

House District 40

Senate District 19

THE TWENTY-SIXTH LEGISLATURE  
HAWAII STATE LEGISLATURE  
APPLICATION FOR GRANTS & SUBSIDIES  
CHAPTER 42F, HAWAII REVISED STATUTES

Log No: 22-C

For Legislature's Use Only

Type of Grant or Subsidy Request:

JAN 28 2011

GRANT REQUEST - OPERATING

GRANT REQUEST - CAPITAL

SUBSIDY REQUEST

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Subsidy" means an award of state funds by the legislature, by an appropriation to a recipient specified in the appropriation, to reduce the costs incurred by the organization or individual in providing a service available to some or all members of the public.

"Recipient" means any organization or person receiving a grant or subsidy.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

OFFICE OF COMMUNITY SERVICES

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN): \_\_\_\_\_

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual:

Goodwill Industries of Hawaii, Inc.

Db:

Street Address: 2610 Kilihau Street

Mailing Address: 2610 Kilihau Street, Honolulu 96819

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name LAURA ROBERTSON

Title President & CEO

Phone # 808-792-8560

Fax # 833-4943

e-mail lrobertson@higoodwill.org

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION
- FOR PROFIT CORPORATION
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

GOODWILL MAUI CAREER & TRAINING CENTER. A GOODWILL INITIATIVE TARGETING 1,000 JOB PLACEMENTS & 5,000 PEOPLE SERVED IN JOB RELATED SERVICES IN THE NEXT FIVE YEARS.

4. FEDERAL TAX ID #: \_\_\_\_\_

5. STATE TAX ID #: \_\_\_\_\_

7. AMOUNT OF STATE FUNDS REQUESTED:

FY 2011-2012: \$ 1,500,000

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 0

FEDERAL \$ 0

COUNTY \$ \_\_\_\_\_

PRIVATE/OTHER \$ 2,000,000

TYPE NAME & TITLE OF AUTHORIZED REPRESENTATIVE:

\_\_\_\_\_

LAURA D. ROBERTSON, PRESIDENT & CEO

1/26/2011

AUTHORIZED SIGNATURE

NAME & TITLE

DATE SIGNED

## Application for Grants and Subsidies

### I. Background and Summary

#### Brief Description of Background

Goodwill Industries of Hawaii (GIH) is a 501 (c) 3 non-profit, human service agency providing job placement and job development services for 5 primary populations:

- people transitioning off of public assistance
- at-risk youth who have dropped out of school
- non-native English speaking immigrant populations
- people who are reemerging into society during post incarceration
- people with disabilities

In 2009-2010, GIH served more than 13,000 individuals throughout the state in its career development and training programs and found employment for 1,200 people last year ---- exceeding service needs since 2001 by more than 400%. GIH is an autonomous, dues-paying member of Goodwill Industries International and is fully accredited by CARF (The Commission on Accreditation of Rehabilitation Facilities), a national accreditation body that applies standards to organizations to assure they deliver quality results to the people they serve.

The primary business funding stream is through earned revenue derived from Goodwill's retail stores. Additional revenue is provided by service contracts earned in competition with private enterprise. GIH has been invited, awarded, and re-awarded for various city, state and federal grants due to performance excellence. Remaining revenue is provided through a strong supporter ship base of individual, corporate and foundation contributions. Goodwill Industries of Hawaii is a funded Aloha United Way agency and a recognized leader which shares solutions and expertise with other smaller service providers.

#### Goals and Objectives Related to the Request:

This \$1,500,000 Capital Improvement Program request is to fund the establishment of the **Goodwill Maui Career and Training Center**, a \$7,000,000 job growth initiative to provide services for the residents of Maui County. The center will provide skills building, job training and counseling to more than 1000 Maui County residents each year, including both new clients and those currently being served at our existing Maui location.

By placing people into gainful employment, Goodwill estimates that this would result in reduced State and Federal benefit payments of over \$12,000,000 during a 5 year period as well as meeting Maui's escalating need for job placement & job services.

