
A BILL FOR AN ACT

RELATING TO HEALTH INSURANCE.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds there is a vital need for
2 employers and consumers to have a clear understanding of how
3 health care premium dollars are allocated by health insurers in
4 Hawaii, and particularly how much of their premium dollars are
5 spent on health care services as opposed to administration,
6 profit, or other purposes. Full transparency of how health care
7 insurance premiums are spent will empower health insurance
8 purchasers to make more informed decisions and reward companies
9 that minimize administrative waste.

10 According to the Kaiser Family Foundation, since 1999,
11 average premiums for family coverage have increased 119 per cent
12 - from \$5,791 in 1999 to \$12,680 in 2008. Worker premium
13 contributions have similarly increased from \$1,543 to \$3,354.

14 According to the Commonwealth Fund, the fastest-rising
15 component of health care spending is administrative overhead.
16 Between 2000 and 2005, the net insurance administrative
17 overhead, including both administrative expenses and insurance



1 industry profits, increased by 12 per cent per year. This
2 increase is 3.4 per cent points faster than the average health
3 expenditure growth of 8.6 per cent.

4 The purpose of this Act is to maximize the value of health
5 insurance premiums and control spiraling health care costs
6 caused by the dramatic rise in administrative costs and insurer
7 profits, by:

- 8 (1) Providing greater transparency with regard to how
9 health insurance premiums are spent by insurers; and
- 10 (2) Requiring health insurers to spend a minimum
11 percentage of insurance premiums on medical expenses.

12 SECTION 2. Chapter 431, Hawaii Revised Statutes, is
13 amended by adding a new article to be appropriately designated
14 and to read as follows:

15 **"ARTICLE**

16 **HEALTH INSURANCE PREMIUM TRANSPARENCY**

17 **§431: -101 Definitions.** As used in this chapter:

18 "Administrative costs" means all expenditures associated
19 with the administration of health benefit coverage, including
20 costs associated with claims processing, collection of premiums,
21 marketing, operations, taxes, general overhead, salaries and
22 benefits, quality assurance, utilization review and management,



1 pharmacy and other benefit management, network contracting and
2 management, and state and federal regulatory compliance.

3 "Commissioner" means the insurance commissioner.

4 "Insurer" means an insurance company, health maintenance
5 organization, mutual benefit society, or other entity providing
6 a plan of health insurance, health benefits, or health care
7 services, that is subject to the health insurance laws and
8 regulations of this state.

9 "Interest" means the interest earned by an insurer on
10 insurance premiums.

11 "Medical expense" means the amount of money that an insurer
12 spends on direct medical care services for its health plan
13 enrollees during a calendar year, including physician services,
14 non-physician health care professional services, hospital and
15 other health facility services, drugs and medical devices, and
16 other health care services, and shall include amounts paid to
17 health care providers for pay-for-performance or other quality
18 or efficiency enhancing initiatives. "Medical expense" does not
19 include amounts that are the financial responsibility of the
20 enrollee, the insurer's administrative costs, or expenditures
21 for which the insurer is reimbursed through other third-party
22 liability.



1 "Medical expense threshold" means the quotient, to the
2 nearest one per cent, of an insurer's medical expenses divided
3 by the total premiums.

4 "Multiple employer arrangement" means an arrangement by
5 which health benefits are provided to the employees of two or
6 more employers under a single health insurance plan. In a
7 multiple employer arrangement, the employer assumes all or a
8 substantial portion of the risk and shall include, but is not
9 limited to, a multiple employer welfare arrangement, multiple
10 employer trust, or other form of benefit trust.

11 "Premiums" means the amount of money that the insurer earns
12 in a calendar year from the sale of health insurance, excluding
13 dividends or credits applicable to prior years.

14 §431: -102 Annual premium transparency report. (a)

15 Insurers shall report to the commissioner on how health care
16 premiums are spent no later than March 1 of each year for the
17 premiums earned for the immediately preceding calendar year.

18 (b) Insurers shall report how health insurance premiums
19 were spent for each of the following categories of insurance
20 provided by the insurer: preferred provider organization, health
21 maintenance organization, point of service organization, and



1 high deductible health plan. The report shall include the
2 following information for each category of insurance:

3 (1) Administrative costs, including the total expenditures
4 for the following:

5 (A) Chief executive officer and executive salaries
6 and benefits;

7 (B) Commissions and other broker fees;

8 (C) Utilization and other benefit management
9 expenses;

10 (D) Advertising and marketing expenses;

11 (E) Insurance, including the following categories of
12 commercial insurance:

13 (i) Reinsurance;

14 (ii) General liability;

15 (iii) Professional liability insurance; and

16 (iv) Other insurance types;

17 (F) Any federal, state, or local taxes;

18 (G) Travel and entertainment costs;

19 (H) State and federal lobbying costs; and

20 (I) Other costs, including non-executive salaries,
21 wages and other benefits, rent and real estate
22 expenses, certification, accreditation, board,



1 bureau and association fees; auditing and
2 actuarial fees, collection and bank service
3 charges, occupancy, depreciation and
4 amortization; cost or depreciation of electronic
5 data processing, claims and other services,
6 regulatory authority licenses and fees,
7 investment expenses, and aggregate write-ins for
8 expenses;

- 9 (2) The reporting insurer's name and address;
- 10 (3) The insurer's total earned premiums for the preceding
11 calendar year, before dividends or credits applicable
12 to prior years;
- 13 (4) The amount of interest earned on premiums for the
14 preceding calendar year;
- 15 (5) The amount recovered from uninsured motorist
16 insurance, accident insurance, workers compensation
17 insurance, and other third-party liability during the
18 preceding calendar year;
- 19 (6) The total medical expense incurred during the
20 preceding calendar year;
- 21 (7) Certification by a member of the American Academy of
22 Actuaries that the information provided in the report



1 is accurate and complete and that the insurer is in
2 compliance with this chapter and the rules adopted
3 thereunder; and

4 (8) Such other information as the commissioner may
5 request.

