

**GM 591**

**EDT**

**Michael Murakoshi**

**CBED**



**Michael J. Murakoshi**  
Senior Vice President  
and Region Manager

April 14, 2009

The Honorable Senator Carol Fukunaga, Chairperson  
and Members of the Senate Committee on Economic Development and Technology  
State Capitol, Conferenc Room 016  
415 South Beretania Street  
Honolulu, Hawaii 96813

Dear Senator Fukunaga and Members:

RE: GM 591  
Submitting for consideration and confirmation to the Community-Based  
Economic Development (CBED) Advisory Council, Gubernatorial, Nominee,  
Michael J. Murakoshi, for a term to expire 6-30-2010.

Thank you for this opportunity to present background information about myself as you consider and confirm my appointment to the CBED Advisory Council. Please accept my apologies for the delay in my response as I was out of the country and have just returned. Henceforth, I am unable to attend my hearing scheduled for this Wednesday, April 15, 2009 at 1:15 p.m. due to a prior work related commitment.

I consider it an honor and a privilege to be asked to serve as Kauai's Representative on the CBED Advisory Council. It is my understanding that through CBED's funding our communities are given an opportunity to become self-sufficient with grants focused on economic development and job creation. In addition, we would be assisting in developing community leaders who would provide guidance and a vision for our future.

As an advisory committee member, I look forward to my role and responsibilities while carrying out its mission to review requests for financial assistance for Community-Based Economic Development activities and make the appropriate recommendations.

My career with First Hawaiian Bank spans 42 years which, I believe, gives me the foundation to be an asset on this Advisory Council. During my career with First Hawaiian Bank, I have worked in and managed departments and branches, gained an understanding of our industry thus the ability to review and interpret financial data and make lending decisions. It is also part of my responsibility to review and recommend grant requests to our First Hawaiian Foundation, the charitable division of First Hawaiian Bank.



The Honorable Senator Carol Fukunaga  
April 14, 2009  
Page 2

Through the Bank's programs and my working relationship with businesses and community affiliations, I have gained an understanding of marketing, products, planning, forecasting, budgeting, and the major industries that affect our economy. Working with people in all financial situations has broadened my perspective and created an understanding of the needs of our community and funding sources, as well as a profound respect for our Island's heritage.

During challenging economic times, being a member of this advisory council will permit me to help recommend the granting of financial assistance for new opportunities and creativity offered through CBED's programs supporting our local economy. I look forward to becoming a member of a team that assists in accomplishing CBED's Mission by providing input drawn from my experiences.

Over the years, I have worked in community groups which focused on soliciting funds and granting requests for funding. My involvement in these organizations draws on my leadership skills, experience and knowledge. I will ask difficult questions when appropriate but recognize the importance of a fair and open decision making process.

As a former Board Member of "United Way of Kauai", we relied on raising our funds through fund drives which we used to provide funding opportunities for non-profit groups supporting our community. As a member of its Allocation Committee we reviewed requests, conducted interviews, and with the information gathered, recommended grants to the agencies.

I do not see any direct conflicts by my serving on the Community-Based Economic Development Advisory Council. However, should one arise; I will take the necessary steps to resolve the issue and will not jeopardize the Council's integrity.

Thank you for giving me the opportunity to present myself to you and the Economic Development and Technology Committee members.

Sincerely,



Michael J. Murakoshi  
Senior Vice President and Kauai Region Manager

# Michael J. Murakoshi

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## Education

- Pacific Coast Banking School
- Whittier College
  - Business & Political Science Degree
- Kahuku High & Elementary School

## Professional experience

- FIRST HAWAIIAN BANK
- 3/1967 to present

### **Senior Vice President & Region Manager – Kauai Region Office**

Began my banking career as a management trainee in March 1967. Since then, I have had the privilege to work in our Bank's Credit Examination Department, Branch Loan Administration, and served as Branch Manager at several Oahu branches, including the Main Banking Center; was named Senior Vice President in 1992; and in 1996 helped develop the Bank's Private, Personal & Business Customer Relationships Programs. In January 2000 I was assigned to Kauai.

Presently, I am the Senior Vice President and Kauai Region Manager for our seven Kauai Branches. My responsibilities include providing leadership and guidance for First Hawaiian Bank on Kauai to include credit management, financial performance, sales growth, service quality, customer relationships and teamwork within our employees and community.

