

*Jan Naoe Sullivan
368 Dune Circle
Kailua, Hawaii 96734*

April 11, 2011

The Honorable Jill Tokuda, Chair
Senate Committee on Education
State Capitol, Room 218
Honolulu, Hawaii 96813

Re: GM #664, Jan Sullivan
Nomination to the University of Hawaii Board of Regents

Dear Senator Tokuda and Members of the Committee:

This letter is being submitted in response to the following questions that were forwarded:

(1) Why did you decide to apply to serve on the BOR?

I decided to apply to serve as a Regent because I believe that I can bring diversity and a unique viewpoint to the Board. For the last ten years, I have been operating and managing the growth and development of an engineering and high tech company in Hawai'i. Prior to this I was the Director of Planning and Permitting at the City, and earlier on was a land use attorney that worked in the area of real estate and development.

Ten years ago, I made a personal decision to change careers. My children are very smart kids - my son is a physics major and my daughter is an engineering major. Ten years ago, I looked around and saw that our State economy was primarily comprised of tourism, military, construction and service related jobs. While these are great industries, they do not represent the jobs of the future, and the hope of my children. I asked myself whether we were inspiring our local kids to pursue STEM careers, only to become educated and to move to the mainland in order to find good jobs. While it is a daunting task, I felt it was a worthwhile mission to work to grow a new economic sector for the State – a true high tech sector.

While there is no exact "model" that matches Hawaii's unique situation, it is very clear that any State that has built a healthy tech sector has also built a strong University that recognizes the importance of this industry. I decided to apply to serve as a Regent because I believe that the University plays a critical role in developing a new economy for Hawaii's future.

(2) What do you perceive are the roles and responsibilities of individual members and the overall role of the BOR in regards to University decision-making?

The Board's constitutional role is to hire and fire the President, to set policy, and to have jurisdiction over the University's internal structure, management and operations. I believe that the Board should focus its time on issues that are significant and that have long term consequences. A good board will be comprised of individuals that will bring diverse experiences and viewpoints to any discussion. A healthy board will be willing to ask hard questions and have thorough discussions with the intent of achieving solid, well thought through decisions. I believe that individual board members have a duty to act in the best interest of the University, and in a manner that is consistent with the University's mission and goals.

(3) Please identify one short- and one long-term goal you would have as a BOR member and how you would accomplish these during your term of service.

One short term goal would be to implement HiTex (Hawai'i Innovation Technology Exchange Institute), or some version of this institute. This goal was one of the key recommendations that were contained in the report from the President's Advisory Council on Hawai'i Innovation and Technology Advancement. I would hope to support the President's initiative in this area through instituting the necessary organizational and policy changes that will be required.

One long term goal would be to support the President's far-reaching initiative to create a 21st century capability for innovation and technology transfer to support the development of a tech industry for Hawaii. Specifically, I would like to focus on the initiative to integrate entrepreneurship and innovation into the curriculum. These skills are critical to building a workforce that can compete in the 21st

century. Because entrepreneurship and innovation require collaboration and inter-disciplinary discourse, established policies, practices and structures that have led to departmental or individual college "silos" will need to be reviewed and creative approaches will need to be explored and adopted.

(4) Can you foresee any possible conflicts of interests that could arise during your service on the BOR? How would you overcome any possible conflicts of interest?

Oceanit is an engineering and high tech company. The company has never, to my knowledge, participated in engineering work for the University. The company has on occasion contracted with the University to do joint research, and to hire student and/or graduate student interns. Oceanit's business model makes the prospect of licensing from the University unlikely, as the company's strength has been in its own strong R&D capabilities, and its deep intellectual property portfolio.

In the unlikely event that there was a conflict of interest, I would recuse myself from any decision making or discussion surrounding the matter.

(5) In looking at the University's strategic plan and the goals laid out by President Greenwood for the University system, what particular areas are of interest to you and how will your particular skill set and experience contribute to the progress of the University system.

Some of this question has already been answered under Question (3), above.

My areas of relevant experience include:

- Short and long range planning. This includes physical facility planning and development, as well as broader policy planning that establishes measurable targets;
- Operational and CIP budget planning and prioritization;
- Forward looking entrepreneurial and innovation programs and initiatives;
- Working with and understanding complex funding sources including federal grant funding.

(6) We are currently faced with an unprecedented budget crisis. What ideas do you have for generating revenue or cutting costs for the University and how should the University go about making any cuts within the budget?

