

GM 543

EDT



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PRESIDENT

DONNA MERCADO KIM
VICE PRESIDENT

SAM SLOM
MINORITY LEADER

The Senate

STATE CAPITOL
HONOLULU, HAWAII 96813

March 22, 2011

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CHIEF CLERK
CAROL TANIGUCHI

Mr. Craig I. Nakanishi
737 Bishop Street, Suite 2400
Honolulu, Hawaii 96813

Dear Mr. Nakanishi:

Re: Nomination to the Board of Directors of the High Technology Development Corporation GM543

Congratulations on being nominated by Governor Neil Abercrombie to the Board of Directors of the High Technology Development Corporation. To assist the Senate with its confirmation process, I would like to request that the following information be submitted to my office by **Monday, April 4, 2011**:

- (1) A resume with a list of references
- (2) A written statement that addresses the following questions:
 - (a) Why do you wish to continue serving as a member of the Board of Directors of the High Technology Development Corporation?
 - (b) As a current board member, how do you perceive the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation in addressing HTDC funding or operational issues?
 - (c) Given your experience in the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation, why do you believe that you should be reappointed to the board? Please include a brief statement of your skills, expertise, or knowledge that have aided in your decision-making ability as a member of the Board of Directors of the High Technology Development Corporation.
 - (d) What do you hope to accomplish during your next term of service?
 - (e) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Board of Directors of the High Technology Development Corporation?
 - (f) Name one previous experience that would make you stand out. How has this benefited the Board of Directors of the High Technology Development Corporation during your current term?

(g) Can you foresee any possible conflicts of interests that could arise during your service on the Board of Directors of the High Technology Development Corporation? How would you overcome any possible conflicts of interest?

Your prompt response in providing the above information will ensure that the Senate confirmation process can proceed in a timely manner.

Sincerely,



Senator Carol Fukunaga, Chair
Senate Economic Development Committee

April 4, 2011

Senator Carol Fukunaga
Chair
Senate Committee on Economic
Development and Technology
415 South Beretania Street, Room 216
Honolulu, Hawaii 96813

Re: Nomination to the Board of Directors of the High Technology Development Corporation
GM 543

Dear Chair Fukunaga:

Thank you for this opportunity to respond to your letter dated March 22, 2011. I have enjoyed my service on the Board of Directors of the High Technology Development Corporation and hope to serve the State of Hawaii again in this capacity.

Attached, please find my responses to the questions in your letter dated March 22, 2011. In addition to responding to your questions, I have attached my legal profile and list of references.

Please let me know if you have any other questions or if you would like to meet with me at your convenience to further discuss my nomination.

Thank you for your time and consideration in this matter.

Sincerely,

/s/

Craig I. Nakanishi

Response to Questions From
The Honorable Carol Fukunaga, Chair,
Senate Committee on Economic Development and Technology

(a) Why do you wish to continue serving as a member of the Board of Directors of the High Technology Development Corporation?

I wish to continue on the Board of Directors of HTDC for a number of reasons. First, I have a continuing interest in high technology and the development of high technology. I believe that innovation is critical to the success of a community and that we should support innovation and creativity in technology and business. Second, I have a deep appreciation for the State of Hawaii and see my service on the Board of Directors as a privilege, and also as an opportunity to give back to my community. Third, I believe that my legal and business background can be of value to HTDC and the Board.

(b) As a current board member, how do you perceive the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation in addressing HTDC funding or operational issues?

As a member of the Board, I see it as my responsibility to facilitate the success of the organization through a wide range of roles, whether it is providing policy guidance, to providing practical leads and developing partnerships with the community in furtherance of HTDC's mission, to providing legal analysis for the benefit of HTDC.

(c) Given your experience in the role and responsibilities of a member of the Board of Directors of the High Technology Development Corporation, why do you believe that you should be reappointed to the board? Please include a brief statement of your skills, expertise, or knowledge that have aided in your decision-making ability as a member of the Board of Directors of the High Technology Development Corporation.

