

House District All

Senate District All

THE TWENTY-SIXTH LEGISLATURE  
HAWAII STATE LEGISLATURE  
APPLICATION FOR GRANTS & SUBSIDIES  
CHAPTER 42F, HAWAII REVISED STATUTES

Log No: 38-0

For Legislature's Use Only

Type of Grant or Subsidy Request:

GRANT REQUEST - OPERATING

GRANT REQUEST - CAPITAL

SUBSIDY REQUEST

REC'D JAN 28 2011

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Subsidy" means an award of state funds by the legislature, by an appropriation to a recipient specified in the appropriation, to reduce the costs incurred by the organization or individual in providing a service available to some or all members of the public.

"Recipient" means any organization or person receiving a grant or subsidy.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN): DEPARTMENT OF HEALTH

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): \_\_\_\_\_

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual: Hawaii Primary Care Association

Dba:

Street Address: 345 Queen St., Suite 601  
Honolulu, HI 96813

Mailing Address:

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name ELIZABETH GIESTING

Title Chief Executive Officer

Phone # 808-791-7820

Fax # 808-524-0347

e-mail bgiesting@hawaiipca.net

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION
- FOR PROFIT CORPORATION
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

PRIMARY DENTAL CARE SERVICES FOR MEDICAID/MED-QUEST COVERED ADULTS, whose goal is to significantly increase access to primary dental health services for adults covered by Medicaid/Med-QUEST who have only emergency dental benefits.

4. FEDERAL TAX ID #: \_\_\_\_\_

5. STATE TAX ID #: \_\_\_\_\_

7. AMOUNT OF STATE FUNDS REQUESTED:

FY 2011-2012: \$ 2,000,000

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 2,000,000

FEDERAL \$ \_\_\_\_\_

COUNTY \$ \_\_\_\_\_

PRIVATE/OTHER \$ \_\_\_\_\_

ELIZABETH GIESTING  
CHIEF EXECUTIVE OFFICER

NAME & TITLE

DATE SIGNED

1/27/11

## Background & Summary

---

### Brief Description of Applicant

The Hawai'i Primary Care Association (HPCA), incorporated in 1988, is a private, nonprofit corporation under the laws of the State of Hawai'i. Our mission is to improve the health of communities by advocating for, expanding access to, and sustaining high quality care through the statewide network of community health centers. HPCA's unique role is to create a forum for health center collaboration and act as chief collective voice for community health centers with policy-makers and the public, manage subcontracted funds to the community health centers for various purposes, provide diverse training and technical assistance opportunities, lead efforts in acquisition and use of health information technology, and support projects that enhance healthcare access and quality. HPCA's agenda to improve and expand access and quality through community health centers in Hawai'i is as follows:

- Maintaining and strengthening existing Community Health Centers.
- Support expansion of existing and development of new Community Health Centers.
- Surveillance of Community Health Center needs and the health care environment.
- Assist with training, recruitment and retention and other workforce needs.
- Provide a forum for collaboration and serve as a liaison to other agencies.
- Improve clinical quality and monitoring of clinical outcomes.
- Leverage and increase resources that support Community Health Centers and the underserved.

### Goals and Objectives Related to Request

The **goal** of this request is to significantly increase access to primary dental health services for adults covered by Medicaid/Med-QUEST who have only emergency dental benefits.

The **objective** is to subsidize the cost of primary dental care services provided to adults covered by Medicaid/Med-QUEST. Services will be available at FQHCs on six islands. We estimate that the funds will provide services for up to 3,500 adult Medicaid/Med-QUEST enrollees during fiscal year 2012.

### Public Purpose and Need Served by Program

Two essential public purposes are served by this proposed program:

1. Humanitarian. Because Medicaid-eligible adults are, by definition, low income they cannot afford to pay for essential dental services. This program will provide access to this necessary care and reduce unnecessary suffering and economic loss among people already disadvantaged.
2. Economic. Costs for medical problems related to untreated dental problems will be reduced for the Medicaid program. These may include premature births due to periodontal disease and heart conditions exacerbated by uncontrolled dental infections, among others.

### Target Population

The target population for this program is adults covered by the Medicaid or Med-QUEST programs.

### Geographic Coverage

Our project will work through federally qualified health centers that have a statewide presence, serving one third of all Hawaii Medicaid/Med-QUEST enrollees on six islands.

## Service Summary and Outcomes

---

**Scope of work, tasks, responsibilities**

The Hawaii Primary Care Association will subcontract with all interested federally qualified health centers to provide primary dental care services for Medicaid/Med-QUEST covered adults.