One area to consider would be to build strong federal grant programs in research areas that are aligned with the University's growth mission. Given the current state of the federal budget and the difficulties in pursuing traditional sources of congressional support, it is an ideal time for the University to support and build strong faculty research in targeted areas, and to capture federal grant monies through competitive award processes.

I need to spend more time familiarizing myself with the University's budget in order to properly answer the budget cut question. In general, I think that in an ideal world, departments or colleges would build an operating and a CIP budget and would submit it to the President's office for review, analysis and prioritization. Because the University is so diverse and its funding is so complex, this is probably a difficult goal to achieve. When money is tight, all businesses that manage to stay in business know that in order to keep the doors open and keep a business moving forward, you must go through the difficult decision making process of prioritizing. While it is easier to do across the board cuts, in my opinion, the ideal way to approach a reduction is to clearly connect funding to priorities.

(7) How do you view the role of the system as it relates to the 10 campuses? Do you feel that the relationship as it exists now should be changed? How will you ensure equity of resources across all campuses?

I need to learn more about the University system in order to properly answer this question. However, the following provides a general answer. I would assume that in a difficult economy, there will be an increase in enrollment in the community colleges. Also, since the tuition base is lower at community colleges, the subsidy per student is probably higher. If this is correct, then a thoughtful allocation cannot be based solely on enrollment percentages, as the allocation will always favor the UH Manoa campus. Ideally, the University should operate as an integrated "system", not as completely disparate units, and resource allocation should be based on larger system-wide goals and priorities.

The Honorable Jill Tokuda, Chair
Senate Committee on Education
April 11, 2011
Page 5

(8) While the University enjoys a fair amount of autonomy, the Legislature still plays a significant role in regards to funding, policies and procedures. How do you view the relationship between the University and the Legislature and what factors are critical to ensure an effective and collaborative relationship?

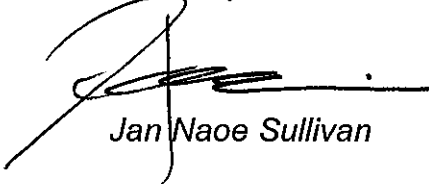
The University still relies significantly upon the Legislature for its funding. As a public University with the mission of providing an affordable education to local kids, it will always need to rely upon taxpayer funds to some extent. In my opinion, autonomy and accountability go hand in hand. If money is being allocated and spent, then a proper accounting of that money should be communicated in a clear and straightforward manner to the funder.

The most important element in a good relationship of any kind is communication. To this end, I would support strengthening a predictable and transparent method of providing information, and in maintaining good lines of communication.

The questions that you have provided are very thoughtful, and I appreciate the opportunity to share my views on these matters.

Thank you for your consideration.

Sincerely,



Jan Naoe Sullivan

GM664

Testimony



EXECUTIVE CHAMBERS
HONOLULU

NEIL ABERCROMBIE
GOVERNOR

Wednesday, April 6, 2011, 1:15 PM
State Capitol Room 225

Testimony of
Honorable Neil Abercrombie
Governor, State of Hawaii

To the Senate Education Committee
Senator Jill Tokuda, Chair
Senator Michelle Kidani, Vice Chair

GM664 Confirmation of **Jan N. Sullivan** to the
University of Hawai'i Board of Regents

Chair Tokuda, Vice Chair Kidani, and members of the Committee:

I am pleased to appoint Jan Nanoe Sullivan to the University of Hawai'i Board of Regents. Sullivan will represent the City and County of Honolulu. Her term will end June 30, 2016.

An alumna of the University Lab School and Richardson School of Law, Sullivan has worked in the technology sector for the last ten years. She has been the Chief Operating Officer at Oceanit which is an engineering, technology and science company with staff on three islands. She oversees all of the company's operational and business units which employ a staff of more than 160. At Oceanit, Sullivan has managed and supported the company's intern program which has recruited Hawaii-born technology professionals back to the islands.

Sullivan's prior career focused on land use development and permitting. She has been Director of Land Utilization and Department of Planning and Permitting for the City and County of Honolulu. She led a major department reorganization, modernization program, and computerized permit tracking to improve efficiency and effectiveness of services.

Sullivan has served on main boards and commissions including Parents and Children Together, Girl Scouts of Hawaii, Mutual Housing Association, Hawaii Community Development Authority (HCDA) and Charter Commission for the City and County of Honolulu.