I believe that I can continue to help HTDC in its directive to promote the development and growth of the commercial high technology industry in Hawaii from both a business and legal vantage point. For example, my background has been very valuable to me in reviewing grant applications as a member of the Federal Projects Committee. As a member of this committee, HTDC awarded approximately \$260,000 in State matching grants to fourteen companies that won federal grants and contracts valued at over \$2.7 million in fiscal year 2010.

(d) What do you hope to accomplish during your next term of service?

As you may know, HTDC will need to work out an arrangement to remain in its current facility or will have to relocate to another place. I hope to assist HTDC in securing a location for its operations while continuing to support HTDC mission to provide a wide variety of business development programs and services to support Hawaii's growing technology industry.

(e) Name three qualities that best describe you and that would make you stand out. How would these qualities benefit the Board of Directors of the High Technology Development Corporation?

I believe that three qualities that make me stand out at HTDC are knowledgeable, direct, practical. My legal and business knowledge, especially in the energy field, provides a valuable point of view in understanding energy related technologies and in being able to see the big picture of developing new technologies. Direct and practical go hand in hand as I am not one to beat around the bush and generally like to get to the point. In reviewing grant proposals, these qualities help sort through the realistic projects from the not so well developed projects, thus giving the organization a better chance of providing successful outcomes to any given grant request.

(f) Name one previous experience that would make you stand out. How has this benefited the Board of Directors of the High Technology Development Corporation during your current term?

My legal background has proven valuable on more than one occasion. In one instance, I assisted in the negotiations and legal documentation of a lease and option to lease agreement for the Maui Research and Technology Center. This guidance probably saved HTDC both time and money with respect to that matter.

(g) Can you foresee any possible conflicts of interests that could arise during your service on the Board of Directors of the High Technology Development Corporation? How would you overcome any possible conflicts of interest?

Since serving on the Board, I have not had any conflicts of interest and do not anticipate any conflicts of interest. However, if one arose, I would fully disclose such conflict and recuse myself from any discussion and decision making related to the conflict of interest.

Written Statement of
YUKA NAGASHIMA
Executive Director & CEO
High Technology Development Corporation
before the
SENATE COMMITTEE ON
ECONOMIC DEVELOPMENT AND TECHNOLOGY
Wednesday, April 13, 2011
State Capitol, Conference Room 016
1:15 P.M.
In consideration of

GOVERNOR'S MESSAGE 543
SUBMITTING FOR CONSIDERATION AND CONFIRMATION
TO THE HIGH TECHNOLOGY DEVELOPMENT CORPORATION,
BOARD OF DIRECTORS,
GUBERNATORIAL NOMINEE, CRAIG I. NAKANISHI
FOR A TERM TO EXPIRE JUNE 30, 2015.

Chair Fukunaga, Vice Chair Wakai, and Members of the Committee on Economic Development and Technology.

It is my pleasure to support the appointment of Craig I. Nakanishi to the Board of Directors of the High Technology Development Corporation (HTDC).

Mr. Nakanishi is a kama'aina graduated from Punahou School, graduate of distinction from the University of Hawaii's College of Business Administration, and is a Juris Doctor of the University of California at Davis. Presently he is partner and practicing attorney with Rush Moore LLP and maintains over eighteen years of practice in the areas of public utilities, and business and commercial transactions. Further he is actively engaged in community affairs as a member of the Rotary Club of Honolulu, Friends of FosterKids/Foster Family Programs of Hawaii, and Coalition for a Drug-Free Hawaii.

Mr. Nakanishi has been on the HTDC board as a member since 2008. Mr. Nakanishi's professional background in energy, public utilities, real property, business and commercial transactions have assisted HTDC with legal and strategic guidance. It is a pleasure to have someone like Mr. Nakanishi who is equally comfortable receiving updates on Hawaii Center for Advanced Transportation Technologies (HCATT), one of our programs addressing State of Hawaii's energy goals, as well as contracting language for real estate matters.

Leveraging his talents and his time, he has assisted HTDC continue to address its statutory mission, to facilitate the development and growth of the commercial technology industry. As HTDC's limited resources get further restricted in this economic climate, we are especially appreciative of the pro bono hours he has contributed to the State of Hawaii.

