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# A BILL FOR AN ACT

RELATING TO DIGITAL MEDIA.

**BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:**

1           SECTION 1. The legislature finds that the film industry in  
2 Hawaii is an important component of a diversified economy whose  
3 financial impact can be strengthened significantly if existing  
4 incentives are adjusted.

5           The film industry has generated approximately \$160,000,000  
6 in tax revenues for Hawaii since 1992. The State has long  
7 recognized the benefits of a film industry and the dynamic  
8 synergy it brings to our top industry, tourism. The legislature  
9 has supported the growth of the film industry by developing the  
10 Hawaii film studio, establishing a film school at the University  
11 of Hawaii, streamlining the permitting process, and offering  
12 other incentives to attract film and television productions to  
13 the State.

14           The legislature also finds that there has been a dramatic  
15 increase in the number of state and local governments attempting  
16 to attract film productions. Those jurisdictions have  
17 experienced dramatic increases in in-state spending and  
18 significant growth in workforce and infrastructure development.



1 In New Mexico, production spending increased by \$162,000,000  
2 since the incentive legislation passed in 2002. Louisiana saw  
3 cumulative film expenditures rise to \$800,000,000, since its  
4 legislation passed in 2002. New York City enjoyed an increase  
5 of \$600,000,000 in new production and the creation of six  
6 thousand new jobs since the state and city passed the "Made in  
7 NY" fifteen per cent incentive package in August 2004 and  
8 January 2005, respectively. More productions in Hawaii would  
9 stimulate more direct and indirect tax revenue. According to  
10 the department of business, economic development, and tourism,  
11 the film industry averages \$100,000,000 in direct spending  
12 annually, which generates \$13,000,000 in direct and indirect tax  
13 revenues. If annual production expenditures could be tripled,  
14 the State would stand to gain more than \$39,000,000 in tax  
15 revenues.

16 The legislature further finds that it is desirable to  
17 provide tools to the film industry to encourage similar dramatic  
18 growth in Hawaii because the film industry:

- 19 (1) Infuses significant amounts of new money into the  
20 economy, which is dispersed across many communities  
21 and businesses and which benefits a wide array of  
22 residents;



- 1 (2) Creates skilled, high-paying jobs;
- 2 (3) Has a natural dynamic synergy with Hawaii's top
- 3 industry, tourism, and is used as a destination
- 4 marketing tool for the visitor industry; and
- 5 (4) Is a clean, nonpolluting industry that values the
- 6 natural beauty of Hawaii and its diverse multicultural
- 7 population and array of architecture.

8 The legislature also finds that the industry has a strong  
9 desire to hire locally and invests in training and workforce  
10 development of island-based personnel. The three television  
11 series and one independent feature film that filmed in Hawaii in  
12 2004 (North Shore, Hawaii, LOST, and Tides of War) had crews  
13 consisting of eighty-five to ninety per cent Hawaii residents.  
14 It is the intent of this Act to continue to encourage this  
15 industry practice of hiring a significant number of residents  
16 and to support training and educational initiatives and  
17 opportunities.

18 The legislature finds that series cancellations in recent  
19 years were due, in part, to the absence of cost-effective  
20 incentives that take into account the front-end budgeting  
21 methods normally used by the film industry and that allow for  
22 lower production costs. If this issue was addressed, a greater



1 number of significant projects would be attracted to the islands  
2 and help build our local film industry infrastructure.

3 Therefore, it is the intent of the legislature to encourage  
4 the growth of the film industry by providing incentives that  
5 attract more film and television productions to Hawaii and that  
6 whereby generate tax revenues, provide jobs and income for  
7 residents, support tourism and the natural beauty of Hawaii, and  
8 enable the State to compete effectively against other  
9 jurisdictions that offer similar incentives.

10 SECTION 2. Section 235-17, Hawaii Revised Statutes, is  
11 amended to read as follows:

12 "**§235-17 Motion picture, digital media, and film**  
13 **production[~~+~~] income tax credit.** (a) ~~[There]~~ Any law to the  
14 contrary notwithstanding, there shall be allowed to each  
15 taxpayer subject to the taxes imposed by this chapter, an income  
16 tax credit which shall be deductible from the taxpayer's net  
17 income tax liability, if any, imposed by this chapter for the  
18 taxable year in which the credit is properly claimed. The  
19 amount of the credit shall be ~~[up to four]~~ fifteen per cent of  
20 the qualified production costs incurred by a qualified  
21 production in any county of the State ~~[in the production of~~  
22 ~~motion picture or television films.~~ The director of taxation



1 ~~shall specify by rule a schedule of allowable tax credits based~~  
2 ~~on the principle that greater tax credits shall be allowed for~~  
3 ~~greater benefits to the state economy.]~~ with a population of  
4 over seven hundred thousand; or twenty per cent of the qualified  
5 production costs incurred by a qualified production in any  
6 county of the state with a population of seven hundred thousand  
7 or less. A qualified production occurring in more than one  
8 county may prorate its expenditures based on the amounts spent  
9 in each county, if the population bases differ enough to change  
10 the percentage of tax credit.

