

Address to

The Honorable Rosalyn H. Baker, Chair
Senate Committee on Commerce and Consumer Protection
State Capitol, Room 229
Honolulu, Hawaii 96813

RE: GM 537
Confirmation of Real Estate Commissioner
Conference Room 229
State Capitol

HEARING: Wednesday, March 30, 2011, at 9:00 a.m.

Honorable Senator Baker,

I begin by saying I have the pleasure of speaking of my mother, Rowena Cobb who has been appointed by the Governor as a Real Estate Commissioner. I share this immediately though my views may sound biased but I know that I don't speak just with my voice but with the voice of many.

I've always know my mother was special. As I have grown older, I have seen how the lessons she taught us at home she put to practice in her business and with her friends and peers. My mother has been described in many ways in her professional life as dedicated, driven, and focused but also, caring, a mentor, a kind ear, a voice of sage advice, and a friend.

Starting her business on a shoe string budget, a prayer and a strong will to succeed, Rowena continues today with no advertising, working off of repeat business and referrals –a testament to her consistency in performance and professionalism. This is a testament to her highest ideal which is to treat others as you wish to be treated. Her sincere belief in this ideal gives her the ability to bring people together and align them to a common goal. This ability has served her well in working in all the organizations she has been affiliated with including those in the real estate industry. Aligning a committee of strong individuals is not an easy task but Rowena always manages to achieve the group goals while having everyone to have fun and enjoy themselves.

My observation is that Rowena has always looked forward and not holding onto the past. From her first computer to using her iPhone today, she has always looked to improve how she does everything.

Rowena Cobb, my mother, is well suited for this appointment and I highly recommend your support of her nomination.

Sincerely,
Bret Cobb
Manager, World Wide Sales Support and Systems
Brocade Communications

Hawaii State Capitol
Room 229

March 30, 2011

9:00 a.m.

COMMITTEE ON COMMERCE AND CONSUMER PROTECTION

Re: GM 537

Chair Baker, Vice Chair Taniguchi and members of the committee, I thank you for this opportunity to appear before you as you consider my nomination to the Real Estate Commission.

I am humbled by the letters of support received from clients, partners in business and peers. And, I am so honored to have been nominated to serve on this very important commission. It is my desire to serve to the best of my ability.

My resume' provides a glimpse of my time spent since entering the real estate industry. It also reflects time spent in organizations in the private sector. The vast knowledge I have gained from both will definitely be an asset in my participation in the commission.

I believe in education. I believe there is no end to learning and I hope that I can continue that effort as a commissioner as we provide the education resources that will assist every licensee to better themselves. I am hoping that the adding of hours for continuing education is not just a number, but a jumpstart in creating a true desire to learn and be a professional. If there is a way to raise the level of professionalism among licensees, it would please me.

Again, it is will be my honor to serve and ask for your confirmation of my nomination as a commissioner.

Rowena B Cobb