Goodwill's Maui Career & Training Center will be located in the Kahului, Wailuku corridor, conveniently located for our clients needs. Several potential property sites have been located, and Goodwill is in the stages of a final site selection. The finalized site will provide a building which is in need of renovation and repairs to be operational as well as to provide specialized equipment to meet the needs of our clients' work & safety standards. The building will house program space, staff offices, day & walk in programs and donation and retail operations providing the following programs and services:

- job assessment & job placement;
- emergency response & support for job loss or layoff;
- transitional career development and tracked advancement to financial independence;
- ongoing, scheduled, & mentored skill building, training and job counseling;
- workshops & advisor lead tools for adults to pursue higher education;
- youth focused competency-based programs and vocational planning;
- free and reduced rate community access to equipment, meeting rooms & training spaces;
- state of the art computer lab & multi-media equipped training rooms for partnerships;
- job placement & job opportunities in the retail store

Once renovations are completed, the Goodwill Maui Career & Training Center will be financially self-sustaining through Goodwill's business model which is to create our own revenue stream through the collection and sale of donated clothing and household goods at our Goodwill Thrift Stores. Over 50 years in Hawaii, GIH has mastered

the acumen necessary to cover the operational costs of the Center and program services offered free of charge to our clients & the community at large.

The total cost of this initiative is approximately \$7,000,000 and Goodwill begins its renovation efforts with a generous lead contribution from the Harry and Jeanette Weinberg Foundation who has already contributed 1.4% of the funds needed for this campaign.

Additional plans for funding the center include the following funding sources & milestones:

Funding Sources	Total \$	Projected Funding Milestones				
		FS2011	FS2012	FS2013	FS2014	FS2015
Goodwill Contributed Funds*	500,000	500,000				
USDA No Tax Business Loan	2,000,000		1,000,000	1,000,000		
Maui Community Block Dev Grant	500,000			500,000		
State of Hawaii	1,500,000		1,500,000			
Trusts & Foundations	2,500,000	100,000	400,000		2,000,000	
<b>Total &amp; Sub-Totals:</b>	<b>7,000,000</b>	<b>600,000</b>	<b>2,900,000</b>	<b>1,500,000</b>	<b>2,000,000</b>	<b>0</b>

*\*Goodwill redirecting leasing expenses, savings, endowment revenue, and unrestricted funds and subject to change.*

**Public Purpose and Needs to Be Served**

Maui County has one of the fastest growing and most at-risk clusters of communities in the State of Hawaii, comprising of Maui, Lanai and Molokai Islands. These areas include large populations of chronically underserved ethnic and socioeconomic groups particularly Native Hawaiian and Part-Hawaiian residents, and non-Native English speaking populations, and those returning home post incarcerations. Current services are spread out and un-centralized limiting their maximum capacity in terms of client service and requiring high leasing expenses.

To respond to the community need, Goodwill's has tremendously grown services statewide --- over 400% in nine years. In 2001, Goodwill served 2,231 individuals; in 2005 it increased to 6,653 individuals, and in 2010 to exceed 13,000. At least 25% of the future projected need is represented in Maui County areas listed above. Immediate job placement and job service support in Maui is needed for:

- people transitioning off public assistance
- at-risk youth who have dropped out of school
- non-native English speaking immigrant populations, such as Micronesians
- people who are reemerging into society during post incarceration
- people with disabilities

The following Table A shows the actual program year results for our Maui programs over the past four years. The next five years (PY2011-PY2015) are on track to provide a minimum of 1,000 job placements and 5,000 persons serviced with the establishment of the Goodwill Maui Career & Training Center.

Upon review of Goodwill's current clients, recent and ongoing surveys show trending that many of the residents currently being served would benefit from increased services in Maui. The Goodwill Maui Career and Training Center addresses this demand, and will allow for more capacity to support to those on growing waiting lists, thereby allowing Goodwill to reach a greater population base and a market that is currently underserved.

