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NORTH WEST CRUISESHIP ASSOCIATION

March 31, 2008

## TESTIMONY TO THE HOUSE COMMITTEE ON TOURISM & CULTURE ON HR 207

Aloha Chair Yamane, Vice-Chair Manahan, and members of the Committee.

Thank you for this opportunity to appear before your committee in regards to HR 207.

This testimony is provided on behalf of John Hansen, the President of the North West CruiseShip Association (NWCA). NWCA is a trade association of nine major cruise lines operating in Hawaii, the Pacific Northwest, Canada and Alaska. Our member lines include the following companies: Carnival Cruise Lines, Celebrity Cruises, Crystal Cruises, Holland America Line, Norwegian Cruise Line, Princess Cruises, Regent Seven Seas Cruises, Royal Caribbean International, and Silversea Cruises.

The North West CruiseShip Association believes we, and our member lines, are already cooperating with the State and the contractors in good faith and as fully as possible in regards to the Hawaii Cruise Industry Study. Industry discussions with the State, the prime contractor, ICF International, and subcontractors including Harbour Mastery Inc., Menlo Consulting, and local sub contractor John Knox and Associates, bear this out.

Any project with the scope and magnitude of this study is bound to have some challenges, i.e. because of sensitivity to certain data requests. But these issues are being worked out. Overall, the member lines are committed to moving the study forward and trying their best to respond to information requests in a timely manner.

NWCA recommends that the language be amended by deleting the final two Whereas statements and changing the introductory paragraph and the "Be it Resolved" language to call on <u>all</u> parties involved in the study, public and private, to work together in good faith towards its completion.

On a technical note, Module 1 of the study has not been finalized; it is still in draft form and comments are being submitted in regards to it. Also, NWCA would appreciate being added to the list of entities to who certified copies of the resolution will be sent.

Thank you again for this opportunity to offer comments on HR 207.

Patrick Shaw NWCA Hawaii

NWCA Members Lines:

Carnival Cruise Lines + Celebrity Cruises + Crystal Cruises + Holland America Line-Westours + Norwegian Cruise Line + Princess Cruises + Regent Seven Seas Cruises + Royal Caribbean International