A BILL FOR AN ACT

RELATING TO INSURANCE.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1	SECT	ION 1. The purpose of this Act is to conform current
2	statutes	to the recommendations of the National Association of
3	Insurance	Commissioners to bring Hawaii's insurance laws into
4	conformit	y with the federal law and national standards as
5	follows:	
6	(1)	Part I authorizes the insurance commissioner to adopt
7		rules to implement model standards that are being
8		developed by the National Association of Insurance
9		Commissioners to implement the directives of the
10		federal Military Personnel Financial Services
11		Protection Act (Public Law No. 109-290), which was
12		signed into law in 2006 to protect members of the
13		United States armed forces from unscrupulous practices
14		regarding sales of insurance, financial, and
15		investment products. The Military Personnel Financial
16		Services Protection Act requires the states to
17		implement its directives by September 29, 2007;

1	(2)	Part II focuses on long-term care by promoting the
2		availability of long-term care insurance, protecting
3		applicants for long-term care insurance from unfair or
4		deceptive sales or enrollment practices, updating
5		standards for long-term care insurance, and
6		facilitating flexibility and innovation in the
7		development of long-term care insurance coverage; and
8	(3)	Part III enables the sharing of information by the
9		insurance commissioner with the insurance regulatory
10		agencies of foreign countries, including the sharing
11		of confidential information, to facilitate the
12		regulation of the insurance industry.
13		PART I
14	SECT	ION 2. Chapter 431, Hawaii Revised Statutes, is
15	amended by	y adding to article 2 a new section to be appropriately
16	designated	d and to read as follows:
17	" <u>§43</u> :	1:2-A Sales to members of the armed forces. Pursuant
18	to the Mi	litary Personnel Financial Services Protection Act,
19	Pub. L. No	o. 109-290, the commissioner shall have the authority
20	to adopt	rules to protect service members of the United States
21	armed for	ces from dishonest and predatory life insurance sales

practices by declaring certain life insurance practices,

1	identified in the rules, to be false, misleading, deceptive, or		
2	unfair."		
3	PART II		
4	SECTION 3. Chapter 431, Hawaii Revised Statutes, is		
5	amended by adding to part I of article 10H three new sections to		
6	be appropriately designated and to read as follows:		
7	"§431:10H-AAA Denial of claims; compliance requirements.		
8	(a) If a claim under a long-term care insurance contract is		
9	denied, the issuer, within sixty days of the date of a written		
10	request by the policyholder or certificate holder, or a		
11	representative thereof shall:		
12	(1) Provide a written explanation of the reasons for the		
13	denial; and		
14	(2) Make available all information directly related to the		
15	denial.		
16	(b) Any policy or rider advertised, marketed, or offered		
17	as long-term care or nursing home insurance shall comply with		
18	this article.		
19	§431:10H-BBB Delivery of the contract or certificate of		
20	insurance. If an application for a long-term care insurance		
21	contract or certificate is approved, the issuer shall deliver		

- 1 the contract or certificate of insurance to the applicant no
- 2 later than thirty days after the date of approval.
- 3 §431:10H-CCC Producer training requirements. (a)
- 4 Effective on the date that is one year following the enactment
- 5 by the State of legislation establishing the long-term care
- 6 partnership program as provided in Title VI, Section 6021 of the
- 7 Federal Deficit Reduction Act of 2005, an individual may not
- 8 sell, solicit, or negotiate long-term care insurance unless the
- 9 individual is licensed as an insurance producer for accident,
- 10 health, or life insurance and has completed a one-time training
- 11 course and ongoing training every twenty-four months thereafter.
- 12 This training shall meet the requirements set forth in
- 13 subsections (c) and (d). The producer training requirements
- 14 provided in this section shall be required of every producer
- 15 selling, soliciting, or negotiating long-term care insurance.
- 16 (b) The training requirements of subsections (c) and (d)
- 17 may be approved as continuing education courses under section
- **18** 431:9A-153.
- (c) The one-time training required under this section
- 20 shall be no less than eight hours and the ongoing training
- 21 required by this section shall be no less than four hours for
- 22 every twenty-four month period thereafter.

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1	<u>(d)</u>	The training required under this section shall consist
2	of topics	related to long-term care insurance, long-term care
3	services,	and, if applicable, qualified state long-term care
4	insurance	partnership programs, including but not limited to:
5	(1)	State and federal regulations and requirements and the
6		relationship between qualified state long-term care
7		insurance partnership programs and other public and
8		private coverage of long-term care services, including
9		medicaid;
10	(2)	Available long-term care services and providers;
11	(3)	Changes or improvements in long-term care services or
12		providers;
13	(4)	Alternatives to the purchase of long-term care
14		<u>insurance;</u>
15	<u>(5)</u>	The effect of inflation on benefits and the importance
16		of inflation protection; and
17	<u>(6)</u>	Consumer suitability standards and guidelines.
18	<u>(e)</u>	The training required by this section shall not
19	include tr	raining that is insurer or company product specific or
20	that inclu	ides any sales or marketing information, materials, or
21	training o	other than those required by state or federal law.

1	(f) Insurers subject to article 10H, chapter 431, shall
2	obtain verification that a producer received training required
3	by this section before a producer is permitted to sell, solicit,
4	or negotiate the insurer's long-term care insurance products,
5	maintain records subject to the State's record retention
6	requirements, and make that verification available to the
7	commissioner upon request.
8	(g) Insurer's subject to article 10H, chapter 431, shall
9	maintain records with respect to the training of its producers
10	concerning the distribution of its partnership policies that
11	will allow the commissioner to provide assurance to the State's
12	medicaid agency that producers have received the training
13	required by this section and that producers have demonstrated an
14	understanding of the partnership policies and their relationship
15	to public and private coverage of long-term care, including
16	medicaid, in the State. These records shall be maintained in
17	accordance with the State's record retention requirements and
18	shall be made available to the commissioner upon request.
19	(h) The satisfaction of training requirements in any state
20	shall be deemed to satisfy the training requirements provided in
21	this section."

1	SECT	TON 4. Chapter 431, Hawaii Revised Statutes, is		
2	amended by adding to part II of article 10H seven new sections			
3	to be app	to be appropriately designated and to read as follows:		
4	" <u>§43</u>	1:10H-DDD Electronic enrollment for group policies.		
5	(a) In t	he case of a group defined in paragraph (1) of the		
6	definitio	n of "group long-term care insurance" in section		
7	431:10H-1	04, any requirement that a signature of an insured be		
8	obtained	by an agent or insurer shall be deemed satisfied if:		
9	<u>(1)</u>	The consent is obtained by telephonic or electronic		
10		enrollment by the group policyholder or insurer. A		
11		verification of enrollment information shall be		
12		provided to the enrollee;		
13	(2)	The telephonic or electronic enrollment provides		
14		necessary and reasonable safeguards to assure the		
15		accuracy, retention, and prompt retrieval of records;		
16		and		
17	(3)	The telephonic or electronic enrollment provides		
18		necessary and reasonable safeguards to assure that the		
19		confidentiality of individually identifiable		
20		information and privileged information is maintained.		

.1.	(1)	The insurer sharr make available, upon request or the
2	commissio	ner, records that will demonstrate the insurer's
3	ability t	o confirm enrollment and coverage amounts.
4	<u>§431</u>	:10H-EEE Required disclosure of rating practices to
5	consumers	. (a) This section shall apply as follows:
6	(1)	Except as provided in paragraph (2), this section
7		applies to any long-term care policy or certificate
8		issued in this State on or after January 1, 2008; and
9	(2)	For certificates issued on or after July 1, 2007,
10		under a group long-term care insurance policy as
11		defined in paragraph (1) of the definition of "group
12		long-term care insurance" in section 431:10H-104,
13		which policy was in force on July 1, 2007, this
14		section shall apply on the policy anniversary
15		following July 1, 2007.
16	(b)	Other than for policies for which no applicable
17	premium r	ate or rate schedule increases can be made, insurers
18	shall pro	vide all of the information listed in this subsection
19	to the ap	plicant at the time of application or enrollment;
20	unless th	e method of application does not allow for delivery at
21	that time	. In such a case, an insurer shall provide all of the
22	informati	on listed in this subsection to the applicant no later
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1	than at t	he time of delivery of the policy or certificate as
2	follows:	
3	(1)	A statement that the policy may be subject to rate
4		increases in the future;
5	(2)	An explanation of potential future premium rate
6		revisions and the policyholder's or certificate
7		holder's option in the event of a premium rate
8		revision;
9	(3)	The premium rate or rate schedules applicable to the
10		applicant that will be in effect until a request is
11		made for an increase;
12	(4)	A general explanation for applying premium rate or
13		rate schedule adjustments that shall include:
14		(A) A description of when premium rate or rate
15		schedule adjustments will be effective (e.g.,
16		next anniversary date or next billing date); and
17		(B) The right to a revised premium rate or rate
18		schedule as provided in paragraph (3) if the
19		premium rate or rate schedule is changed;
20	(5)	With respect to disclosure of premium rate increases:
21		(A) Information regarding each premium rate increase
22		on this policy form or similar policy forms over

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1	the past ten years for this State or any other
2	state that, at a minimum, identifies:
3	(i) The policy forms for which premium rates
4	have been increased;
5	(ii) The calendar years when the policy form was
6	available for purchase; and
7	(iii) The amount or per cent of each increase.
8	The percentage may be expressed as a
9	percentage of the premium rate prior to the
10	increase and may also be expressed as
11	minimum and maximum percentages if the rate
12	increase is variable by rating
13	characteristics;
14	(B) The insurer, in a fair manner, may provide
15	additional explanatory information related to the
16	rate increases;
17	(C) An insurer may exclude from the disclosure
18	premium rate increases that only apply to blocks
19	of business acquired from other nonaffiliated
20	insurers or the long-term care policies acquired
21	from other nonaffiliated insurers when those
22	increases occurred prior to the acquisition;

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1	<u>(D)</u>	If an acquiring insurer files for a rate increase
2		on a long-term care policy form acquired from
3		nonaffiliated insurers or a block of policy forms
4		acquired from nonaffiliated insurers on or before
5		the later of July 1, 2007, or the end of a
6		twenty-four-month period following the
7		acquisition of the block or policies, the
8		acquiring insurer may exclude that rate increase
9		from the disclosure. However, the nonaffiliated
10		selling company shall include the disclosure of
11		that rate increase in accordance with
12		subparagraph (A); and
13	(E)	If the acquiring insurer in subparagraph (D)
14		files for a subsequent rate increase, even within
15		the twenty-four-month period, on the same policy
16		form acquired from nonaffiliated insurers or
17		block of policy forms acquired from nonaffiliated
18		insurers referenced in subparagraph (D), the
19		acquiring insurer shall make all disclosures
20		required by this paragraph, including disclosure
21		of the earlier rate increase referenced in
22		subparagraph (D).

