



LINDA LINGLE  
GOVERNOR  
  
JAMES R. AIONA, JR.  
LT. GOVERNOR

STATE OF HAWAII  
OFFICE OF THE DIRECTOR  
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS  
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LAWRENCE M. REIFURTH  
DIRECTOR  
  
RONALD BOYER  
DEPUTY DIRECTOR

TO THE SENATE COMMITTEE ON  
COMMERCE AND CONSUMER PROTECTION

TWENTY-FIFTH LEGISLATURE  
Regular Session of 2009

Wednesday, April 1, 2009  
9:00 a.m.

**TESTIMONY ON GOVERNOR'S MESSAGE NO. 463**

**WRITTEN ONLY**

TO THE HONORABLE ROSALYN H. BAKER, CHAIR, DAVID Y. IGE, VICE CHAIR,  
AND MEMBERS OF THE COMMITTEE:

My name is Ronald Boyer, and I am the Deputy Director of the Department of Commerce and Consumer Affairs ("Department"). The Department appreciates the opportunity to provide testimony on Governor's Message No. 463, regarding the appointment of Walter L. Harvey III to the Real Estate Commission ("Commission"). The Department supports Mr. Harvey's appointment and respectfully requests that the Committee recommend that the Senate advise and consent to his appointment to the Commission.

I am familiar with Mr. Harvey and his candidacy for appointment to the Commission in that I have spoken with him about the Commission and his interest in serving there. Based on my discussion with Mr. Harvey, I believe that he possesses the

qualifications, background, and experience to contribute in a positive and constructive manner on matters that will come before the Commission.

Mr. Harvey has 27 years of real estate brokerage experience. He has been licensed in California as a real estate salesperson since 1981 and as a real estate broker since 1986. Mr. Harvey has been licensed in Hawaii as a real estate salesperson since 1998 and as a real estate broker since 2003.

A decorated veteran of the United States armed forces, Mr. Harvey is actively involved in the real estate profession, with membership in several professional associations such as the Hawaii Association of Realtors, the Honolulu Board of Realtors, and the National Association of Realtors. Mr. Harvey would like to contribute his extensive and varied professional experience through service on the Commission.

Mr. Harvey understands that one of the most important duties of the Commission is to help ensure that the interests of consumers of licensed real estate services are protected. Mr. Harvey has made it a point to keep current on issues and legislation that affect the real estate profession.

Mr. Harvey is also involved in the community. He is a member of the Benevolent and Protective Order of Elks and is also a former member of the Hawaii Kai Neighborhood Board. Mr. Harvey would like to continue his community service as a member of the Commission.

I am confident that if given the opportunity, Mr. Harvey will prove to be an asset to the State through his service on the Commission. I respectfully request that the

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Committee recommend that the Senate advise and consent to Mr. Harvey's appointment.

Thank you for the opportunity to submit testimony on Mr. Harvey's behalf.

March 21, 2009

The Honorable Roslyn H. Baker  
Chair, Senate Committee on Commerce and Consumer Protection

Subject: Confirmation of Mr. Walt Harvey to the Hawaii Real Estate commission

My name is Paul Schultz, a close friend and business associate of Mr. Walt Harvey and his wonderful wife Arla. By way of background, I am a retired U.S. Navy Rear Admiral, having spent 32 years in military service. Upon retiring in 2003, I established an engineering company specializing in Homeland Security and Department of Defense special surveillance systems. Additionally, I am a principal in the establishment of FEMA's new National Disaster Preparedness Training Center headquartered here in Oahu. This effort will be funded at \$24.5 million/year by the Department of Homeland Security (DHS). Additionally, I am the principal architect of the DHS's Regional Homeland Security Center also to be established here in Oahu.

