

---

---

## HOUSE CONCURRENT RESOLUTION

REQUESTING THE FORMATION OF A WORKING GROUP TO DEVELOP A  
STRATEGY TO ATTRACT AND RETAIN LOCAL ENERGY SERVICE  
COMPANIES TO PERFORM WORK ON STATE CONTRACTS.

1           WHEREAS, Hawaii continues to produce and support local  
2 companies that advance cutting-edge approaches to make  
3 government, business, and other private ventures more energy  
4 efficient in order to save the State money and resources; and  
5

6           WHEREAS, Hawaii is home to a number of competitive energy  
7 services companies that contribute to the overall workforce of  
8 our State as well as the expansion of the "green" economy; and  
9

10           WHEREAS, the State of Hawaii has an interest in making the  
11 facilities it owns and leases more energy efficient to save  
12 taxpayer dollars; and  
13

14           WHEREAS, the state procurement code generally requires that  
15 agencies award contracts for energy efficiency projects to the  
16 lowest bidder; and  
17

18           WHEREAS, low-bid contracts for energy efficiency projects  
19 do not necessarily result in the best efficiency for the State;  
20 and  
21

22           WHEREAS, in 2008, the Department of Accounting and General  
23 Services adopted a list of preferred vendors for retrofitting  
24 state offices and buildings with energy efficient lighting  
25 fixtures; and  
26

27           WHEREAS, a majority of the pre-qualified vendors are based  
28 on the mainland United States, and, therefore much of the  
29 revenue from the services being purchased by the State leaves  
30 the State; and  
31



1 WHEREAS, many of the vendors pre-qualified by the  
2 Department of Accounting and General Services depend on smaller  
3 local vendors in order to fulfill their contracts with the  
4 State; and

5  
6 WHEREAS, these local vendors are qualified, technically and  
7 financially, to undertake energy retrofit projects that would  
8 normally go to larger out-of-state vendors; and

9  
10 WHEREAS, it is in the State's interest to nurture and grow  
11 the engineering, design, and financial capabilities of local  
12 energy services companies so that they may employ more of  
13 Hawaii's intellectual labor resources; now, therefore,

14  
15 BE IT RESOLVED by the House of Representatives of the  
16 Twenty-fifth Legislature of the State of Hawaii, Regular Session  
17 of 2010, the Senate concurring, that the Department of  
18 Accounting and General Services, the Administrator of the State  
19 Procurement Office, the University of Hawaii Procurement  
20 Institute, the High Technology Development Corporation, and  
21 other interested parties are requested to form a working group  
22 to develop a strategy to attract and retain local energy service  
23 companies to perform work on state contracts; and

24  
25 BE IT FURTHER RESOLVED that the working group's assessments  
26 are requested to include, but not be limited to:

- 27
- 28 (1) Examining ways to incentivize partnerships between  
29 local and out-of-state companies for energy efficiency  
30 projects at state facilities;
  - 31  
32 (2) Determining whether state contracts for energy  
33 efficiency projects may be divided into "large" and  
34 "small" contracts to enable local energy service  
35 companies to compete more aggressively for state  
36 projects; for example, whether Hawaii based energy  
37 services companies can be given preference for state  
38 projects that are five hundred thousand square feet or  
39 less;
  - 40  
41 (3) Examine whether the criteria for being included on the  
42 Department of Accounting and General Services  
43 "preferred vendor" list of energy services companies



# H.C.R. NO. 288

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

unfairly limits local companies from competing for state contracts;


(4) Developing procurement policies for state energy efficiency contracts that will provide more benefits for local energy services companies; and

(5) Examining the benefits of requiring the State to allow locally-owned energy services companies to provide direct services to the State to assess, design, and implement energy-saving projects and use municipal leases as the project funding source; and

BE IT FURTHER RESOLVED that the working group is requested to submit a report of its findings to the Legislature not later than twenty days prior to the convening of the Regular Session of 2011; and

BE IT FURTHER RESOLVED that certified copies of this Concurrent Resolution be transmitted to the Comptroller, the Administrator of the State Procurement Office, the Director of the University of Hawaii Procurement Institute, the Executive Director of the High Technology Development Corporation, the Hawaii District Director of the Small Business Administration, and the President of the Chamber of Commerce of Hawaii.

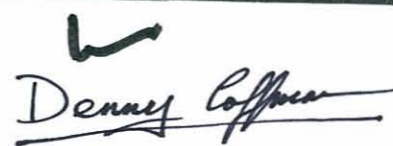
OFFERED BY:

---

*Rep. Denny Coffman*  

---

---

MAR 10 2010