1 (c) An applicant shall sign an acknowledgment at the time 2 of application, unless the method of application does not allow 3 for signature at that time, that the insurer made the disclosure 4 required under subsection (b)(1) to (5). If due to the method of application the applicant cannot sign an acknowledgment at 5 the time of application, the applicant shall sign no later than 6 at the time of delivery of the policy or certificate. 7 8 (d) An insurer shall use the forms in Appendices B and F of the April, 2002, NAIC Model Long-Term Care Insurance Model 9 Regulation to comply with the requirements of subsections (b) 10 11 and (c). (e) An insurer shall provide notice of an upcoming premium 12 rate schedule increase to all policyholders or certificate 13 holders, if applicable, at least forty-five days prior to the 14 implementation of the premium rate schedule increase by the 15 insurer. The notice shall include the information required by 16 subsection (b) when the rate increase is implemented. 17 §431:10H-FFF Initial filing requirements. (a) This 18 section applies to any long-term care policy issued in this 19 20 State after December 31, 2007.

1	<u>(b)</u>	An i	nsurer shall provide the information listed in		
2	this subs	ectio	ection to the commissioner thirty days prior to making		
3	a long-te	rm ca	rm care insurance form available for sale as follows:		
4	(1)	A co	py of the disclosure documents required in section		
5		<u>431:</u>	10H-221; and		
6	(2)	<u>An a</u>	ctuarial certification consisting of at least the		
7		<u>foll</u>	owing:		
8		(A)	A statement that the initial premium rate		
9			schedule is sufficient to cover anticipated costs		
10			under moderately adverse experience and that the		
11			premium rate schedule is reasonably expected to		
12			be sustainable over the life of the form with no		
13			future premium increases anticipated;		
14		<u>(B)</u>	A statement that the policy design and coverage		
15			provided have been reviewed and taken into		
16			consideration;		
17		<u>(C)</u>	A statement that the underwriting and claims		
18			adjudication processes have been reviewed and		
19			taken into consideration;		
20		(D)	A complete description of the basis for contract		
21			reserves that are anticipated to be held under		
22			the form, to include:		

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1	<u>(i)</u>	Sufficient detail or sample calculations
2		provided so as to have a complete depiction
3		of the reserve amounts to be held;
4	(ii)	A statement that the assumptions used for
5		reserves contain reasonable margins for
6		adverse experience;
7	<u>(iii)</u>	A statement that the net valuation premium
8		for renewal years does not increase (except
9		for attained-age rating where permitted);
10		and
11	(iv)	A statement that the difference between the
12		gross premium and the net valuation premium
13		for renewal years is sufficient to cover
14		expected renewal expenses; or if such a
15		statement cannot be made, a complete
16		description of the situations where this
17		does not occur; provided that an aggregate
18		distribution of anticipated issues may be
19		used as long as the underlying gross
20		premiums maintain a reasonably consistent
21		relationship; provided further that if the
22		gross premiums for certain age groups are

1			inconsistent with this requirement, the
2			commissioner may request a demonstration
3			under subsection (c) based on a standard age
4			distribution; and
5	(E)	With	respect to premium rate schedules:
6	-	<u>(i)</u>	A statement that the premium rate schedule
7			is not less than the premium rate schedule
8			for existing similar policy forms also
9			available from the insurer except for
10			reasonable differences attributable to
11			benefits; or
12	<u>(</u> :	<u>ii)</u>	A comparison of the premium schedules for
13			similar policy forms that are currently
14			available from the insurer with an
15			explanation of the differences.
16	(c) The co	ommis	ssioner may request an actuarial
17	demonstration th	nat k	penefits are reasonable in relation to
18	premiums. The a	actua	arial demonstration shall include either
19	premium and cla	im ex	sperience on similar policy forms, adjusted
20	for any premium	or h	penefit differences, or relevant and credible
21	data from other	stuc	dies, or both. If the commissioner asks for
22	additional info	cmati	on under this subsection, the period in
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1	subsectio	n (b) does not include the period during which the
2	<u>insurer i</u>	s preparing the requested information.
3	<u>§431</u>	:10H-GGG Licensing. A producer is not authorized to
4	sell, sol	icit, or negotiate with respect to long-term care
5	insurance	except as authorized by article 9A.
6	5431	:10H-HHH Premium rate schedule increases. (a) This
7	section s	hall apply as follows:
8	(1)	Except as provided in paragraph (2), this section
9		applies to any long-term care policy or certificate
10		issued in this State after December 31, 2007; and
11	(2)	For certificates issued after June 30, 2007, under a
12		group long-term care insurance policy, as defined in
13		paragraph (1) of the definition of "group long-term
14		care insurance" in section 431:10H-104, which policy
15		was in force on July 1, 2007, this section shall apply
16		on the policy anniversary following July 1, 2007.
17	<u>(b)</u>	An insurer shall provide notice of a pending premium
18	rate sche	dule increase, including an exceptional increase, to
19	the commi	ssioner at least thirty days prior to the notice to the
20	policyhol	ders and shall include:
21	(1)	Information required by section 431:10H-221;

A certification by a qualified actuary that:

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(2)

1		$\overline{(\mathbf{A})}$	If t	the requested premium rate schedule increase
2			<u>is i</u>	mplemented and the underlying assumptions,
3			whic	ch reflect moderately adverse conditions, are
4			real	ized, no further premium rate schedule
5			<u>incr</u>	reases are anticipated; and
6		(B)	The	premium rate filing is in compliance with
7			this	s section;
8	(3)	<u>An</u> a	ctuar	rial memorandum justifying the rate schedule
9		char	ige re	equest that includes:
10		(A)	<u>Life</u>	time projections of earned premiums and
11			incu	rred claims based on the filed premium rate
12			sche	dule increase and the method and assumptions
13			used	in determining the projected values,
14			incl	uding reflection of any assumptions that
15			<u>devi</u>	ate from those used for pricing other forms
16			curr	ently available for sale; provided that:
17			<u>(i)</u>	Annual values for the five years preceding
18				and the three years following the valuation
19				date shall be provided separately;
20			<u>(ii)</u>	The projections shall include the
21				development of the lifetime loss ratio,

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1		unless the rate increase is an exceptional
2		increase;
3	<u>(iii)</u>	The projections shall demonstrate compliance
4		with subsection (c); and
5	(iv)	For exceptional increases, the projected
6		experience should be limited to the
7		increases in claims expenses attributable to
8		the approved reasons for the exceptional
9		increase. If the commissioner determines,
10		as provided in paragraph (4) of the
11		definition of "exceptional increase" in
12		section 431:10H-104, that offsets may exist,
13		the insurer shall use appropriate net
14		projected experience;
15	(B) Disc	closure of how reserves have been incorporated
16	<u>in t</u>	his rate increase whenever the rate increase
17	will	trigger a contingent benefit upon lapse;
18	(C) Disc	closure of the analysis performed to determine
19	why	a rate adjustment is necessary, which pricing
20	assu	mptions were not realized and why, and what
21	othe	er actions taken by the company have been
22	<u>reli</u>	ed on by the actuary;

1		(D)	A statement that policy design, underwriting, and
2			claims adjudication practices have been taken
3			into consideration; and
4		(E)	If it is necessary to maintain consistent premium
5			rates for new certificates and certificates
6			receiving a rate increase, the insurer shall file
7			composite rates reflecting projections of new
8			certificates;
9	(4)	A sta	atement that renewal premium rate schedules are
10		not o	greater than new business premium rate schedules
11		excep	ot for differences attributable to benefits,
12		unles	ss sufficient justification is provided to the
13		commi	ssioner; and
14	<u>(5)</u>	Suffi	cient information for the review of the premium
15		rate	schedule increase by the commissioner.
16	<u>(c)</u>	All p	premium rate schedule increases shall be
17	determine	d in a	accordance with the following requirements:
18	(1)	Excep	ctional increases shall provide that seventy per
19		cent	of the present value of projected additional
20		premi	ums from the exceptional increase shall be
21		retui	med to policyholders in benefits;

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1	(2)	Premium rate schedule increases shall be calculated so
2		that the sum of the accumulated value of incurred
3		claims, without the inclusion of active life reserves,
4		and the present value of future projected incurred
5		claims, without the inclusion of active life reserves,
6		will not be less than the sum of the following:
7		(A) The accumulated value of the initial earned
8		premium times fifty-eight per cent;
9		(B) Eighty-five per cent of the accumulated value of
10		prior premium rate schedule increases on an
11		<pre>earned basis;</pre>
12		(C) The present value of future projected initial
13		earned premiums times fifty-eight per cent; and
14		(D) Eighty-five per cent of the present value of
15		future projected premiums not in subparagraph (C)
16		on an earned basis;
17	(3)	If a policy form has both exceptional and other
18		increases, the values in paragraph (2)(B) and (D)
19		shall also include seventy per cent for exceptional
20		rate increase amounts; and
21	(4)	All present and accumulated values used to determine
22		rate increases shall use the maximum valuation