I have known Walt Harvey since retiring from the military and have been associated with him in a professional capacity and socially as friends. I believe a better choice could not be made in selecting Walt to serve as a member of the Real Estate Commission. In addition to his significant technical real estate knowledge, Walt is endowed with the sometimes rare added qualities of common sense and fairness. His proven expertise and impressive credentials in the field of real estate are second to none and would provide a level of competence and professionalism to the commission that would be difficult to find in any other person from the real estate industry. He is a person of intellect who is comfortable in any environment, whether dealing with the public on housing issues or providing advice and counsel to those at the highest levels of government. Confirmed as a commission member, Walt will be instrumental in providing quality oversight and leadership to Hawaii's real estate industry.

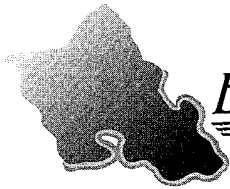
I am pleased to call Walt a friend and colleague and strongly believe Walt's uncompromising honesty and integrity as well as his sense of social responsibility will serve the people of our state well in this important position of public trust and service.

A handwritten signature in black ink, appearing to read 'Paul S. Schultz', with a long horizontal stroke extending to the right.

Paul S. Schultz

President & CEO  
Hawaiya Technologies, Inc.  
98-1809 Nahele St  
Aiea, HI 96701  
(808) 941-0913

MAR 20 2009



## East Oahu Realty

HAWAII KAI CORPORATE PLAZA • 6600 KALANIANA'OLE HIGHWAY, SUITE 114 • HONOLULU, HI 96825-1280  
TELEPHONE: (808) 396-2000 • FAX: (808) 396-2020

March 18, 2009

Senator Rosalyn H. Baker  
Hawaii State Capitol, Room 231  
415 South Beretania Street  
Honolulu, HI 96813

RE: Letter of Recommendation  
Walter L. Harvey

Walt Harvey joined East Oahu Realty in September of 2003. My experience of Walt is 100% positive regarding his ethics, morals, real estate knowledge, and helping attitude that he displays to all his clients.

Walt is always on the cutting edge of technology and how it affects his real estate transactions. I personally know him to thoroughly research and consider all aspects of any situation. He is constantly upgrading his skills by taking accredited courses in the real estate field to maintain and advance his expertise. In addition, Walt openly and willingly shares his knowledge with his peers.

I strongly recommend Walt for any position he chooses to undertake.

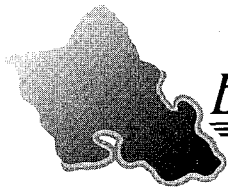
Sincerely,

Jack Leslein  
President and Owner



SERVING ALL OAHU





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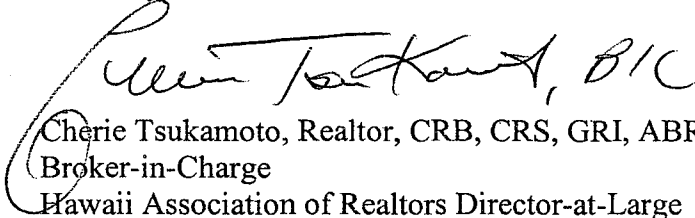
Dear Senator Baker:

I am writing on behalf of Walt L. Harvey, an Associate of our firm, East Oahu Realty. As the Broker-in-Charge, I can attest to Mr. Harvey's professional and unwavering commitment to his clients and fellow associates, as well as to the real estate industry at large. Walt has been very proactive in many real estate arenas, always striving to increase awareness of the issues and concerns that surround our industry. He adheres to a very strict code of ethics and examples the utmost in ethical behavior in all of his real estate transactions.

As past Co-Chairman of the Professional Standards and Arbitration Committee of the Board of Realtors, I am well aware of the challenge we face in ensuring honest and ethical dealings when it comes to the representation of buyers and sellers. I am delighted to say that I have complete faith in Walt's business practices, as well as his personal character. I am also delighted to learn that he is seeking appointment to the Real Estate Commission. I trust that if appointed, he will help to raise the bar for our fellow practitioners.

I can recommend Walt Harvey without reservation and am confident that he will serve with passion and professionalism.