Thank you for your consideration. I respectfully request that you confirm Jan N. Sullivan to the University of Hawai'i Board of Regents.

Senate Committee on Education
Chair Senator Jill Tokuda
Vice Chair Senator Michelle Kidani
Members: Senators Suzanne Chun Oakland, Clarence Nishihara,
Brian Taniguchi and Sam Slom

Date of Hearing: April 13, 2011

Testimony in Support of Governor's Message #664, the Confirmation of Jan N. Sullivan
to the University of Hawai'i Board of Regents

Thank you for giving me the opportunity to submit testimony in support of the confirmation of Jan Sullivan to the University of Hawai'i Board of Regents. Ms. Sullivan was my Director of Land Utilization as well as the newly created Department of Planning and Permitting. She was the first woman planning director in the City and County of Honolulu to serve in this capacity. She led and managed an unprecedented reorganization that consolidated the functions and staff from three existing departments into one department of 300+ persons. Ms. Sullivan also modernized the new department by establishing the first computerized permit and tracking system in the State of Hawaii. Under her leadership the Geographic Information System (GIS) soared to a model level. Working with her staff she expanded the capability and usefulness of the GIS by capturing, managing, analyzing, and displaying all forms of geographically referenced information in the City and County of Honolulu. She was one of the pioneers of the GIS which allows users to view, understand, question, interpret, and visualize data in many ways that reveal relationships, patterns, and trends in the form of maps, globes, reports, and charts. It now is a powerful tool for fire fighters, crime fighters and emergency operations as well as all other city operations.

Ms. Sullivan is the Chief Operating Officer of Oceanit, a high tech company that is known for its work in cutting edge research. She manages her work and her staff with the same passion and compassion as she did at the City. I know she will dedicate the same energy and concern for people and for excellence as a member of the University of Hawai'i Board of Regents.

Again, thank you for giving me this opportunity to submit testimony in support of Jan Sullivan.

Sincerely,



Mayor Jeremy Harris

The Senate
Committee on Education
April 13, 2011
1:15 p.m., Room 225

Statement of the Hawaii Carpenters Union on the Confirmation of
Jan N. Sullivan to the University of Hawaii Board of Regents, GM 664

The Hawaii Carpenters Union supports the confirmation of Jan Sullivan to the University of Hawaii Board of Regents. In addition to her commitment to public policy and community service, her knowledge of planning, development and the construction industry will be a valuable resource for the Board and the University system.

The University of Hawaii is a substantial developer in the course of carrying out its educational and research mission. Ms. Sullivan has experience with planning and development from work in the private sector, as Director of the Honolulu Departments of Land Utilization and of Planning and Permitting, as Chair of the Hawaii Community Development Authority, as a Board member for a non-profit affordable housing corporation, and by managing related computer technology.

There is much to do in constructing new facilities and renovating the existing University plant(s). While staff carries out the University's development and redevelopment program, it is important to have Regents that know what it takes to get a project going, from inception to completion.

As a part of the construction industry, we are acutely aware of the need for knowledge of this sector among the Regents. We do not mean to ignore Ms. Sullivan's background in law, management and human development. For the later, we note her service with Parents and Children Together, Girl Scouts of Hawaii, and The Hawaii Nature Center.

Jan Sullivan will be a contributing, diligent and caring member of the Board of Regents. Thank you for considering our testimony in support of her confirmation.

April 8, 2011

The Honorable Jill Tokuda, Chair
Senate Committee on Education
State Capitol, Room 218
Honolulu, Hawaii 96813

Re: GM #664, Jan Sullivan's nomination to serve on the University of Hawaii's Board of Regents

Dear Senator Tokuda and Members of the Committee:

I am respectfully recommending Jan Sullivan to serve on the Board of Regents at the University of Hawaii.

In January 2011, the University of Hawaii Innovation Council submitted a report to President M.R.C. Greenwood outlining a plan to stimulate the transformation of innovative UH research into commercial businesses, thereby creating high-paying jobs and contributing to the local economy.

The report, "provides advice and recommendations for the University's strategy to enhance research programs and create an environment that promotes research and technology development and transfer, enabling the University to contribute positively to the State's economic development."