1	interest rate for contract reserves, as applicable, as
2	specified in sections 431:5-303 and 431:5-307. The
3	actuary shall disclose as part of the actuarial
4	memorandum the use of any appropriate averages.
5	(d) For each rate increase that is implemented, the
6	insurer shall file for review by the commissioner updated
7	projections, as provided in subsection (b)(3)(A), annually for
8	the next three years, and include a comparison of actual results
9	to projected values. The commissioner may extend the period to
10	greater than three years if actual results are not consistent
11	with projected values from prior projections. For group
12	insurance policies that meet the conditions in subsection (k),
13	the projections required by this subsection shall be provided to
14	the policyholder in lieu of filing with the commissioner.
15	(e) If any premium rate in the revised premium rate
16	schedule is greater than two hundred per cent of the comparable
17	rate in the initial premium schedule, lifetime projections, as
18	provided in subsection (b)(3)(A), shall be filed for review by
19	the commissioner every five years following the end of the
20	required period in subsection (d). For group insurance policies
21	that meet the conditions in subsection (k), the projections

1	required by this subsection shall be provided to the
2	policyholder in lieu of filing with the commissioner.
3	(f) If the commissioner has determined that the actual
4	experience following a rate increase does not adequately match
5	the projected experience and that the current projections under
6	moderately adverse conditions demonstrate that incurred claims
7	will not exceed proportions of premiums specified in subsection
8	(c), the commissioner may require the insurer to implement any
9	of the following:
10	(1) Premium rate schedule adjustments; or
11	(2) Other measures to reduce the difference between the
12	projected and actual experience.
13	In determining whether the actual experience adequately
14	matches the projected experience, consideration should be given
15	to subsection (b)(3)(E), if applicable.
16	(g) If the majority of the policies or certificates to
17	which the increase is applicable are eligible for the contingent
18	benefit upon lapse, the insurer shall file:
19	(1) A plan, subject to the commissioner's approval, for
20	improved administration or claims processing designed
21	to eliminate the potential for further deterioration

of the policy form requiring further premium rate

1		schedule increases, or both, or to demonstrate that
2		appropriate administration and claims processing have
3		been implemented or are in effect; otherwise the
4		commissioner may impose the condition in subsection
5		(h); and
6	(2)	The original anticipated lifetime loss ratio and the
7		premium rate schedule increase that would have been
8		calculated according to subsection (c), had the
9		greater of the original anticipated lifetime loss
10		ratio or fifty-eight per cent been used in the
11		calculations described in subsection (c)(2)(A) and
12		(C).
13	<u>(h)</u>	For a rate increase filing that meets the following
14	criteria,	the commissioner shall review, for all policies
15	included :	in the filing, the projected lapse rates and past lapse
16	rates dur	ing the twelve months following each increase to
17	determine	if significant adverse lapsing has occurred or is
18	anticipate	ed:
19	(1)	The rate increase is not the first rate increase
20		requested for the specific policy form or forms;
21	(2)	The rate increase is not an exceptional increase; and

1	(3) The majority of the policies or certificates to which
2	the increase is applicable are eligible for the
3	contingent benefit upon lapse.
4	If significant adverse lapsing has occurred, is anticipated
5	in the filing, or is evidenced in the actual results as
6	presented in the updated projections provided by the insurer
7	following the requested rate increase, the commissioner may
8	determine that a rate spiral exists. Following the
9	determination that a rate spiral exists, the commissioner may
10	require the insurer to offer, without underwriting, to all in
11	force insureds, subject to the rate increase, the option to
12	replace existing coverage with one or more reasonably comparable
13	products being offered by the insurer or its affiliates;
14	provided that the offer shall be subject to the approval of the
15	commissioner, be based on actuarially sound principles but not
16	on attained age, and provide that maximum benefits under any new
17	policy accepted by an insured shall be reduced by comparable
18	benefits already paid under the existing policy.
19	The insurer shall maintain the experience of all the
20	replacement insureds separate from the experience of insureds
21	originally issued the policy forms. In the event of a request
22	for a rate increase on the policy form, the rate increase shall

1	be limite	ed to the lesser of the maximum rate increase determined			
2	based on	the combined experience or the maximum rate increase			
3	determine	ed based only on the experience of the insureds			
4	originall	y issued the form plus ten per cent.			
5	(i) If the commissioner determines that the insurer has				
6	exhibited	a persistent practice of filing inadequate initial			
7	premium r	rates for long-term care insurance, the commissioner, in			
8	addition	to subsection (h), may prohibit the insurer from either			
9	of the fo	ollowing:			
10	(1)	Filing and marketing comparable coverage for a period			
11		of up to five years; or			
12	(2)	Offering all other similar coverages and limiting			
13		marketing of new applications to the products subject			
14		to recent premium rate schedule increases.			
15	<u>(j)</u>	Subsections (a) to (i) shall not apply to policies for			
16	which the	long-term care benefits provided by the policy are			
17	incidenta	al, as defined in section 431:10H-104, if the policy			
18	complies	with all of the following provisions:			
19	(1)	The interest credited internally to determine cash			
20		value accumulations, including long-term care, if any,			
21		are guaranteed not to be less than the minimum			

1		guaranteed interest rate for cash value accumulations
2		without long-term care set forth in the policy;
3	(2)	The portion of the policy that provides insurance
4		benefits, other than long-term care coverage, meets
5		the nonforfeiture requirements as applicable in any of
6		the following:
7		(A) Section 431:10D-104; and
8		(B) Section 431:10D-107;
9	(3)	The policy meets the disclosure requirements of
10		sections 431:10H-113 and 431:10H-114;
11	(4)	The portion of the policy that provides insurance
12		benefits, other than long-term care coverage, meets
13		the requirements as applicable in the following:
14		(A) Policy illustrations as required by part IV of
15		article 10D; and
16		(B) Disclosure requirements, as applicable, in
17		article 431:10D; and
18	<u>(5)</u>	An actuarial memorandum is filed with the commissioner
19		that includes:
20		(A) A description of the basis on which the long-term
21		care rates were determined;
22		(B) A description of the basis for the reserves;

1	<u>(C)</u>	A summary of the type of policy, benefits,
2		renewability, general marketing method, and
3		limits on ages of issuance;
4	(D)	A description and a table of each actuarial
5		assumption used. For expenses, an insurer shall
6		include per cent of premium dollars per policy
7		and dollars per unit of benefits, if any;
8	<u>(E)</u>	A description and a table of the anticipated
9		policy reserves and additional reserves to be
10		held in each future year for active lives;
11	<u>(F)</u>	The estimated average annual premium per policy
12		and the average issue age;
13	(G)	A statement as to whether underwriting is
14		performed at the time of application. The
15		statement shall indicate whether underwriting is
16		used and, if used, the statement shall include a
17		description of the type or types of underwriting
18		used, such as medical underwriting or functional
19		assessment underwriting. Concerning a group
20		policy, the statement shall indicate whether the
21		enrollee or any dependent will be underwritten
22		and when that underwriting occurs; and

1		H) A description	of the effect of th	ne long-term care
2		policy provisi	on on the required	premiums,
3		nonforfeiture	values, and reserve	es on the
4		underlying ins	urance policy, both	n for active
5		lives and thos	e in long-term care	e claim status.
6	<u>(k)</u>	ubsections (f) and	(h) shall not appl	ly to group
7	insurance	olicies as defined	in paragraph (1) c	of the definition
8	of "group	ong-term care insu	rance" in section 4	131:10H-104
9	where:			
10	(1)	he policies insure	two hundred fifty	or more persons
11		nd the policyholde	r has five thousand	d or more
12		ligible employees	of a single employe	er; or
13	(2)	he policyholder, a	nd not the certific	cate holders,
14		ays a material por	tion of the premium	m, which shall
15		ot be less than tw	enty per cent of th	ne total premium
16		or the group in th	e calendar year pri	ior to the year a
17		ate increase is fi	led.	
18	(1)	Exceptional increa	se" for purposes of	f this section
19	shall be	defined in section	n 431:10H-104.	
20	<u>§431</u>	OH-III Additional	standards for bene	efit triggers for
21	qualified	ong-term care insu	rance contracts.	(a) For purposes
22	of this se	tion, the followin	g definitions apply	<u>/:</u>

1	"Chronically ill individual" has the meaning prescribed for
2	this term by section 7702B(c)(2)(A) of the Internal Revenue Code
3	of 1986, as amended. Under this provision, a chronically ill
4	individual means any individual who has been certified by a
5	licensed health care practitioner as:
6	(1) Being unable to perform (without substantial
7	assistance from another individual) at least two
8	activities of daily living for a period of at least
9	ninety days due to a loss of functional capacity; or
10	(2) Requiring substantial supervision to protect the
11	individual from threats to health and safety due to
12	severe cognitive impairment.
13	"Chronically ill individual" shall not include an
14	individual otherwise meeting these requirements unless within
15	the preceding twelve-month period a licensed health care
16	practitioner has certified that the individual meets these
17	requirements.
18	"Licensed health care practitioner" means a physician, as
19	defined in section 1861(r)(1) of the Social Security Act, and
20	any registered professional nurse, licensed social worker, or
21	other individual who meets requirements prescribed by the
22	Secretary of the Treasury.