6 (c) All data or information required to be filed with the
7 commissioner pursuant to this chapter shall be deemed a public
8 record.

9 §431: -103 Medical expense threshold percentage

10 requirements. (a) Insurers shall spend a minimum of the health
11 insurance premiums earned in a calendar year on medical expenses
12 as follows:

13 (1) Eighty per cent for individual and small employer
14 products; and

15 (2) Eighty-five per cent for large employer products.

16 (b) The instructions and methodology for calculating and
17 reporting medical expense threshold levels and issuing dividends
18 or credits shall be specified by the commissioner.

19 §431: -104 Dividend or credit distribution. (a) In

20 each case where the insurer fails to comply with the medical
21 expense threshold requirements set forth in this chapter, the
22 insurer shall issue a dividend or credit toward future premiums



1 for the policyholder that is not less than an amount that would
2 meet the applicable minimum medical expense threshold
3 requirement.

4 (b) Prior to distributing any dividend or credit, an
5 insurer shall provide the commissioner with its plan for the
6 distribution of all required dividends and credits as part of
7 the required annual medical expense threshold. No distributions
8 of required dividends or credits may be made without prior
9 approval from the commissioner.

10 (c) The dividend or credit required to be distributed
11 pursuant to this chapter shall be determined by the
12 commissioner.

13 (d) The distribution of dividends or credits required
14 under this chapter shall be made to each employer that was
15 covered for any period in the preceding calendar year.

16 (e) Insurers that issue health insurance policies through
17 out-of-state trusts, purchasing alliances, or other group
18 purchasing organizations, associations, or other multiple
19 employer arrangements shall specify in the plan for distribution
20 of dividends or credits that the dividends or credits for such
21 health insurance policies shall be paid or credited, as
22 applicable, to the covered employers rather than the trust,



1 association, purchasing alliance or other group purchasing
2 organization, or other multiple employer arrangement.

3 (f) If an insurer is required to issue a dividend or
4 credit, the insurer shall include the insurer's calculations of
5 the dividend or credits to be issued due to failure to satisfy
6 the minimum medical expense ratio threshold and an explanation
7 of the insurer's plan to issue these dividends and credits in
8 its annual premium transparency report submitted under section
9 431: -102.

10 §431: -105 Compliance audit. The commissioner may audit
11 any insurer to determine compliance with this chapter.

12 §431: -106 Penalties for violating reporting
13 requirements. Any insurer failing to comply with the reporting
14 requirements of this chapter or of any rules adopted thereunder
15 shall be subject to a fine of at least \$1,000, and up to
16 \$10,000, for each day of violation.

17 §431: -107 Consumer and employer rights. Any consumer,
18 employer, or their representatives, shall be entitled to seek an
19 injunction to enforce any obligation established by this chapter
20 or any rule adopted thereunder."

21 SECTION 3. Section 432:1-102, Hawaii Revised Statutes, is
22 amended by amending subsection (b) to read as follows:



1 "(b) Article 2, article 2D, article 13, [~~and~~] article 14G,
2 and article _____ of chapter 431, and the powers there granted
3 to the commissioner, shall apply to managed care plans, health
4 maintenance organizations, or medical indemnity or hospital
5 service associations, which are owned or controlled by mutual
6 benefit societies, so long as the application in any particular
7 case is in compliance with and is not preempted by applicable
8 federal statutes and regulations."

9 SECTION 4. Section 432D-19, Hawaii Revised Statutes, is
10 amended by amending subsection (d) to read as follows:

11 "(d) Article 2, article 13, [~~and~~] article 14G, and
12 article _____ of chapter 431, and the power there granted to the
13 commissioner, shall apply to health maintenance organizations,
14 so long as the application in any particular case is in
15 compliance with and is not preempted by applicable federal
16 statutes and regulations."

17 SECTION 5. If any provision of this Act, or the
18 application thereof to any person or circumstance is held
19 invalid, the invalidity does not affect other provisions or
20 applications of the Act, which can be given effect without the
21 invalid provision or application, and to this end the provisions
22 of this Act are severable.



1 SECTION 6. Statutory material to be repealed is bracketed
2 and stricken. New statutory material is underscored.

3 SECTION 7. This Act shall take effect upon its approval.
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INTRODUCED BY:

[Handwritten signatures and names, some underlined]

[Signature]
[Signature]
 Keith
 Roland D. Smith III
[Signature]

[Signature]
 Paul
 [Signature]
 [Signature]
 [Signature]
 Tom Bowen
 John M. [Signature]
 [Signature]
 Mary Blee
 Hal Wash



Report Title:

Health Premium Transparency

Description:

Requires health insurers to: (1) report annually on how health insurance premiums are being spent; and (2) spend a minimum amount of the premiums on medical expenses.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

