

LATE TESTIMONY

Leonard K.P. Leong
Vice President

March 12, 2008

TO: THE HONORABLE REPRESENTATIVE KYLE T.
YAMASHITA, CHAIR AND MEMBERS OF COMMITTEE ON
ECONOMIC DEVELOPMENT & BUSINESS CONCERNS

SUBJECT: S.B. 2748, SD1 RELATING TO THE PROCUREMENT CODE



DATE: Thursday, March 13, 2008
TIME: 10:30 A.M.
PLACE: Conference Room 325
FAX TO: 586-6221
EMAIL TO: EDBtestimony@Capitol.hawaii.gov

Dear Chair Yamashita and members of the Committee:

Royal Contracting Co., Ltd is **strongly opposed** to the passage of
S.B. 2748, SD1 Relating To The Procurement Code.

S.B. 2748, SD1, Relating To The Procurement Code amends Section 103D-310, HRS to require submission of verifiable proof of a license for every trade or specialty contractor working on a construction project at the time a bid is submitted. Currently, a prime contractor is already required to list the names of all subcontractors who will be utilized on the project at the time a bid is submitted for all state and county public works projects. Due to the nature of the bidding process, many bids from the subcontractors are received just prior to the deadline for submission of the bid to the state or county agency. The requirement for verifiable proof of each license may result in the low bidding subcontractor not being listed on the general contractors bid if a license is required for each bid. Elimination of a low bid by the general contractor due to its inability to obtain verifiable proof of a license of the low bid will result in potentially higher bids on state and county projects. This new provision will also require additional work by each agency to verify the authenticity of each license prior to award of any contract.

Royal Contracting Co., Ltd. believes that the proposed amendment is cumbersome and unnecessary and will only add more paperwork and cost to the lengthy bidding process.

We strongly urge this committee **not to pass** this bill.

Thank you for the opportunity to testify on this issue.

"An Equal Employment Opportunity Employer"
Royal Contracting Company • 677 Ahua Street • Honolulu, Hawaii 96819 • (808) 839-9006 • Fax (808) 839-7571

Royal Palm Group

Royal Palm Contracting & Maintenance Group Inc. - Parent Company

Royal Palm Construction & Landscaping, Inc. - Contractor License #ABC-14300

373 Kilani Avenue, Wahiawa, HI 96786-1650

Phone:(808) 622-3066 Fax:(808) 622-6107 Email: royalpalm.group@hawaiiantel.net

FAX TO: 586-6221

LATE TESTIMONY

March 12, 2008

TO: THE HONORABLE REPRESENTATIVE KYLE T. YAMASHITA, CHAIR AND
MEMBERS OF COMMITTEE ON ECONOMIC DEVELOPMENT & BUSINESS
CONCERNS

SUBJECT: S.B. 2748, RELATING TO THE PROCUREMENT CODE

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FAX TO: 586-6221
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Dear Chair Yamashita and members of the Committee:

Royal Palm Group is opposed to the passage of S.B. 2748, Relating To The Procurement Code.

The bill would require the Chief Procurement Officer hold a pre-job conference at least thirty days before the contract work begins and permit unselected bidders to ask for a debriefing.

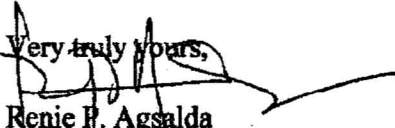
Construction contractors currently follow statutory and regulatory rules promulgated by the state and county bodies that insure that all responsible bids are carefully scrutinized before any award can be made. The current procedures already provide for contest of bid awards. The sealed bid procedure and departmental review prior to award of the contract is already a lengthy process.

Royal Palm Group does not believe a mandatory pre-job conference is necessary and will only lengthen an already long process without any real improvement to the process. State and County agencies are not prevented from holding these conferences if they feel that they are necessary on a case by case basis. The GCA believes that any pre-job conference should not be mandatory.

