

---

---

# A BILL FOR AN ACT

RELATING TO DIGITAL MEDIA.

**BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:**

1           SECTION 1. The legislature finds that the film industry in  
2 Hawaii is an important component of a diversified economy, and  
3 that its financial impact can be strengthened significantly if  
4 existing incentives are adjusted.

5           The film industry has generated approximately \$160,000,000  
6 in tax revenues for Hawaii since 1992. The State has long  
7 recognized the benefits of the film industry, and the dynamic  
8 synergy it brings to our top industry, tourism. The legislature  
9 has supported the growth of the film industry by developing the  
10 Hawaii film studio, establishing a film school at the University  
11 of Hawaii, streamlining the permitting process, and offering  
12 other incentives to attract film and television productions to  
13 the state.

14           The legislature also finds that there has been a dramatic  
15 increase in the number of state and local governments attempting  
16 to attract film productions. These jurisdictions have  
17 experienced dramatic increases in in-state spending and  
18 significant growth in workforce and infrastructure development.



1 In New Mexico, production spending increased by \$162,000,000  
2 since the state's incentive legislation passed in 2002.  
3 Louisiana saw cumulative film expenditures rise to \$800,000,000,  
4 since its legislation passed in 2002. New York City enjoyed an  
5 increase of \$600,000,000 in new production and the creation of  
6 6,000 new jobs since the state and city passed the "Made in NY"  
7 fifteen per cent incentive package in August 2004 and January  
8 2005, respectively. More productions in Hawaii would stimulate  
9 more direct and indirect tax revenue. According to the  
10 department of business, economic development, and tourism, the  
11 film industry averages \$100,000,000 in direct spending annually,  
12 which generates \$13,000,000 in direct and indirect tax revenues.  
13 If annual production expenditures could be tripled, the State  
14 would stand to gain more than \$39,000,000 in tax revenues.

15 The legislature further finds that it is desirable to  
16 provide tools to the film industry to encourage similar dramatic  
17 growth in Hawaii because the film industry:

18 (1) Infuses significant amounts of new money into the  
19 economy, which is dispersed across many communities  
20 and businesses and which benefits a wide array of  
21 residents;

22 (2) Creates skilled, high-paying jobs;



- 1           (3) Has a natural dynamic synergy with Hawaii's top  
2           industry, tourism, and is used as a destination  
3           marketing tool for the visitor industry; and
- 4           (4) Is a clean, nonpolluting industry that values the  
5           natural beauty of Hawaii and its diverse multicultural  
6           population and array of architecture.

7           The legislature also finds that the industry has a strong  
8           desire to hire locally and invests in training and workforce  
9           development of island-based personnel. The three television  
10          series and one independent feature film that filmed in Hawaii in  
11          2004 (North Shore, Hawaii, LOST, and Tides of War) had crews  
12          consisting of eighty-five to ninety per cent Hawaii residents.  
13          It is the intent of this Act to continue to encourage this  
14          industry practice of hiring a significant number of residents  
15          and to support training and educational initiatives and  
16          opportunities.

17          The legislature finds that series cancellations in recent  
18          years were due, in part, to the absence of cost-effective  
19          incentives that take into account the front-end budgeting  
20          methods normally used by the film industry and that allow for  
21          lower production costs. If this issue was addressed, a greater



1 number of significant projects would be attracted to the islands  
2 and help build our local film industry infrastructure.

3 Therefore, it is the purpose of this Act to encourage the  
4 growth of the film industry by:

- 5 (1) By providing enhanced incentives that attract more  
6 film and television productions to Hawaii, thereby  
7 generating tax revenues;
- 8 (2) Providing jobs and income for residents;
- 9 (3) Supporting tourism and the natural beauty of Hawaii;
- 10 and
- 11 (4) Enabling the state to compete effectively against  
12 other jurisdictions that offer similar incentives.