1	"Maintenance or personal care services" means any care the
2	primary purpose of which is the provision of needed assistance
3	with any of the disabilities as a result of which the individual
4	is a chronically ill individual (including the protection from
5	threats to health and safety due to severe cognitive
6	impairment).
7	"Qualified long-term care services" means services that
8	meet the requirements of section 7702B(c)(1) of the Internal
9	Revenue Code of 1986, as amended, as follows: necessary
10	diagnostic, preventive, therapeutic, curative, treatment,
11	mitigation and rehabilitative services, and maintenance or
12	personal care services which are required by a chronically ill
13	individual and are provided pursuant to a plan of care
14	prescribed by a licensed health care practitioner.
15	(b) A qualified long-term care insurance contract shall
16	pay only for qualified long-term care services received by a
17	chronically ill individual provided pursuant to a plan of care
18	prescribed by a licensed health care practitioner.
19	(c) A qualified long-term care insurance contract shall
20	condition the payment of benefits on a determination of the
21	insured's inability to perform activities of daily living for an

expected period of at least ninety days due to a loss of 1 functional capacity or to severe cognitive impairment. 2 3 (d) Certifications regarding activities of daily living 4 and cognitive impairment required pursuant to subsection (c) 5 shall be performed by a licensed health care practitioner. (e) Certifications required pursuant to subsection (d) may 6 7 be performed by a licensed health care practitioner at the 8 direction of the carrier as is reasonably necessary with respect 9 to a specific claim, except that when a licensed health care practitioner has certified that an insured is unable to perform 10 activities of daily living for an expected period of at least 11 12 ninety days due to a loss of functional capacity and the insured is claiming payment of benefits, the certification may not be 13 14 rescinded and additional certifications may not be performed 15 until after the expiration of the ninety-day period. 16 (f) Qualified long-term care insurance contracts shall include a clear description of the process for appealing and 17 18 resolving disputes with respect to benefit determinations. 19 §431:10H-JJJ Penalties. In addition to any other 20 penalties provided by the laws of this State, any insurer or 21 producer found to have violated any requirement of this State

relating to the regulation of long-term care insurance or the

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1	marketing of such insurance shall be subject to a fine of up to
2	three times the amount of any commissions paid for each policy
3	involved in the violation or up to \$10,000, whichever is
4	greater."
5	SECTION 5. Section 431:10H-104, Hawaii Revised Statutes,
6	is amended by adding three new definitions to read as follows:
7	""Exceptional increase" means only those increases filed by
8	an insurer that are extraordinary and for which the commissioner
9	determines the need for the premium rate increase is justified:
10	(1) Due to:
11	(A) Changes in laws or rules applicable to long-term
12	care coverage in this State; or
13	(B) Increased and unexpected utilization that affects
14	the majority of insurers of similar products;
15	(2) Except as provided in section 431:10H-232, exceptional
16	increases are subject to the same requirements as
17	other premium rate schedule increases;
18	(3) The commissioner may request a review by an
19	independent actuary or a professional actuarial body
20	of the basis for a request that an increase be
21	considered an exceptional increase; and

Ţ	(4) The commissioner, in determining that the necessary		
2	basis for an exceptional increase exists, shall also		
3	determine any potential offsets to higher claims		
4	costs.		
5	"Incidental", as used in section 431:10H-HHH(j), means that		
6	the value of the long-term care benefits provided is less than		
7	ten per cent of the total value of the benefits provided over		
8	the life of the policy. These values shall be measured as of		
9	the date of issue.		
10	"Qualified long-term care insurance contract" or "federally		
11	tax-qualified long-term care insurance contract" means an		
12	individual or group insurance contract that meets the		
13	requirements of section 7702B(b) of the Internal Revenue Code of		
14	1986, as amended, as follows:		
15	(1) The only insurance protection provided under the		
16	contract is coverage of qualified long-term care		
17	services. A contract shall not fail to satisfy the		
18	requirements of this paragraph by reason of payments		
19	being made on a per diem or other periodic basis		
20	without regard to the expenses incurred during the		
21	period to which the payments relate;		

1	(2)	The contract does not pay or reimburse expenses
2		incurred for services or items to the extent that the
3		expenses are reimbursable under Title XVIII of the
4		Social Security Act, as amended, or would be so
5		reimbursable but for the application of a deductible
6		or coinsurance amount. The requirements of this
7		paragraph do not apply to expenses that are
8		reimbursable under Title XVIII of the Social Security
9		Act only as a secondary payor. A contract shall not
10		fail to satisfy the requirements of this paragraph by
11		reason of payments being made on a per diem or other
12		periodic basis without regard to the expenses incurred
13		during the period to which the payments relate;
14	(3)	The contract is guaranteed renewable, within the
15		meaning of section 7702B(b)(1)(C) of the Internal
16		Revenue Code of 1986, as amended;
17	(4)	The contract does not provide for a cash surrender
18		value or other money that can be paid, assigned,
19		pledged as collateral for a loan, or borrowed except
20		as provided in paragraph (5);
21	(5)	All refunds of premiums and all policyholder dividends
22		or similar amounts under the contract are to be

1		applied as a reduction in future premiums or to
2		increase future benefits, except that a refund on the
3		event of death of the insured or a complete surrender
4		or cancellation of the contract cannot exceed the
5		aggregate premiums paid under the contract; and
6	<u>(6)</u>	The contract meets the consumer protection provisions
7		set forth in section 7702B(g) of the Internal Revenue
8		Code of 1986, as amended.
9	"Qualifie	d long-term care insurance contract" or "federally
10	tax-quali	fied long-term care insurance contract" also means the
11	portion o	f a life insurance contract that provides long-term
12	care insu	rance coverage by rider or as part of the contract and
13	that sati	sfies the requirements of section 7702B(b) and (e) of
14	the Inter	nal Revenue Code of 1986, as amended."
15	SECT	ION 6. Section 431:10H-104, Hawaii Revised Statutes,
16	is amende	d by amending the definition of "long-term care
17	insurance	" to read as follows:
18	uпLo	ng-term care insurance" means any insurance policy or
19	rider adv	ertised, marketed, offered, or designed to provide
20	coverage	for not less than twelve consecutive months for each
21	covered p	erson on an expense incurred, indemnity, prepaid, or
22	other bas	is, for one or more necessary or medically necessary

- 1 diagnostic, preventive, therapeutic, rehabilitative,
- 2 maintenance, or personal care services, provided in a setting
- 3 other than an acute care unit of a hospital. The term includes
- 4 group and individual annuities and life insurance policies or
- 5 riders that provide directly or that supplement long-term care
- 6 insurance. The term also includes a policy or rider that
- 7 provides for payment of benefits based upon cognitive impairment
- 8 or loss of functional capacity. The term shall also include
- 9 qualified long-term care insurance contracts. Long-term care
- 10 insurance may be issued by insurers, fraternal benefit
- 11 societies, nonprofit health, hospital, and medical service
- 12 corporations, prepaid health plans, health maintenance
- 13 organizations, or any similar organization to the extent they
- 14 are otherwise authorized to issue life or health insurance.
- 15 Long-term care insurance shall not include any insurance
- 16 policy [which] that is offered primarily to provide basic
- 17 medicare supplement coverage, basic hospital expense coverage,
- 18 basic medical-surgical expense coverage, hospital confinement
- 19 indemnity coverage, major medical expense coverage, disability
- 20 income or related asset-protection coverage, accident only
- 21 coverage, specified disease or specified accident coverage, or
- 22 limited benefit health coverage.

1 With regard to life insurance, this term does not include 2 life insurance policies [which] that accelerate the death benefit specifically for one or more of the qualifying events of 3 4 terminal illness, medical conditions requiring extraordinary medical intervention, or permanent institutional confinement, 5 and [which] that provide the option of a lump-sum payment for 6 those benefits and in which neither the benefits nor the 7 8 eligibility for the benefits is conditioned upon the receipt of 9 long-term care. Notwithstanding any other provision contained herein, any 10 product advertised, marketed, or offered as long-term care 11 12 insurance shall be subject to this article." SECTION 7. Section 431:10H-111, Hawaii Revised Statutes, 13 14 is amended to read as follows: "[+] §431:10H-111[+] Right to return; free look provision. 15 Long-term care insurance applicants shall have the right to 16 17 return the policy or certificate within thirty days of its delivery and to have the premium refunded if, after examination 18 19 of the policy or certificate, the applicant is not satisfied for

any reason. Long-term care insurance policies and certificates

shall have a notice prominently printed on the first page or

attached thereto stating in substance that the applicant shall

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- 1 have the right to return the policy or certificate within thirty
- 2 days of its delivery and to have the premium refunded if, after
- 3 examination of the policy or certificate, other than a
- 4 certificate issued pursuant to a policy issued to a group
- 5 defined in paragraph (1) of the definition of "group long-term
- 6 care insurance" in section 431:10H-104, the applicant is not
- 7 satisfied for any reason. This section shall also apply to a
- 8 denial of an application for a long-term care contract. Any
- 9 refund shall be made within thirty days of the return or
- 10 denial."
- 11 SECTION 8. Section 431:10H-112, Hawaii Revised Statutes,
- 12 is amended by amending subsection (b) to read as follows:
- "(b) The outline of coverage shall include:
- 14 (1) A description of the principal benefits and coverage
- provided in the policy;
- 16 (2) A statement of the principal exclusions, reductions,
- 17 and limitations contained in the policy;
- 18 (3) A statement of the terms under which the policy or
- 19 certificate, or both, may be continued in force or
- 20 discontinued, including any reservation in the policy
- of a right to change premium. Continuation or

1		conversion provisions of group coverage shall be
2		specifically described;
3	(4)	A statement that the outline of coverage is a summary
4		only, not a contract of insurance, and that the policy
5	J	or group master policy contains governing contractual
6		provisions;
7	(5)	A description of the terms under which the policy or
8		certificate may be returned and premium refunded;
9		[and]
10	(6)	A brief description of the relationship of costs of
11	k	care and benefits[+]; and
12	(7)	A statement that discloses to the policyholder or
13		certificate holder whether the policy is intended to
14		be a federally tax-qualified long-term care insurance
15		contract under section 7702B(b) of the Internal
16		Revenue Code of 1986, as amended."
17	SECT	ION 9. Section 431:10H-114, Hawaii Revised Statutes,
18	is amende	d by amending subsection (a) to read as follows:
19	"(a)	At the time of policy delivery, a policy summary
20	shall be	delivered for an individual life insurance policy that
21	provides	long-term care benefits within the policy[-] or by
22	rider. I	n the case of direct response solicitations, the
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1	insurer s	hall deliver the policy summary upon the applicant's
2	request,	but regardless of the request shall make delivery no
3	later tha	n at the time of policy delivery. In addition to
4	complying	with all applicable requirements, the policy summary
5	shall als	o include:
6	(1)	An explanation of how the long-term care benefit
7		interacts with other components of the policy,
8		including deductions from death benefits;
9	(2)	An illustration of the amount of benefits, the length
10		of benefit, and the guaranteed lifetime benefits if
11		any, for each covered person;
12	(3)	Any exclusions, reductions, and limitations on
13		benefits of long-term care;
14	(4)	A statement that any long-term care inflation
15		protection option required by section 431:10H-220 is
16		not available under this policy;
17	(5)	If applicable to the policy type, the summary shall
18		also include a disclosure of the effects of exercising
19		other rights under the policy, a disclosure of
20		guarantees related to long-term care costs of
21		insurance charges, and current and projected maximum

lifetime benefits; and

1	(6) The provisions of the policy summary listed above may
2	be incorporated into a basic illustration required to
3	be delivered or into the life insurance policy summary
4	[which] that is required to be delivered."
5	SECTION 10. Section 431:10H-201, Hawaii Revised Statutes,
6	is amended to read as follows:
7	"[+] §431:10H-201[+] Policy definitions. (a) No long-term
8	care insurance policy delivered or issued for delivery in this
9	State shall use the terms set forth in this section, unless the
10	terms are defined in the policy and the definitions satisfy the
11	following requirements:
12	"Activities of daily living" means at least bathing,
13	continence, dressing, eating, toileting, and transferring.
14	"Acute condition" means that the individual is medically
15	unstable. This individual requires frequent monitoring by
16	medical professionals such as physicians and registered nurses,
17	in order to maintain the individual's health status.
18	"Adult day care" means a program for six or more
19	individuals, of social and health-related services provided
20	during the day in a community group setting for the purpose of
21	supporting frail, impaired elderly or other disabled adults who
22	can benefit from care in a group setting outside the home.