Patients who are eligible will be adults enrolled in Medicaid/Med-QUEST programs.

Services provided may include primary and preventive dental services.

**Timeline**

Services will be provided during fiscal year 2012.

**Quality Assurance and Evaluation**

HPCA's subcontracts with FQHCs will specify reporting requirements associated with payment. See specific measures below. HPCA will monitor subcontractor performance by requiring data in quarterly reports submitted for reimbursement.

HPCA is uniquely able to support performance improvement as indicated by FQHC reports and program monitoring as we are also the only organization in Hawaii whose mission and federal resources are aimed at improving community health center capacity, including primary dental care.

**Measures of Effectiveness**

Activities subcontractors will be required to report will include:

- Specific patient demographic information; and
- Number and type of clinical visit.

Additional clinical outcomes to be measured will be negotiated with the Department of Health. Measures selected will be aligned with DOH priorities, meaningful use requirements, and data required by the federal government from all FQHCs.

Reports will be submitted to the Department of Health on a quarterly basis that indicate activity levels, performance on agreed-upon measures, and any problems or changes encountered.

**Financial**

See attached for details. Anticipated quarterly funding requests for FY 2011-12 are as follows:

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$500,000	\$500,000	\$500,000	\$500,000	\$2,000,000

**Experience and Capability****Necessary Skills & Experience**

HPCA has a history of successful contract management with federal and state governments, including those where funds are subcontracted to FQHCs and payments are made strictly according to contract

deliverables. Services under these contracts have included training and technical assistance to enable FQHCs to meet contract requirements as well as disbursement of funds, data collection, and reporting to funding agencies.

Current or recent contracts with the Department of Human Services include:

HPCA Name	Contract #	Title	Amount	Annual Amounts
DHS-Outreach	DHS-08-MQD-5163/56970	Education and Outreach Services for the State of Hawaii, Department of Human Services, Med-QUEST Division.	\$2,797,785	Over 3 years: Yr 1: 1,250,000 Yr 2: 800,000 Yr 3: 747,785
DHS-HCK	DHS-08-MQD-5164/57421	Outreach Services and Strategies to Identify Uninsured Children	\$709,675	Over 3 years: Yr 1: 409,050 Yr 2: 180,375 Yr 3: 120,250 (8 months)
DHS-IHI	DHS-08-MQD-5121/56670	Hawaii Immigrant Health Services for Department of Human Services, Med-QUEST Division.	\$550,000	HPCA managed contracts from 1997-2009. \$550,000 was annual contract amount.
DOH-Asthma	ASO Log No. 09-169	Childhood Rural Asthma Project	\$407,886	Over 3 years: Yr 1: 92,886 Yr 2: 141,000 Yr 3: 174,000

**Facilities**

HPCA occupies adequate office space in an ADA-compliant downtown office building.

**Personnel: Project Organization & Staffing**


**Proposed Staffing, Qualifications, Supervision, Training**

The Hawaii Primary Care Association is adequately staffed by individuals with the appropriate professional credentials and experience to manage the program, subcontracts, and reporting successfully. These include:

- **Chief Executive Officer** Beth Giesting, with more than 16 years experience working with the Hawaii Primary Care Association and community health centers. She provides overall program oversight.
- **Chief Financial Officer** Tricia Siarot, who has been in that position for eight years. She oversees all fiscal services including budgeting and allocations, contract payments, and reporting to funders.
- **Chief Operating Officer** Kathy Suzuki-Kitagawa, who has worked with HPCA since 2000 and functions as contracts and compliance officer.

**BUDGET REQUEST BY SOURCE OF FUNDS**  
(Period: July 1, 2011 to June 30, 2012)

Applicant: Hawaii Primary Care Association

<b>BUDGET CATEGORIES</b>	<b>Total State Funds Requested (a)</b>	<b>(b)</b>	<b>(c)</b>	<b>(d)</b>
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Contractual Services-Subcontracts	1,800,000			
10. Management Fee	200,000			
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>	<b>2,000,000</b>			
<b>C. EQUIPMENT PURCHASES</b>				
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>				
<b>TOTAL (A+B+C+D+E)</b>	<b>2,000,000</b>			
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested		Tricia Siarot	536-8442	
(b)		Name (Please type or print)	Phone	
(c)			1/27/11	
(d)		Signature of Authorized Official	Date	
<b>TOTAL BUDGET</b>		<b>ELIZABETH GIESTING</b>		
		Name and Title (Please type or print)	<b>CHIEF EXECUTIVE OFFICER</b>	

**Appendix 1**

**Hawai'i Primary Care Association Organization Chart**

