

# GM 631

**Measure Title:** Submitting for consideration and confirmation to the Board of Directors of the Hawai'i Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI, for a term to expire 6-30-2015.

**Report Title:** Board of Directors of the Hawai'i Hurricane Relief Fund

**Description:**

**Companion:**

**Package:**

**Current Referral:** CPN



DTRIC Insurance Company, Limited  
1600 Kapiolani Boulevard, Suite 1520  
Honolulu, Hawaii 96814-3801  
(808) 951-1700  
www.dtric.com

April 4, 2011

Honorable Rosalyn H. Baker, Chair  
Commerce and Consumer Protection Committee  
Hawaii State Capitol  
415 South Beretania Street  
Honolulu, HI 96813

**Re: John L. Garibaldi as Board of Director  
Hawaii Hurricane Relief Fund**

Dear Senator Baker:

It is with great pride and honor that I submit my highest recommendation to **AFFIRM** John L. Garibaldi as Board of Director to the Hawaii Hurricane Relief Fund.

John is a highly qualified and effective Executive with a myriad of key executive positions that he has held here in Hawaii over the past 30 years. The key component that will make Mr. Garibaldi a solid fit as a Director of the Hawaii Hurricane Relief Fund, is his experience in the insurance industry as the past President and CEO of Zephyr Insurance. While there, he provided the necessary leadership to have a solid foundation and business model to be financially secure while providing a necessary need for the community of Hawaii. John is a fixer and a builder of organizations and will bring fresh eyes and outlook to the entire picture.

The Hawaii Hurricane Relief Fund is in need of a solid leader to do what is right for the community. John has the acumen to provide that balance and vision to bring back the HHRF to what it was intended to do, **WHEN** the next hurricane hits Hawaii.

Again, it is my privilege to have my name attached to John L. Garibaldi and highly recommend your **AFFIRMATION** to his appointment.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ernest H. Fukeda, Jr.', written over a horizontal line.

Ernest H. Fukeda, Jr.  
President & Chief Executive Officer

**Bowen  
Hunsaker  
Hirai  
Consulting Inc.**

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April 5, 2011

Committee on Commerce and Consumer Protection  
Via e-mail [CPNTestimony@Capitol.hawaii.gov](mailto:CPNTestimony@Capitol.hawaii.gov)

To Senator Rosalyn H. Baker, Chair:

I am writing this letter in support of John Garibaldi's Gubernatorial nomination to the Board of Directors of the Hawai'i Hurricane Relief Fund. I have known John and his wife Colette for many years. In my opinion, John possesses the temperament, maturity, and integrity to be a very good Director. I fully support his nomination and ask that you approve his nomination to the Board of Directors of the Hawai'i Hurricane Relief Fund.

Kindest Regards,



Mark D. Hunsaker, CPA, ABV, CFF, CBA

ELIZABETH ANN ISHII  
841 BISHOP STREET SUITE 850  
HONOLULU, HAWAII 96813  
TELEPHONE: 808 522-5133  
EMAIL: EAIshii@lawcsilc.com

April 5, 2011

The Honorable Senator Roslyn H. Baker  
Senate Committee on Commerce and Consumer Protection

Re: **GM 631**  
**Hearing before the Senate Committee on Commerce and Consumer Protection**  
**Thursday, April 7, 2011, 9:00 a.m.**  
**Conference Room 229**  
Testimony in Support of Confirmation of JOHN GARIBALDI to the  
Board of Directors of the Hawai'i Hurricane Relief Fund

Dear Senator Baker and Members of the Committee:

I am submitting this testimony in support the confirmation of John Garibaldi to the Board of Directors of the Hawai'i Hurricane Relief Fund.

