

Honorable Joseph Souki, Chair
Committee on Transportation
House of Representatives
State of Hawaii

Hearing: February 11, 2009

Re: HB 267 RELATING TO MOTOR VEHICLE RENTAL INDUSTRY

Chair Souki and Honorable Committee Members:

My name is Michael Oh and I am the chairman of Catrala-Hawaii's legislative committee. Catrala's membership consists of the major u-drive companies in Hawaii and the many businesses which support our industry.

Catrala supports this bill. Other u-drives company also do so although their testimony in error may have suggested otherwise. Their testimony supports this bill so please clarify the record that all u-drives support this bill.

This bill will make it easier for tourists to take u-drive vehicles on the inter-island ferry. Each u-drive company will have the flexibility to streamline and work out the paper requirements with the inter-island ferry. This should ease problems and avoid unnecessary delays.

We urge you to please pass this bill. Thank you for allowing us to testify.



3103 N. Nimitz Highway, Ste A

Honolulu, HI 96819

Honorable Joseph Souki, Chair
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House of Representatives
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Re: HB 267 RELATING TO MOTOR VEHICLE RENTAL INDUSTRY

Chair Souki and Honorable Committee Members:

My name is David Wilson and I am the Regional Fleet Manager with Alamo Rent A Car.

We support Catrala-Hawaii's position on this bill.

This bill will make it easier for tourists to take u-drive vehicles on the inter-island ferry. Each u-drive company will have the flexibility to streamline and work out the paper requirements with the inter-island ferry. This should ease problems and avoid unnecessary delays.

We urge you to please pass this bill. Thank you for allowing us to testify.

A handwritten signature in black ink, appearing to be "D. Wilson", with a horizontal line extending to the right.

David Wilson
Regional Fleet Manager



544 Ohia Street
Honolulu, HI 96819
808-836-0130
www.enterprise.com

Honorable Joseph Souki, Chair
Committee on Transportation
House of Representatives
State of Hawaii

Hearing: February 11, 2009

Re: HB 267 RELATING TO MOTOR VEHICLE RENTAL INDUSTRY

Chair Souki and Honorable Committee Members:

My name is Paul Kopel and I am the V.P./General Manager with Enterprise Rent A Car.

We support Catrala-Hawaii's position on this bill.

This bill will make it easier for tourists to take u-drive vehicles on the inter-island ferry. Each u-drive company will have the flexibility to streamline and work out the paper requirements with the inter-island ferry. This should ease problems and avoid unnecessary delays.

We urge you to please pass this bill. Thank you for allowing us to testify.

Paul Kopel
V.P./General Manager



Fueled By Passion



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Re: HB 267 RELATING TO MOTOR VEHICLE RENTAL INDUSTRY

Chair Souki and Honorable Committee Members:

My name is Michael Oh and I am the Regional Financial Manager with National Car Rental.

We support Catrala-Hawaii's position on this bill.

This bill will make it easier for tourists to take u-drive vehicles on the inter-island ferry. Each u-drive company will have the flexibility to streamline and work out the paper requirements with the inter-island ferry. This should ease problems and avoid unnecessary delays.

We urge you to please pass this bill. Thank you for allowing us to testify.

A handwritten signature in black ink that reads "Michael Oh". The signature is written in a cursive, flowing style.

Michael Oh
Regional Financial Manager



One Waterfront Plaza
500 Ala Moana Blvd. Suite 300
Honolulu, HI 96813

February 9, 2009

Representative Joseph M. Souki
Chair, Committee on Transportation
Representative Karen Leinani Awana
Vice Chair
Hawaii State Capitol
415 South Beretania Street
Honolulu, Hawaii 96813

Re: House Bill 267 Relating to the Motor Vehicle Rental Industry

Dear Chair Souki and Vice Chair Awana and Members of the Committee on Transportation:

Hawaii Superferry supports Bill 267, which simplifies the documentation requirement for all persons traveling on an interisland ferry with a rental motor vehicle.

We believe that the bill before you will alleviate the burden of additional paperwork to present upon traveling with a rental vehicle on Hawaii Superferry. Thank you for this opportunity to testify.

Respectfully submitted,

Neil Takekawa

Vice President of Sales and Marketing



Pier 40, P.O. Box 3288, Honolulu, HI 96801-3288
Ph: (808) 543-9311 Fax: (808) 543-9458
www.youngbrothershawaii.com

HOUSE COMMITTEE ON TRANSPORTATION

**THE HONORABLE JOSEPH M. SOUKI, CHAIR
THE HONORABLE KAREN LEINANI AWANA, VICE CHAIR**

HOUSE BILL NO. 267 scheduled for hearing on February 11, 2009

**Testimony of Roy Catalani,
Vice President of Strategic Planning and Government Affairs,
Young Brothers, Limited**

Chair Souki, Vice Chair Awana, and Members of the House Transportation Committee:

Thank you for the opportunity to testify on House Bill No. 267 (**HB 267**).

Young Brothers, Limited (**Young Brothers**) **supports the intent of the bill and offers comments** regarding the scope of the statutory amendment proposed by this bill. The purpose of HB 267, which we support, is “to ease the interisland transportation of rental motor vehicles.” The legislation proposes to accomplish this purpose by carving out interisland shipment of rental motor vehicles from certain documentation requirements. The exemption, however, applies only to drivers of vehicles traveling on an interisland ferry “if the interisland ferry has a written agreement with the owner of the rental motor vehicle.”

Young Brothers believes that there is no rationale or rational basis for creating different vehicle documentation requirements, and/or competitive advantages or disadvantages, for different types of vessels under these circumstances and respectfully requests that this Committee amend the language of the bill to apply to any “water carrier authorized by the State of Hawaii Public Utilities Commission to transport vehicles interisland” rather than to only “an interisland ferry.”

Young Brothers points out that, when a driver of a rental motor vehicle is unable to return with the vehicle on an interisland ferry, the rental motor vehicle may in effect be stranded on a neighbor island. For example, if a ferry sailing is canceled for adverse weather conditions and the driver returns to Honolulu by air, the rental motor vehicle is left behind. Since the interisland ferry’s PUC certification is limited to the carriage of vehicles only when accompanied by a driver, the return voyage of the vehicle would very likely be booked with Young Brothers, which by statute must require presentation of certificate of registration or ownership, proof of motor vehicle insurance, and identification. The onus very likely would fall on ferry personnel to obtain these documents, as well as notarized authorization to ship the car.

To avoid this situation and “ease the interisland transportation of rental motor vehicles,” Young Brothers suggests that the scope of the exemption proposed by HB 267 include shipment by barge as well (or, more precisely, as noted above, by any “water carrier authorized by the State of Hawaii Public Utilities Commission to transport vehicles interisland”). If this Committee is inclined to adopt this suggestion, we would be very willing to work with Committee staff to fashion an acceptable revision of HB 267.

Thank you for the opportunity to testify.