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# A BILL FOR AN ACT

RELATING TO HEALTH INSURANCE.

**BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:**

1 PART I

2 SECTION 1. The legislature finds there is a vital need for  
3 employers and consumers to have a clear understanding of how  
4 health care premium dollars are allocated by health insurers in  
5 Hawaii, and particularly how much of their premium dollars are  
6 spent on health care services as opposed to administration,  
7 profit, or other purposes. Full transparency of how health care  
8 insurance premiums are spent will empower health insurance  
9 purchasers to make more informed decisions and reward companies  
10 that minimize administrative waste.

11 According to the Kaiser Family Foundation, since 1999,  
12 average premiums for family coverage have increased one hundred  
13 nineteen per cent - from \$5,791 in 1999 to \$12,680 in 2008.  
14 Worker premium contributions have similarly increased from  
15 \$1,543 to \$3,354.

16 According to the Commonwealth Fund, the fastest-rising  
17 component of health care spending is administrative overhead.



1 Between 2000 and 2005, the net insurance administrative  
2 overhead, including both administrative expenses and insurance  
3 industry profits, increased by twelve per cent per year. This  
4 increase is 3.4 percentage points faster than the average health  
5 expenditure growth of 8.6 per cent.

6 The purpose of this Act is to maximize the value of health  
7 insurance premiums and control spiraling health care costs  
8 caused by the dramatic rise in administrative costs and insurer  
9 profits, by:

- 10 (1) Providing greater transparency with regard to how
- 11 health insurance premiums are spent by insurers; and
- 12 (2) Requiring health insurers to spend a minimum
- 13 percentage of insurance premiums on medical expenses.

14 SECTION 2. Chapter 431, Hawaii Revised Statutes, is  
15 amended by adding a new article to be appropriately designated  
16 and to read as follows:

17 **"ARTICLE**

18 **HEALTH INSURANCE PREMIUM TRANSPARENCY**

19 **§431: -101 Definitions.** As used in this chapter:

20 "Administrative costs" means all expenditures associated  
21 with the administration of health benefit coverage, including  
22 costs associated with claims processing, collection of premiums,



1 marketing, operations, taxes, general overhead, salaries and  
2 benefits, quality assurance, utilization review and management,  
3 pharmacy and other benefit management, network contracting and  
4 management, and state and federal regulatory compliance;  
5 provided that medical expenses incurred by the insurer,  
6 affiliates, and contractors under common management or control  
7 in servicing the insured for premiums received shall not be  
8 included as "administrative costs."

9 "Commissioner" means the insurance commissioner.

10 "Insurer" means an insurance company, health maintenance  
11 organization, mutual benefit society, or other entity providing  
12 a plan of health insurance, health benefits, or health care  
13 services, that is subject to the health insurance laws and  
14 regulations of this state.

15 "Interest" means the interest earned by an insurer on  
16 insurance premiums.

17 "Medical expense" means the amount of money that an insurer  
18 spends on direct medical care services for its health plan  
19 enrollees during a calendar year, including physician services,  
20 non-physician health care professional services, hospital and  
21 other health facility services, drugs and medical devices, and  
22 other health care services, and shall include amounts paid to



1 health care providers for pay-for-performance or other quality  
2 or efficiency enhancing initiatives. "Medical expense" does not  
3 include amounts that are the financial responsibility of the  
4 enrollee, the insurer's administrative costs, or expenditures  
5 for which the insurer is reimbursed through other third-party  
6 liability.

7 "Medical expense threshold" means the quotient, to the  
8 nearest one per cent, of an insurer's medical expenses divided  
9 by the total premiums.

10 "Multiple employer arrangement" means an arrangement by  
11 which health benefits are provided to the employees of two or  
12 more employers under a single health insurance plan. In a  
13 multiple employer arrangement, the employer assumes all or a  
14 substantial portion of the risk and shall include, but is not  
15 limited to a multiple employer welfare arrangement, multiple  
16 employer trust, or other form of benefit trust.

17 "Premiums" means the amount of money that the insurer, the  
18 insurer's affiliates and contractors under common management or  
19 control in servicing the insured earn in a calendar year from  
20 the or sale of health insurance, net of reinsurance, excluding  
21 dividends or credits applicable to prior years.



1           **§431: -102 Annual premium transparency report.** (a)  
2 Insurers shall report to the commissioner on how health care  
3 premiums are spent no later than March 1 of each year for the  
4 premiums earned for the immediately preceding calendar year.