- 1 "Bathing" means washing oneself by sponge bath, or in
- 2 either a tub or shower, including the task of getting into or
- 3 out of the tub or shower.
- 4 "Cognitive impairment" means a deficiency in a person's
- 5 short- or long-term memory, orientation as to person, place, and
- 6 time, deductive or abstract reasoning, or judgment as it relates
- 7 to safety awareness.
- 8 "Continence" means the ability to maintain control of bowel
- 9 and bladder function, or when unable to maintain control of
- 10 bowel or bladder function, the ability to perform associated
- 11 personal hygiene (including caring for catheter or colostomy
- 12 baq).
- "Dressing" means putting on and taking off all items of
- 14 clothing and any necessary braces, fasteners, or artificial
- 15 limbs.
- 16 "Eating" means feeding oneself by getting food into the
- 17 body from a receptacle (such as a plate, cup, or table) or by a
- 18 feeding tube or intravenously.
- 19 "Hands-on assistance" means physical assistance (minimal,
- 20 moderate, or maximal) without which the individual would not be
- 21 able to perform the activity of daily living.

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- 1 "Home health care services" means medical and nonmedical
- 2 services, provided to ill, disabled, or infirm persons in their
- 3 residences. These services may include homemaker services,
- 4 assistance with activities of daily living, and respite care
- 5 services.
- 6 "Medicare" shall be defined as "The Health Insurance for
- 7 the Aged Act, Title XVIII of the Social Security Amendments of
- 8 1965 as Then Constituted or Later Amended[-"]", or Title I,
- 9 Part I of Public Law 89-97, as Enacted by the Eighty-Ninth
- 10 Congress of the United States of America and popularly known as
- 11 the Health Insurance for the Aged Act, as then constituted and
- 12 any later amendments or substitutes thereof, or words of similar
- 13 import.
- "Mental or nervous disorder" means neurosis,
- 15 psychoneurosis, psychopathy, psychosis, or mental or emotional
- 16 disease or disorder, and shall not be defined beyond these
- 17 terms.
- 18 "Personal care" means the provision of hands-on services to
- 19 assist an individual with activities of daily living.
- 20 "Skilled nursing care", ["intermediate care",] "personal
- 21 care", "home care", "specialized care", "assisted living care",
- 22 and other services shall be defined in relation to the level of

- 1 skill required, the nature of the care, and the setting in which
- 2 care must be delivered.
- 3 "Toileting" means getting to and from the toilet, getting
- 4 on and off the toilet, and performing associated personal
- 5 hygiene.
- 6 "Transferring" means moving into or out of a bed, chair, or
- 7 wheelchair.
- 8 (b) All providers of services, including but not limited
- 9 to a "skilled nursing facility", "extended care facility",
- 10 ["intermediate care facility",] "convalescent nursing home",
- 11 "personal care facility", [and] "assisted living facility",
- 12 "home care agency", and "specialized care providers" shall be
- 13 defined in relation to the services and facilities required to
- 14 be available and the licensure, certification, registration, or
- 15 degree status of those providing or supervising the services.
- 16 The definition may require that the provider be appropriately
- 17 licensed [or], certified[-], or registered; provided that when
- 18 the definition so requires, it shall also state what
- 19 requirements a provider shall meet in lieu of licensure,
- 20 certification, or registration when the state in which the
- 21 service is to be furnished does not require a provider of these
- 22 services to be licensed, certified, or registered, or when the

- 1 state licenses, certifies, or registers the provider of services
- under another name."
- 3 SECTION 11. Section 431:10H-202, Hawaii Revised Statutes,
- 4 is amended to read as follows:
- 5 "[+] \$431:10H-202[+] Renewability. (a) The terms
- 6 "guaranteed renewable" and "noncancellable" shall not be used in
- 7 any individual long-term care insurance policy without further
- 8 explanatory language in accordance with the disclosure
- 9 requirements of section 431:10H-211. A policy issued to an
- 10 individual shall not contain renewal provisions other than
- 11 quaranteed renewable or noncancellable.
- 12 (b) The term "guaranteed renewable" may be used only when
- 13 the insured has the right to continue the long-term care
- 14 insurance in force by the timely payment of premiums and when
- 15 the insurer has no unilateral right to make any change in any
- 16 provision of the policy or rider while the insurance is in
- 17 force, and cannot decline to renew, except that rates may be
- 18 revised by the insurer on a class basis.
- 19 (c) The term "noncancellable" means the insured has the
- 20 right to continue the long-term care insurance in force by the
- 21 timely payment of premiums during which period the insurer has

- 1 no right to unilaterally make any change in any provision of the
- 2 insurance or in the premium rate.
- 3 (d) The term "level premium" may only be used when the
- 4 insurer does not have the right to change the premium.
- 5 (e) In addition to the other requirements of this section,
- 6 a qualified long-term care insurance contract shall be
- 7 guaranteed renewable, within the meaning of section
- 8 7702B(b)(1)(C) of the Internal Revenue Code of 1986, as
- 9 amended."
- 10 SECTION 12. Section 431:10H-203, Hawaii Revised Statutes,
- 11 is amended to read as follows:
- 12 "[+] §431:10H-203[+] Limitations and exclusions. (a) A
- 13 policy may not be delivered or issued for delivery in this State
- 14 as long-term care insurance if the policy limits or excludes
- 15 coverage by type of illness, treatment, medical condition, or
- 16 accident, except as follows:
- 17 (1) Preexisting conditions or diseases;
- 18 (2) Mental or nervous disorders; however, this shall not
- 19 permit exclusion or limitation of benefits on the
- 20 basis of Alzheimer's disease;
- 21 (3) Alcoholism and drug addiction;

1	(4)	Illn	ess, treatment, or medical condition arising out
2		of:	
3		(A)	War or act of war, whether declared or
4			undeclared;
5		(B)	Participation in a felony, riot, or insurrection;
6		(C)	Service in the armed forces or units auxiliary
7			thereto;
8		(D)	Suicide (sane or insane), attempted suicide, or
9			intentionally self-inflicted injury; or
10		(E)	Aviation (this exclusion applies only to non-
11			fare-paying passengers); [ex]
12	(5)	Trea	tment provided in a government facility (unless
13		requ	ired by law), services for which benefits are
14		avai	lable under medicare or other governmental program
15		(exc	ept medicaid), any state or federal workers'
16		comp	ensation, employer's liability, or occupational
17		dise	ase law, or any motor vehicle insurance law,
18		serv	ices provided by a member of the covered person's
19		imme	diate family, and services for which no charge is
20		norm	ally made in the absence of insurance[+];

1	<u>(6)</u>	Expenses for services or items available or paid under
2		another long-term care insurance or health insurance
3		policy; or
4	(7)	In the case of a qualified long-term care insurance
5		contract, expenses for services or items to the extent
6		that the expenses are reimbursable under Title XVIII
7		of the Social Security Act or would be so reimbursable
8		but for the application of a deductible or coinsurance
9		amount.
10	(b)	This section is not intended to prohibit exclusions
11	and limit	ations by type of provider [or territorial
12	limitatio	ns]. However, no long-term care issuer may deny a
13	claim bec	ause services are provided in a state other than the
14	state of	policy issue under the following conditions:
15	(1)	When the state other than the state of policy issue
16	•	does not have the provider licensing, certification,
17		or registration required in the policy, but where the
18		provider satisfies the policy requirements outlined
19		for providers in lieu of licensure, certification,
20		registration; or

1	(2) When the state other than the state of policy issue
2	licenses, certifies, or registers the provider under
3	another name.
4	For purposes of this subsection, "state of policy issue"
5	means the state in which the individual policy or certificate
6	was originally issued.
7	(c) This section is not intended to prohibit territorial
8	limitations."
9	SECTION 13. Section 431:10H-211, Hawaii Revised Statutes,
10	is amended to read as follows:
11	"[+]§431:10H-211[+] Disclosure; renewability. (a)
12	Individual long-term care insurance policies shall contain a
13	renewability provision. The provision shall be appropriately
14	captioned, shall appear on the first page of the policy, and
15	shall clearly state the duration, where limited, of renewability
16	and the duration of the term of coverage for which the policy is
17	issued and for which it may be renewed. This provision shall
18	not apply to policies that do not contain a nonrenewability
19	provision, and under which the right to nonrenew is reserved
20	solely to the policyholder.
21	(b) A long-term care insurance policy or certificate,
22	other than one where the insurer does not have the right to