The report contained four recommendations:

1. Identify research as an industry in Hawaii
2. Establish HiTEX (Hawaii Innovation Technology Exchange) Institute
3. Identify key areas for commercialization opportunities
4. Integrate entrepreneurship into the curriculum

Jan Sullivan has the skills and knowledge to implement the Council's recommendations, and the management vision to contribute to the evolution of the University system. Together with her husband, Mrs. Sullivan has built Oceanit into the largest science and engineering company in Hawaii. Oceanit identifies innovative technologies, develops them into products, and spins out new companies to further develop and market these exciting new products.

As the Chief Operating Officer at Oceanit, Mrs. Sullivan understands the challenges for start-up companies. Her work experience in the technology industry, coupled with her start-up experience, makes her an ideal candidate to direct the University's future.

Regents who possess an understanding of the entrepreneurial process and an entrepreneurial skill set will be invaluable, as the University begins to implement programs aimed at educating entrepreneurial students. Mrs. Sullivan's commitment to the community, integrity, and intellect is unquestionable. I know she will be a committed proponent for the University, its students and the business community.

Sincerely,

A handwritten signature in black ink that reads "Susan Yamada". The signature is written in a cursive style with a large, sweeping initial 'S'.

Susan Yamada
Executive Director
Pacific Asian Center of Entrepreneurship
Shidler College of Business
University of Hawaii

April 4, 2011

Senator Jill Tokuda, Chair
And Members of the Senate Committee on Education
State Capitol
Honolulu, Hawaii 96813

Dear Senator Tokuda and Members of the Senate Committee on Education:

I am honored to provide testimony in support of the nomination of Jan Sullivan as a member of the Board of Regents of the University of Hawaii. I have known Jan for years and will stand by her integrity as a person and as a business woman. As a member of our community, she has shown herself to have both the rare capacity to be a visionary and a person who can get things done.

While we all see the need for the University of Hawaii to establish itself as a leader in medical and technology research, the University has for years fallen woefully short in its ability to transfer intellectual capital to private industry in order to establish itself as an economic driver for Hawaii. As the Chief Operating Officer of Oceanit, Jan Sullivan is one of the few individuals in Hawaii who can bring to the University the skills, experience and background in technology and capital markets to help us achieve this vision.

Jan and her company continue to work on educational initiatives in the sciences for school aged children and I know that her heart is in the right place in her willingness to serve on the Board of Regents.

I would be happy to visit with you and the Senate Committee on Education if you have a need to ask me any further questions regarding my support for Jan Sullivan.

Sincerely,



Duane K. Kurisu
Chairman and CEO



William K. Richardson, Managing Director
Manoa Venture Partners, LLC
1000 Bishop Street, Suite 902
Honolulu, HI 96813
Ph: 808-545-3755
Email: bill@HMSHawaii.com

4 April, 2011

The Honorable Jill Tokuda, Chair
Senate Committee on Education
State Capitol, Room 218
Honolulu, Hawaii 96813

Dear Senator Tokuda and Members of the Committee:

I heartily support the nomination of Jan Sullivan to serve as a University of Hawaii Regent. I have known Jan for more than 15 years in her roles in the City & County Administration, as a real estate attorney, and, more thoroughly, as the Chief Operating Officer of Oceanit. Jan is a person of the highest integrity, hardworking, conscientious, and highly intelligent. I am sure that she will bring great honor and helpful ideas to the Board of Regents.

As a UH faculty member, former UH Foundation Trustee, and active support of the UH Law School, I have had many opportunities to observe Jan in action and to discuss with Jan UH policy. I have found her ideas to be forward thinking and innovative. In that light, I have also watched Jan run and administer Oceanit. She is a caring and responsible supervisor and always open and straight forward in interaction with business peers. Jan is a strong strategic thinker.

I have also seen Jan in her family capacities as her son and daughter have been employed by various organizations that I have Chaired (HiBEAM) and worked for (DragonBridge Capital). Jan has always been supportive and loving with her family.

I support Jan without reservation.

Sincerely,

/s/

Bill Richardson



April 6, 2011

COMMITTEE ON EDUCATION
Senator Jill N. Tokuda, Chair
Senator Michelle Kidani, Vice Chair
State Capitol, Conference Room 225
415 South Beretania Street
Honolulu, HI 96813

PRINCIPALS

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AIA

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James L. Stone, Arch.D.,
AIA, LEED AP

Katherine M. MacNeil
AIA, LEED AP

Tom Young, MBA
AIA

**THE TWENTY-SIXTH LEGISLATURE, REGULAR SESSION OF 2011
SENATE HEARING ON GOVERNOR'S MESSAGE NO. 664
Wednesday, April 13, 2011**

**SUBJECT: SUPPORT FOR NOMINATION OF JAN N. SULLIVAN TO THE
UNIVERSITY OF HAWAII BOARD OF REGENTS**

Dear Chair Tokuda, Vice Chair Kidani and Committee Members:

The Principals of Group 70 International, Inc. extend their full support for the nomination of Jan N. Sullivan to the UH Board of Regents.