## Civic/Community affiliations (present)

- Big Brothers Big Sisters of Honolulu (Board of Directors) [Past Treasurer, Finance Committee Chair, Internal Affairs Chair] & Kauai Advisory Committee (Chair Person)
- Contractors Association of Kauai (Member)
- Friends of Kauai Aloha Endowment (Advisor) [Past Treasurer]
- Hawaii Food Industry Association (Associate Member)
- Hawaii Hotel Association (Kauai Chapter, Associate Member)
- Japanese Cultural Center of Hawaii (Board of Governors)
- Kauai Chamber of Commerce (Member)
- Kauai Developers Council (Member)
- Kauai Economic Development Board (Finance Committee)
- Kauai Filipino Chamber of Commerce (Member)
- Kauai Housing Development Corporation (Treasurer)
- Kauai In Step (Committee Member)
- Leadership Kauai (Board of Directors) [Past President]
- Navy League of the United States (Member)
- Wilcox Health Foundation (Board Member)

## Civic/Community affiliations (past)

- American Banker's Association (Member)
- Chamber of Commerce of Hawaii (Member)
- Easter Seals (VIP Campaign)
- Hawaii State Jaycees (President)
- Hawaii Visitors & Convention Bureau (Board Member)
- Kailua Jaycees (President)

- Kauai Affordable Housing & Traffic Coalition (Member)
- Kauai Visitors Bureau (Chair)
- Mid-Pacific Country Club (President)
- Muscular Dystrophy Association (Board Member)
- Regency Hulei'a AOA (Treasurer)
- Rotary Club of Windward Oahu (President)
- United Nations Day (Chairman)
- United Way of Kauai (Treasurer)
- Waipahu Businessmen's Assoc. (President)
- Windward Businessmen Association (President)

## **References**

Mr. Charles Kawakami, President  
Big Save, Inc.  
PO Box 68  
Eleele, Hawaii 96705  
Ph. 335-3145

Ms. Lynn McCrory  
PAHIO Development, Inc.  
3970 Wyllie Road  
Princeville, Hawaii 96722  
Ph. 826-6549

Mr. Allan Smith  
AA Smith Associates, LLC  
2344 Kanio Street  
Lihue, Hawaii 96766  
Ph. 632-0261



## HOUSE OF REPRESENTATIVES

STATE OF HAWAII  
STATE CAPITOL  
HONOLULU, HAWAII 96813

DATE: April 14, 2009

TO: Honorable Carol Fukunaga, Chair  
Honorable Rosalyn H. Baker, Vice Chair  
Members of the Committee on Economic Development and Technology

**RE: Testimony in Support of GM591 (MICHAEL J. MURAKOSHI)**  
**Community-Based Economic Development Advisory Council**  
HEARING: Wednesday, April 15, 2009, 1:15pm

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This is a letter in support of Gubernatorial Nominee Michael J. Murakoshi to the Community-Based Economic Development Advisory Council for a term expiring on June 20, 2010.

As Senior Vice President, Kauai Regional Office, First Hawaiian Bank, Mr. Murakoshi is a well know member of the Kauai business community. I am confident that he possesses the credentials to serve on the Council.

I humbly ask for your favorable consideration in confirming Mr. Michael J. Murakoshi to the Community-Based Economic Development Advisory Council.

Sincerely,

Representative Roland D. Sagum III  
Hawaii State House of Representatives  
District 16





**DEPARTMENT OF BUSINESS,  
ECONOMIC DEVELOPMENT & TOURISM**

**LINDA LINGLE**  
GOVERNOR  
**THEODORE E. LIU**  
DIRECTOR  
**MARK K. ANDERSON**  
DEPUTY DIRECTOR

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Statement of  
**THEODORE E. LIU**  
**Director**

Department of Business, Economic Development, and Tourism  
before the

**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND  
TECHNOLOGY**

Wednesday, April 15, 2009  
1:15 PM  
State Capitol, Conference Room 016

in consideration of  
**GM 591**

**MICHAEL J. MURAKOSHI, GUBERNATORIAL NOMINEE TO THE COMMUNITY  
BASED ECONOMIC DEVELOPMENT ADVISORY COUNCIL FOR A TERM TO  
EXPIRE 6-30-2010.**

Chair Fukunaga, Vice-Chair Baker, and Committee members:

The Department of Business, Economic Development, and Tourism strongly supports the nomination of Mr. Michael J. Murakoshi to the Community-Based Economic Development (CBED) Advisory Council.