- change the premium, shall include a statement that premium rates
 may change."
- 3 SECTION 14. Section 431:10H-216, Hawaii Revised Statutes,
- 4 is amended to read as follows:
- 5 "[4] §431:10H-216[4] Disclosure of tax consequences. With
- 6 regard to life insurance policies that provide for an
- 7 accelerated benefit for long-term care, a disclosure is required
- 8 at the time of application for the policy and at the time the
- 9 accelerated benefit payment request is submitted that receipt of
- 10 these accelerated benefits may be taxable, and that assistance
- 11 should be sought from a personal tax advisor. The disclosure
- 12 statement shall be prominently displayed on the first page of
- 13 the policy and any other related documents. This section shall
- 14 not apply to qualified long-term care insurance contracts."
- 15 SECTION 15. Section 431:10H-218, Hawaii Revised Statutes,
- 16 is amended by amending subsection (f) to read as follows:
- 17 "(f) Every insurer or other entity selling or issuing
- 18 long-term care insurance benefits shall maintain a record of all
- 19 policy or certificate rescissions, both state and countrywide,
- 20 except those that the insured voluntarily effectuated. Every
- 21 insurer shall annually furnish this information to the insurance
- 22 commissioner in the format prescribed by the National

- 1 Association of Insurance Commissioners in Appendix A to the
- 2 [July 1998] April, 2002, NAIC Long-Term Care Insurance Model
- 3 Regulation."
- 4 SECTION 16. Section 431:10H-221, Hawaii Revised Statutes,
- 5 is amended by amending subsections (c) and (d) to read as
- 6 follows:
- 7 "(c) Upon determining that a sale will involve
- 8 replacement, an insurer, other than an insurer using direct
- 9 response solicitation methods, or its producer, shall furnish
- 10 the applicant, prior to issuance or delivery of the individual
- 11 long-term care insurance policy, a notice regarding replacement
- 12 of accident and health or sickness or long-term care coverage.
- 13 One copy of the notice shall be retained by the applicant and an
- 14 additional copy signed by the applicant shall be retained by the
- 15 insurer. The required notice shall be provided in the same
- 16 manner as shown in [Section 12(C) of the July 1998] section 14C
- 17 of the April, 2002, NAIC Long-Term Care Insurance Model
- 18 Regulation.
- 19 (d) Insurers using direct response solicitation methods
- 20 shall deliver a notice regarding replacement of accident and
- 21 health or sickness or long-term care coverage to the applicant
- 22 upon issuance of the policy. The required notice shall be

- 1 provided in the same manner as shown in [Section 12(D) of the
- 2 July 1998] section 14D of the April, 2002, NAIC Long-Term Care
- 3 Insurance Model Regulation."
- 4 SECTION 17. Section 431:10H-222, Hawaii Revised Statutes,
- 5 is amended to read as follows:
- 6 "\$431:10H-222 Reporting requirements. (a) Every insurer
- 7 shall maintain records for each producer of the producer's
- 8 amount of replacement sales as a per cent of the producer's
- 9 total annual sales and the amount of lapses of long-term care
- 10 insurance policies sold by the producer as a per cent of the
- 11 producer's total annual sales.
- 12 (b) Every insurer shall report annually by June 30 the ten
- 13 per cent of its producers with the greatest percentages of
- 14 lapses and replacements as measured in subsection (a). The form
- 15 shall be in the format contained in Appendix G to the April,
- 16 2002, NAIC Long-Term Care Insurance Model Regulation.
- 17 (c) Reported replacement and lapse rates do not alone
- 18 constitute a violation of insurance laws or necessarily imply
- 19 wrongdoing. The reports are for the purpose of reviewing more
- 20 closely producer activities regarding the sale of long-term care
- 21 insurance.

- 1 (d) Every insurer shall report annually by June 30 the
- 2 number of lapsed policies as a per cent of its total annual
- 3 sales and as a per cent of its total number of policies in force
- 4 as of the end of the preceding calendar year. The form shall be
- 5 in the format contained in Appendix G to the April, 2002, NAIC
- 6 Long-Term Care Insurance Model Regulation.
- 7 (e) Every insurer shall report annually by June 30 the
- 8 number of replacement policies sold as a per cent of its total
- 9 annual sales and as a per cent of its total number of policies
- 10 in force as of the end of the preceding calendar year. The form
- 11 shall be in the format contained in Appendix G to the April,
- 12 2002, NAIC Long-Term Care Insurance Model Regulation.
- (f) For [purposes of this section, "policy" means only
- 14 long term care insurance and "report" means on a statewide
- 15 basis.] qualified long-term care insurance contracts, every
- 16 insurer shall report annually by June 30, the number of claims
- 17 denied for each class of business, expressed as a percentage of
- 18 claims denied. The form shall be in the format contained in
- 19 Appendix E to the April, 2002, NAIC Long-Term Care Insurance
- 20 Model Regulation.
- 21 (g) Reports required under this section shall be filed
- 22 with the commissioner.

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1 (h) For purposes of this section: 2 "Claim" means a request for payment of benefits under an in 3 force policy regardless of whether the benefit claimed is 4 covered under the policy or any terms or conditions of the policy have been met. Claims shall be subject to the definition 5 6 of "denied". 7 "Denied" means the insurer refuses to pay a claim for any 8 reason other than for claims not paid for failure to meet the 9 waiting period or because of an applicable preexisting 10 condition. 11 "Policy" means only long-term care insurance. "Report" means on a statewide basis." 12 13 SECTION 18. Section 431:10H-226, Hawaii Revised Statutes, 14 is amended to read as follows: 15 "[+] \$431:10H-226[-] Loss ratio. (a) Benefits under long-16 term care insurance policies shall be deemed reasonable in 17 relation to premiums; provided that the expected loss ratio is 18 at least sixty per cent, calculated in a manner that provides 19 for adequate reserving of the long-term care insurance risk. In

evaluating the expected loss ratio due consideration shall be

given to all relevant factors, including:

20

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1	(1)	Statistical credibility of incurred claims experience
2		and earned premiums;
3	(2)	The period for which rates are computed to provide
4		coverage;
5	(3)	Experienced and projected trends;
6	(4)	Concentration of experience within early policy
7		duration;
8	(5)	Expected claim fluctuation;
9	(6)	Experience refunds, adjustments, or dividends;
10	(7)	Renewability features;
11	(8)	All appropriate expense factors;
12	(9)	Interest;
13	(10)	Experimental nature of the coverage;
14	(11)	Policy reserves;
15	(12)	Mix of business by risk classification, if applicable;
16		and
17	(13)	Product features such as long elimination periods,
18		high deductibles, and high maximum limits.
19	(b)	For purposes of this section, the commissioner shall
20	consult w	ith a qualified long-term care actuary.
21	(c)	Subsection (a) shall not apply to life insurance

policies that accelerate benefits for long-term care. A life

1	insurance policy	that funds	long-term (care benefit	s entirely by
2	accelerating the	death benef	it is cons	idered to pr	rovide
3	reasonable benefi	ts in relat	ion to prem	miums paid,	if the policy

- 4 complies with all of the following provisions:
- The interest credited internally to determine cash

 value accumulations, including long-term care, if any,

 are guaranteed not to be less than the minimum

 guaranteed interest rate for cash value accumulations

 without long-term care set forth in the policy;
- 10 (2) The portion of the policy that provides life insurance 11 benefits meets the nonforfeiture requirements for life 12 insurance;
- 13 (3) The policy meets the disclosure requirements of 14 section 431:10H-114 as applicable;
- 15 (4) Any policy illustration that meets the applicable
 16 requirements for policy illustration;
- 17 (5) An actuarial memorandum is filed with the insurance division that includes:
- (A) A description of the basis on which the long-termcare rates were determined;
- 21 (B) A description of the basis for the reserves;

1	(C)	A summary of the type of policy, benefits,
2		renewability, general marketing method, and
3		limits on ages of issuance;
4	(D)	A description and a table of each actuarial
5		assumption used. For expenses, an insurer shall
6		include per cent of premium dollars per policy
7		and dollars per unit of benefits, if any;
8	(E)	A description and a table of the anticipated
9		policy reserves and additional reserves to be
10		held in each future year for active lives;
11	(F)	The estimated average annual premium per policy
12		and the average issue age;
13	(G)	A statement as to whether underwriting is
14		performed at the time of application. The
15		statement shall indicate whether underwriting is
16		used, and if used, the statement shall include a
17		description of the type or types of underwriting
18		used such as medical underwriting or functional
19		assessment underwriting. Concerning a group
20		policy, the statement shall indicate whether the
21		enrollee or any dependent will be underwritten
22		and when underwriting occurs, and

1		(H) A description of the effect of the long-term care
2		policy provision on the required premiums,
3		nonforfeiture values, and reserves on the
4		underlying life insurance policy, both for active
5		lives and those in long-term care claim status.
6	<u>(d)</u>	This section shall apply to all long-term care
7	insurance	policies or certificates except those covered under
8	sections 4	431:10H-FFF and 431:10H-HHH."
9	SECT	ION 19. Section 431:10H-229, Hawaii Revised Statutes,
10	is amended	d to read as follows:
11	"§43	1:10H-229 Standards for marketing. (a) Every
12	insurer, 1	nealth care service plan, or other entity marketing
13	long-term	care insurance coverage in this State, directly or
14	through p	roducers, shall:
15	(1)	Establish marketing procedures to assure that any
16		comparison of policies by its producers will be fair
17		and accurate;
18	(2)	Establish marketing procedures to assure excessive
19		insurance is not sold or issued;
20	(3)	Display prominently by type, stamp, or other
21		appropriate means, on the first page of the outline of
22		coverage and policy the following:

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1		"Notice to buyer: This policy may not cover all of
2		the costs associated with long-term care incurred by
3		the buyer during the period of coverage. The buyer is
4		advised to review carefully all policy limitations.";
5	(4)	Inquire and otherwise make every reasonable effort to
6		identify whether a prospective applicant or enrollee
7		for long-term care insurance currently has long-term
8		care insurance and the types and amounts of any such
9		insurance[+], except that in the case of qualified
10		long-term care insurance contracts, an inquiry into
11		whether a prospective applicant or enrollee for
12		long-term care insurance has accident and sickness
13		insurance is not required;
14	(5)	Every insurer or entity marketing long-term care
15		insurance shall establish auditable procedures for
16		verifying compliance with subsection (a);
17	(6)	If the state in which the policy or certificate is to
18		be delivered or issued for delivery has a senior
19		insurance counseling program approved by the
20		commissioner, the insurer, at solicitation, shall
21		provide written notice to the prospective policyholder

or certificate holder of a state senior insurance

1		counseling program including the name, address, and
2		telephone number of the program; [and]
3	(7)	For long-term care health insurance policies and
4		certificates, use the terms "noncancellable" or "level
5		premium" only when the policy or certificate conforms
6		to section 431:10H-202[-];
7	(8)	Provide copies of the disclosure forms required in
8		section 431:10H-EEE(c) to the applicant; and
9	(9)	Provide an explanation of contingent benefit upon
10		lapse provided for in section 431:10H-233(f).
11	(b)	In addition to the acts or practices prohibited in
12	article 1	3 [of this chapter], all of the following acts and
13	practices	are prohibited:
14	(1)	Twisting. Knowingly making any misleading
15		representation or incomplete or fraudulent comparison
16		of any insurance policies or insurers for the purpose
17		of inducing, or tending to induce, any person to
18		lapse, forfeit, surrender, terminate, retain, pledge,
19		assign, borrow on, or convert any insurance policy or
20		to take out a policy of insurance with another
21		insurer.