13 SECTION 2. Section 235-17, Hawaii Revised Statutes, is  
14 amended to read as follows:

15 "**§235-17 Motion picture, digital media, and film**  
16 **production[~~r~~] income tax credit.** (a) [~~There~~] Any law to the  
17 contrary notwithstanding, there shall be allowed to each  
18 taxpayer subject to the taxes imposed by this chapter, an income  
19 tax credit which shall be deductible from the taxpayer's net  
20 income tax liability, if any, imposed by this chapter for the  
21 taxable year in which the credit is properly claimed. The  
22 amount of the credit shall be [~~up to four~~]:



- 1        (1) Fifteen per cent of the qualified production costs  
2            incurred by a qualified production in any county of  
3            the State [~~in the production of motion picture or~~  
4            television films. ~~The director of taxation shall~~  
5            specify by rule a schedule of allowable tax credits  
6            based on the principle that greater tax credits shall  
7            be allowed for greater benefits to the state economy.]  
8            with a population of over seven hundred thousand; or  
9        (2) Twenty per cent of the qualified production costs  
10           incurred by a qualified production in any county of  
11           the State with a population of seven hundred thousand  
12           or less.

13        A qualified production occurring in more than one county may  
14        prorate its expenditures based upon the amounts spent in each  
15        county, if the population bases differ enough to change the  
16        percentage of tax credit.

17           In the case of a partnership, S corporation, estate, or  
18        trust, the tax credit allowable is for qualified production  
19        costs incurred by the entity for the taxable year. The cost  
20        upon which the tax credit is computed shall be determined at the  
21        entity level. Distribution and share of credit shall be  
22        determined by rule.



1           If a deduction is taken under section 179 (with respect to  
2 election to expense depreciable business assets) of the Internal  
3 Revenue Code of 1986, as amended, no tax credit shall be allowed  
4 for those costs for which the deduction is taken.

5           The basis for eligible property for depreciation of  
6 accelerated cost recovery system purposes for state income taxes  
7 shall be reduced by the amount of credit allowable and claimed.

8           ~~[(b) There shall be allowed to each taxpayer subject to~~  
9 ~~the taxes imposed by this chapter, an income tax credit which~~  
10 ~~shall be deductible from the taxpayer's net income tax~~  
11 ~~liability, if any, imposed by this chapter for the taxable year~~  
12 ~~in which the credit is properly claimed. The amount of the~~  
13 ~~credit shall be up to 7.25 per cent effective January 1, 1999,~~  
14 ~~of the costs incurred in the State in the production of motion~~  
15 ~~picture or television films for actual expenditures for~~  
16 ~~transient accommodations. The director of taxation shall specify~~  
17 ~~by rule a schedule of allowable tax credits based on the~~  
18 ~~principle that greater tax credits shall be allowed for greater~~  
19 ~~benefits to the state economy.~~

20           ~~In the case of a partnership, S corporation, estate, or~~  
21 ~~trust, the tax credit allowable is for production costs incurred~~



1 ~~by the entity for the taxable year. The cost upon which the tax~~  
2 ~~credit is computed shall be determined at the entity level.~~

3 ~~(e)]~~ (b) The credit allowed under this section shall be  
4 claimed against the net income tax liability for the taxable  
5 year. For the purpose of this section, "net income tax  
6 liability" means net income tax liability reduced by all other  
7 credits allowed under this chapter.

8 ~~[(d)]~~ (c) If the tax credit under this section exceeds the  
9 taxpayer's income tax liability, the excess of credits over  
10 liability shall be refunded to the taxpayer; provided that no  
11 refunds or payment on account of the tax credits allowed by this  
12 section shall be made for amounts less than \$1. All claims,  
13 including any amended claims, for tax credits under this section  
14 shall be filed on or before the end of the twelfth month  
15 following the close of the taxable year for which the credit may  
16 be claimed. Failure to comply with the foregoing provision  
17 shall constitute a waiver of the right to claim the credit.