Mr. Murakoshi's education and professional experience will serve to increase the "skill and knowledge" resources that program staff and other CBED Advisory Council members draw upon in their mission to assist and empower Hawaii's communities.

Having graduated from Kahuku High and Elementary School, Whittier College with a Business and Political Science Degree, and the Pacific Coast Banking School, Mr. Murakoshi, since 1967 to present, serves as Senior Vice-President and Regional Manager – Kauai Region Office for First Hawaiian Bank. His responsibilities as Regional Manager for seven Kauai branches include providing leadership and guidance for First Hawaiian Bank on Kauai that includes credit management, financial performance, sales growth, service quality, customer relationships and teamwork within their employee ranks and within the communities.

Currently, Mr. Murakoshi serves as a Board of Director for Big Brothers Big Sisters of Honolulu, and as Chair for Big Brothers Big Sisters Kauai Advisory Committee. He is a member of the Contractors Association of Kauai; Past Treasurer and Advisor for the Friends of Kauai Aloha Endowment; an Associate Member of the Hawaii Food Industry Association and the Hawaii Hotel Association (Kauai Chapter); serves on the Board of Governors for the Japanese Cultural Center of Hawaii; a member of the Kauai Chamber of Commerce , and many more current and past civic and community affiliations.

The Department of Business, Economic Development and Tourism and the CBED Program are proud and honored to support the nomination of Mr. Michael J. Murakoshi to the Advisory Council of the Community-Based Economic Development Program.

Thank you for this opportunity to testify.



**TESTIMONY OF THE  
COUNTY OF KAUA'I  
OFFICE OF THE MAYOR**

TO THE SENATE COMMITTEE  
ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

TWENTY-FIFTH LEGISLATURE  
REGULAR SESSION OF 2009

April 15, 2009  
1:15 p.m.

TESTIMONY ON **GM 591**, RELATING TO GUBERNATORIAL NOMINEE MICHAEL J. MURAKOSHI.

TO THE HONORABLE CAROL FUKUNAGA, CHAIR, AND MEMBERS OF THE COMMITTEE:

My name is Bernard P. Carvalho, Jr., Mayor, providing testimony in support of Gubernatorial Nominee Michael J. Murakoshi to the Community-Based Economic Development Advisory Council (Council).

Mr. Murakoshi is being nominated to serve on the Board for a term expiring on June 30, 2010. He is a well-known member of the business community on Kaua'i, and will be an asset to the Council as it evaluates grants to assist in the establishment and development of economically viable traditional or community-based businesses in the State.

We ask you to confirm his nomination, and thank you for the opportunity to present testimony on this matter.



POST OFFICE BOX 68 • ELEELE, KAUAI • HAWAII 96705 • TELEPHONE: (808) 335-3145 • FAX: (808) 335-5049

April 13, 2009

Senator Carol Fukunaga, Chair  
Committee on Economic Development and Technology, Rm. 016  
415 Beretania Street  
Honolulu, Hawaii 96813

Ref. GM 591 - Michael J. Murakoshi  
Nomination to the Community-Based Economic Development Advisory Council

Dear Senator Fukunaga:

Please accept this letter as my written testimony on behalf of Michael J. Murakoshi to the Community-Based Economic Development Advisory Council.

I have known Mike on a personal and professional basis for the past 28 years and have found him to be a man of the highest integrity. Through his business and personal affiliations, Mike has acquired a broad knowledge of the needs and economic development in Hawaii. Professionally he has always conducted himself in a manner that deems the highest respect from all of his associates. I have found Mike to be a giving person of both his time and support when it comes to community functions and events. Overall, he is a man well liked in the community and a valued representative of First Hawaiian Bank on Kauai.

Again, I am certain that you will find Mike to be a man of impeccable integrity, conscientious, truthful, capable and reliable. I'm sure that he has the perfect qualifications to be a contributor to the Advisory Council.

Thank you for giving me this opportunity to express my recommendation for his nomination.

Sincerely,

Charles Kawakami  
President  
Big Save, Inc.

