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LATE

Honorable Joseph Souki, Chair
Committee on Transportation
House of Representatives
State of Hawaii

Hearing: March 10, 2008, 10:00 a.m., Conf. Room 309

Re: SB 2502, SD2 --- Relating To Rental Motor Vehicle Surcharge Tax

Honorable Chair Souki and Honorable Committee Members:

My name is Wayne Tanaka and I am the V.P./General Manager with Enterprise Rent-A-Car Company of Hawaii.

Our company reluctantly supports this bill with amendment. Our company supports Catrala-Hawaii's position on this bill which seeks to extend the extra \$1 charge (keep it at \$3 daily) for another year while the Department of Transportation studies the matter and makes a recommendation to the Legislature prior to the 2009 Legislative Session.

We note that your Joint Senate and House Committee Task Force (of which Chair Souki was a co-chair) recently studied this matter a few months ago and made such a recommendation. We believe the recommendation should be followed.

Hawaii is primarily a family oriented tourist destination which competes with places such as Florida. Florida's tax surcharge tax is \$2 daily and we believe Hawaii should be the same. Further, u-drive vehicles given the tourists the freedom to explore on their own schedule and repeatedly, if they so desire, the many wonders throughout Hawaii which are heavily advertised and promoted. High daily taxes in our opinion will discourage the rental of vehicles. This in turn will reduce overall tourist satisfaction.

In addition, it is our opinion that the reduction in daily rental of vehicles will also result in economic hardship to the many local restaurants and shops who benefit from tourists who stop eat and shop as they explore the beauties and enjoy the many activities Hawaii has to offer.

We respectfully urge to pass this bill with amendment. Thank you for allowing us to testify.

A handwritten signature in black ink, appearing to read 'Wayne Tanaka'.



LATE

The Hertz Corporation
Hawai'i Area
677 Ala Moana Blvd., Suite 916, Honolulu, HI 96813
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Honorable Joseph Souki, Chair
Committee on Transportation
House of Representatives
State of Hawaii
Conf. Room 309

Hearing: March 10, 2008, 10:00 a.m.,

Re: SB 2502, SD2 — Relating To Rental Motor Vehicle Surcharge Tax

Honorable Chair Souki and Honorable Committee Members:

My name is Aaron Medina and I am the General Manager for The Hertz Corporation in Hawaii.

Our company reluctantly supports this bill with amendment. Our company supports Catrala-Hawaii's position on this bill, which seeks to extend the extra \$1 charge (keep it at \$3 daily) for another year while the Department of Transportation studies the matter and makes a recommendation to the Legislature prior to the 2009 Legislative Session.

We note that your Joint Senate and House Committee Task Force (of which Chair Souki was a co-chair) recently studied this matter a few months ago and made such a recommendation. We believe the recommendation should be followed.

Hawaii is primarily a family oriented tourist destination which competes with places such as Florida. Florida's car rental surcharge tax is \$2 daily and we believe Hawaii should be the same. Further, car rental vehicles give tourists visiting Hawaii the freedom to explore on their own schedule and repeatedly, if they so desire, the many wonders throughout Hawaii which are heavily advertised and promoted.

High daily taxes, in our opinion, will discourage the rental of vehicles. This in turn will reduce overall tourist satisfaction, as well as result in economic hardship to the many local restaurants and shops which benefit from tourists traveling by rental car and stopping to eat and shop as they explore the beauties and enjoy the many activities Hawaii has to offer.

We respectfully urge passage of this bill with amendment. Thank you for allowing us to testify.