I am an attorney in private practice and have been licensed to practice in Hawai'i since 1980. I first met Mr. Garibaldi in the mid-1980s when he was the Chief Financial Officer at Aloha Airlines and I was representing Aloha in aircraft purchase and lease transactions. We worked together extensively during his tenure at Aloha. He was well versed in financial matters, and most importantly for the volatile airline industry, both responsible and innovative in matters such as budgeting, cost savings, and risk management. I have continued to work with him periodically since he left Aloha. Looking back over many years of experience with the finance and business community, I believe Mr. Garibaldi's financial knowledge and skills to be outstanding. Furthermore, his professional experience dovetails perfectly with the needs of the Hawai'i Hurricane Relief Fund – there will always be hurricanes, and never enough money.

I would also like to comment on Mr. Garibaldi's loyalty to Hawai'i. There have been times over the years when I have wondered whether he would want to return to the mainland – as has been the case with many of my most qualified colleagues. On the rare occasions when I had the nerve to ask, he always replied that he made the islands his home after college; his family and friends are here; and his dreams are tied to Hawai'i.

Mr. Garibaldi's appointment to the Board of Directors of the Hawai'i Hurricane Relief Fund would greatly benefit the people of Hawaii. I am very appreciative of his willingness to perform this public service.

Please feel free to contact me if you have any questions or concerns. Thank you for your consideration.

Very truly yours,



ELIZABETH ANN ISHII

THE GRAD LAW FIRM  
DAVIES PACIFIC CENTER, SUITE 1800  
841 BISHOP STREET, HONOLULU, HAWAII 96813

Telephone: (808) 521-4757  
Facsimile: (808) 533-0327  
Email: [lawyers@gradlaw.com](mailto:lawyers@gradlaw.com)  
<http://www.gradlaw.com>

April 5, 2011

COMMITTEE ON COMMERCE AND CONSUMER PROTECTION

Hawaii State Senate  
Conference Room 229  
State Capitol  
415 South Beretania Street  
Honolulu, Hawaii 96813  
Attention: Senator Rosalyn H. Baker, Chair  
Senator Brian T. Taniguchi, Vice Chair

Re: GM 631  
John Garibaldi, nominee as a director of Hawai'i Hurricane Relief Fund

Dear Senator Baker and Senator Taniguchi:

I am pleased to submit this written testimony in favor of John Garibaldi who has been nominated by Governor Abercrombie to serve as a member of the Board of Directors of the Hawai'i Hurricane Relief Fund (term to expire 6-30-2015).

I have known John Garibaldi for more than ten years. During a portion of that time John served as the chief executive of Zephyr Insurance Co.. Zephyr is an insurer whose principal purpose was to insure private persons and their property against damage caused by hurricanes in the State of Hawaii. He served in that position competently and honorably.

I cannot think of a better prior experience to serve as a director of the Hurricane Relief Fund.

From having known John on a personal basis, I can also state without equivocation that John is highly intelligent, honorable and honest, and would serve with distinction as a member of the Board.

Very truly yours,



Jeffrey S. Grad

GOODSILL ANDERSON QUINN & STIFEL

A LIMITED LIABILITY LAW PARTNERSHIP LLP

LISA WOODS MUNGER

ALII PLACE, SUITE 1800 • 1099 ALAKEA STREET  
HONOLULU, HAWAII 96813

MAIL ADDRESS: P.O. BOX 3196  
HONOLULU, HAWAII 96801

TELEPHONE (808) 547-5600 • FAX (808) 547-5880  
info@goodsill.com • www.goodsill.com

DIRECT DIAL:  
(808) 547-5744

INTERNET:  
lmunger@goodsill.com

April 5, 2011

*Via Email: [CPNTestimony@Capitol.hawaii.gov](mailto:CPNTestimony@Capitol.hawaii.gov)*

Senator Rosalyn H. Baker  
Chair, Committee on Commerce and Consumer Protection  
Hawaii State Capitol, Room 230  
Honolulu, Hawaii 96813

Re: GM631 – Submitting for consideration and confirmation to  
the Board of Directors of the Hawai‘i Hurricane Relief Fund,  
Gubernatorial Nominee, JOHN GARIBALDI, for a term to  
expire 6-30-2015  
Hearing: Thursday, April 7, 2011 at 9:00 a.m.