<b>TABLE A: Measures</b>	<b>Actual PY 2010</b>	<b>Actual PY 2009</b>	<b>Actual PY 2008</b>	<b>Actual PY 2007</b>
<b>1. Effectiveness</b>				
<b>A. Number of people served</b>	<b>1351 (distinct count)</b>	<b>777 (distinct count)</b>	<b>540 (distinct count)</b>	<b>313</b>
<b>2. Measures of Satisfaction</b>				
<b>A. Overall participant satisfaction.</b>	<b>86%</b>	<b>99%</b>	<b>99%</b>	<b>97%</b>
<b>B. Overall funder satisfaction.</b>	<b>100%</b>	<b>90%</b>	<b>100%</b>	<b>100%</b>
<b>C. Overall other satisfaction.</b>	<b>Other Advocates: 100%</b>	<b>Other Advocates: 100%</b>	<b>Other Advocates: 100%</b>	<b>Employer: 100% Other Advocates: 100%</b>
<b>3. Placements</b>				
<b>A. Number of job placements (without SEE duplications).</b>	<b>222</b>	<b>227</b>	<b>217</b>	<b>116</b>
<b>B. Average starting hourly wage per job placement.</b>	<b>\$9.99</b>	<b>\$10.58</b>	<b>\$10.45</b>	<b>\$10.18</b>
<b>C. Percentage of job placements eligible for benefits at placement</b>	<b>63.96%</b>	<b>67.11%</b>	<b>63.51%</b>	<b>46.78%</b>
<b>D. Average number of hours work per week at job placement</b>	<b>27.6</b>	<b>29.96</b>	<b>31.79</b>	<b>30.88</b>
<b>4. Service Access</b>				
<b>A. Number of persons not accepted into program services.</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Target Population to be Served and Geographic Coverage**

**The Maui County Community:** With the 2009 estimate of 145,157 people in Maui County, and an increase from 2000 – 2009 census data of 13.3% growth, Maui County is one of the fastest growing areas of the State. As of December 2010, the unemployment rate in Maui was 8.1%, compared to its 4.5% unemployment rate in 2008. Other important census data includes:

- 34% highest education level was a High School Diploma
- 11% had no High School Diploma
- 8% of the population was at or below Poverty Level
- 7% ages 16-64 were labeled disabled
- 20% spoke a different language other than English at home
  - Of that 20% - 53% reported they did not speak English "very well"
- Additional Data indicates that 11% of the COFA population in Hawaii reside on Maui

**Community Benefit**

The establishment of the Goodwill Maui Career and Training Center will improve communities by helping people enter the workforce, obtain good jobs and become less dependent on public support. The Center will provide a wide range of skill building and job training programs, free of charge to the participant, within easy distance.

- Continued Government Improvement. To best leverage its strengths with those of other agencies and provide a wide range of programs in a cost-effective manner, Goodwill currently partners and has significant working expertise that advises and works with state and city relationships:
  - State of Hawaii Department of Human Services
  - Department of Health;
  - Department of Labor & Industrial Relations;
  - Department of Public Safety;
  - First to Work Offices
  - City & County of Honolulu's Employment Services Department
  - Office of Community Services

Government agencies represent both State and Federal resources that are pooled and channeled to support Goodwill training and job placement efforts.