5           (b) Insurers shall report how health insurance premiums  
6 were spent for each of the following categories of insurance  
7 provided by the insurer: preferred provider organization, health  
8 maintenance organization, point of service organization, and  
9 high deductible health plan. The report shall include the  
10 following itemized information for each category of insurance:

11           (1) Administrative costs, including the total expenditures  
12 for the following:

13           (A) Chief executive officer and executive salaries  
14 and benefits;

15           (B) Commissions and other broker fees;

16           (C) Utilization and other benefit management  
17 expenses;

18           (D) Advertising and marketing expenses;

19           (E) Insurance, including the following categories of  
20 commercial insurance:

21           (i) Reinsurance;

22           (ii) General liability;



- 1 (iii) Professional liability insurance; and  
2 (iv) Other insurance types;
- 3 (F) Any federal, state, or local taxes;
- 4 (G) Travel and entertainment costs;
- 5 (H) State and federal lobbying costs; and
- 6 (I) Other costs, including non-executive salaries,  
7 wages and other benefits, rent and real estate  
8 expenses, certification, accreditation, board,  
9 bureau and association fees; auditing and  
10 actuarial fees, collection and bank service  
11 charges, occupancy, depreciation and  
12 amortization; cost or depreciation of electronic  
13 data processing, claims and other services,  
14 regulatory authority licenses and fees,  
15 investment expenses, and aggregate write-ins for  
16 expenses;
- 17 (2) The reporting insurer's name and address;
- 18 (3) The insurer's total earned premiums for the preceding  
19 calendar year, before dividends or credits applicable  
20 to prior years;
- 21 (4) The amount of interest earned on premiums for the  
22 preceding calendar year;



1 (5) The amount recovered from uninsured motorist  
2 insurance, accident insurance, workers compensation  
3 insurance, and other third-party liability during the  
4 preceding calendar year;

5 (6) The total medical expense incurred during the  
6 preceding calendar year;

7 (7) Certification by a member of the American Academy of  
8 Actuaries that the information provided in the report  
9 is accurate and complete and that the insurer is in  
10 compliance with this chapter and the rules adopted  
11 thereunder; and

12 (8) Such other information as the commissioner may  
13 request.

14 (c) All data or information required to be filed with the  
15 commissioner pursuant to this chapter shall be deemed a public  
16 record.

17 **§431: -103 Medical expense threshold percentage**  
18 **requirements.** (a) Insurers and their affiliates and  
19 contractors under common management or control in servicing the  
20 insured shall spend on medical expenses, a minimum of:



1 (1) Eighty per cent of the health insurance premiums  
2 collected in a calendar year from individual and small  
3 employer products; and

4 (2) Eighty-five per cent of the health insurance premiums  
5 collected in a calendar year from large employer  
6 products.

7 (b) The instructions and methodology for calculating and  
8 reporting medical expense threshold levels and issuing dividends  
9 or credits shall be specified by the commissioner.

10 **§431: -104 Dividend or credit distribution.** (a) In  
11 each case where the insurer fails to comply with the medical  
12 expense threshold requirements set forth in this chapter, the  
13 insurer shall issue a dividend or credit toward future premiums  
14 for the policyholder that is not less than an amount that would  
15 meet the applicable minimum medical expense threshold  
16 requirement.

17 (b) Prior to distributing any dividend or credit, an  
18 insurer shall provide the commissioner with its plan for the  
19 distribution of all required dividends and credits as part of  
20 the required annual medical expense threshold. No distributions  
21 of required dividends or credits may be made without prior  
22 approval from the commissioner.





1 (c) The dividend or credit required to be distributed  
2 pursuant to this chapter shall be determined by the  
3 commissioner.

4 (d) The distribution of dividends or credits required  
5 under this chapter shall be made to each employer that was  
6 covered for any period in the preceding calendar year.

7 (e) Insurers that issue health insurance policies through  
8 out-of-state trusts, purchasing alliances, or other group  
9 purchasing organizations, associations, or other multiple  
10 employer arrangements shall specify in the plan for distribution  
11 of dividends or credits that the dividends or credits for such  
12 health insurance policies shall be paid or credited, as  
13 applicable, to the covered employers rather than the trust,  
14 association, purchasing alliance or other group purchasing  
15 organization, or other multiple employer arrangement.

16 (f) If an insurer is required to issue a dividend or  
17 credit, the insurer shall include the insurer's calculations of  
18 the dividend or credits to be issued due to failure to satisfy  
19 the minimum medical expense ratio threshold and an explanation  
20 of the insurer's plan to issue these dividends and credits in  
21 its annual premium transparency report submitted under section  
22 431: -102.





1 department of commerce and consumer affairs which does all of  
2 the following:

- 3 (1) Represents health care consumers, insurers,  
4 administrators, and health care providers;
- 5 (2) Creates a centralized repository for the state with  
6 credible and useful data elements for the purposes of  
7 quality improvement, health care provider performance  
8 comparisons, ready understandability, and consumer  
9 decision making; and
- 10 (3) Uses the information it collects to develop,  
11 disseminate and make electronically available, unified  
12 public reports annually on health care quality,  
13 safety, and efficiency.

14 "Data element" means an item of information from a uniform  
15 patient billing form.

16 "Division" means the insurance division within the  
17 department of commerce and consumer affairs.