Dear Chair Baker and Members of the Committee on Commerce and Consumer  
Protection:

I write this letter in strong support of John Garibaldi for the Board of  
Directors of the Hurricane Relief Fund. It has been my pleasure to work with Mr.  
Garibaldi for many years, first with Hawaiian Airlines and most recently with the Hawaii  
Superferry.

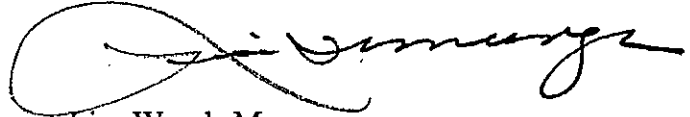
I can offer only the highest praise for Mr. Garibaldi’s accomplishments in  
business. His professional experience as a chief financial officer and as a chief executive  
officer of major businesses in our State will be a tremendous asset to the Hurricane Relief  
Fund. In addition, Mr. Garibaldi has valuable experience serving on the boards of  
businesses and nonprofit organizations. There is no question that he will do his best to  
provide advice and oversight to the Fund, mindful of its important purpose.

Apart from his business acumen, I can attest to the personal traits that make  
Mr. Garibaldi a fine nominee. I know him to be a person of tremendous integrity and  
diligence. His respect for others and his willingness to listen to all views will make him a  
fine addition to the Board of Directors.

April 5, 2011  
Page 2

Thank you for the opportunity to support the candidacy of John Garibaldi.

Very truly yours,

A handwritten signature in black ink, appearing to read "Lisa Woods Munger". The signature is fluid and cursive, with a large loop at the beginning.

Lisa Woods Munger

## Radcliffe & Associates, LLC

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222 South Vineyard Street, Suite 401, Honolulu, HI 96813-2453 Phone (808) 524-4459 Fax (808) 599-4340

April 5, 2011

Senator Rosalyn H. Baker, Chair  
Senator Brian T. Taniguchi, Vice Chair  
Committee on Commerce and Consumer Protection  
Hawaii State Capitol, Room 229

**RE: GM631 Submitting for consideration and confirmation to the Board of Directors of the Hawaii'i Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI, for a term to expire 6-30-2015.**

Dear Chair Baker, Vice Chair Taniguchi and Members of the Committee:

It is with great pleasure that I support the nomination of John Garibaldi to the Board of Directors of the Hawaii Hurricane Relief Fund. I have known John for more than a dozen years, and know him to be a strong, capable and knowledgeable executive with tremendous administrative ability. He was a key player in the ill-fated Hawaii Superferry business of several years past. And while the State Supreme Court ruled that the legislation which allowed the Hawaii Superferry to do business in Hawaii was faulty and unconditional, there is no doubt whatsoever, that it was, and would have continued to be a, thriving business--and John was at the heart of that business. He has vision, courage, and common sense. He will make a wonderful addition to the Board of Directors of the Hawaii Hurricane Relief Fund, and I join with many others who urge that he be confirmed.

Thank you for the opportunity to submit written comments.

Sincerely,

John H. Radcliffe



To the Chair and Committee Members,

I have known and worked with Mr. Garibaldi since 2004. I am the Executive Director of the Kukui Children's Foundation and he has served as the volunteer treasurer. He has overseen the purchase, renovation and operations of the Kukui Center. I have relied on him for the fiscal aspects of the project and he has been very generous with his time. He is extremely knowledgeable across a wide variety of subjects because of his extensive experience in many high level executive and financial positions. He has steered our operations in an ethical and highly competent manner resulting in our having a federal audit with no findings and being considered one of the better managed and operated nonprofits in the state. This is due to John's willingness and ability to analyze a situation and always steer us on the right path.

John is a thoughtful, reasonable and likeable person who is highly respected in the community and has played a leading, leadership role in many important institutions. He is even tempered, patient, practical and a big picture person. The state of Hawaii would be very fortunate to have him serving us in any capacity. I urge his confirmation.