Jan has served very capably in a wide range of leadership responsibilities in both the public and private sectors. Ms. Sullivan has diverse private sector experience in running a private law practice and a multi-disciplinary technology firm. In her capacity as former Director of Planning for the City and County of Honolulu, she gained valuable public sector experience in a very challenging position. She has first-hand knowledge of the challenges faced by UH across its system, and will help the BOR address critical problems and advance the University's plans.

For more than two decades, Group 70 has worked together with Jan Sullivan in various professional capacities. We believe that her intelligence, unique experiences and energetic persona will provide great new strengths to the Regents as they address the opportunities ahead for the UH system. Please confirm her nomination.

Mahalo,

GROUP 70 INTERNATIONAL, INC.

Jeffrey H. Overton, AICP, LEED-AP
Principal

April 9, 2011

Honorable Senator Jill Tokuda, Chair
Honorable Senator Michelle Kidani, Vice Chair
Committee on Education
Hawaii State Capitol
415 South Beretania Street
Honolulu, Hawaii 96813

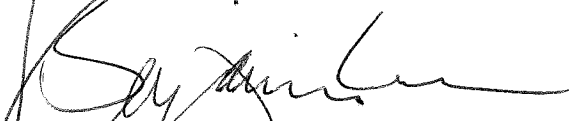
Subject: GM 664 -Confirmation of Ms. Jan N. Sullivan to the University of Hawai'i Board of Regents

Dear Chair Tokuda, Vice-Chair Kidani and Honorable Members of the Committee on Education:

It is with great pleasure to provide my support and highest recommendation of Ms. Sullivan to the University of Hawaii Board of Regents. I have known Ms. Sullivan for over 25 years and can attest that she is extremely qualified to serve in this position. Her administrative skills and depth of experience in both the private and public sectors are outstanding and will be a welcome addition to the Board. She is one of the best Directors of the Department of Land Utilization that I have had the pleasure to work with while I was Deputy Managing Director of the City and County of Honolulu. Her policy and land use decisions were consistent, fair and equitable with a balanced approach that protected the welfare of our citizens and the beauty of our natural environment. In addition to her calm demeanor and witty humor, you will find Ms. Sullivan to be an honest, caring individual with an untiring commitment and passion to improve the quality of education for our State and the University of Hawaii.

I respectfully ask for your favorable consideration in confirming Ms. Sullivan as a member of the University of Hawaii Board Regents.

Aloha,



Benjamin B. Lee, FAIA
Vice President, Clifford Planning and Architecture LLC and
Former Managing Director of the City and County of Honolulu



April 7, 2011

The Honorable Jill Tokuda, Chair
Senate Committee on Education
State Capitol, Room 218
Honolulu, Hawaii 96813

Re: GM #664, Jan Sullivan's nomination to serve on the
University of Hawaii's Board of Regents

Dear Senator Tokuda and Members of the Committee:

I send this letter to express my full support of Jan Sullivan's nomination to serve as a regent on the University of Hawaii's Board of Regents.

Ms. Sullivan has a proven track record of successful leadership in both the public and private sector, having served as Director of the Department of Land Utilization, as well as well the Chief Operating Officer of one of Hawaii's largest science and engineering companies.

In general, her record of effective management and leadership in the public sector makes her ideally suited for the task of steering a large system such as the University of Hawaii in a positive and forward-looking direction. In particular, serving as COO of a large diversified technology firm has given her experience that will be invaluable in addressing critical issues related to the technical education needs of all University of Hawaii students, as well as in her parallel role on the State Board of Career and Technical Education.

Having worked with Ms. Sullivan in a professional capacity, I can attest to her enthusiasm, professionalism and diverse capabilities, and I urge the Committee to confirm her nomination.

Sincerely,

A handwritten signature in black ink, appearing to read "Darren Kimura".

