S.B. NO. ⁸⁹⁶ S.D. 1

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A BILL FOR AN ACT

RELATING TO HIGH TECHNOLOGY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that a four hundred 2 thousand square foot class A life sciences research complex is 3 being developed on 4.98 acres located in the Kakaako district of Oahu, makai of Ala Moana boulevard and adjacent to the 4 5 University of Hawaii John A. Burns school of medicine. The 6 complex will be positioned as a catalyst spawning new international life science collaborations in the Pacific Rim for 7 both the public and private sectors, and the only facility with 8 9 class A wet laboratory space available to the non-institutional 10 market.

11 The high technology development corporation is currently in 12 negotiations with the developer to commit to a ten-year lease 13 agreement secured with a state guaranty for approximately 14 ninety-nine thousand square feet of laboratory and office space 15 on three floors. The high technology development corporation 16 will operate a technology incubator and innovation center, which 17 will support the efforts of the University of Hawaii's school of

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medicine, Cancer Research Center of Hawaii, and many related
 bioscience research institutions.

Many local fledgling start-up high technology companies are 3 4 trying to attain financing. Once they achieve such financing, it is critical that they commit their core-capital to research 5 rather than have it tied up in onerous credit enhancement tools, 6 such as security deposits or letters of credit required by the 7 8 lending community in order to finance complex and expensive wet 9 laboratory infrastructure developments. A guaranty of the lease 10 agreement by the State for the high technology development corporation leased portion of the new facility will reduce the 11 risk and cost of this unique project for these start-up 12 13 companies and thereby provide the necessary initial boost to 14 Hawaii's life science industry.

The statutory purpose and mission of the high technology 15 development corporation is to grow Hawaii's high technology 16 17 industry and this includes its fledging life science industry. 18 To meet this mandate, the corporation must be able to provide 19 quality incubator and innovation facilities to qualified start-20 up companies. Hawaii needs suitable specialty commercial 21 laboratory space as soon as possible since very little currently 22 Thirteen biotechnology companies did not select Hawaii exists. 2007-1323 SB896 SD1 SMA.doc



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as a site in the past three years due to the lack of suitable
 space. The total square footage of these companies' needs was
 twice as much as the proposed project space and yet additional
 demand exists.

Other states and communities are also very aggressively 5 6 recruiting technology companies and start-ups. Many offer 7 grants, subsidies, and other incentives to attract high 8 technology companies to develop and grow their businesses. They know that these companies hire the knowledge and concept workers 9 that are attracted by high-paying jobs and the opportunity to 10 collaborate with other scientists and technicians. These other 11 communities know that the technology and life science industries 12 produce guality jobs at all levels, from the beginning 13 technician to the senior researcher, increase the jurisdiction's 14 tax base and, most importantly, provide the critical mass and 15 synergy for a sustainable industry. The most successful states 16 and communities locate their technology companies adjacent to 17 major research institutions, creating a cluster effect. 18 In addition to new and meaningful career pathways for Hawaii's 19 20 youth and residents, an estimated one thousand new living wage 21 jobs will be created within the facility.

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1 Hawaii is well positioned to compete in this market. The 2 recently completed University of Hawaii school of medicine 3 complex will soon be joined by the Cancer Research Center of 4 Hawaii and a Regional Biosafety Laboratory adjacent to the school of medicine. The life sciences research complex is 5 intended to be the catalyst for the development of the life 6 science industry in Hawaii, and a place where the private 7 8 research sector joins with the public research sector for innovation and entrepreneurship in the Kakaako core. 9

The project allows the State to take the initiative in 10 growing incubation and innovation space without bearing the cost 11 12 or burden of construction alone. Many other jurisdictions have 13 undertaken similar efforts to create a life sciences industry in their communities such as San Diego, San Francisco, Boston, and 14 North Carolina. New York uses a \$2,000,000,000 initiative fund 15 to lure top tier biotechnology and pharmaceutical companies. 16 The Kobe city government has paid for two-thirds of the 17 development of the Kobe Bio Science Park in Kobe, Japan. 18 The 19 competition to attract high technology companies is intense and 20 governments have had to lend financial support to be a contender 21 in this market.