Thank you for the opportunity to provide testimony.

Judy Lind,  
Executive Director  
Kukui Children's

Foundation

Aloha, Committee members, I am writing to recommend John Garibaldi for the Board of Directors of the Hawaii Hurricane Relief Fund. I have known him as a business associate of my son's with the SuperFerry and have served on the Board of the Kukui Children's Foundation with him for four or more years where he has been a very competent Treasurer.

John is very conscientious, knowledgeable, responsible and has a deep regard and concern for his community. I highly recommend him for the Board of Directors of the Hawaii Hurricane Relief Fund.

Karen K. White

Retired Family Court First Circuit Probation Officer and Administrator of Court Services Branch

**baker2 - Kelli**

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**From:** Terry OHalloran [terryo@hawaii.rr.com]  
**Sent:** Tuesday, April 05, 2011 3:37 PM  
**To:** CPN Testimony  
**Subject:** GM 631 CPN April 7 at 9am SUPPORT

**Senate Committee on Commerce and Consumer Protection**  
**Rosalyn Baker, Chair**  
**Brian Taniguchi, Vice Chair**

DATE: Thursday, April 7, 2011  
TIME: 9:00 am  
PLACE: Conference Room 229

**GM 631 - Submitting for consideration and confirmation to the Board of Directors of the Hawai'i Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI, for a term to expire 6-30-2015.**

Chair Baker, Vice Chair Taniguchi and members of the committee,

I **STRONGLY SUPPORT** the confirmation of John Garibaldi to the Board of Directors of the Hawaii Hurricane Relief Fund. Mr. Garibaldi has outstanding leadership, financial skills, and problem solving ability that would be an asset to the board. Further, Mr. Garibaldi is a long time resident of Hawaii who understands the potential of severe storms in our state and the devastation potential to property and residents. We need people like him helping ensure that our Hurricane Relief Fund is utilized appropriately. He would make an excellent board member.

Please confirm John Garibaldi to the Board of Directors of the Hawaii Hurricane Relief Fund.

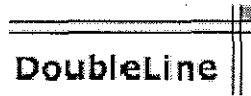
Mahalo for the opportunity to testify.

Sincerely,

Terry O'Halloran

Terry O'Halloran  
1547 Alencastre St.  
Honolulu, HI 96816  
[terryo@hawaii.rr.com](mailto:terryo@hawaii.rr.com)  
808-651-0847

I am writing in support of John Garibaldi for the position of trustee to the Hurricane Relief Commission. I have known Mr. Garibaldi for over 20 years both as a friend and as a business person in several business positions in Hawaii. He is honest, hard working, intelligent and very fair. He is also a very good father and family man. I cannot say enough about John. He would be an excellent person for this position with both insurance background and business experience in finance.



Dave Hennessy  
DoubleLine Capital LP || 333 S. Grand Avenue, 18th Floor || Los Angeles, CA 90071  
310.525.6025 Mobile || [dave.hennessy@doubleline.com](mailto:dave.hennessy@doubleline.com)

April 5, 2011

The Honorable Shan Tsutsui, President  
and Members of the Senate  
Twenty-Sixth State Legislature  
State of Hawai'i  
Hawai'i State Capitol, Room 409  
Honolulu, Hawai'i 96813  
Via Email: [CPNTestimony@Capitol.hawaii.gov](mailto:CPNTestimony@Capitol.hawaii.gov)

RE: Letter of Support for Consideration of Nomination for Board of Directors of  
the Hawai'i Hurricane Relief Fund Nominee, John L. Garibaldi

Dear President Tsutsui and Members of the Senate:

I offer this letter in support of John L. Garibaldi for the position of Board of Directors of the Hawai'i Hurricane Relief Fund. John L. Garibaldi is a visionary who upholds himself to the highest level of ethical conduct.