Darren T. Kimura
President & Chief Executive Officer





Written Statement of

Ian Kitajima
Oceanit

before the

SENATE COMMITTEE ON EDUCATION

April 13, 2011

1:15 PM

State Capitol, Conference Room 225

In Support of

GM 664 Confirmation of Gubernatorial Nominee Jan N. Sullivan to the University of Hawai'i Board of Regents.

TO: Senator Jill Tokuda, Chair; Senator Michelle Kidani, Vice-Chair and Members of the Committee on Education

FROM: Ian Kitajima, Director

RE: Testimony in Support of GM 664 Confirmation of Gubernatorial Nominee Jan N. Sullivan

Thank you for the opportunity to submit testimony in support of GM 664, confirmation of nominee Jan N. Sullivan.

Managing Diversity. I have known Jan for almost 10 years. We work together at Hawaii's most innovative company, Oceanit. Jan is our chief operating officer, and she does an amazing job of running a complex high-tech organization with local, national, and international clients, and over 20 major innovation thrusts, ranging from cyber-security to biomedical devices to environmental and coastal engineering to nanotechnology to social networks. In many ways, Oceanit is like a private mini-University but with a focus on commercialization, rather than on teaching and publishing.

Creating Culture. More difficult than managing diversity, Jan sets the organizational tone or "culture" at Oceanit that cultivates its creative and empowering work-play environment. I wouldn't have stayed at Oceanit, the longest I have stayed anywhere in my career, if it were not for Jan (and Pat) Sullivan. Jan is one of the sharpest and well grounded people I know. She has a special sense that is well attuned to understanding people. At Oceanit Jan uses her people skills to grow leaders who will change our world. I have always felt empowered by Jan, and my sincerest testament to her leadership is to say that after 10 years, today still feels as exciting and fresh as the "first" day I walked into Oceanit.

Living Innovation. For the past 26 years, Oceanit has been what the State of Hawaii and the University of Hawaii could be, i.e., an innovative organization focused on solving the

world's greatest challenges, recruiting and funding the best people, creating a culture of collaboration, building community, and shepherding innovations through commercialization to create new companies, industries, and jobs in Hawaii. Jan is one of the few people in the country, and even fewer women, who walk the walk on innovation and commercialization in tech. We at Oceanit are successfully living innovation with Jan leading the charge.

Why? A lot of folks are asking why is Jan doing this? From the Oceanit perspective, an industry and economy based on innovation cannot exist without a University that produces great talent and breakthrough basic research. From a broader perspective, Hawaii cannot flourish without a fundamental shift in the development of human capital. The University of Hawaii must adapt, and do it quickly like any other organization.

For these reasons, you will not find a more capable, relevant, and dynamic Regent than Jan. She will do what is needed versus what is convenient and popular. She will face challenges and opportunities head on, and I know she has been and will continue to be committed to the University, and its transformation.

Mahalo for the opportunity to share my personal experiences of Jan, and to offer my wholehearted support of her for your consideration.

Aloha,
Ian Kitajima

April 11, 2011

The Honorable Jill Tokuda, Chair
Senate Committee on Education
The Honorable Michelle Kidani, Vice Chair
Senate Committee on Education
State Capitol, Room 225
Honolulu, Hawaii 96813

Re: GM #664, Jan N. Sullivan's nomination to serve on the
University of Hawaii's Board of Regents

Aloha Chair Tokuda, Vice Chair Kidani and Members of the Committee:

I am writing to express my support of GM #664 for Gubernatorial Nominee, Jan N. Sullivan to serve on the University of Hawaii's Board of Regents.

As a life long resident of Hawaii who's family ties run deep in public service, this endorsement comes from the core of who I am. In the past year I've had the privilege of having Jan Sullivan on the Board of Directors of Enterprise Honolulu. Jan is one of the clearest thinkers I know and one who is unwavering in her dedication to improve the quality of life for the children of Hawaii.

Like myself, Jan's family is well known for their service to the community and I'm very fortunate that the community has given me a chance to serve on my own merits. I encourage you to provide that same opportunity to Jan.

I ask for your support to confirm Jan N. Sullivan to serve on the University of Hawaii's Board of Regents.

Please feel free to contact me directly should you have any questions.

