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## HOUSE RESOLUTION

REQUESTING THE FORMATION OF A WORKING GROUP TO DEVELOP A  
STRATEGY TO ATTRACT AND RETAIN LOCAL ENERGY SERVICE  
COMPANIES TO PERFORM WORK ON STATE CONTRACTS.

1           WHEREAS, Hawaii continues to produce and support local  
2 companies that advance cutting-edge approaches to make  
3 government, business, and other private ventures more energy  
4 efficient in order to save the State money and resources; and  
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6           WHEREAS, Hawaii is home to a number of competitive energy  
7 services companies that contribute to the overall workforce of  
8 our State as well as the expansion of the "green" economy; and  
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10          WHEREAS, the State of Hawaii has an interest in making the  
11 facilities it owns and leases more energy efficient to save  
12 taxpayer dollars; and  
13

14          WHEREAS, the state procurement code generally requires that  
15 agencies award contracts for energy efficiency projects to the  
16 lowest bidder; and  
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18          WHEREAS, low-bid contracts for energy efficiency projects  
19 do not necessarily result in the best efficiency for the State;  
20 and  
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22          WHEREAS, in 2008, the Department of Accounting and General  
23 Services adopted a list of preferred vendors for retrofitting  
24 state offices and buildings with energy efficient lighting  
25 fixtures; and  
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27          WHEREAS, a majority of the pre-qualified vendors are based  
28 on the mainland United States, and, therefore much of the  
29 revenue from the services being purchased by the State leaves  
30 the State; and  
31

32          WHEREAS, many of the vendors pre-qualified by the  
33 Department of Accounting and General Services depend on smaller



1 local vendors in order to fulfill their contracts with the  
2 State; and  
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4 WHEREAS, these local vendors are qualified, technically and  
5 financially, to undertake energy retrofit projects that would  
6 normally go to larger out-of-state vendors; and  
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8 WHEREAS, it is in the State's interest to nurture and grow  
9 the engineering, design, and financial capabilities of local  
10 energy services companies so that they may employ more of  
11 Hawaii's intellectual labor resources; now, therefore,  
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13 BE IT RESOLVED by the House of Representatives of the  
14 Twenty-fifth Legislature of the State of Hawaii, Regular Session  
15 of 2010, that the Department of Accounting and General Services,  
16 the Administrator of the State Procurement Office, the  
17 University of Hawaii Procurement Institute, the High Technology  
18 Development Corporation, and other interested parties are  
19 requested to form a working group to develop a strategy to  
20 attract and retain local energy service companies to perform  
21 work on state contracts; and  
22

23 BE IT FURTHER RESOLVED that the working group's assessments  
24 are requested to include, but not be limited to:  
25

26 (1) Examining ways to incentivize partnerships between  
27 local and out-of-state companies for energy efficiency  
28 projects at state facilities;  
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30 (2) Determining whether state contracts for energy  
31 efficiency projects may be divided into "large" and  
32 "small" contracts to enable local energy service  
33 companies to compete more aggressively for state  
34 projects; for example, whether Hawaii based energy  
35 services companies can be given preference for state  
36 projects that are five hundred thousand square feet or  
37 less;  
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39 (3) Examine whether the criteria for being included on the  
40 Department of Accounting and General Services  
41 "preferred vendor" list of energy services companies  
42 unfairly limits local companies from competing for  
43 state contracts;  
44





1 (4) Developing procurement policies for state energy  
 2 efficiency contracts that will provide more benefits  
 3 for local energy services companies; and  
 4

5 (5) Examining the benefits of requiring the State to allow  
 6 locally-owned energy services companies to provide  
 7 direct services to the State to assess, design, and  
 8 implement energy-saving projects and use municipal  
 9 leases as the project funding source; and  
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11 BE IT FURTHER RESOLVED that the working group is requested  
 12 to submit a report of its findings to the Legislature not later  
 13 than twenty days prior to the convening of the Regular Session  
 14 of 2011; and  
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16 BE IT FURTHER RESOLVED that certified copies of this  
 17 Resolution be transmitted to the Comptroller, the Administrator  
 18 of the State Procurement Office, the Director of the University  
 19 of Hawaii Procurement Institute, the Executive Director of the  
 20 High Technology Development Corporation, the Hawaii District  
 21 Director of the Small Business Administration, and the President  
 22 of the Chamber of Commerce of Hawaii.  
 23  
 24  
 25

OFFERED BY:   
Nannu Nani  
  
Denny Coffey

MAR 10 2010