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1	(2)	High pressure tactics. Employing any method of
2		marketing having the effect of or tending to induce
3		the purchase of insurance through force, fright,
4		threat, whether explicit or implied, or undue pressure
5		to purchase or recommend purchase of insurance.
6	(3)	Cold lead advertising. Making use directly or
7		indirectly of any method of marketing which fails to
8		disclose in a conspicuous manner that a purpose of the
9		method of marketing is solicitation of insurance and
10		that contact will be made by an insurance producer or
11		insurance company.
12	(4)	Misrepresentation. Falsifying a material fact in
13		selling or offering to sell a long-term care insurance
14		policy."
15	SECT	ION 20. Section 431:10H-230, Hawaii Revised Statutes,
16	is amende	d by amending subsection (f) to read as follows:
17	"(f)	The association shall also:
18	(1)	At the time of the association's decision to endorse,
19		engage the services of a person with expertise in
20		long-term care insurance not affiliated with the
21		insurer to conduct an examination of the policies,
22		including benefits, features, and rates, and update

1		the examination thereafter in the event of material
2		change;
3	(2)	Actively monitor the marketing efforts of the insurer
4		and its producers; and
5	(3)	Review and approve all marketing materials or other
6		insurance communications used to promote sales or sent
7		to members regarding the policies or certificates.
8	This subse	ection shall not apply to qualified long-term care
9	insurance	contracts."
10	SECT	ION 21. Section 431:10H-231, Hawaii Revised Statutes,
11	is amende	d by amending subsection (c) to read as follows:
12	"(c)	To determine whether the applicant meets the
13	standards	developed by the issuer, the producer and issuer shall
14	develop p	rocedures that take the following into consideration:
15	(1)	The ability to pay for the proposed coverage and other
16		pertinent financial information related to the
17		purchase of the coverage;
18	(2)	The applicant's goals or needs with respect to
19		long-term care and the advantages and disadvantages of
20		insurance to meet these goals or needs; and
21	(3)	The values, benefits, and costs of the applicant's
22		existing insurance, if any, when compared to the

1

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16

2 purchase or replacement. 3 The issuer, and where a producer is involved, the producer shall make reasonable efforts to obtain the information set out above. 4 5 The efforts shall include presentation to the applicant, at or 6 prior to application, the "Long-Term Care Insurance Personal 7 Worksheet". The personal worksheet used by the issuer shall 8 contain, at a minimum, information in the format contained in 9 Appendix B of the [July 1998] April, 2002, NAIC Long-Term Care 10 Insurance Model Regulation, in not less than twelve-point type. The issuer may request the applicant to provide additional 11 information to comply with its suitability standards. A copy of 12 13 the issuer's personal worksheet shall be filed with the 14 commissioner."

values, benefits, and costs of the recommended

"(e) The sale or dissemination outside the company or
agency by the issuer or producer of information obtained through
the personal worksheet in Appendix B of the [July 1998] April,

20 2002, NAIC Long-Term Care Insurance Model Regulation is

is amended by amending subsection (e) to read as follows:

SECTION 22. Section 431:10H-231, Hawaii Revised Statutes,

21 prohibited."

- 1 SECTION 23. Section 431:10H-231, Hawaii Revised Statutes,
- 2 is amended by amending subsections (g) and (h) to read as
- 3 follows:
- 4 "(g) At the same time as the personal worksheet is
- 5 provided to the applicant, the disclosure form entitled "Things
- 6 You Should Know Before You Buy Long-Term Care Insurance" shall
- 7 be provided. The form shall be in the format contained in
- 8 Appendix C to the [July 1998] December, 2006, NAIC Long-Term
- 9 Care Insurance Model Regulation, in not less than twelve-point
- 10 type.
- 11 (h) If the issuer determines that the applicant does not
- 12 meet its financial suitability standards, or if the applicant
- 13 has declined to provide the information, the issuer may reject
- 14 the application. In the alternative, the issuer shall send the
- 15 applicant a letter similar to the [July 1998] April, 2002, NAIC
- 16 Long-Term Care Insurance Model Regulation, Appendix D. However,
- 17 if the applicant has declined to provide financial information,
- 18 the issuer may use some other method to verify the applicant's
- 19 intent. Either the applicant's returned letter or a record of
- 20 the alternate method of verification shall be made part of the
- 21 applicant's file."

- 1 SECTION 24. Section 431:10H-233, Hawaii Revised Statutes,
- 2 is amended to read as follows:
- 3 "[+] §431:10H-233[+] Nonforfeiture benefit requirement.
- 4 (a) This section does not apply to life insurance policies
- 5 containing accelerated long-term care benefits.
- 6 (b) To comply with the requirement to offer a
- 7 nonforfeiture benefit pursuant to section 431:10H-116, the
- 8 following shall be met:
- 9 (1) A policy or certificate offered with nonforfeiture
- 10 benefits shall have coverage elements, eligibility,
- benefit triggers, and benefit length that are the same
- 12 as coverage to be issued without nonforfeiture
- 13 benefits. The nonforfeiture benefit included in the
- offer shall be the benefit described in subsection
- 15 $[\frac{(h)}{t}]$ (j); and
- 16 (2) The offer shall be in writing if the nonforfeiture
- 17 benefit is not otherwise described in the outline of
- 18 coverage or other materials given to the prospective
- 19 policyholder.
- (c) If the offer required to be made under section
- 21 431:10H-116 is rejected, the insurer shall provide the
- 22 contingent benefit upon lapse described in this section. Even

- 1 if this offer is accepted for a policy with a fixed or limited
- 2 premium paying period, the contingent benefit on lapse in
- 3 subsection (g) shall still apply.
- 4 (d) After rejection of the offer required under section
- 5 431:10H-116, for individual and group policies without
- 6 nonforfeiture benefits issued after June 30, 2000, the insurer
- 7 shall provide a contingent benefit upon lapse.
- 8 (e) If a group policyholder elects to make the
- 9 nonforfeiture benefit an option to the certificate holder, a
- 10 certificate shall provide either the nonforfeiture benefit or
- 11 the contingent benefit upon lapse.
- 12 (f) The contingent benefit on lapse shall be triggered
- 13 every time an insurer increases the premium rates to a level
- 14 which results in a cumulative increase of the annual premium
- 15 equal to or exceeding the percentage of the insured's initial
- 16 annual premium set forth in the table below based on the
- 17 insured's issue age, and the policy or certificate lapses within
- 18 one hundred twenty days of the due date of the premium so
- 19 increased. Unless otherwise required, policyholders and
- 20 certificate holders shall be notified at least thirty days prior
- 21 to the due date of the premium reflecting the rate increase.
- 22 Triggers for a Substantial Premium Increase

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1		Per Cent Increase Over
2	Issue Age	Initial Premium
3	29 and under	200%
4	30-34	190%
5	35-39	170%
6	40-44	150%
7	45-49	130%
8	50-54	110%
9	55-59	90%
10	60	70%
11	61	66%
12	62	62%
13	63	58%
14	64	54%
15	65	50%
16	66	48%
17	67	46%
18	68	44%
19	69	42%
20	70	40%
21	71	38%
22	72	36%

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1	73	34%
2	74	32%
3	75	30%
4	76	28%
5	77	26%
6	78	24%
7	79	22%
8	80	20%
9	81	19%
10	82	18%
11	83	17%
12	84	16%
13	85	15%
14	86	14%
15	87	13%
16	88	12%
17	89	11%
18	90 and over	10%
19	(g) A contingent benef	it on lapse shall also be triggered
20	for policies with a fixed or	limited premium paying period every
21	time an insurer increases the	e premium rates to a level that

results in a cumulative increase of the annual premium equal to

1	or exceeding the percentage of the insured's initial annual
2	premium set forth below based on the insured's issue age, the
3	policy or certificate lapses within one hundred and twenty days
4	of the due date of the premium so increased, and the ratio in
5	subsection (i)(2) is forty per cent or more. Unless otherwise
6	required, policyholders shall be notified at least thirty days
7	prior to the due date of the premium reflecting the rate
8	increase.
9	Triggers for a Substantial Premium Increase
10	Per Cent Increase Over
11	Issue Age Initial Premium
12	<u>Under 65</u> <u>50%</u>
13	<u>65-80</u> <u>30%</u>
14	<u>Over 80</u> <u>10%</u>
15	This provision shall be in addition to the contingent benefit
16	provided by subsection (f) and where both are triggered, the
17	benefit provided shall be at the option of the insured.
18	[(g)] <u>(h)</u> On or before the effective date of a substantia
19	premium increase as defined in subsection (f), the insurer
20	shall:
21	(1) Offer to reduce policy benefits provided by the
22	current coverage without the requirement of additional