- 
- Supporting Similar Service Providers In addition, partnerships with key not-for-profit and job-training service providers like The Salvation Army, Job Corps, Easter Seals, Hawaii Alliance for Nonprofit Organizations, Alu Like, Hawaii Literacy, the Small Business Development Center, and Work Hawaii are in place. New partner exploration is ongoing to ensure coordinated provision of services and to avoid duplication.
- 
- Business Partnerships. The Center is amidst a mixture of light industry and business service industry clusters comprising the Maui business community. Goodwill will have the opportunity to partner with these businesses through its Employment Placement Program and fast job announcement technology systems, placing Goodwill clients into these stable and growing businesses.
- 
- New Jobs in Goodwill. The Center itself will create over 35 jobs including production workers, retail sales clerks, employment counselors and program managers. Goodwill's intent is to train and hire as many of the Center's new staff directly from the community and from its current employment waiting list.
- 
- Community Resource. In addition to the economic benefits to the community with the infusion of income and sustainable employment for this sector of the population, the community will be able to access tangible benefits of the Center. With the Center located on a central bus line with frequent stop times throughout the day, services will be easily accessible to the broader community and include meeting rooms available to community organizations, clubs and churches and a computer lab for those who want to update their resume or search online for jobs.

**II. Service Summary and Outcomes**

**Scope of Work, Tasks, and Responsibilities**

The scope of this initiative is to purchase property, renovate and launch services of the Goodwill Maui Career and Training Center. A request of \$1,500,000 which includes building purchase and renovation as well as specialized industrial bailing & compacting equipment & related expenses necessary for building retail sorting & safety operations to extend job opportunities that are safe for disabled operators.

Work Phases	Key Tasks	Responsibilities
Planning	<ul style="list-style-type: none"> <li>• Insure Mission &amp; Business &amp; Funding Plan Readiness</li> <li>• Insure service transition readiness</li> </ul>	Board & Executive Leadership Agreement & Preparation
Land/Building Purchase	<ul style="list-style-type: none"> <li>• Land/Building Acquisition &amp; Title</li> </ul>	Insure ownership & construction readiness
Renovation Planning	<ul style="list-style-type: none"> <li>• Renovation Planning and Design</li> </ul>	Insure design capable to scale

and Design	<ul style="list-style-type: none"> <li>• Alteration &amp; Refinement</li> <li>• Permitting Process</li> </ul>	job & job service delivery
Capital Campaign	<ul style="list-style-type: none"> <li>• Announce 70% of funding commitments</li> <li>• Obtain last 30% of project funding, over a multi-year fundraising &amp; payment period</li> </ul>	Board of Directors and Capital Campaign Committee
Renovation & Community Communication	<ul style="list-style-type: none"> <li>• Break ground</li> <li>• Renovation &amp; Construction Management</li> </ul>	Manage construction, Begin Service Transition Communications
Service Transition	<ul style="list-style-type: none"> <li>• Train Staff for Service Delivery Impact</li> <li>• Launch Services from new location with minimal down time</li> </ul>	Insure Key Staff capable of meeting the needs of clients, Move offices & equipment
Closure	<ul style="list-style-type: none"> <li>• Community Opening</li> <li>• Final Funding Confirmation</li> </ul>	Recognize Supporters, Insure funding & reporting model is complete

**Projected Annual Timeline**

	Projected Funding Milestones				
	FS2010	FS2011	FS2012	FS2013	FS2014
Pre- GIA request Preparation	X				
Planning	X				
Land/Building Purchase		X			
Renovation Planning and & Alteration		X	X		
Capital Campaign Commitments & Payment Schedules		X	X	X	X
Construction & Public Relations			X	X	
Goodwill Job & Service Transition				X	X
Closure Ceremonies & Publicity				X	X

**Quality Assurance & Evaluation Plans: Monitor, Evaluate, & Improve Results**

The Goodwill Maui Career and Training Center is a Board of Director and Executive Leadership Team priority which is evaluated on a quarterly and monthly schedule, respectively. With an experienced project team consisting of the Board of Directors, the CEO and operational Vice Presidents, Goodwill has demonstrated its ability to complete a complex project on time and on budget as was the case with the construction of our Kapolei Career and Learning Center. Program directors also provide monthly improvement feedback systems during construction to insure job placement and service implementation is identified and stays on track for immediate results from the capital building implementation. These leadership groups are made up from a wide range of professions, businesses and community members. Each was instrumental in a proven model of success from the implementation of the recent *Ohana Career and Learning Center* in Kapolei on Oahu, an \$11,000,000 project that was completed in 2010 and included State support of \$2,000,000 in the form of a GIA (2006).