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innovation space in Kakaako for future cluster growth, 2 3 ultimately resulting in a total of four hundred thousand square 4 feet of laboratory and office space dedicated to the high technology industry. The ninety-nine thousand square feet 5 designated for the high technology development corporation 6 represents less than twenty-five per cent of the additional 7 8 space. The purpose of this Act is to support the operations and 9 programs of a state-operated technology incubator and innovation 10 center in the Kakaako district of downtown Honolulu. 11 12 SECTION 2. The high technology development corporation, with assistance from the department of business, economic 13 development, and tourism, shall negotiate with the developers, 14 on terms acceptable and satisfactory to the corporation's board 15 of directors and the director of finance, a lease agreement and 16 lease quaranty for a period of ten years for approximately 17 ninety-nine thousand square feet of laboratory and office space 18 in a life sciences research complex in Kakaako. 19 20 SECTION 3. The negotiations between the high technology development corporation and the department of budget and finance 21 with the developers of a life sciences research complex in 22 2007-1323 SB896 SD1 SMA.doc

The life sciences research complex will more than double

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1	Kakaako s	hall consider, as a means to reducing cost to the
2	State:	
3	(1)	Using \$80,000,000 or more in private sector
4		investment;
5	(2)	The application, in reasonable amounts, from a
6		\$28,000,000 federal new market tax credit, to reduce
7		the State's rental costs;
8	(3)	The replacement of incubation and innovation space
9		when the high technology development corporation land
10		lease agreement with the University of Hawaii Manoa
11		innovation center expires in ten years to alleviate
12		the lack of available state capital improvement funds
13		to construct technology-based economic development
14		projects;
15	(4)	The speed at which the private sector is able to
16		construct new projects, particularly wet laboratories;
17	(5)	Monetary contribution in the form of a lease reserve
18		fund by the developers to reduce the effective cost of
19		the lease agreement to the State for ten years;
20	(6)	Commitments by the developers to pre-lease a portion
21		of the space for the State;

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1 (7) Enhancements that accrue or result from this 2 development; and Any and all other appropriate considerations as 3 (8) 4 determined by the high technology development 5 corporation and the department of budget and finance. SECTION 4. The high technology development corporation may 6 enter into contracts to support the planning and development of 7 a state-operated high technology incubator and innovation center 8 9 as part of a life sciences research complex in the Kakaako district near downtown Honolulu. 10 SECTION 5. There is appropriated out of the general 11 revenues of the State of Hawaii the sum of \$ 12 , or so 13 much thereof as may be necessary, for fiscal year 2007-2008, and 14 the sum of \$, or so much thereof as may be necessary, 15 for the fiscal year 2008-2009, for the lease agreement and 16 guaranty between the high technology development corporation and 17 the developers or owners of a life sciences research complex in 18 Kakaako to carry out the purposes of this Act. 19 The sums appropriated shall be expended by the high

19 The sums appropriated shall be expended by the high20 technology development corporation.

21 SECTION 6. The provisions of this Act are not intended to 22 and shall not restrict or constrain the lease negotiations of 2007-1323 SB896 SD1 SMA.doc



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the high technology development corporation, the department
 business, economic development, and tourism, and the department
 of budget and finance with the developers of a life sciences
 research complex.

5 SECTION 7. This Act shall take effect upon its approval
6 except that section 5 shall take effect on July 1, 2050.

Report Title: High Technology; Incubation Center; Kakaako

Description:

Appropriates an unspecified amount in FY 2007-2008 and FY 2008-2009, to the high technology development corporation to negotiate a ten-year lease guaranty to support the planning and development of a life sciences research complex in Kakaako. (SD1)