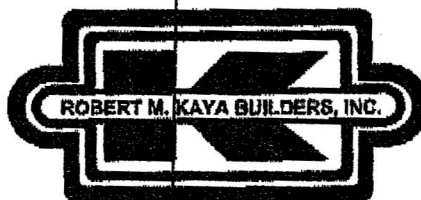
We believe the current bid system is adequate and the proposed changes are not necessary. We urge the committee to defer passage of this bill.

Thank you for the opportunity to testify on this bill.

Very truly yours,


Renie F. Agsalda
President

RPA:mma



LATE TESTIMONY



525 Kokea Street, Bldg. B-3 • Honolulu, Hawaii 96817 • Phone: (808) 845-6477 • Fax: (808) 845-6471 • E-mail: rmkaya@hawaii.n.com
Building and Improvement Specialist Since 1937
Serving Hawaii for Over a Half Century

March 12, 2008

FAX TO: 586-6221

TO: THE HONORABLE REPRESENTATIVE KYLE T. YAMASHITA, CHAIR AND MEMBERS OF COMMITTEE ON ECONOMIC DEVELOPMENT & BUSINESS CONCERNS

SUBJECT: S.B. 2748, SD1 RELATING TO THE PROCUREMENT CODE

Dear Chair Yamashita and members of the Committee:

Robert M. Kaya Builders, Inc. is **strongly opposed** to the passage of S.B. 2748, SD1 Relating to the Procurement Code.

S.B. 2748, SD1, Relating To The Procurement Code amends Section 103D-310, HRS to require submission of verifiable proof of a license for every trade or specialty contractor working on a construction project at the time a bid is submitted. Currently, a prime contractor is already required to list the names of all subcontractors who will be utilized on the project at the time a bid is submitted for all state and county public works projects. Due to the nature of the bidding process, many bids from the subcontractors are received just prior to the deadline for submission of the bid to the state or county agency. The requirement for verifiable proof of each license may result in the low bidding subcontractor not being listed on the general contractors bid if a license is required for each bid. Elimination of a low bid by the general contractor due to its inability to obtain verifiable proof of a license of the low bid will result in potentially higher bids on state and county projects. This new provision will also require additional work by each agency to verify the authenticity of each license prior to award of any contract.

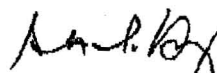
Robert M. Kaya Builders, Inc. believes that the proposed amendment is cumbersome and unnecessary and will only add more paperwork and cost to the lengthy bidding process.

We strongly urge this committee **not to pass** this bill.

Thank you for the opportunity to testify on this issue.

Respectfully yours,

ROBERT M. KAYA BUILDERS, INC.


Scott I. Higa, President



RALPH S. INOUE CO LTD
GENERAL CONTRACTOR

2831 Awaawaloa Street
Honolulu, Hawaii 96819

T: 808.839.9002
F: 808.833.5971

License No. ABC-457
Founded in 1962

March 12, 2008

LATE TESTIMONY

The Honorable Representative Kyle T. Yamashita, Chair and
Members of the Committee on Economic Development and Business Concerns

Subject: S.B. 2748, RELATING TO THE PROCUREMENT CODE

DATE: Thursday, March 13, 2008
TIME: 10:30 A.M.
PLACE: Conference Room 325
FAX TO: 586-6221
EMAIL TO: EDBtestimony@Capitol.hawaii.gov

Dear Chair Yamashita and Members of the Committee:

Ralph S. Inouye Co., Ltd. (RSI), General Contractor and a member of the General Contractors Association of Hawaii, is opposed to the passage of S.B. 2748, Relating To The Procurement Code.

The bill would require the Chief Procurement Officer hold a pre-job conference at least thirty days before the contract work begins and permit unselected bidders to ask for a debriefing.

Construction contractors currently follow statutory and regulatory rules promulgated by the state and county bodies that insure that all responsible bids are carefully scrutinized before any award can be made. The current procedures already provide for contest of bid awards. The sealed bid procedure and departmental review prior to award of the contract is already a lengthy and burdensome process that often slows down the State's construction program.

RSI does not believe a mandatory pre-job conference is necessary and will only lengthen an already long process without any real improvement to the process. State and County agencies are not prevented from holding these conferences if they feel that they are necessary on case by case basis. Ralph S. Inouye Co., Ltd. believes that any pre-job conference should not be mandatory.