Outcome measurements from **Goodwill Maui Career and Training Center** will include:

- Number of participants placed into employment
- Average wage at placement into employment
- Average hours worked per week
- Participation and attendance levels of individuals and families
- Number of young adults who obtain their competency-based diplomas

- Number of participants who complete their training courses
- Continued and various measures of community satisfaction

**III. Financial**

**Budget**

The total cost of the Goodwill Maui Career and Training Center initiative is approximately \$7,000,000. See attached budget. The quarterly payment schedule for the state funding is below:

FY 2011 Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
1,500,000				1,500,000

**IV. Experience and Capability**

**A. Necessary Skills and Experience**

As a nationally accredited human services provider, Goodwill Industries of Hawaii serves over 13,000 Hawaii residents through its education, employment and career development programs (a 400% increase since 2001) and last year helped more than 1,200 people secure job placements who otherwise would be dependent on government assistance. Goodwill has provided these services in Hawaii since 1959, has been continuously accredited by CARF and received its most recent accreditation with no recommendations for improvement.

Goodwill’s President and Chief Executive Officer is Laura Robertson who has been with Goodwill since 1982. Ms. Robertson holds a Masters degree in Rehabilitation Administration, is a certified rehabilitation counselor and a certified Goodwill Executive. Goodwill’s Leadership team has demonstrated its track record of meeting its goals and contract stipulations, and has proven experience in delivering results for a Grant In Aid of this nature such as the recent completion of an \$11,000,000 project to complete a similar career center in Kapolei, Oahu.

**B. Facilities**

**Goodwill Maui Career and Training Center** is expected to include 15,000 square feet of program, job training and operational space that will include multi-media equipped training classrooms, a state of the art computer lab, and a community access and resource room with meeting space. The Center will be open Monday through Saturday. All classes will be available at no charge to the public. On an average day, over 100 individuals are expected to utilize the center.

A part of the facility will include a 6,000 square foot retail store. Through the collection and processing of donated goods from the public, the store will generate sustainable funding for the operation of the Center, and will draw the general public to the site, offering additional opportunities for donations and increased public awareness of the Center.

A diverse range of programs will be available at the Goodwill Maui Career and Training Center. Young adults will have the opportunity to obtain their high school equivalency diploma. Adults who speak English as a second language and who comprise a large proportion of the community residents, will be able to build their language skills in literacy and basic skills classes. Participants will learn effective resume writing and interviewing skills through individual and group training. They will learn valuable job search techniques, and have access to a wide variety of resources and employment opportunities. Employment counselors will be available to advise and assist individuals in their job search. In addition, participants will be able to develop basic computer skills in the Center's computer lab enhancing their ability for success in school or the workplace. Training and courses will also be available on-line and through distance learning. The lab will also be open to children and youth for schoolwork and to neighborhood adults searching for employment opportunities.

**V. Personnel: Project Organization and Staffing**

**A. Proposed Staffing, Staff Qualifications, Supervision and Training**

The Goodwill Maui Career and Training Center will be staffed by professionals who have the necessary credentials and required experience to operate and manage the Center and follow the oversight of Goodwill International guidelines, Board of Directors, and the executive leadership team. Initially, the staff will include a director, administrative assistant and human services professionals with the potential for hiring from its client base as the Center's components grow. Goodwill will also have support from its partner educational institutions and from its community volunteers.

**B. Organization Chart**

See attached:

- Goodwill Agency Organization Chart
- Proposed Goodwill Maui Career and Training Center Organizational Chart

**VI. Other**

**A. Litigation**

None

**B. Licensure or Accreditation**

- Fully accredited by **CARF** (The Commission on Accreditation of Rehabilitation Facilities) for more than 25 years and received its last two accreditation with commendations, recognized as a example for Goodwill International agencies.
- Active membership in the National Rehabilitation Association
- Partners with Goodwill Contract Services to receive the following designations:
  - The IRS's highest secure document destruction certification
  - On track for ISO 9001 - 2008 quality facilities & management designations by the end of 2012



**BUDGET REQUEST BY SOURCE OF FUNDS**  
(Period: July 1, 2011 to June 30, 2012)

Applicant: Goodwill Industries of Hawaii, Inc.