Mahalo,



Pono Shim
President & CEO
Enterprise Honolulu, Oahu Economic Development Board



ENTERPRISE
HONOLULU

THE BUSINESS CLIMATE OF PARADISE

Dillingham Transportation Building
735 Bishop Street, Suite 412, Honolulu, Hawaii 96813 • 808-521-3611
Fax: 808-536-2281 • info@enterprisehonolulu.com • www.EnterpriseHonolulu.com

Leigh-Ann K. Miyasato
2909 Alphonse Place
Honolulu, HI 96816
lkmiyasato@gmail.com

April 6, 2011

COMMITTEE ON EDUCATION

Senator Jill N. Tokuda, Chair
Senator Michelle Kidani, Vice Chair

HEARING

Wednesday, April 13, 2011
1:15 p.m.
Conference Room 225

Re: GM 664: Testimony in Support of the Nomination of
JAN N. SULLIVAN to the Board of Regents of the University of Hawai'i

Dear Chair Tokuda, Vice Chair Kidani, and Members of the Committee:

I have known Jan Sullivan since 1991, when she was in private practice at Takeyama & Sullivan and I was an attorney at Fujiyama, Duffy & Fujiyama. I worked with her on a number of real estate development projects and was impressed with her intelligence, expertise, and ability to get things done. Despite her youth, she had already earned an excellent reputation as a real estate lawyer. I was not surprised to see that the Mayor of the City & County of Honolulu appointed her as Director of the Department of Planning and Permitting. By all accounts, she did an outstanding job in that important position.

In the early 2000s, Jan took on her current role as Chief Operating Officer of Oceanit and I became Executive Director of HiBEAM, a nonprofit accelerator for early stage Hawai'i technology companies. Jan strongly supported HiBEAM's efforts to develop the Hawai'i technology industry and to build its connections to the venture capital community in Silicon Valley and beyond. At Oceanit, Jan has developed a deep understanding of what it will take to grow the technology sector in Hawai'i and the critical role that UH must play in technology transfer and economic development. She has worked extensively with UH professors and researchers to help license and commercialize the technologies they invented. She will bring this invaluable knowledge and experience to the UH Board of Regents.

In 2007, Jan was kind enough to join the Board of Directors of the Entrepreneurs Foundation of Hawai'i ("EF Hawai'i"), a nonprofit organization of which I am President and Executive Director. EF Hawai'i encourages entrepreneurial companies to get

involved in philanthropy and community service. Although she was extremely busy, Jan attended all of our meetings. She contributed greatly to the Board's strategic discussions and was vigilant in oversight of the organization's programs and finances. I'm sure she will fulfill similar duties well on the UH Board of Regents. Her insights are keen, her judgment is sound, and her integrity is unquestioned.

Jan is devoted to improving educational opportunities for Hawai'i students, especially in the fields of Science, Technology, Engineering & Math (STEM). Under her leadership, Oceanit conducts an amazing summer internship program that has fostered the creativity and inventiveness of hundreds of students over the years and has inspired many of them to become scientists, engineers, and entrepreneurs. In addition, in 2010 Oceanit team members volunteered 600+ hours to help students in robotics competitions; held Furlough Friday demonstrations and experiments for high school students; conducted science demonstrations at Honolulu Community College, Pearlridge Mall, and Windward Mall; and created "Weird Science with Dr. V" on the Sunrise morning TV news program. None of this would have happened without Jan's dedication to helping Hawai'i students succeed, and she will bring that same quality to her work on the Board of Regents.

Jan has demonstrated her commitment to the Hawai'i community in many other ways. At Oceanit she has helped build a corporate culture of 'ohana, sharing, and giving back. Every year, she asks the Oceanit team to participate in EF Hawai'i's school supplies drive for abused and neglected children, and the team donates hundreds of dollars worth of supplies. Here's a photo of their collection last year:



This drive represented only a small part of Oceanit's community involvement under Jan's leadership. The team also collected funds and in-kind donations for nonprofit organizations on 'Oahu, Maui, and Kaua'i; served as coaches and judges in the UH business plan competition, the Department of Education high school business plan competition, and the Career Pathway 2010 competition; adopted a family during the holidays through the Lōkahi program; and engaged in many other volunteer and service activities. Jan's commitment to making Hawai'i a better place for all, and especially for our young people, will serve her well on the Board of Regents.

For all of these reasons, I wholeheartedly support the nomination of Jan Sullivan to the Board of Regents of the University of Hawai'i.