18 "Health care provider" means a physician or physician  
19 assistant licensed under chapter 453, a dentist licensed under  
20 chapter 448, a naturopathic physician licensed under chapter  
21 455, a podiatrist licensed under chapter 463E, an advanced  
22 practice registered nurse practitioner licensed under chapter



1 457, a pharmacist licensed under chapter 461, a chiropractor  
2 licensed under chapter 442, and includes ambulatory surgery  
3 centers and hospitals.

4 "Hospital" means any institution with an organized medical  
5 staff which admits patients for inpatient care, diagnosis,  
6 observation, and treatment.

7 "Insurer" means a health plan as defined in article  
8 431:10A, or chapter 432 or 432D, regardless of form, offered or  
9 administered by a health care insurer, including a mutual  
10 benefit society or health maintenance organization, or voluntary  
11 employee beneficiary associations.

12 "Patient" means a person who receives health care services  
13 from a health care provider.

14 **§431: -202 Collection and dissemination of health care**  
15 **and related information.** (a) To provide to health care  
16 providers, insurers, consumers, governmental agencies and  
17 others, information concerning health care in the state, and to  
18 provide information to assist in peer review for the purpose of  
19 quality assurance, subject to this article, the division shall  
20 collect from health care providers, analyze, and disseminate  
21 health care information, as adjusted for case mix and severity,  
22 in language that is understandable to laypersons.



1 (b) The division may request health care claims  
2 information from insurers and administrators. The division  
3 shall analyze and publicly report the health care claims  
4 information with respect to the cost, quality, and effectiveness  
5 of health care, in language that is understandable by  
6 laypersons, and shall develop and maintain a centralized data  
7 repository. The division may request health care claims  
8 information, which may be voluntarily provided by insurers and  
9 administrators, and may perform or contract for the performance  
10 of the other duties specified under this paragraph.

11 (c) The division shall prepare and submit to the governor  
12 and to the legislature an annual guide to assist consumers in  
13 selecting hospitals and ambulatory surgery centers. The guide  
14 shall be written in language that is understandable to  
15 laypersons and shall include data derived from the annual survey  
16 of hospitals conducted by the American Hospital Association and  
17 the annual hospital fiscal survey. The division shall widely  
18 publicize and distribute the guide to consumers.

19 **§431: -203 Patient-level data utilization, charge, and**  
20 **quality report.** (a) The division shall prepare and submit to  
21 the legislature an annual report that summarizes utilization,  
22 charges, and quality data on patients treated by hospitals and



1 ambulatory surgery centers during the most recent calendar year.  
2 The division shall widely publicize and distribute the patient  
3 level data utilization, charges and quality report  
4 electronically to consumers on the division's website.

5 (b) The insurance commissioner shall, pursuant to chapter  
6 91, promulgate rules and regulations necessary to administer  
7 this article."

8 PART III

9 SECTION 4. Section 432:1-102, Hawaii Revised Statutes, is  
10 amended by amending subsection (b) to read as follows:

11 "(b) Article 2, article 2D, article 13, [~~and~~] article 14G,  
12 article \_\_\_\_\_, and article \_\_\_\_\_ of chapter 431, and the powers  
13 there granted to the commissioner, shall apply to managed care  
14 plans, health maintenance organizations, or medical indemnity or  
15 hospital service associations, which are owned or controlled by  
16 mutual benefit societies, so long as the application in any  
17 particular case is in compliance with and is not preempted by  
18 applicable federal statutes and regulations."

19 SECTION 5. Section 432D-19, Hawaii Revised Statutes, is  
20 amended by amending subsection (d) to read as follows:

21 "(d) Article 2, article 13, [~~and~~] article 14G,  
22 article \_\_\_\_\_, and article \_\_\_\_\_ of chapter 431, and the power



1 there granted to the commissioner, shall apply to health  
2 maintenance organizations, so long as the application in any  
3 particular case is in compliance with and is not preempted by  
4 applicable federal statutes and regulations."

5 SECTION 6. If any provision of this Act, or the  
6 application thereof to any person or circumstance is held  
7 invalid, the invalidity does not affect other provisions or  
8 applications of the Act, which can be given effect without the  
9 invalid provision or application, and to this end the provisions  
10 of this Act are severable.

11 SECTION 7. Statutory material to be repealed is bracketed  
12 and stricken. New statutory material is underscored.

13 SECTION 8. This Act shall take effect on July 1, 2020.



**Report Title:**

Health Premium Transparency

**Description:**

Requires health insurers to report annually on how health insurance premiums are being spent; and spend a minimum amount of the premiums on medical expenses. Requires the Insurance Division of the Department of Commerce and Consumer Affairs to collect from health care providers, analyze, and disseminate health care information for use in a publication to assist the public in choosing health care providers. Effective July 1, 2020. (HB2089 HD1)

*The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.*