<b>BUDGET CATEGORIES</b>	<b>Total State Funds Requested (a)</b>	<b>(b)</b>	<b>(c)</b>	<b>(d)</b>
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>				
<b>C. EQUIPMENT PURCHASES</b>	<b>100,000</b>			
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>	<b>1,400,000</b>			
<b>TOTAL (A+B+C+D+E)</b>	<b>1,500,000</b>	0	0	0
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	1,500,000	Laura Robertson (808) 836-0313		
(b)		Name (Please type or print) Phone		
(c)		[Redacted] an. 26, 2011		
(d)		Date		
<b>TOTAL BUDGET</b>	<b>1,500,000</b>	Laura Robertson, President/CEO Name and Title (Please type or print)		

## BUDGET JUSTIFICATION PERSONNEL - SALARIES AND WAGES

Applicant: Goodwill Industries of Hawaii, Inc.

Period: July 1, 2011 to June 30, 2012

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
None				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				

## BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Applicant: Goodwill Industries of Hawaii, Inc.

Period: July 1, 2011 to June 30, 2012

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Refuse Bailer	1	\$50,000	\$50,000	\$50,000
Compactor Machine	1	\$50,000	\$50,000	\$50,000
TOTAL:	2		\$100,000	\$100,000

JUSTIFICATION/COMMENTS:

Installation of a Disabilities Adapted Bailer and Crushing Machines

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
None			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS:

## BUDGET JUSTIFICATION CAPITAL PROJECT DETAILS

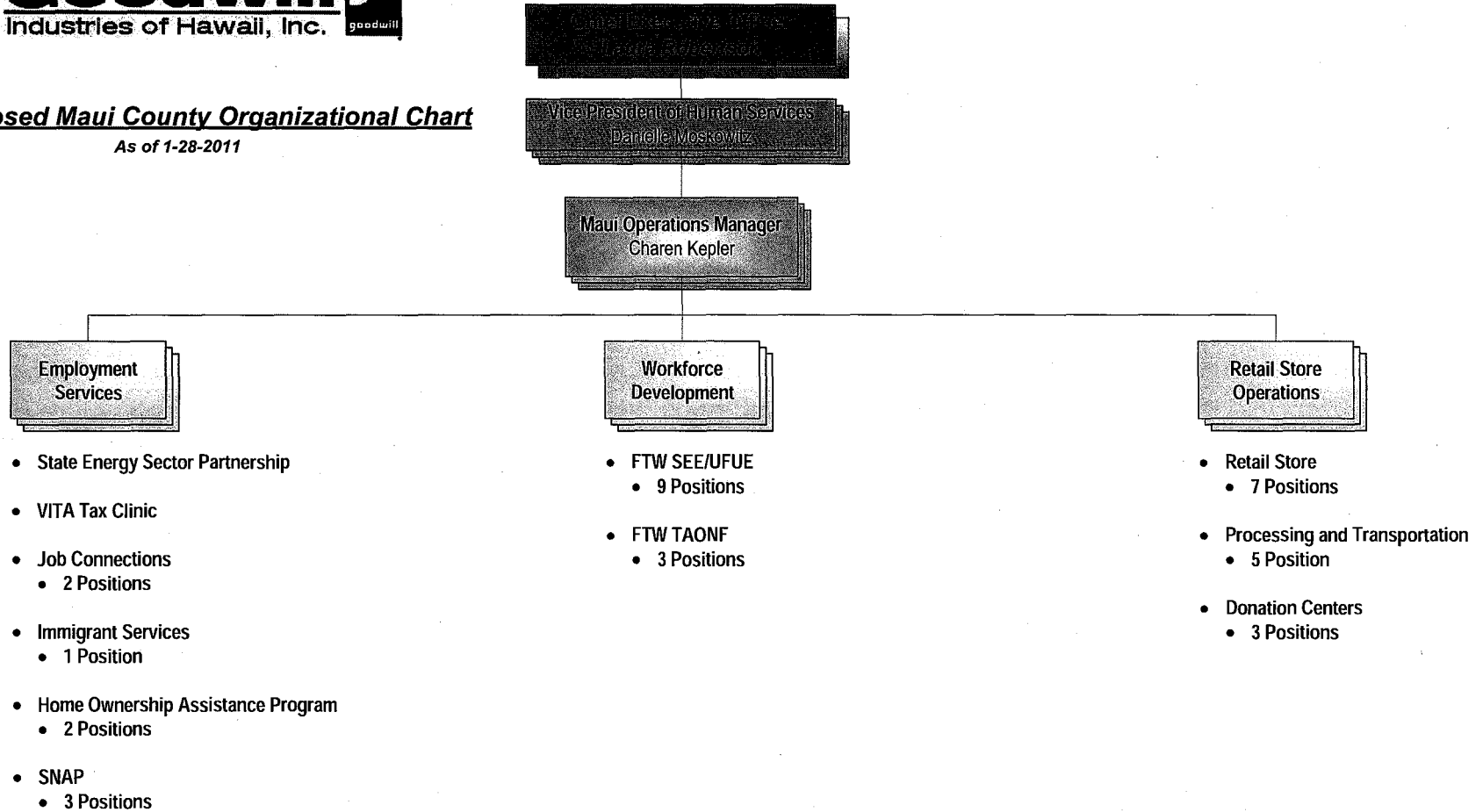
Applicant: Goodwill Industries of Hawaii, Inc.