11 In the case of a partnership, S corporation, estate, or  
12 trust, the tax credit allowable is for qualified production  
13 costs incurred by the entity for the taxable year. The cost  
14 upon which the tax credit is computed shall be determined at the  
15 entity level. Distribution and share of credit shall be  
16 determined by rule.

17 If a deduction is taken under section 179 (with respect to  
18 election to expense depreciable business assets) of the Internal  
19 Revenue Code of 1986, as amended, no tax credit shall be allowed  
20 for those costs for which the deduction is taken.

1           The basis for eligible property for depreciation of  
2 accelerated cost recovery system purposes for state income taxes  
3 shall be reduced by the amount of credit allowable and claimed.

4           ~~[(b) There shall be allowed to each taxpayer subject to~~  
5 ~~the taxes imposed by this chapter, an income tax credit which~~  
6 ~~shall be deductible from the taxpayer's net income tax~~  
7 ~~liability, if any, imposed by this chapter for the taxable year~~  
8 ~~in which the credit is properly claimed. The amount of the~~  
9 ~~credit shall be up to 7.25 per cent effective January 1, 1999,~~  
10 ~~of the costs incurred in the State in the production of motion~~  
11 ~~picture or television films for actual expenditures for~~  
12 ~~transient accommodations. The director of taxation shall specify~~  
13 ~~by rule a schedule of allowable tax credits based on the~~  
14 ~~principle that greater tax credits shall be allowed for greater~~  
15 ~~benefits to the state economy.~~

16           ~~In the case of a partnership, S corporation, estate, or~~  
17 ~~trust, the tax credit allowable is for production costs incurred~~  
18 ~~by the entity for the taxable year. The cost upon which the tax~~  
19 ~~credit is computed shall be determined at the entity level.~~

20           ~~(e)]~~ (b) The credit allowed under this section shall be  
21 claimed against the net income tax liability for the taxable  
22 year. For the purpose of this section, "net income tax

1 liability" means net income tax liability reduced by all other  
2 credits allowed under this chapter.

3 ~~(d)~~ (c) If the tax credit under this section exceeds the  
4 taxpayer's income tax liability, the excess of credits over  
5 liability shall be refunded to the taxpayer; provided that no  
6 refunds or payment on account of the tax credits allowed by this  
7 section shall be made for amounts less than \$1. All claims,  
8 including any amended claims, for tax credits under this section  
9 shall be filed on or before the end of the twelfth month  
10 following the close of the taxable year for which the credit may  
11 be claimed. Failure to comply with the foregoing provision  
12 shall constitute a waiver of the right to claim the credit.

13 (d) To qualify for this tax credit, a production shall:

14 (1) Meet the definition of a qualified production  
15 specified in subsection (1);

16 (2) Have qualified production costs totaling at least  
17 \$200,000;

18 (3) Provide the State, at a minimum, a shared-card, end-  
19 title screen credit, where applicable;

20 (4) Provide evidence of reasonable efforts to hire local  
21 talent and crew; and



1       (5) Provide evidence of financial or in-kind contributions  
2       or educational or workforce development efforts, in  
3       partnership with related local industry labor  
4       organizations, educational institutions, or both,  
5       toward the furtherance of the local film and  
6       television and digital media industries.

7       (e) After July 1, 2006, no qualified production cost that  
8       has been financed by investments for which a credit was claimed  
9       by any taxpayer pursuant to section 235-110.9 is eligible for  
10       credits under this section.

11       (f) To receive the tax credit, the taxpayer shall first  
12       prequalify the production for the credit by registering with the  
13       Hawaii film office during the development or preproduction  
14       stage. Failure to comply with this provision may constitute a  
15       waiver of the right to claim the credit.

16       ~~[(e)]~~ (g) The director of taxation shall prepare forms as  
17       may be necessary to claim a credit under this section. The  
18       director may also require the taxpayer to furnish information to  
19       ascertain the validity of the claim for credit made under this  
20       section and may adopt rules necessary to effectuate the purposes  
21       of this section pursuant to chapter 91.





1       (3) Provide a letter to the director of taxation  
2       specifying the amount of the tax credit per qualified  
3       production for each taxable year and the cumulative  
4       amount of the tax credit for all years claimed.