Sincerely,

  
Cherie Tsukamoto, Realtor, CRB, CRS, GRI, ABR, SRES  
Broker-in-Charge  
Hawaii Association of Realtors Director-at-Large

Senator Rosalyn H. Baker, Chair  
Commerce and Consumer Protection Committee  
Hawaii State Senate

Aloha Senator Baker,

Thank you for the privilege and the opportunity to present information about myself as you consider my confirmation to the Hawaii Real Estate Commission.

In my view, the Hawaii Real Estate Commission plays a very important role in protecting Hawaii's consumers in real estate related matters. For many, the purchase or sale of real property is probably the largest financial transaction in their lives. They deserve protection and the professionals that represent and assist them should be qualified to do so.

The utmost role and mission of the Commission is consumer protection. It accomplishes that in many ways: as, part of the Department of Commerce and Consumer Affairs, it is charged with setting the requirements for obtaining a real estate salesperson or broker's license here in Hawaii along with registering the pre-licensing schools and instructors. The Commission sets the continuing education requirements and approves courses and providers of these courses. The Commission also regulates condominium associations, managing agents and condominium hotel operators.

The Commission is charged with hearing complaints brought by the public against licensees and determining a course of action, which could include suspending or revoking a license if it's determined that the licensee had broken the law.

I would like to bring my experience and expertise to the mission. I was originally licensed in California as a real estate salesperson in 1981 and passed the broker exam in 1986. I still have a valid and current California Broker License. I was licensed in Hawaii in 1998 as a salesperson and passed the broker exam in 2003. I have participated in the sale of almost 700 residential and investment properties and some commercial lease transactions as well. In addition, beyond the required 2 year-10 unit continuing education requirements here in Hawaii (4 year-45 unit CE requirement in California) I have taken many, many real estate education classes and courses and have earned 14 Certifications and Designation in the last 27 years, most recently the Certified Distressed Property Expert (CDPE). This training is very timely in helping Hawaii's homeowners in the current environment. I'm a strong advocate of education and feel that the more an agent or broker can learn about their business, the more qualified they are to serve the consumer.

I've served on boards and many committees and can work well with other members. I do, however, feel strongly about raising the level of competence and professionalism in my industry and would work to further that goal.

Thank you for your consideration.

Walt Harvey (R)

# Resume

## WALT HARVEY

Home Address:

[REDACTED]  
[REDACTED]  
[REDACTED]

Work: East Oahu Realty  
6600 Kalaniana'ole Hwy. #114  
Honolulu, HI 96825  
Direct: (808) 371-1484 FAX: (866) 775-1356 Toll Free: (866-773-3351)  
Email: reowalt@earthlink.net Website: www.CoastalHawaii.com

**OBJECTIVE:** Seeking appointment to the Hawaii State Real Estate Commission.

### **QUALIFICATIONS:**

- Licensed Real Estate Broker, State of Hawaii since 2003, Salesperson since 1998
- Licensed Real Estate Broker, State of California since 1986, Salesperson since 1981
- 670+ successfully closed residential and commercial transactions
- 190+ REO properties successfully marketed and sold\*
- Who's Who in California 1988, 1989, 1990, 1993, 1995
- Listed 1989 National, International Relocation Directory
- Listed 1993/94 Professional Relocation & Real Estate Referral Directory

\* I represented 14 lenders from 1992-1997 in San Jose, CA in the management, marketing and disposition of almost 200 REOs. Lenders included Bank of America, Bay View Federal, Security Pacific Financial, San Francisco Federal, Meritus, Household Finance, Bonded Home Loans, Advanta, First Interstate, Resolution Trust Corp., TRFCA, GEC, TDREO, NationsBank, NTI, TFS.