We are also at a fork in the road with respect to HTDC board, in that our two senior board members will be termed out at the end of this fiscal year. We desperately require the continuity to develop leadership positions within the Board with someone like Mr. Nakanishi who has already served the Board well since 2008, as an active member of the Federal Program Committee. His commitment to HTDC and the State's innovation agenda is clear. Despite his busy schedule, he has taken the time to attend E Kamakani Noi'i ~Innovation for Growth, a conference organized by the University of Hawaii (UH). His particular areas of expertise will be crucial as we discuss challenges such as the Manoa Innovation Center land lease expiration in 2015, and the importance of federal dollars HTDC is bringing for the State. To that end, the HTDC board has voted Mr. Nakanishi to be one of the representatives to engage the UH to explore options to continue incubation activities of Manoa Innovation Center and to forward our mutual innovation goals for the State of Hawaii.

The Board and the staff very much welcome his appointment and encourage your favorable vote on his behalf.



David Heerwald Leonard, P.E., Esq.
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SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TAXATION

THE HONORABLE CAROL FUKUNAGA, CHAIR
THE HONORABLE GLENN WAKAI, VICE CHAIR

GOVERNOR'S MESSAGE 543: Submitting for consideration and reappointment to the Board of Directors of the High Technology Development Corporation, Gubernatorial Nominee, **CRAIG I. NAKANISHI, ESQ.** for a term to expire June 30, 2015

Testimony of **David Heerwald Leonard**
March 20, 2011

Thank you for the opportunity to testify on Governor's Message 543, dated March 4, 2011, concerning the Governor's reappointment of Craig I. Nakanishi to the Board of Directors of the High Technology Development Corporation ("HTDC"). **I submit this testimony in strong support of Mr. Nakanishi's reappointment.**

I have worked with Mr. Nakanishi on complex business and legal transactions for many years, and he is a very talented attorney and business advisor who consistently provides insightful legal and business counsel for the success of complex technical ventures and initiatives critical to Hawaii's economic and community sustainability. We are fortunate to have an individual of Mr. Nakanishi's exceptional abilities on the HTDC Board. He will continue to be a great asset to the board and the State's high technology sector.

Furthermore, I have a high level of confidence in the HTDC because of Mr. Nakanishi's position on its Board, and recently directed one of my important CleanTech clients to the Manoa Innovation Center ("MIC") as a tenant. I made this recommendation because of the strong HTDC Board and its management of MIC that Mr. Nakanishi has contributed to since his original appointment in 2008.

I respectfully request that you recommend approval of his reappointment to the Board of HTDC so that Mr. Nakanishi can continue his long record of providing valuable assistance to Hawaii's entrepreneurs and start-up companies. Mr. Nakanishi is an excellent choice for the HTDC Board.

Thank you for the opportunity to testify in **strong support** of Mr. Nakanishi's reappointment.

Respectfully submitted,

David Heerwald Leonard

Statement of
Patsy H. Nanbu
before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TAXATION

THE HONORABLE CAROL FUKUNAGA, CHAIR
THE HONORABLE GLENN WAKAI, VICE CHAIR

Governor's Message 543

Submitting for consideration and confirmation to the
Board of Directors of the High Technology Development Corporation,
Gubernatorial Nominee, Craig I Nakanishi, for a term to expire 6-30-2015

April 13, 2011

I appreciate the opportunity to testify in strong support of the confirmation of Craig I. Nakanishi to the Board of Directors of the High Technology Development Corporation.

I have known Mr. Nakanishi for nearly 20 years. As an attorney in a private law practice, he has extensive experience in business transactions, governmental regulations, and general business relations and commerce. He is very knowledgeable of high technology, and the need to continue to facilitate development of the industry in Hawaii. He approaches situations with innovative ideas, and seeks to resolve situations in a collaborative manner. While serving on the Board of the High Technology Development Corporation for the last 3 and a half years, he has moved the organization to be more strategic in its operations. Mr. Nakanishi's continued service on the Board of the High Technology Development Corporation will serve the organization well. Therefore, I urge you to re-confirm Mr. Craig Nakanishi's appointment to the Board of Directors of the High Technology Development Corporation.