We believe the current bid system is adequate and the proposed changes are not necessary. We urge the committee to defer passage of this bill.

Thank you for the opportunity to testify on this bill.

Very truly yours,

RALPH S. INOUE CO., LTD.

Lance M. Inouye
President

LMI:ma



LATE TESTIMONY

March 13, 2008

TO: THE HONORABLE REPRESENTATIVE KYLE T. YAMASHITA, CHAIR AND MEMBERS OF
COMMITTEE ON ECONOMIC DEVELOPMENT & BUSINESS CONCERNS

SUBJECT: S.B. 2748, SD1 Relating To The Procurement Code

Dear Chair Yamashita and members of the Committee:

RONs CONSTRUCTION CORPORATION is **strongly opposed** to the passage of S.B. 2748,
SD1 Relating To The Procurement Code.

S.B. 2748, SD1, Relating To The Procurement Code amends Section 103D-310, HRS to require submission of verifiable proof of a license for every trade or specialty contractor working on a construction project at the time a bid is submitted. Currently, a prime contractor is already required to list the names of all subcontractors who will be utilized on the project at the time a bid is submitted for all state and county public works projects. Due to the nature of the bidding process, many bids from the subcontractors are received just prior to the deadline for submission of the bid to the state or county agency. The requirement for verifiable proof of each license may result in the low bidding subcontractor not being listed on the general contractors bid if a license is required for each bid. Elimination of a low bid by the general contractor due to its inability to obtain verifiable proof of a license of the low bid will result in potentially higher bids on state and county projects. This new provision will also require additional work by each agency to verify the authenticity of each license prior to award of any contract.

RONs CONSTRUCTION CORPORATION believes that the proposed amendment is cumbersome and unnecessary and will only add more paperwork and cost to the lengthy bidding process.

We strongly urge this committee not to pass this bill.

Thank you for the opportunity to testify on this issue.

Sincerely,

A handwritten signature in black ink, appearing to read 'Wayne Y. Matsunaga', written in a cursive style.

Wayne Y. Matsunaga
Executive Vice President and General
Manager

MARSH



MARSH MERCER KROLL
GUY CARPENTER OLIVER WYMAN

Jerome L. Mester
Safety Consultant

Marsh USA Inc.
745 Fort Street
Honolulu, HI 96813
808 585 3610 Fax 808 585 3510
jerome.l.mester@marsh.com
www.marsh.com

FAX TO: 586-6221

March 12, 2008

LATE TESTIMONY

TO: THE HONORABLE REPRESENTATIVE KYLE T. YAMASHITA, CHAIR
AND MEMBERS OF COMMITTEE ON ECONOMIC DEVELOPMENT &
BUSINESS CONCERNS

SUBJECT: S.B. 2748, RELATING TO THE PROCUREMENT CODE

DATE: Thursday, March 13, 2008
TIME: 10:30 A.M.
PLACE: Conference Room 325
FAX TO: 586-6221
EMAIL TO: EDBtestimony@Capitol.hawaii.gov

Dear Chair Yamashita and members of the Committee:

Marsh USA is **opposed** to the passage of S.B. 2748, Relating To The Procurement Code.

The bill would require the Chief Procurement Officer hold a pre-job conference at least thirty days before the contract work begins and permit unselected bidders to ask for a debriefing.

Construction contractors currently follow statutory and regulatory rules promulgated by the state and county bodies that insure that all responsible bids are carefully scrutinized before any award can be made. The current procedures already provide for contest of bid awards. The sealed bid procedure and departmental review prior to award of the contract is already a lengthy process.

Marsh USA does not believe a mandatory pre-job conference is necessary and will only lengthen an already long process without any real improvement to the process. State and County agencies are not prevented from holding these conferences if they feel that they are necessary on case by case basis. The GCA believes that any pre-job conference should not be mandatory.

We believe the current bid system is adequate and the proposed changes are not necessary. We urge the committee to defer passage of this bill.

Thank you for the opportunity to testify on this bill.