I have had the pleasure to have worked with him and have also had the honor to call him my friend. Mr. Garibaldi is a trustworthy gentleman, dedicated father, and husband to his wife and children. During my career working with him he also has demonstrated and exhibited outstanding management skills. He is a true leader who exemplifies the qualities that would make him an outstanding nominee.

Mr. Garibaldi has shown that he possesses a positive vision for a better Hawai'i during these difficult economic times for the future of Hawai'i. His depth in understanding of the issues that the State faces today will ensure that his future decisions will prepare us as a state for the challenges that are faced when disaster strikes.

This nominee has the compassion, determination, dedication, discipline and desire with the ability to envision the State of Hawaii well prepared and financially stable for years to come.

I humbly ask your favorable recommendation of John L. Garibaldi as Hawaii's Board of Director of the Hawai'i Hurricane Relief Fund.

Very truly yours,

Regina M. Igarashi

COMMITTEE ON COMMERCE AND CONSUMER PROTECTION

Senator Rosalyn H. Baker, Chair  
Senator Brian T. Taniguchi, Vice Chair

Submitting for consideration and confirmation to the Board of Directors of the Hawai'i Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI, for a term to expire 6-30-2015.

Dear Senator Rosalyn H. Baker, Chair and  
Senator Brian T. Taniguchi, Vice Chair

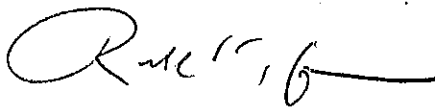
My name is Ronald T. Toyofuku, Executive Chairman of DTRIC Insurance Company, Limited, and Chairman of Royal State Insurance (RSI). I appreciate this opportunity to submit my strong support for the confirmation of John L. Garibaldi to the Board of Directors of the Hawaii Hurricane Relief Fund.

I have known Mr. Garibaldi for many years, during which time he has served in various board positions at both DTRIC Insurance and RSI. Mr. Garibaldi currently continues to serve as a Board Member for both companies, and is the Audit Committee Chairman for DTRIC and RSI.

Mr. Garibaldi's more than 25 years of corporate experience in Hawaii across a broad spectrum of industries gives him a strong business and financial acumen that has proven extremely valuable to both the DTRIC Insurance and RSI boards. Additionally, his extensive insurance experience, having served as President and Chief Executive Officer of Zephyr Insurance Company, gives him unique business vision that has made him an important asset to both of my companies. Through my personal and professional association with Mr. Garibaldi, I have found him to be a dedicated and honest individual with natural leadership abilities.

For all of the foregoing reasons, I respectfully request your confirmation of Mr. Giribaldi to serve on the Board of Directors of the Hawaii Hurricane Relief Fund. I am confident that his years of experience will be of great value to the Board, and, if given this appointment, he will do his utmost to do what will is best for the people of Hawaii.

Sincerely,



Ronald T Toyofuku  
Executive Chairman, DTRIC Insurance  
Chairman, Royal State Insurance

April 6, 2011

The Honorable Shan Tsutsui, President  
and Members of the Senate  
Twenty-Sixth State Legislature  
State of Hawai'i  
Hawai'i State Capitol, Room 409  
Honolulu, Hawai'i 96813  
Via Email: [CPNTestimony@Capitol.hawaii.gov](mailto:CPNTestimony@Capitol.hawaii.gov)

RE: Letter of Support for Consideration of Nomination for Board of Directors of  
the Hawai'i Hurricane Relief Fund Nominee, John L. Garibaldi  
GM-631, April 7, 2011, 9:00 am

Dear President Tsutsui and Members of the Senate:

I offer this letter in support of John L. Garibaldi for the position of Board of Directors of the Hawai'i Hurricane Relief Fund. I had the pleasure to have worked with him and can testify that Mr. Garibaldi has the integrity, dedication and is a true leader who exemplifies the qualities that would make him an outstanding nominee.

Mr. Garibaldi has shown that he possesses a positive vision for a better Hawai'i. He truly understands the issues that the State faces today and this will help to ensure that his future decisions will prepare us for the challenges that we may be faced with when disaster strikes. He is fiscally responsible and demonstrates an awareness to the economic challenges ahead.