18 (d) To qualify for this tax credit, a production shall:

19 (1) Meet the definition of a qualified production  
20 specified in subsection (1);

21 (2) Have qualified production costs totaling at least  
22 \$200,000;



- 1       (3) Provide the State, at a minimum, a shared-card, end-  
2       title screen credit, where applicable;
- 3       (4) Provide evidence of reasonable efforts to hire local  
4       talent and crew; and
- 5       (5) Provide evidence of financial or in-kind contributions  
6       or educational or workforce development efforts, in  
7       partnership with related local industry labor  
8       organizations, educational institutions, or both,  
9       toward the furtherance of the local film and  
10       television and digital media industries.

11       (e) On or after July 1, 2006, no qualified production cost  
12       that has been financed by investments for which a credit was  
13       claimed by any taxpayer pursuant to section 235-110.9 is  
14       eligible for credits under this section.

15       (f) To receive the tax credit, the taxpayer shall first  
16       prequalify the production for the credit by registering with the  
17       Hawaii film office during the development or preproduction  
18       stage. Failure to comply with this provision may constitute a  
19       waiver of the right to claim the credit.

20       ~~(e)~~ (g) The director of taxation shall prepare forms as  
21 may be necessary to claim a credit under this section. The  
22 director may also require the taxpayer to furnish information to





1 ascertain the validity of the claim for credit made under this  
2 section and may adopt rules necessary to effectuate the purposes  
3 of this section pursuant to chapter 91.

4 (h) Every taxpayer claiming a tax credit under this  
5 section for a qualified production shall, no later than ninety  
6 days following the end of each taxable year in which qualified  
7 production costs were expended, submit a written, sworn  
8 statement to the department of business, economic development,  
9 and tourism, identifying:

10 (1) All qualified production costs as provided by  
11 subsection (a), if any, incurred in the previous  
12 taxable year;

13 (2) The amount of tax credits claimed pursuant to this  
14 section, if any, in the previous taxable year; and

15 (3) The number of total hires versus the number of local  
16 hires by category (i.e., department) and by county.

17 (i) The department of business, economic development, and  
18 tourism shall:

19 (1) Maintain records of the names of the taxpayers and  
20 qualified productions thereof claiming the tax credits  
21 under subsection (a);



1       (2) Obtain and total the aggregate amounts of all  
2           qualified production costs per qualified production  
3           and per qualified production per taxable year; and

4       (3) Provide a letter to the director of taxation  
5           specifying the amount of the tax credit per qualified  
6           production for each taxable year that a tax credit is  
7           claimed and the cumulative amount of the tax credit  
8           for all years claimed.

9       Upon each determination required under this subsection, the  
10       department of business, economic development, and tourism shall  
11       issue a letter to the taxpayer, regarding the qualified  
12       production, specifying the qualified production costs and the  
13       tax credit amount qualified for in each taxable year a tax  
14       credit is claimed. The taxpayer for each qualified production  
15       shall file the letter with the taxpayer's tax return for the  
16       qualified production to the department of taxation.

17       Notwithstanding the authority of the department of business,  
18       economic development, and tourism under this section, the  
19       director of taxation may audit and adjust the tax credit amount  
20       to conform to the information filed by the taxpayer.

21       (j) Total tax credits claimed per qualified production  
22       shall not exceed \$8,000,000.



1        (k) Qualified productions shall comply with subsections  
2 (d), (e), (f), and (h).

3        (1) For the purposes of this section:

4        "Commercial":

5        (1) Means an advertising message that is filmed using  
6 film, videotape, or digital media, for dissemination  
7 via television broadcast or theatrical distribution;

8        (2) Includes a series of advertising messages if all parts  
9 are produced at the same time over the course of six  
10 consecutive weeks; and

11        (3) Does not include an advertising message with  
12 Internet-only distribution.

13        "Digital media" means production methods and platforms  
14 directly related to the creation of cinematic imagery and  
15 content, specifically using digital means, including but not  
16 limited to digital cameras, digital sound equipment, and  
17 computers, to be delivered via film, videotape, interactive game  
18 platform, or other digital distribution media (excluding  
19 Internet-only distribution).