1		underwriting so that required premium payments are not
2		increased;
3	(2)	Offer to convert the coverage to a paid-up status with
4		a shortened benefit period in accordance with the
5		terms of subsection [(h).] <u>(j).</u> This option may be
6		elected at any time during the one-hundred-twenty-day
7		period referenced in subsection (f); and
8	(3)	Notify the policyholder [and] or certificate holder
9		that a default or lapse at any time during the one-
10		hundred-twenty-day period under subsection (f) shall
11		be deemed to be the election offer to convert in
12		paragraph (2) [+], unless the automatic option in
13		subsection (i)(3) applies.
14	<u>(i)</u>	On or before the effective date of a substantial
15	premium i	ncrease as defined in subsection (g) above, the insurer
16	shall:	
17	(1)	Offer to reduce policy benefits provided by the
18		current coverage without the requirement of additional
19		underwriting so that required premium payments are not
20		increased;
21	(2)	Offer to convert the coverage to a paid-up status
22		where the amount payable for each benefit is ninety

1		per cent of the amount payable in effect immediately
2		prior to lapse times the ratio of the number of
3		completed months of paid premiums divided by the
4		number of months in the premium paying period. This
5		option may be elected at any time during the one-
6		hundred-twenty-day period referenced in subsection
7		(g); and
8	<u>(3)</u>	Notify the policyholder or certificate holder that a
9		default or lapse at any time during the one-hundred-
10		twenty-day period referenced in subsection (g) shall
11		be deemed to be the election of the offer to convert
12		in paragraph (2) if the ratio is forty per cent or
13		more.
14	[(h)]	(j) Benefits continued as nonforfeiture benefits,
15	including	contingent benefits upon lapse[7] in accordance with
16	subsection	(f) but not (g), are described in this subsection, as
17	follows:	
18	(1)	For purposes of this subsection, attained age rating
19		is defined as a schedule of premiums starting from the
20		issue date which increases age at least one per cent
21		per year prior to age fifty, and at least three per
22		cent per year beyond age fifty;

(2)	For purposes of this subsection, the homotrefture
	benefit shall be of a shortened benefit period
	providing paid-up long-term care insurance coverage
	after lapse. The same benefits (amounts and frequency
	in effect at the time of lapse but not increased
	thereafter) shall be payable for a qualifying claim,
	but the lifetime maximum dollars or days of benefits
	shall be determined as provided in paragraph (3);
(3)	The standard nonforfeiture credit shall be equal to
	one hundred per cent of the sum of all premiums paid,
	including the premiums paid prior to any changes in
	benefits. The insurer may offer additional shortened
	benefit period options, as long as the benefits for
	each duration equal or exceed the standard forfeiture
	credit for that duration. However, the minimum
	nonforfeiture credit shall not be less than thirty
	times the daily nursing home benefit at the time of
	lapse. In either event, the calculation of the
	nonforfeiture credit is subject to the limitation of

(4) The nonforfeiture benefit [and contingent benefit upon lapse] shall begin not later than the end of the third

20

21

22

subsection [(i);] (k);

1	year following the policy or certificate issue						
2		date[+]; provided that the contingent benefit upon					
3		lapse shall be effective during the first three years					
4		and thereafter;					
5	(5)	Notwithstanding the [preceding sentence, except]					
6		provisions in paragraph (4), for a policy or					
7		certificate with [a contingent benefit upon lapse or a					
8		policy or certificate with] attained age rating, the					
9		nonforfeiture benefit shall begin on the earlier of:					
10		(A) The end of the tenth year following the policy or					
11		certificate issue date; or					
12		(B) The end of the second year following the date the					
13		policy or certificate is no longer subject to					
14		attained age rating; and					
15	[-(5)]	(6) Nonforfeiture credits may be used for all care					
16		and services qualifying for benefits under the terms					
17		of the policy or certificate, up to the limits					
18		specified in the policy or certificate.					
19	[-(i)]	(k) All benefits paid by the insurer while the					
20	policy or	certificate is in premium paying status and in paid up					
21	status sha	all not exceed the maximum benefits which would be					

1 payable if the policy or certificate had remained in premium 2 paying status. $\left[\frac{1}{2}\right]$ (1) There shall be no difference in the minimum 3 4 nonforfeiture benefits as required under this section for group and individual policies. 5 [(k)] (m) The requirements set forth in this section shall 6 become effective July 1, 2000, and shall apply as follows: 7 8 (1)This section shall apply to any long-term care policy issued in this State after June 30, 2000; and 9 (2) For certificates issued after June 30, 2000, under a 10 11 group long-term care insurance policy as defined in paragraph (1) under the definition of "group long-term 12 care insurance" in section 431:10H-104, which policy 13 was in force on July 1, 2000, this section shall not 14 15 apply[-]; 16 provided that the provisions in subsections (c), (g), and (i) 17 that pertain to contingent benefits for a policy with a fixed or limited premium paying period shall apply to any long-term care 18 19 insurance policy or certificate issued in the State after 20 December 31, 2007; provided further that for new certificates on a group policy as defined in section 431:10H-104, the provisions 21

in subsections (c), (g), and (i) that pertain to contingent

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- 1 benefits for a policy with a fixed or limited premium paying
- period shall apply after July 1, 2008.
- 3 [(1)] (n) Premiums charged for a policy or certificate
- 4 containing nonforfeiture benefits or contingent benefit on lapse
- 5 shall be subject to the loss ratio requirements of section
- 6 431:10H-226 or 431:10H-HHH, whichever is applicable, treating
- 7 the policy as a whole.
- 8 [\frac{(m)}{}] (o) To determine whether contingent nonforfeiture
- 9 upon lapse provisions are triggered under subsection (f), a
- 10 replacing insurer that purchases or assumes a block or blocks of
- 11 long-term care insurance policies from another insurer shall
- 12 calculate the percentage increase based on the initial annual
- 13 premium paid by the insured when the policy was first purchased
- 14 from the original insurer.
- 15 (p) A nonforfeiture benefit for qualified long-term care
- 16 insurance contracts that are level premium contracts shall be
- 17 offered that meets the following requirements:
- 18 (1) The nonforfeiture provision shall be appropriately
- 19 captioned;
- 20 (2) The nonforfeiture provision shall provide a benefit
- 21 available in the event of a default in the payment of
- any premiums and shall state that the amount of the

1	benefit may be adjusted subsequent to being initially						
2	granted only as necessary to reflect changes in						
3		claims, persistency, and interest as reflected in					
4		changes in rates for premium paying contracts approved					
5		by the commissioner for the same contract form; and					
6	(3)	The nonforfeiture provision shall provide at least one					
7		of the following:					
8		(A) Reduced paid-up insurance;					
9		(B) Extended term insurance;					
10		(C) Shortened benefit period; or					
11		(D) Other similar offerings approved by the					
12		commissioner."					
13	SECT	ION 25. Section 431:10H-235, Hawaii Revised Statutes,					
14	is amended to read as follows:						
15	" [-[] "	§431:10H-235[+] Standard format outline of coverage;					
16	group and individual policies. This section implements,						
17	interprets, and makes specific, the provisions of section						
18	431:10H-13	12 in prescribing a standard format and the content of					
19	an outline	e of coverage, as follows:					
20	(1)	The outline of coverage shall be a freestanding					
21		document, using no smaller than ten-point type;					

l	(2)	The outline of coverage shall contain no material of
2		an advertising nature;
3	(3)	Text that is capitalized or underscored in the
4		standard format outline of coverage may be emphasized
5		by other means that provide prominence equivalent to
6		the capitalization or underscoring;
7	(4)	Use of the text and sequence of text of the standard
8		format outline of coverage is mandatory, unless
9		otherwise specifically indicated; and
10	(5)	The format for outline of coverage shall be
11		substantially similar to the Outline of Coverage in
12		[Section 25] section 29 of the [July 1998] April,
13		2002, NAIC Long-Term Care Insurance Model Regulation.
14		PART III
15	SECT	ION 26. Section 431:2-209, Hawaii Revised Statutes, is
16	amended by	y amending subsection (e) to read as follows:
17	н (e)	The following records and reports on file with the
18	commission	ner shall be confidential and protected from discovery,
19	production	n, and disclosure for so long as the commissioner deems
20	prudent:	
21	(1)	Complaints and investigation reports;

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1	(2)	Working	papers	of	examinations,	complaints,	and
2		investi	gation :	repo	orts;		

- (3) Proprietary information, including trade secrets, commercial information, and business plans, which, if disclosed may result in competitive harm to the person providing the information;
- Any documents or information received from the National 7 (4) 8 Association of Insurance Commissioners, the federal 9 government, insurance regulatory agencies of foreign countries, or insurance departments of other states, 10 11 territories, and commonwealths that are confidential in 12 other jurisdictions. The commissioner [shall be authorized to] may share information, including 13 14 otherwise confidential information, with the National Association of Insurance Commissioners, the federal 15 16 government, insurance regulatory agencies of foreign 17 countries, or insurance departments of other states, 18 territories, and commonwealths so long as the statutes 19 or regulations of the other jurisdictions permit them 20 to maintain the same level of confidentiality as 21 required under Hawaii law."

- 1 SECTION 27. In codifying the new sections added by
- 2 sections 2, 3, and 4 of this Act, the revisor of statutes shall
- 3 substitute appropriate section numbers for the letters used in
- 4 designating the new sections in this Act.
- 5 SECTION 28. Statutory material to be repealed is bracketed
- 6 and stricken. New statutory material is underscored.
- 7 SECTION 29. This Act shall take effect on July 1, 2007.

S.B. NO. 1410 S.D. 1 H.D. 1 C.D. 1

Report Title:

National Association of Insurance Commissioners

Description:

Conforms current statutes to recommendations of the National Association of Insurance Commissioners (NAIC) with respect to:
(1) implementing the Military Personnel Financial Services
Protection Act; (2) long-term care insurance; and (3) the sharing of information with the insurance regulatory agencies of foreign countries. (CD1)