5       Upon each determination, the department of business,  
6       economic development, and tourism shall issue a letter to the  
7       taxpayer for the qualified production specifying the qualified  
8       production costs, and the tax credit amount qualified for each  
9       taxable year. The taxpayer for the qualified production shall  
10      file the letter with the taxpayers tax return for the qualified  
11      production to the department of taxation. Notwithstanding the  
12      authority of the department of business, economic development,  
13      and tourism under this section, the director of taxation may  
14      audit and adjust the tax credit amount to conform to the facts.

15      (j) Total tax credits claimed per qualified production  
16      shall not exceed \$8,000,000.

17      (k) Qualified productions shall comply with subsections  
18      (d), (e), (f), and (h).

19      (l) For the purposes of this section:

20      "Commercial":



- 1        (1) Means an advertising message that is filmed using  
2        film, videotape, or digital media, for dissemination  
3        via television broadcast or theatrical distribution;  
4        (2) Includes a series of advertising messages if all parts  
5        are produced at the same time over the course of six  
6        consecutive weeks; and  
7        (3) Does not include an advertising message with  
8        Internet-only distribution.

9        "Digital media" means production methods and platforms  
10       directly related to the creation of cinematic imagery and  
11       content, specifically using digital means, including but not  
12       limited to digital cameras, digital sound equipment, and  
13       computers, to be delivered via film, videotape, interactive game  
14       platform, or other digital distribution media (excluding  
15       Internet-only distribution).

16       "Post production" means production activities and services  
17       conducted after principal photography is completed, including  
18       but not limited to editing, film and video transfers,  
19       duplication, transcoding, dubbing, subtitling, credits, close  
20       captioning, audio production, special effects (visual and  
21       sound), graphics, and animation.





1           national talk show. For the purposes of subsections  
2           (d) and (j), each of the aforementioned qualified  
3           production categories shall constitute separate,  
4           individual qualified productions;

5        (2) Does not include: daily news; public affairs  
6        programs; non-national magazine or talk shows;  
7        televised sporting events or activities; productions  
8        that solicit funds; productions produced primarily for  
9        industrial, corporate, institutional, or other private  
10       purposes; and productions that include any material or  
11       performance prohibited by chapter 712.

12        "Qualified production costs" means the costs incurred by a  
13        qualified production within the State that are subject to State  
14        of Hawaii general excise tax or income tax and that have not  
15        been financed by any investments for which a credit was or will  
16        be claimed pursuant to section 235-110.9. Qualified production  
17        costs include but are not limited to:

18        (1) Costs incurred during preproduction such as location  
19        scouting and related services;

20        (2) Costs of set construction and operations, purchases or  
21        rentals of wardrobe, props, accessories, food, office

- 1           supplies, transportation, equipment, and related
- 2           services;
- 3           (3) Wages or salaries of cast, crew, and musicians;
- 4           (4) Costs of photography, sound synchronization, lighting,
- 5           and related services;
- 6           (5) Costs of editing, visual effects, music, other
- 7           post-production, and related services;
- 8           (6) Rentals and fees for use of local facilities and
- 9           locations;
- 10          (7) Rentals of vehicles and lodging for cast and crew;
- 11          (8) Airfare for flights to or from Hawaii, and interisland
- 12          flights;
- 13          (9) Insurance and bonding;
- 14          (10) Shipping of equipment and supplies to or from Hawaii,
- 15          and interisland shipments; and
- 16          (11) Other direct production costs specified by the
- 17          department in consultation with the department of
- 18          business, economic development, and tourism."

19           SECTION 3. Statutory material to be repealed is bracketed  
20 and stricken. New statutory material is underscored.

21           SECTION 4. This Act shall take effect on July 1, 2006;  
22 provided that:

- 1           (1) Section 2 of this Act shall apply to qualified  
2                   production costs incurred after July 1, 2006, and  
3                   before January 1, 2016; and
- 4           (2) This Act shall be repealed on January 1, 2016, and  
5                   section 235-17, Hawaii Revised Statutes, shall be  
6                   reenacted in the form in which it read on the day  
7                   before the effective date of this Act.

**Report Title:**

Digital Media; Tax Credit

**Description:**

Temporarily replaces the motion picture and film production tax credit with the motion picture, digital media, and film production tax credit which provides an income tax credit amounting to 15% of qualified production costs incurred, in any county of Hawaii with a population over 700,000, and 20% in any county of Hawaii with a population under 700,000; establishes criteria to qualify for the tax credit; caps credit at \$8,000,000 per production. (SD1)