### **PROFESSIONAL DESIGNATIONS**

- Realtor
- ABR (Accredited Buyer Representative)
- CCIM (Certified Commercial Investment Manager) candidate
- CIPS (Certified International Property Specialist)
- CRB (Certified Real Estate Brokerage Council)
- CRS (Certified Residential Specialist)
- GRI (Graduate, Realtors Institute)
- RSPS (Resort and Second Property Specialist)
- SRES (Seniors Real Estate Specialist)
- AHWD (At Home With Diversity)
- e-PRO (Internet Professional)
- TRC (Transnational Referral Certified)
- CDPE (Certified Distressed Property Expert)
- CHNS (Certified New Home Specialist)
- RCC (Residential Construction Certified)
- QSC (Quality Service Certified)



## **PROFESSIONAL ASSOCIATIONS**

- Member - Hawaii Association of Realtors (HAR)
  - 2003-2004 Legislative Committee
- Member - Honolulu Board of Realtors (HICentral)
  - 2004 Co-Chair - City Affairs Committee
- Member - Fraternal Organization, Benevolent and Protective Order of Elks, Honolulu Lodge #616
- Director - SBH (Small Business Hawaii)
- Former Director, Treasurer - Hawaii Kai Neighborhood Board
- Former Director, Treasurer - Grassroot Institute of Hawaii
- Member - San Diego County Association of Realtors (SDAR)
- Previous Member San Jose Board of Realtors (1981-1998)
  - 1992 Chairman - Local Government Relations
  - 1991 Vice-Chairman - Education
  - 1990 Vice-Chairman - Political Affairs Committee
- Member - California Association of Realtors (CAR)
  - 1991, 1992 CAR Director
  - 1991 Regional Representative - Political Affairs Committee
- Member - National Association of Realtors (NAR)
- Member - Residential Sales Council, Realtors National Marketing Institute (REMNI)
- Member - Real Estate Buyer's Agent Council (REBAC)
- Member - Certified Commercial Investment Manager (CCIM) Institute and Candidate
- Member - Senior Advantage Real Estate Council (SRES)
- Member - Women's Council of REALTORS (PMN Candidate)

## **EDUCATION:**

- Graduate, Belmont High School, Los Angeles, California (1964)
- Los Angeles City College
- Los Angeles Pierce College
- Graduate, Gunnell Aviation:
  - Private Pilot Rating
  - Commercial Pilot Rating
  - Instrument Flight Rating
- Graduate, Anthony Real Estate School
- Salesperson (1981)
- Broker (1986)
- Graduate, Summit Workshops

## **MILITARY:**

- Honorable Discharge: US Army (1965-1968)
- Paratrooper, 1<sup>st</sup> Brigade, 101<sup>st</sup> Airborne Division
- Infantryman, 2<sup>nd</sup> Battalion 502<sup>nd</sup> Infantry
- Helicopter Crew Chief, HHC, 1<sup>st</sup> Brigade, 101<sup>st</sup> Airborne Division

## **AWARDS:**

- Combat Infantryman's Badge
- Air Medal with 2 clusters
- National Defense Medal
- Vietnam Service Medal with 2 clusters

**PREVIOUS CAREER:**

10 years in wholesale pharmaceutical distribution with Bergen Brunswig Corporation:

- Inventory Management
- Data Processing Supervisor
- Hospital Marketing Consultant
- Customer Marketing Consultant
- Sales Manager
- Division Manager

End of Resume

## References:

- 1) Mr. Mark Recktenwald, Associate Justice, [REDACTED]
- 2) Mr. Jack Leslein, Broker-Owner, [REDACTED]  
[REDACTED]
- 3) Mr. Wally Amos, Owner, Chip & Cookie, [REDACTED]
- 4) Mr. Robert Thomas, Attorney, Pacific Legal Foundation, [REDACTED]  
[REDACTED]
- 5) Mr. Jack Schneider, President, JS Services, [REDACTED]
- 6) Mr. Robert Harris, Director, Sierra Club-Hawaii Chapter, [REDACTED]  
[REDACTED]
- 7) Mr. Paul Schultz, President, Hawaiya Technologies, [REDACTED]  
[REDACTED]