**Committee on Economic Development and Technology  
Hearing  
Wednesday, April 15, 2009, 1:15 p.m.  
Conference Room 016**

**Senator Carol Fukunaga, Chair**



**Testimony on GM 591 Michael J. Murakoshi**

Dear Chair Fukunaga and Members of the Committee:

My testimony is in SUPPORT of GM 591, Michael J. Murakoshi to the Community Based Economic Development Advisory Council for a term to Expire 6-30-10. My name is Lynn McCrory and I am the President and COO of PAHIO Development, Inc. We are a locally owned and operated time share development company on the island of Kauai.

Michael J. Murakoshi is the Senior Vice President & Region Manager for First Hawaiian Bank on Kauai. He has been a member of our community for the last eight plus years. During that time, we have worked together on the Kauai Economic Development Board. He has proven that he understands the complexities of our island; what can be done to strengthen and enhance the economic base; and where there are issues that may need years to resolve. Mike consistently has come to meetings prepared, and ready to move forward.

Mike serves on a number of non-profit boards on our island. His expertise is solicited and valued. He listens, observes, and then asks questions. His presence is always positive and his humor is unending and appreciated. He would be a very good addition to the advisory council.

I humbly ask for your consideration to SUPPORT GM 591 Michael J. Murakoshi.  
Mahalo!

Me ke aloha pumehana  
With warm aloha,

PAHIO DEVELOPMENT, INC.

A handwritten signature in black ink, appearing to read "Lynn P. McCrory".

Lynn P. McCrory  
President

C: Michael J. Murakoshi



**GM 591**

Hearing Date: April 15, 2009

Time: 1:15 p.m.

Location: Conference Room 016

The Honorable Carol Fukunaga, Chairperson  
and Members of the Senate Committee on Economic Development and  
Technology  
State Capitol  
415 South Beretania Street  
Honolulu, HI 96813

Dear Senator Fukunaga and Members:

RE: TESTIMONY IN SUPPORT MICHAEL J. MURAKOSHI.

My name is John Isobe, submitting testimony in support of the gubernatorial nomination of Michael J. Murakoshi to the Community Based Economic Development (CBED) Advisory Council.

Michael Murakoshi's experience in business and volunteer work with non-profit and community service organizations makes him an outstanding choice to serve as Kauai's representative on the CBED Advisory Council. He possesses the ability to review and analyze the merits of any grant or loan proposal that may come before the Council for consideration and can offer a balanced perspective regarding the socio-economic potential that a project may bring to the community it proposes to serve.

As a past member on the CBED Advisory Council, I understand and appreciate the efforts of the CBED program in strategically leveraging the State's limited financial resources to maximize economic and social return on investment. CBED supports the efforts of community-based initiatives aimed at economic development and job creation.

I support the appointment of Michael J. Murakoshi as Kauai's representative to the CBED Advisory Council and humbly ask that you favorably consider his confirmation.

Thank you.



April 13, 2009

Senator Carol Fukunaga, Chair  
Committee on Economic Development and Technology, Rm. 016  
415 Beretania Street  
Honolulu, Hawaii 96813

Ref. GM 591 - Michael J. Murakoshi  
Nomination to the Community-Based Economic Development Advisory Council

Dear Senator Fukunaga and members of the Committee:

My name is Peter Yukimura, a close friend and business associate of Michael Murakoshi. I am submitting my recommendation in support of his nomination and confirmation to the Community-Based Economic Development Advisory Council.

My first involvement with Mike was on a professional level when he moved to Kauai eight years ago. He has gained recognition in the banking industry having lived on Kauai and Oahu. I have witnessed his opening doors for many individuals given his numerous contacts and networking abilities. Mike is often looked to for guidance and is diligent in whatever he undertakes.

I have had the opportunity to work with Mike on different community and committee boards. He is an active listener and a willing participant. He definitely has the experience with regard to financial needs when it comes to large and small businesses, non-profit organizations, and other entities.

Mike is a hard working individual with a sense of humor. I have come to value his judgment as a businessman and as a friend. I am confident that Mike can be a positive contributor and urge the Committee to vote favorably on his confirmation.

Thank you for this opportunity.

Sincerely,

A handwritten signature in black ink, appearing to read "Peter Yukimura". The signature is written in a cursive, somewhat stylized font.

Peter Yukimura  
President