I could not think of a more deserving individual to serve as a board member on the Hawai'i Hurricane Relief Fund and as such, I humbly ask your favorable recommendation of John L. Garibaldi as Hawai'i's Board of Director of the Hawai'i Hurricane Relief Fund.

Very truly yours,

Cara Tarumoto

April 6, 2011

The Honorable Shan Tsutsui, President  
and Members of the Senate  
Twenty-Sixth State Legislature  
State of Hawai'i  
Hawai'i State Capitol, Room 409  
Honolulu, Hawai'i 96813  
Via Email: [CPNTestimony@Capitol.hawaii.gov](mailto:CPNTestimony@Capitol.hawaii.gov)

RE: Letter of Support for Consideration of Nomination for Board of Directors of the  
Hawai'i Hurricane Relief Fund Nominee, John L. Garibaldi  
Hearing Date: April 7, 2011  
Hearing Time: 9:00 am  
GM 631

Dear President Tsutsui and Members of the Senate:

I offer this letter in support of John L. Garibaldi for the position of Board of Directors of the Hawai'i Hurricane Relief Fund. John L. Garibaldi is a visionary who upholds himself to the highest level of ethical conduct.

I have had the pleasure to have worked with him and have also had the honor to call him my friend. Mr. Garibaldi is a trustworthy gentleman, dedicated father, and husband to his wife and children. During my career working with him he also has demonstrated and exhibited outstanding management skills. He is a true leader who exemplifies the qualities that would make him an outstanding nominee.

Mr. Garibaldi has shown that he possesses a positive vision for a better Hawai'i during these difficult economic times for the future of Hawai'i. His depth in understanding of the issues that the State faces today will ensure that his future decisions will prepare us as a state for the challenges that are faced when disaster strikes.

This nominee has the compassion, determination, dedication, discipline and desire with the ability to envision the State of Hawaii well prepared and financially stable for years to come.

I humbly ask your favorable recommendation of John L. Garibaldi as Hawaii's Board of Director of the Hawai'i Hurricane Relief Fund.

Very truly yours,

Debra K. Daida



April 6, 2011

The Honorable Shan Tsutsui, President  
and Members of the Senate  
Twenty-Sixth State Legislature  
State Capitol, Room 409  
Honolulu, Hawaii 96813

Dear President Tsutsui and Members of the Senate,

I have had the pleasure of working with and for John Garibaldi for many years. I worked with John Garibaldi at Hawaiian Airlines when he was the Chief Financial Officer and I worked for John at Hawaii Super ferry as Director of Port Operations. Our relationship has been both personal and professional. He is a dedicated family man, a friend you can count on and a trustworthy man. John has great leadership skills that the Senior Staff at Hawaiian Air and at the Hawaii Super ferry depended on for guidance. Over the years everyone who has known John has had only wonderful things to say about him personally, about his work ethic and his expertise. John will bring with him many years of experience and knowledge in business and will be a great asset as a member of the Board of Directors of the Hawaii Hurricane Relief Fund. I trust John will represent the board well. It is truly an honor and a pleasure to be able to provide a testimonial for someone whom I respect and admire very much.

Regards,

Roy Aukai

Interim Oahu District Manager

Department of Transportation, Harbors Division

State of Hawaii

April 6, 2011

Hawaii State Senate  
Committee on Commerce and Consumer Protection

RE: Testimony in support of John Garibaldi's nomination  
to the Board of Directors of the Hawaii Hurricane Relief Fund

I am writing in support of Governor Abercrombie's nomination of John Garibaldi  
to the Board of Directors of the Hawaii Hurricane Relief Fund.

I have worked with Mr. Garibaldi and can testify to his business and financial  
acumen, ability to collaborate and compromise, if needed, his decision-making  
ability, fiscal responsibility, and to his sense of fairness and doing the right thing  
– qualities, I believe, are needed for this position.