Thank you for the opportunity to provide testimony.

Respectfully,



Patsy H. Nanbu

Testimony of Roy Catalani

before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TAXATION

THE HONORABLE CAROL FUKUNAGA, CHAIR
THE HONORABLE GLENN WAKAI, VICE CHAIR

GOVERNOR'S MESSAGE 543: Submitting for consideration and confirmation to the Board of Directors of the High Technology Development Corporation, Gubernatorial Nominee, **CRAIG I. NAKANISHI**, for a term to expire 6-30-2015,

Submitted on March 15, 2011

Thank you for the opportunity to testify on Governor's Message 543 concerning the Governor's nomination of Craig Nakanishi to the Board of Directors of the High Technology Development Corporation ("**HTDC**"). **I submit this testimony in strong support of Mr. Nakanishi's nomination and reappointment..**

Mr. Nakanishi has an ideal background, as a business and legal advisor to private sector entities, for the HTDC Board and to further its mission to facilitate the development and growth of Hawaii's commercial high technology industry. He has a long record of providing assistance and developing resources for Hawaii's entrepreneurs, start-up companies and employers, including those involved in technology development.

In addition to his current service on the Board of Directors of the High Technology Development Corporation (from 2008 to the present), Mr. Nakanishi is a lawyer and concentrates his practice in the areas of energy, business and commercial transactions and public utilities. He has, for over twenty (20) years, represented and advised clients from multinational corporations to individuals in the acquisition or divestiture of capital stock or assets of wide array of businesses providing goods and/or services in numerous areas, including energy, technology, professional, transportation, utility, entertainment, broadcasting, franchise, manufacturing, distribution, and retail. Mr. Nakanishi represents and advises clients in the negotiation, documentation and implementation of a diverse array of contracts, involving energy, technology development, manufacturing, wholesale, retail, operating, distribution, franchising, leasing, employment, and consulting arrangements covering a variety of goods and services.

Mr. Nakanishi received a Bachelor of Business Administration degree from the University of Hawai'i in 1983, with distinction, and a Juris Doctor degree from the University of California, Davis in 1986, Order of the Coif. Mr. Nakanishi worked for the Los Angeles office of Jones Day Reavis & Pogue and was formerly a partner at Goodsill Anderson Quinn & Stifel and Catalani Nakanishi & Caliboso LLP before joining Rush Moore LLP A Limited Liability Law Partnership as a partner in 2003. He has also been involved in numerous community activities and groups, including Family Programs Hawaii , Rotary Club of Honolulu, and Friends of the Family Specialty Courts.

Mr. Nakanishi's strong professional background in the private sector makes him an excellent choice for the HTDC Board and its role in support of private sector development. I respectfully request that you recommend approval of his nomination to the Board of HTDC.

Thank you for this opportunity to comment on Governor's Message 543.

Statement of
RYAN S. USHIJIMA
Senate Committee on Economic Development and Technology
Wednesday, April 13, 2011
State Capitol, Conference Room 016

Governor's Message 543
Submitting for consideration and confirmation to the
Board of Directors of the High Technology Development Corporation,
Gubernatorial Nominee, Craig I Nakanishi, for a term to expire 6-30-2015

Chair Fukunaga, Vice Chair Wakai, and Members of the Senate Committee on Economic Development and Technology:

I appreciate the opportunity to testify in strong support of the confirmation of Craig I. Nakanishi to the Board of Directors of the High Technology Development Corporation. I have known Mr. Nakanishi for over 12 years, having first met him during my service to the State of Hawaii as Commission of Securities from 1997 – 2004. He participated in the efforts of the Hawaii State Bar Association's work with me to modernize and update the business laws of Hawaii and improve the environment in which industry can thrive, particularly small businesses and high technology. His private practice includes many clients of this nature.

Based on my past work experience with Mr. Nakanishi, I am confident that he will continue to serve the High Technology Development Corporation well and make a contribution to its board and our state. Therefore, I respectfully request your confirmation of Mr. Nakanishi. Thank you for the opportunity to submit testimony in this matter.

Respectfully,

/Ryan S. Ushijima/