License # C-13470

P.O. Box 37987
Honolulu, Hawaii 96837

Phone: (808) 677-3365
Fax: (808) 671-7325

FAX: 586-6221 "Amended"

LATE TESTIMONY

March 13, 2008

TO: THE HONORABLE REPRESENTATIVE KLYE T. YAMASHITA, CHAIR AND MEMBERS OF COMMITTEE ON ECONOMIC DEVELOPMENT & BUSINESS CONCERNS

SUBJECT: S.B. 2748, SD1 RELATING TO THE PROCURMENT CODE

Dear Chair Yamashita and members of the Committee:

Alpha Glass Inc. is strongly opposed to the passage of S.B. 2748, SD1 Relating to the Procurement Code.

S.B. 2748, SD1, Relating To The Procurement Code amends Section 103D-310, HRS to require submission of verifiable proof of a license for every trade or specialty contractor working on a construction project at the time a bid is submitted. Currently, a prime contractor is already required to list the names of all subcontractors who will be utilized on the project at the time a bid is submitted for all state and county public works projects. Due to the nature of the bidding process, many bids from the subcontractors are received just prior to the deadline for submission of the bid to the state or country agency. The requirement for verifiable proof of each license may result in the low bidding subcontractor not being listed on the general contractors bid if a license is required for each bid. Elimination of a low bid by the general contractor due to its inability to obtain verifiable proof of a license of the low bid will result in potentially higher bids on state and county projects. This new provision will also required additional work by each agency to verify the authenticity of each license prior to award of any contract.

Alpha Glass Inc. believes that the proposed amendment is cumbersome and unnecessary and will only add more paperwork and cost to the lengthy bidding process.

We strongly urge this committee **not to pass** this bill.

Thank you for the opportunity to testify on this issue.

Bertram T. Saito, President

Kirt Pruyn

From: Kirt Pruyn
Sent: Thursday, March 13, 2008 10:18 AM
To: 'EDBtestimony@Capitol.hawaii.gov'
Cc: Kirt Pruyn; Allan Lock; Gladys@GCAHawaii.Org
Subject: OPPOSITION to SB 2748 SD1 from Hawaiian Dredging

LATE TESTIMONY



**HAWAIIAN DREDGING
CONSTRUCTION COMPANY**

P.O. Box 4088
Honolulu, HI 96812-4088
Phone: (808) 735-3211
Fax: (808) 735-7416

March 13, 2008

Committee on Economic Development & Business Concerns
Conference Room 325
10:30 am

SUBJECT: OPPOSITION TO SB 2748 SD 1 RELATING TO PROCUREMENT CODE

Dear Chair Yamashita and Members of the Committee:

My name is Kirt Pruyn, and I am the Manager of Business Development & Community Relations for Hawaiian Dredging Construction Company. Founded in 1902, Hawaiian Dredging is Hawaii's largest and oldest full-service general contractor, currently employing over 1,100 employees.

Hawaiian Dredging Construction Company is **STRONGLY OPPOSED** to the passage of S.B. 2748, SD1 Relating To The Procurement Code.

S.B. 2748, SD1, Relating To The Procurement Code amends Section 103D-310, HRS to require submission of verifiable proof of a license for every trade or specialty contractor working on a construction project at the time a bid is submitted. Currently, a prime contractor is already required to list the names of all subcontractors who will be utilized on the project at the time a bid is submitted for all state and county public works projects.

Due to the nature of the bidding process, many bids from the subcontractors are received just prior to the deadline for submission of the bid to the state or county agency. This proposed requirement for verifiable proof of each license may result in the low bidding subcontractor not being listed on the

3/13/2008

general contractor's bid if a license is required for each bid. Elimination of a low bid by the general contractor, due to its inability to obtain verifiable proof of a license of the low bid, will result in potentially higher bids on state and county projects.

This new provision will also require additional work by each agency to verify the authenticity of each license prior to award of any contract.

As a result, we strongly believe that the proposed amendment is cumbersome and unnecessary and will only add more paperwork and cost to the lengthy bidding process.

We urge this committee not to pass this bill.

Mahalo for this opportunity to testify on this issue.

I can be reached at 808-735-7411.