Sincerely yours,

/s/

Leigh-Ann K. Miyasato

Meredith J. Ching
P.O. Box 3440
Honolulu, Hawaii 96801

GM 664
CONSIDERATION OF JAN N. SULLIVAN
UNIVERSITY OF HAWAII BOARD OF REGENTS

APRIL 13, 2011

Chair Tokuda and Members of the Senate Committee on Education:

Thank you for this opportunity to express my strong support for the confirmation of Ms. Jan Sullivan as a member of the University of Hawaii's Board of Regents.

I have known Jan for more than two decades, and have had the opportunity to have increasing levels of interaction with her over the years. I first met Jan when she was a land use attorney—at that time, one of the few women in the real estate development arena. She was known to be very knowledgeable about the land use permitting process in Hawaii and very effective at working with both government and the private sector. We all watched as she then assumed the very difficult and very visible role as head of the City and County's Department of Planning and Permitting and Department of Land Utilization—a position she handled very competently, both with her internal (government employees) and external (business/community) audiences—and without controversy, which is no easy feat. Most recently, I have had the good fortune to work with Jan on a number of community non-profit boards and, at the same time, have watched her manage and guide the growth of her company, Oceanit, into new and complex technological arenas, important to our future.

Jan's career history and achievements exemplify the qualities that I have witnessed for myself. She is an amazingly quick and thorough learner, able to grasp the core essence of any problem, with even the most complex of subjects. She is articulate and extremely straight-forward. She does not hesitate to assume a leadership role, nor does she shy away from effecting change. And she is able to manage opposing interests and perspectives very adeptly, always approaching problems with an objective eye. She is willing to work hard—at her job, in her community—and she takes her responsibilities very seriously.

Coupled with Jan's personal qualities, her working knowledge of government and many key industries in Hawaii, including the technology sector, and her personal passion for preparing and nurturing young people for a better future for themselves and for Hawaii make her a unique choice for the UH Board of Regents. She has the experience and intelligence. She has the dedication to this community. And, she has the desire to make a difference.

The University of Hawaii—and of the citizens of this state—would be extremely fortunate to have Jan Sullivan on the UH Board of Regents.

It is based on these observations that I support Jan Sullivan's confirmation as a member of the University of Hawaii Board of Regents.

Thank you for your consideration.

April 6, 2011

Honorable Jill Tokuda, Chair
Honorable Michelle Kidani, Vice-Chair
Committee on Education
The Senate
State Capitol
415 South King Street
Honolulu, Hawaii 96813

Re: Jan N. Sullivan, GM 664 submitting for consideration and confirmation
to the University of Hawaii Board of Regents

Dear Chair Tokuda, Vice-Chair Kidani, and Committee Members:

Thank you for the opportunity to submit this testimony in support of GM 664, submitting the nomination of Jan N. Sullivan to serve on the University of Hawaii Board of Regents (the "Board"), which will be heard by your Committee on April 13, 2011. I have had the privilege of getting to know Ms. Sullivan very well on both a professional and personal level ever since joining Oceanit in 2007 as its General Manager and General Counsel, and I believe that Ms. Sullivan would be an excellent candidate to serve on the Board.

Ms. Sullivan has a broad and diverse background, having served in leadership positions at the City and County of Honolulu, multiple community organizations, and at Oceanit, a leading science and technology company based in Hawaii. Her strong sense of civic responsibility, as exemplified by her service with numerous community organizations such as the Hawaii Community Development Authority, Homeless Aloha, Girl Scouts of Hawaii, Hawaii nature Center, as well as her constant encouragement of employees at Oceanit to participate and make a difference with community organizations, will make her a tireless champion and advocate for the University of Hawaii.

Her experience as the Chief Operating Officer of Oceanit will bring perspective on what it takes to bridge the gap between academia and private industry, especially that of the technology industry. Ms. Sullivan is very passionate about developing a successful technology industry here in Hawaii so that Hawaii's children and students will have the option and opportunity of having a working career here in Hawaii. This passion, vision and aspiration to develop a technology industry will serve the University of Hawaii well as it works to develop innovation programs and foster strong relationships with industry. Being a University of Hawaii undergraduate myself, and also having had the chance to attend graduate school in, as well as work in Silicon Valley, I can see the huge potential for the University of Hawaii to help drive an innovation economy in Hawaii, and Ms. Sullivan would be ideally suited to help provide such direction.

Ms. Sullivan is also grounded with solid values and character and will be a great overall asset to serve an institute of higher learning. I strongly urge you to support her nomination.

Very truly yours,

John M. Kuriyama