As a Hawaii resident concerned for the health and welfare of our state,  
particularly as an island state vulnerable to hurricanes and other natural  
disasters, I ask that you confirm his nomination to the Board of Directors of the  
Hawaii Hurricane Relief Fund.

Sincerely,

Lori Abe

It is my great pleasure to submit supporting testimony to the Senate Committee on Commerce and Consumer Protection on behalf JOHN GARIBALDI, in his nomination by Governor Neil Abercrombie to the Board of Directors of the Hawaii Hurricane Relief Fund, to be brought before the Committee at its hearing on Thursday, April 7, at 9:00 a.m.

I have had the privilege of serving on the Kukui Children's Foundation Board with Mr. Garibaldi since its inception in 2004. Through the course of our association in this capacity I have come to value his broad expertise and professional demeanor, as well as the indispensable part he has played in the development and success of this organization.

Mr. Garibaldi is a man of integrity and balance, consistently inspiring trust and admiration among his peers. He is a team player whose natural affability and innate intelligence enhance the decision-making process with consistent effectiveness, able to employ fundamental leadership skills in the most constructive manner for the good of the group and its objectives.

I wholeheartedly endorse Mr. Garibaldi's nomination to serve on the Board of Directors of the Hawaii Hurricane Relief Fund, and believe the people of Hawaii will be well served by his able contribution in this endeavor.

Sincerely,

Pat (Mrs. Alan C.) Kay  
(808) 391-6559, [pkay1990@aol.com](mailto:pkay1990@aol.com)

## **baker2 - Kelli**

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**From:** Angiolino, Thomas [thomas.angiolino@willis.com]  
**Sent:** Tuesday, April 05, 2011 11:37 AM  
**To:** CPN Testimony  
**Subject:** GM 631/ Board of Directors of the Hawai'i Hurricane Relief Fund/ Nominee John Garibaldi

To Whom This May Concern:

I have known the nominee, John Garibaldi, for over 5 years and have had considerable professional and personal dealings with him during said time. John is consistent in his approach to issues. He assesses a situation and will usually develop at least 2 ways to address/ resolve.

He is level headed and even tempered in his interaction with people whether working for or with him. He is a true leader and one which most would readily follow.

I would welcome the opportunity to work with or report to John Garibaldi.

He is decidedly analytical in his approach to situations and in the years I've known him does not react from a "knee jerk" or "shoot from the hip" approach.

Based on my knowledge of and experience with John I believe your Committee could not have chosen a better nominee.

I hope your Committee will approve this candidate as I am sure he will surpass your expectations.

If additional information is required please do not hesitate to contact me at

Thomas J. Angiolino, Senior Vice President  
Willis Marine

Direct Phone: (212) 915-8299

Fax: (212) 519-5432

[thomas.angiolino@willis.com](mailto:thomas.angiolino@willis.com), [www.Willis.com](http://www.Willis.com)

Thank you.

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For information pertaining to Willis' email confidentiality and monitoring policy, usage restrictions, or for specific company registration and regulatory status information, please visit [http://www.willis.com/email\\_trailer.aspx](http://www.willis.com/email_trailer.aspx)

We are now able to offer our clients an encrypted email capability for secure communication purposes. If you wish to take advantage of this service or learn more about it, please let me know or contact your Client Advocate for full details. ~W67897

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April 6, 2011

Hawaii State Senate  
Committee on Commerce and Consumer Protection

RE: Testimony in support of John Garibaldi's nomination  
to the Board of Directors of the Hawaii Hurricane Relief Fund

I am writing in support of Governor Abercrombie's nomination of John Garibaldi  
to the Board of Directors of the Hawaii Hurricane Relief Fund.

I have worked with Mr. Garibaldi and can testify to his business and financial  
acumen, ability to collaborate and compromise, if needed, his decision-making  
ability, fiscal responsibility, and to his sense of fairness and doing the right thing  
– qualities, I believe, are needed for this position.