20        "Post production" means production activities and services  
21 conducted after principal photography is completed, including  
22 but not limited to editing, film and video transfers,



1 duplication, transcoding, dubbing, subtitling, credits, close  
2 captioning, audio production, special effects (visual and  
3 sound), graphics, and animation.

4 "Production" means a series of activities that are directly  
5 related to the creation of visual and cinematic imagery to be  
6 delivered via film, videotape, or digital media and to be sold,  
7 distributed, or displayed as entertainment or the advertisement  
8 of products for mass public consumption, including but not  
9 limited to scripting, casting, set design and construction,  
10 transportation, videography, photography, sound recording,  
11 interactive game design, and post production.

12 "Qualified production":

13 (1) Means a production, with expenditures in the state,  
14 for the total or partial production of a  
15 feature-length motion picture, short film,  
16 made-for-television movie, commercial, music video,  
17 interactive game, television series pilot, single  
18 season (up to twenty-two episodes) of a television  
19 series regularly filmed in the state (if number of  
20 episodes per single season exceeds twenty-two,  
21 additional episodes for the same season shall  
22 constitute a separate qualified production),



1 television special, single television episode that is  
2 not part of a television series regularly filmed or  
3 based in the state, national magazine show, or  
4 national talk show. For the purposes of subsections  
5 (d) and (j), each of the aforementioned qualified  
6 production categories shall constitute separate,  
7 individual qualified productions; and

8 (2) Does not include: daily news; public affairs programs;  
9 non-national magazine or talk shows; televised  
10 sporting events or activities; productions that  
11 solicit funds; productions produced primarily for  
12 industrial, corporate, institutional, or other private  
13 purposes; and productions that include any material or  
14 performance prohibited by chapter 712.

15 "Qualified production costs" means the costs incurred by a  
16 qualified production within the state that are subject to the  
17 general excise tax under chapter 237 or income tax under this  
18 chapter and that have not been financed by any investments for  
19 which a credit was or will be claimed pursuant to section  
20 235-110.9. Qualified production costs include but are not  
21 limited to:



- 1        (1) Costs incurred during preproduction such as location
- 2        scouting and related services;
- 3        (2) Costs of set construction and operations, purchases or
- 4        rentals of wardrobe, props, accessories, food, office
- 5        supplies, transportation, equipment, and related
- 6        services;
- 7        (3) Wages or salaries of cast, crew, and musicians;
- 8        (4) Costs of photography, sound synchronization, lighting,
- 9        and related services;
- 10       (5) Costs of editing, visual effects, music, other
- 11       post-production, and related services;
- 12       (6) Rentals and fees for use of local facilities and
- 13       locations;
- 14       (7) Rentals of vehicles and lodging for cast and crew;
- 15       (8) Airfare for flights to or from Hawaii, and interisland
- 16       flights;
- 17       (9) Insurance and bonding;
- 18       (10) Shipping of equipment and supplies to or from Hawaii,
- 19       and interisland shipments; and
- 20       (11) Other direct production costs specified by the
- 21       department in consultation with the department of
- 22       business, economic development, and tourism."



1 SECTION 3. Statutory material to be repealed is bracketed  
2 and stricken. New statutory material is underscored.

3 SECTION 4. This Act shall take effect on July 1, 2006;  
4 provided that:

5 (1) Section 2 of this Act shall apply to qualified  
6 production costs incurred on or after July 1, 2006,  
7 and before January 1, 2016; and

8 (2) This Act shall be repealed on January 1, 2016, and  
9 section 235-17, Hawaii Revised Statutes, shall be  
10 reenacted in the form in which it read on the day  
11 before the effective date of this Act.

**Report Title:**

Digital Media; Tax Credit

**Description:**

Temporarily replaces the motion picture and film production tax credit with the motion picture, digital media, and film production tax credit which provides an income tax credit amounting to 15% of qualified production costs incurred, in any county of Hawaii with a population over 700,000, and 20% in any county of Hawaii with a population under 700,000. Establishes criteria to qualify for the tax credit. Caps credit at \$8,000,000 per production. (SB2570 HD1)