Period: July 1, 2011 to June 30, 2012

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2009-2010	FY: 2010-2011	FY:2011-2012	FY:2011-2012	FY:2012-2013	FY:2013-2014
PLANS			200,000			
LAND ACQUISITION			400,000			
DESIGN			200,000			
CONSTRUCTION			600,000			
EQUIPMENT**			100,000			
<b>TOTAL:</b>			<b>1,500,000</b>			
<b>JUSTIFICATION/COMMENTS:</b>						
** Goodwill installs unique bailing and crushing equipment adapted for workers with disabilities if there is a opportunity for employment						



**Proposed Maui County Organizational Chart**  
As of 1-28-2011

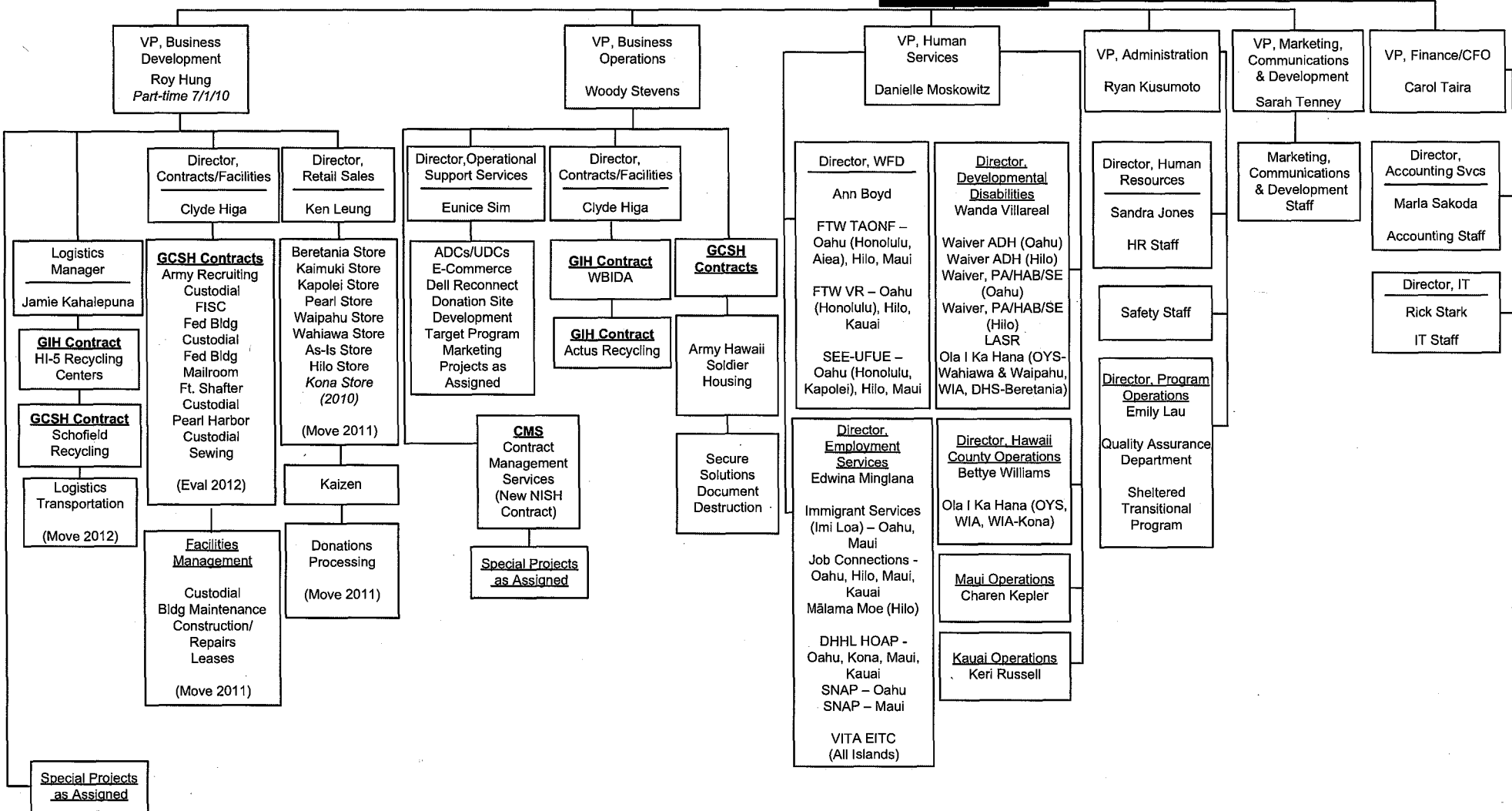




Effective: 11/29/10

Board of Directors

President/CEO  
Laura Robertson



**DECLARATION STATEMENT  
APPLICANTS FOR GRANTS AND SUBSIDIES  
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant acknowledges that said applicant meets and will comply with all of the following standards for the award of grants and subsidies pursuant to section 42F-103, Hawaii Revised Statutes:

- (1) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant or subsidy is awarded;
- (2) Comply with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
- (3) Agree not to use state funds for entertainment or lobbying activities; and
- (4) Allow the state agency to which funds for the grant or subsidy were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant or subsidy.

In addition, a grant or subsidy may be made to an organization only if the organization:

- (1) Is incorporated under the laws of the State; and
- (2) Has bylaws or policies that describe the manner in which the activities or services for which a grant or subsidy is awarded shall be conducted or provided.

Further, a grant or subsidy may be awarded to a non-profit organization only if the organization:

- (1) Has been determined and designated to be a non-profit organization by the Internal Revenue Service; and
- (2) Has a governing board whose members have no material conflict of interest and serve without compensation.

For a grant or subsidy used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant or subsidy was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant or subsidy used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Goodwill Industries of Hawaii, Inc.

(Typed Name of Individual or Organization)



(Signature)

1/26/2011

(Date)

Laura D. Robertson

President/CEO

(Typed Name)

(Title)