As a Hawaii resident concerned for the health and welfare of our state,  
particularly as an island state vulnerable to hurricanes and other natural  
disasters, I ask that you confirm his nomination to the Board of Directors of the  
Hawaii Hurricane Relief Fund.

Sincerely,

Lori Abe

**baker2 - Kelli**

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**From:** Douglas K. Murata [dkmurata@royalstate.com]  
**Sent:** Wednesday, April 06, 2011 9:25 AM  
**To:** CPN Testimony  
**Subject:** Supporting Hawai'i Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI

This e-mail message is in support of Governor Abercrombie's nomination of John Garibaldi to the Hawaii Hurricane Relief Fund Board of Directors, GM631, scheduled to be heard on Thursday, April 7 at 9:00 am, by the Committee on Commerce and Consumer Protection of the Hawaii Senate in conference room 229. Unfortunately, I will be unable to deliver my testimony in person.

I would like to take this opportunity to express my support and agreement with Governor Abercrombie's nomination of Mr. John Garibaldi to the Hawaii Hurricane Relief Fund, Board of Directors. I have personally and professionally known Mr. Garibaldi for the last 19 years and can attest to his sincerity, honesty, and integrity. His knowledge and experience on a wide range of subject matters as well as his extensive background in finance and insurance makes him an ideal candidate for a Director's position. I am confident that Mr. Garibaldi will serve in this role to the best of his abilities and can make a positive difference in achieving the mission and goals of the Fund. Thank you for considering my testimony.

Senator Rosalyn H. Baker, Chair  
Senator Brian T. Taniguchi, Vice Chair  
Committee on Commerce and Consumer Protection

Thursday, April 7, 2011

Testimony of John L. Garibaldi for GM631, Relating to the consideration and confirmation to the Board of Directors of the Hawaii Hurricane Relief Fund, Gubernatorial Nominee, JOHN GARIBALDI, for a term to expire 6-30-2015

I am deeply honored to be nominated by Governor Abercrombie to serve on the Board of Directors of the Hawaii Hurricane Relief Fund. Throughout my life, I have been fortunate and blessed to have had numerous and varied opportunities to develop the skills, expertise and knowledge necessary to contribute to the overall good of our community. I believe that the experience that I have gained over my 30 year professional career in Hawaii enables me to contribute in a more direct fashion, through public service, as a member of the Hawaii Hurricane Relief Fund Board of Directors.

As an island state, Hawaii has many unique challenges and opportunities. Residents, businesses and governments deal with these on almost a daily basis. We enjoy a life style and environment that is the envy of many throughout the world. Yet at the same time, we deal with challenges that can be catastrophic. Recent natural catastrophes around the globe show the possibilities that can overtake a community with little or no forewarning. Hawaii acted proactively in 1993 in setting up the Hawaii Hurricane Relief Fund after the catastrophic effect of Hurricane Iniki and to the State's credit, the fund was established as an ongoing entity since Hawaii's next hurricane is a matter of when, not if.

In addition to their policy making and oversight responsibilities, Board members of the fund have a significant responsibility in ensuring that Hawaii residents have access to hurricane property insurance through the fund should the private insurance market not make such insurance reasonably available. In fulfilling their roles, Board members need to stay abreast of state of the global catastrophic insurance market that Hawaii's hurricane insurers compete with in providing the necessary capacity at an affordable price.

Throughout the last twenty-five years of my career, I have personally been involved as a purchaser of insurance and as an insurer. I have had the opportunity to meet with and engage the global reinsurance markets as a purchaser of reinsurance. I have an appreciation and understanding of the reinsurance marketplace that I believe would add value as a board member of the Hawaii Hurricane Relief Fund.

My senior management experience in Hawaii based companies has provided me with the skill sets, experience and knowledge that I believe would be valuable in the decision making responsibilities of the board.

Thank you for the opportunity to be considered for this role as a board member on the Hawaii Hurricane Relief Fund.