:00 PM GM575

Conference room: 224  
Testifier position: Support  
Testifier will be present: No  
Submitted by: VERNA JACKSON  
Organization: Individual  
E-mail: [vojackson@aol.com](mailto:vojackson@aol.com)  
Submitted on: 2/23/2012

Comments:

I support Douglas Murdock's nomination to the Procurement Policy Board. He is well versed and an expert in procurement law in his years of experience with the Federal government as a Staff Judge Advocate. I have worked with Doug Murdock as one of the Board members of the National Contract Management Association. He is our advisor as well as our education/training chair for the membership. This position is a great fit for Doug Murdock. He is a professional and will be a great asset to the Procurement Policy Board. I highly recommend his appointment.

Verna Jackson  
Membership Chair, NCMA  
Procurement Analyst, US Army

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Thursday, February 23, 2012 10:30 AM  
**To:** PGM Testimony  
**Cc:** d.lee@venturatechnology.net  
**Subject:** Testimony for GM575 on 2/23/2012 2:00:00 PM

Testimony for PGM 2/23/2012 2:00:00 PM GM575

Conference room: 224  
Testifier position: Support  
Testifier will be present: No  
Submitted by: Daena Lee  
Organization: Ventura Technology Enterprises, Ltd.  
E-mail: [d.lee@venturatechnology.net](mailto:d.lee@venturatechnology.net)  
Submitted on: 2/23/2012

**Comments:**

My association with Doug Murdock began when he became a member of the local chapter of the National Contract Management Association (NCMA) more than a year ago. My firm has also sought contracting and business counsel from Doug and his colleagues at Alston Hunt Floyd & Ing.

I heartily support Doug Murdock's nomination to be a member of the state's Procurement Policy Board. Doug has shown himself to be thorough, thoughtful and extremely knowledgeable about contracting and procurement. He has direct experience dealing with the aftermath of acquisition and ethics scandal and has an excellent presentation on how to survive such crises. Doug is supportive and actively engaged in increasing the level of contracting and procurement professionalism in the Pacific region as evidenced by his work as the local NCMA Education Director.

Doug Murdock is a great asset to the contracting and procurement community and is an excellent choice for the state's Procurement Policy Board.